# RELEASE NOTES Acumatica ERP 2020 R1



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Software Version: 2020 R1

# Introduction

This document provides important information about fixes, enhancements, and key features that are available in Acumatica ERP 2020 R1. The document is designed particularly for to those who install Acumatica ERP. All users can benefit from reviewing this content to determine how they may benefit from the changes in this release.

The document with information fixes, enhancements, and key features for those who customize Acumatica ERP or develop applications for it can be found in the separate *Release Notes for Developers* document.

To try new features and improvements, you can use the demo company, which you can easily deploy by selecting the *SalesDemo* item in the Acumatica ERP Configuration Wizard. For detailed information on deploying the demo company and working with the demo data, see *Demo Materials* on the Acumatica partner portal.

# Installation and Upgrade Notes

We strongly recommend that before administrators upgrade Acumatica ERP to a newer product version, they back up all configuration files and databases used by the application instances. For a detailed description of the general procedure of updating Acumatica ERP, see *Updating Acumatica ERP* in the Installation Guide.

Multiple changes have been made in Acumatica ERP 2020 R1 in comparison to Version 2019 R2 that may affect customizations and integrations. For details, see *Release Notes for Developers*.

If the Acumatica ERP instance was integrated with software provided by an independent software vendor (ISV) partner, we recommend that the administrator consult with this partner about the compatibility of its products with Acumatica ERP 2020 R1.

### **Upgrade Policy**

On the *Apply Updates* (SM203510) form, only minor updates for the currently installed version of Acumatica ERP are available. The administrator should upgrade the Acumatica ERP instance from previous major versions of the system to Version 2020 R1 manually on the server. (An upgrade through the web interface is not supported because the customization of the Acumatica ERP instance may be incompatible with Version 2020 R1 due to changes in Version 2020 R1.)

### **Prerequisite Steps**

Before administrators install or upgrade Acumatica ERP 2020 R1 locally, they need to do the following:

- **1.** Switch the Internet Information Services application pool where the Acumatica ERP 2020 R1 instance will be installed to Integrated mode. (Classic mode is not supported.)
- **2.** Install Microsoft .NET Frameworks 4.8 on the server where the Acumatica ERP 2020 R1 instance will be installed.

### **Upgrade Path**

The upgrade to Acumatica ERP 2020 R1 must be performed as described in the following table. The upgrade process depends on the version before the upgrade.

From Version	Upgrade Path
2020 R1 Beta	An upgrade to later builds of Acumatica ERP 2020 R1 is supported.
2020 R1 Preview 2	An upgrade to later builds of Acumatica ERP 2020 R1 is not supported. You must completely remove all components of the system and install the later build from scratch.
2020 R1 Preview 1	An upgrade to later builds of Acumatica ERP 2020 R1 is not supported. You must completely remove all components of the system and install the later build from scratch.

From Version	Upgrade Path
2019 R2	A direct upgrade to Acumatica ERP 2020 R1 is supported.
2019 R1	A direct upgrade to Acumatica ERP 2020 R1 is supported.
2018 R2	A direct upgrade to Acumatica ERP 2020 R1 is supported.
2018 R1	<ul> <li>Incremental upgrade is required. The following steps must be performed in the listed order:</li> <li>1.Upgrade to the latest 2019 R2 X build available.</li> <li>2.Upgrade to Version 2020 R1.</li> </ul>
2017 R2	<ul> <li>Incremental upgrade is required. The following steps must be performed in the listed order:</li> <li>1.Upgrade to the latest 2019 R1 X build available.</li> <li>2.Upgrade to Version 2020 R1.</li> </ul>

Acumatica ERP 2020 R1 can be upgraded from the following particular versions:

- 2019 R2 Update 7 (19.207.0026) and earlier
- 2019 R1 Update 15 (19.115.0037) and earlier
- 2018 R2 Update 18 (18.218.0025) and earlier
- 2018 R1 Update 22 (18.122.0017) and earlier

For the list of previous upgradable versions for later 2020 R1 updates, see Release Notes for the particular 2020 R1 update.

