

# Sage 100 ERP

## At-a-Glance Version Enhancements

Version 2013

### Top Ten Reasons To Upgrade From Previous Versions To 4.4

1. **Conveniently move up to the current release**, and minimize the impact of upgrading, by using Parallel Migration to continue running your business on the existing system while your new 4.4 system is made ready.
2. **Lower the cost of personalizing your system** with easier and more powerful methods of applying customizations that will not be impacted by upgrades to new versions.
3. **React more quickly to changes** with greater insight into distribution, manufacturing, and purchasing with on-demand "ad-hoc" views into your business data.
4. **Increase employee productivity** and reduce errors by adding unique identifying information in expanded customer and item number fields.
5. **Increase efficiencies of your system** with easy-to-download product updates
6. **Go green: Save money and the environment** by utilizing Paperless Office capabilities to generate documents, email, fax, and efficiently store and retrieve them electronically.
7. **Save time and improve accuracy** with a streamlined physical count process, default to your on-hand quantities so you only need to update items that have changes, and print inventory items on worksheets in the desired order.
8. **Streamline your tax reporting process** for federal, state, unemployment, payroll, new hire, 1099s, and W-2s.
9. **Achieve greater employee productivity** with personalization of data entry screens to match workflows for each role, quickly launch related tasks, attach related documents to records like electronic post-its that flow throughout the system, and **set security by role—down to task level**.
10. **Streamline your inventory processes** with accurate data collection using enhancements in Bar Code—now use radio-frequency handhelds and incorporate user-defined fields (UDFs) such as expiration dates with serial or lot numbers.

### Top Ten Reasons To Upgrade From 4.4 To 4.5

1. **Use National Account Management features and functionality** to streamline your branch and corporate customer billing, and sales order processing while keeping unique accounts.
2. **Efficiently handle increasing complexities of payroll processing** with new methods of deduction calculations, benefits accruals, and recalculations.
3. **Beat the competition with flexible pricing** set by combinations of totals, items, groups, and by customers.
4. **Allocate products by lot and serial numbers;** reserve limited-quantity products for loyal customers or to match previous shipments.
5. **Improve cash flow** with streamlined purchase orders created from sales orders.
6. **Flexibly track and bill for work-in-progress** using enhanced Job Cost processing.
7. **Reward your sales teams** with automatic split commissions.
8. **Choose to migrate to Sage 100 Premium ERP** for more efficiency, scalability, and flexibility.
9. **Utilize one FREE Sage CRM user and server license** to communicate more effectively, collaborate better internally, and compete in today's marketplace.
10. **Establish Reporting Tree structures** in Sage 100 ERP Business Intelligence, ranging from simple to sophisticated hierarchies, and use the new distribution features to automatically provide information to key team members.

### Top Ten Reasons To Upgrade From 4.5 To Sage 100 ERP 2013!

1. **Reduce time navigating through your system** using Visual Process Flows, which you can customize for your business, and by user role.
2. **Simplify the process of matching vendor invoices** by using expanded Accounts Payable Invoice Number field.
3. **Experience increased flexibility of credit card processing** through Sage Exchange including card-swipe capabilities, charges for repetitive invoices and Accounts Receivable invoices, and more.
4. **Efficiently designate customers and vendors as Inactive** without losing historical information.
5. **Streamline bank reconciliation** by viewing relevant bank information in convenient places, such as cleared checks in Accounts Payable Vendor Maintenance.
6. **Easily design new reports and modify existing ones** using new Intelligence Reporting Report Designer enhancements.
7. **Align multiple ERP companies** or divisions to a single CRM database.
8. **Process Sage 100 ERP quotes and orders** in the familiar Sage CRM environment through Quick Order Entry screens without installing Sage 100 ERP on the workstation.
9. **Efficiently and cost effectively manage your shipping process** and streamline rate shopping.
10. **Simplify your software update process** using the new Sage Advisor Update console.

Sage 100 ERP is the most **comprehensive** management suite by Sage for midsized and smaller distributors and manufacturers looking to streamline operations in a **cost-effective** and securely **accessible** way. **Move up to 2013!**