### **Upgrade Notes**

Before performing the upgrade to Acumatica ERP 2020 R1, the administrator should do the following:

- If the company uses Acumatica ERP Construction Edition, read the information described in the *Upgrade Notes* section of *Construction: Migration to the Core Product*.
- If the company uses the *Project Accounting* feature, perform the instructions in the *Upgrade Notes* section of *Project Accounting: Enhancements and Changes to UI*.
- If the company uses the *Straight-Line* calculation method with the *Full Period* averaging convention in fixed asset depreciation methods, follow the instructions described in the *Upgrade Notes* section of *Finance: Code Improvements to the Straight-Line Depreciation Method*.
- If the company has the *Net/Gross Entry Mode* feature enabled on the *Enable/Disable Features* (CS100000) form, read the *Upgrade Notes* section of *Finance: Inclusive Output Tax at the Document Level*.

- If the company uses a version of Acumatica ERP earlier than 2019 R2, allows credit cards to be used as a customer payment method, and works with credit card processing centers, follow the procedure described in *Special Considerations for Companies Using Customer Payment Methods Based on Credit Cards*.
- If the company uses Acumatica ERP in a cluster with the InMemory session storage mode, before upgrading to Version 2020 R1, configure SQL Session State Provider or Redis Session State Provider, as described in the *How to configure cluster on the local environment* knowledge base article.
- If the company uses Serilog, after upgrading Acumatica ERP to Version 2020 R1, update logging configuration as described in the *After an upgrade to Acumatica ERP 2020 R1, a user could not launch an instance due to the 'Could not load file or assembly 'Serilog.Sinks.RollingFile' error* knowledge base article.

### **Known Issues**

After the upgrade to Acumatica ERP 2020 R1, users may encounter the issues listed in this section.

### Construction

**AC-157710**: This issue may occur if before the upgrade to Acumatica ERP 2020 R1, the *Construction* feature was enabled on the *Enable/Disable Features* (CS100000) form and subcontract preferences were not configured on the *Subcontracts Preferences* (SC101000) form. In this case, after the upgrade, if users attempt to approve documents, they will face an unexpected error about the missing configuration of the subcontract preferences.

**Workaround:** An administrative user must open the *Subcontracts Preferences* form and click **Save** on the form toolbar.



The administrative user does not need to make any changes to the subcontract preferences on the *Subcontracts Preferences* form. The **Save** button will be available on the form toolbar when the administrative user opens the form.

**AC-158331**: This issue may occur if before the upgrade to Acumatica ERP 2020 R1, the *Construction* feature was enabled on the *Enable/Disable Features* (CS100000) form and compliance preferences were not configured on the *Compliance Preferences* (CL301000) form. In this case, after the upgrade, users will face an unhandled exception or an unexpected error about the missing configuration of the compliance preferences when they attempt to open any of the following forms:

- *Projects* (PM301000)
- *Customers* (AR303000)
- Project Tasks (PM302000)
- Vendors (AP303000)
- Purchase Orders (PO301000)
- Subcontracts (SC301000)

- Invoices and Memos (AR301000)
- Bills and Adjustments (AP301000)
- Checks and Payments (AP302000)
- Payments and Applications (AR302000)
- Change Orders (PM308000)
- Project Transactions (PM304000)

**Workaround:** An administrative user must open the *Compliance Preferences* form and click **Save** on the form toolbar.



The administrative user does not need to make any changes to the compliance preferences on the *Compliance Preferences* form. The **Save** button will be available on the form toolbar when the administrative user opens the form.

### **Project Accounting**

**AC-152941**: On the **Revenue Budget** tab of the *Projects* (PM301000) form, the values in the **Draft Retained Amount**, **Retained Amount**, and **Total Retained Amount** columns are calculated incorrectly for the project budget lines that have related pro forma invoice lines or AR document lines with negative retainage or related credit memos. The reason for this issue is that negative retainage amounts and unreleased retainage are not taken into consideration in the following types of documents:

- Pro forma invoices
- AR invoices
- Credit memos

**AC-161988**: For the revenue budget of a project, the system cannot track retainage amounts and retainage release of the corresponding AR document lines if the AR documents have the cleared **Pay by Line** check box in the Summary area of the *Invoices and Memos* (AR301000) form. It leads to an incorrect update of the **Draft Retained Amount** and **Retained Amount** columns on the **Revenue Budget** tab of the *Projects* (PM301000) form.

**Workaround**: If the release of AR documents does not automatically decrease the **Draft Retained Amount** and increase the **Retained Amount** on the **Revenue Budget** tab of the *Projects* form, validate the project balance on the *Validate Project Balances* (PM504000) form.

There is no workaround if the release of retainage for AR documents does not decrease the **Retained Amount** on the **Revenue Budget** tab of the *Projects* form.

**AC-162862**: The validation process on the *Validate Project Balances* (PM504000) form incorrectly calculates the **Retained Amount** and **Total Retained Amount** on the **Revenue Budget** tab of the *Projects* (PM301000) form for the revenue budget lines that have related released retainage invoices.

### Special Considerations for Companies Using Customer Payment Methods Based on Credit Cards



The information below is relevant for companies that are using Acumatica ERP 2019 R1 or earlier before the upgrade.

In Acumatica ERP 2019 R2, the following plug-ins, which were used for the processing of payments with payment methods based on credit cards, have been discontinued:

- The CIM and AIM plug-ins for the Authorize.Net processing center.
- Plug-ins for processing centers other than Authorize.Net that use Version 1 of the interfaces. For more information, see *Interfaces for Processing Credit Card Payments*.

After the system has been upgraded to Acumatica ERP 2020 R1, users will no longer be able to process payments with customer payment methods based on credit cards if the processing centers configured for these customer payment methods are using the deprecated plug-ins.

Customer payment methods based on credit cards must be updated to use processing centers with the supported plug-ins before the upgrade to Acumatica ERP 2020 R1. If an organization uses customer payment methods that have been configured to use processing centers with the plug-ins based on Version 1 of the interfaces, to ensure that credit card processing can be continued after the upgrade from a previous version of the system, the following procedure must be followed:

- 1. If a version of Acumatica ERP earlier than build 19.109.0021 is being used, the system must first be upgraded to build 19.109.0021 or a later version of Acumatica ERP 2019 R1 from which an upgrade to Acumatica ERP 2020 R1 is supported.
- In build 19.109.0021 or a later version of Acumatica ERP 2019 R1 from which an upgrade to Acumatica ERP 2020 R1 is supported, all existing customer payment methods based on credit cards must be updated to use the supported plug-ins, which are based on the applicable processing centers as follows:
  - For Authorize.Net, the only supported plug-in is *Authorize.Net API*.
  - For a processing center other than Authorize.Net, the organization should request a supported plug-in from its partner.

For instructions on updating customer payment methods to use a processing center with the new supported plug-in, see *To Replace a Processing Center that Uses a Discontinued Plug-In*.

If any issues arise during the conversion process, the administrator must contact the Acumatica support provider for assistance. The administrator should proceed with the upgrade to Acumatica ERP 2020 R1 only after all customer payment methods have been configured to use the supported plug-ins.

**3.** Once all issues have been resolved, the system can be upgraded to Acumatica ERP 2020 R1.

# **Construction: Migration to the Core Product**

Starting in Acumatica ERP Construction Edition 2020 R1, the following functionality is no longer included in the *Construction* customization project but is available in the core product if the *Construction* feature is enabled on the *Enable/Disable Features* (CS100000) form:

- Joint checks, which give users the ability to specify joint payees for accounts payable documents on the *Bills and Adjustments* (AP301000) form and to process these joint checks.
- Subcontracts, which give users the ability to manage subcontracts in the system
- Compliance tracking, which makes it possible for users to track various compliance items associated with specific entities and documents in the system
- Lien waiver automation, which makes it possible to automatically generate lien waivers

The following sections describe all changes in Acumatica ERP Construction Edition 2020 R1 and how they may affect the upgrade process.

### **Changes to the User Interface**

In Acumatica ERP Construction Edition 2020 R1, the **Sub Job** and **Schedule of Values** columns have been renamed to **Project Task** on the following forms:

- Project Transactions (PM304000)
- Purchase Orders (PO301000)
- Purchase Receipts (PO302000)
- Subcontracts (SC301000)
- Change Requests (PM308500)
- Change Orders (PM308000)
- *Projects* (PM301000)
- Bills and Adjustments (AP301000)
- Invoices and Memos (AR301000)
- Commitments (PM306000)
- Project Transaction Details (PM401000)

The **Billing Item** columns on the **Progress Billing** and **Time and Material** tabs of the *Pro Forma Invoices* (PM307000) form also have been renamed to **Project Task**.

The available options in the **Type** box in the Summary area of the *Project Tasks* (PM302000), *Projects* (PM301000), *Project Templates* (PM208000), and *Project Quotes* (PM304500) forms have been renamed as follows.

From	То
Sub Job	Cost Task
Schedule of Values	Revenue Task
Sub Job / Schedule of Values	Cost and Revenue Task

The renamed options on the *Project Tasks* form are shown in the following screenshot.

Project Tasks 🕁								
← SAVE & CLOSE	E v + Ō	¢∙ K	< > >I					
* Project ID:		P	★ Status:	In Pla	nning			•
★ Task ID:		Q		🗌 Defa	ault			
* Type:	Cost and Revenue Task	-						
* Description:	Cost Task							
	Revenue Task Cost and Revenue Task							
SUMMARY RECUP		A	TTRIBUTES COMPLIA	NCE				
TASK PROPERTIES			DEFAULT VALUES					
Planned Start Date:	•		Default Account:					Q
Planned End Date:	-		Default Subaccount:					
Start Date:	-		Accrual Account:					Q
End Date:	•		Accrual Subaccount:					
* Completion Method:	Manual	-	Tax Category:					Q
Completed (%):	0.00		VISIBILITY SETTINGS					
Approver:		Q,		GL	AP	AR	SO	P
BILLING AND ALLOCAT	ION SETTINGS			🗆 IN	CA	CRM		
	Bill Separately			🗌 Tim	e Entries	Expe	enses	
Customer:			CRM					
Location:		Q,	Accounted Campaign:					
Allocation Rule:		Q						
Billing Rule:		Q,						
Branch:		Q,						
Rate Table:		Q,						
* Billing Option:	By Billing Period	-						
WIP Account Group:		Q						

### Figure: Type options on the Project Tasks form

The **Account Group/Item** column has been renamed to **Inventory ID** on the following forms:

- Purchase Orders
- Purchase Receipts

- Subcontracts
- Bills and Adjustments
- Invoices and Memos

On the **Commitments** tab of the *Projects* (PM301000) form, the **Create Subcontract** button has been added to the table toolbar (as shown in the following screenshot). By clicking this button, the user can open the *Subcontracts* (SC301000) form where a new subcontract can be created and linked to the project. The button is available only if the *Construction* feature is enabled on the *Enable/Disable Features* (CS100000) form.

Project ID:	TMR02	Q	* Status:	Active	• Act	ial Income:	120,194.00			
Customer:	ROADBUILDR - Road Bu		010100.	Hold		ial Expenses:	96,308.48			
Template:	TIME&MAT - Time and M				Ma	gin:	23,885.52	%:	19.87	
Description:	T&M project with inventor	ry issue								
Currency Rate for Budget:	USD 1.00 -	VIEW BASE								
SUMMARY TASKS RE	VENUE BUDGET COST	FBUDGET BALA	NCES COM	MITMENTS	INVOICES	CHANGE ORDERS	CHANGE REQUE	STS	UNION LOCALS	ACTIVITY HISTO

### Figure: Commitments tab of the Projects form

### **Upgrade Notes**

Before upgrading Acumatica ERP Construction Edition to 2020 R1, note the following:

- All construction-related customization packages must be unpublished before the upgrade.
- If any automation steps were configured for the *Subcontracts* (SC301000) form or the layout was modified for the Subcontracts app form in the mobile application in Version 2019 R1 or earlier, all changes will be lost after the upgrade to Version 2020 R1.
- If the *Subcontracts* form was previously removed from the site map on the *Site Map* (SM200520) form and then added again, a duplicate *Subcontracts* form could appear on the workspace menu after an upgrade to Version 2020 R1. The duplicate can be removed manually.
- The *Subcontracts (SC3010PL)* generic inquiry used as a list of subcontracts that is shown as a substitute for the *Subcontracts* form will be preserved after the upgrade to Version 2020 R1, but any changes to that generic inquiry that may be provided with upcoming Acumatica ERP Construction Edition updates will not be applied to the generic inquiry. An administrator who needs to reset the generic inquiry to the default state should contact the Support team and request a database script.
- The filter tabs on the *Compliance Management* (CL401000) form will be preserved after the upgrade to Version 2020 R1, but any changes to those filter tabs that may be provided

with upcoming Acumatica ERP Construction Edition updates will not be applied to the filter tabs. An administrator who needs to update the filter tabs should contact the Support team and request a database script. If a new instance is deployed on the new version of the system, the default filters will be available on the *Compliance Management* form.

• The Compliance.ComplianceDocumentIdForReport field has been deleted from the following reports: Conditional Waiver and Release on Progress Payment (CL642001), Unconditional Waiver and Release on Progress Payment (CL642002), Conditional Waiver and Release on Final Payment (CL642003), and Unconditional Waiver and Release on Final Payment (CL642004). If the user has a customized version of one of these reports, after the upgrade, the lien waiver parameter has to be changed to the new default version of this parameter specified in the report.

### **CRM: Restriction of Access to Business Accounts**

In Acumatica ERP a user can convert a business account to a customer account, a vendor account, or both by using the *Business Accounts* (CR303000) form. After this conversion, the business account continues to exist and is used in marketing processes.

Starting with the 2020 R1 version, if any rules based on restriction groups have been configured for the customer or vendor accounts that were created from this business account, the system applies these rules to the business account as well.

That is, if access to a customer or vendor account has been restricted to deny access to a group of employees, these employes will not be able to view the related business account on the *Business Accounts* form. Also, the access will be denied to any related entity, such as contact, case, opportunity, marketing list, and marketing campaign. However, if a customer and a vendor account were created from the same business account and then different restriction rules were configured for the customer account than those configured for the vendor account, the system applies restriction rules, inherited from customer and vendor to the business account and its related entities. If either set of these rules grants access for a business account.

For details on configuring restriction groups to control access to the system entities, see *Managing Visibility with Restriction Groups*.

There are limitations to the implemented functionality. If a contact of a business account has been added to a marketing list and then access to the business account was restricted (through restriction groups) to a group of employees, these employees will see the contact in the marketing list but will not be able to review its details on the *Contacts* (CR302000) form.

# **CRM: Improvements on the UI**

In Acumatica ERP 2020 R1, the following improvements to the user interface and usability have been introduced for multiple forms related to the CRM functionality of Acumatica ERP.

### Modification of the Order of Inventory Items in Opportunities and Quotes

Users can now modify the order of inventory items included in an opportunity or quote by dragging lines on the **Document Details** tab of the *Opportunities* (CR304000) or *Sales Quotes* (CR304500) form.

A user can modify the order of the document details for an opportunity only if it has the *Open* status and no submitted quotes (that is, any associated quotes should have the *Draft* status).

A user can modify the order of the document details for a quote only if it has the *Draft* status and associated opportunity is open.

When a user modifies the order of the lines of an opportunity and saves these changes, the system applies the changes to associated primary quotes. Similarly, when a user changes the order of the lines for a primary quote, the system applies the changes to the associated opportunity.

When a user converts an opportunity to a sales order, an invoice, or a service order, the system orders the document lines in the same way as they have been ordered in the opportunity.

### **Other UI Improvements**

On the *Opportunities* (CR304000) form, the **Class ID** box has been moved up before the **Stage** box in the Summary area to streamline the opportunity creation.

Also, the **Class ID** and **Class Description** columns have been added to the **Opportunities** tab of the following forms:

- Business Accounts (CR303000)
- *Contacts* (CR302000)
- Leads (CR301000)
- *Marketing Campaigns* (CR202000)

By default, these columns are hidden. A user can add the hidden columns by using the **Column Configurator** dialog box, as shown in the screenshot below.

В	us	ine	ss /	Accou	nts									🗅 NC	TES	FILE	S (1)	NOTIFIC	ATIONS	CUSTOMIZ	ATION	TOOLS 🗸
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*	Bus	ines	s Aco	ount Na	me:	USA Ba	rtending	Schoo	d				Work	group:			Produc	ct Sales			ρ	
*	Stat	tus:			[	Active	*	]					Type	:			Custor	mer				
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	0	D		000371								$\rightarrow$	Sul	bject					$\uparrow$	14,400.00		Sales Opp
	0		_	000374								$\leftarrow$	Sta	ige					$\downarrow$	21,372.62		Sales Opp
-				500574									Pro	bability						21,372.02	Flouder	Sales Opp
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													Tot									
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					RE	SET TO	DEFAU	LT				_					0	K CA	NCEL			

Figure: Hidden columns on the Opportunity tab of the Business Accounts form

## **CRM:** New Workflow in Opportunities and Cases

In Acumatica ERP 2020 R1, the processing of opportunities and cases has been redesigned to use a new workflow engine.

### **Processing Opportunities**

The system now automatically assigns an opportunity the applicable status based on user actions, rather than the user needing to manually change the status repeatedly. That is, the **Status** box has become unavailable for editing on the *Opportunities* (CR304000) form.

To change the status of an opportunity, a user should click the corresponding action button on the form toolbar; the system opens the new **Details** dialog box so the user can provide the details to be used for the change. Namely, the user selects the reason for the change and the next stage to move the opportunity to, as shown in the following screenshot. (In this example, the user has clicked the **Open** button for the new opportunity.)

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	Opportunity ID: OP00036	۶8 P	Business Account:	FDIWEST - Southwest Food Distribut	i P 0		Manual Amount	^
S Banking	Status: New		Location:	MAIN - Primary Location	20	Amount:	79,626.50	
· · · ·	* Class ID: PRODUC	CT - Product Sales O 🔎 🖉	/ Contact:	Chris Barnes	20	Discount:	0.00	
Payables	Stage: Prospect	-	Currency:	USD ,0 1.00 - VIEW B/	ASE	Tax Total:	0.00	
U ajabico	* Estimation: 12/2/201	6 -	Owner:		Q	Total:	79,626.50	
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	>	Gaiam Body Balance Ba	all Kit	Flat Rate WHOLESALE		100.00 0 h 00 r	m EA	24

#### Figure: The Details dialog box on the Opportunities form

The actions that are most relevant to the current status of an opportunity are displayed directly on the form toolbar, and other actions are grouped under the **Actions** menu. For example, for an opportunity with the *New* status, the **Open** and **Create Quote** actions are displayed on the form toolbar, as shown in the following screenshot.

<b>Q</b> Acumatica	Search Q	Revision Two Products Violesale 11/28/ Products Wholesale	
☆ Favorites	Opportunities	🗋 NOTES FILES	NOTIFICATIONS CUSTOMIZATION TOOLS -
Finance	← SAVE & CLOSE  → ↔ + ↔ ↔ K Opportunity ID: OP000368  → Business Acco	ACTIONS - INQUIRIES - Open -	
\$ Banking	Status: New Location: • Class ID: PRODUCT - Product Sales O P Contact:	Int: FDIWEST - Southwest Food Distributis	Close as Won Close as Lost
Payables	Stage:         Prospect         Currency:           • Estimation:         12/2/2016         • Owner:	USD P 1.00 - VIEW BASE	Submit Quote Edit Quote
💮 Support	Subject: Consumer goods opportunity		Create Sales Order Create Invoice
Onfiguration	ACTIVITIES     DOCUMENT DETAILS     DETAILS     QUOTES       Ů     +     ×     ⊢     I     I	CONTACT INFO SHIPPING INFO ATTRIBUTE	Create Account
Dashboards	B     D     Inventory ID     Description	Free Billing Rule Warehouse	Recalculate Prices Create Service Order
More Items	Image: Second	Flat Rate     WHOLESALE       Flat Rate     WHOLESALE	Schedule on the Calendar Board 24 Validate Addresses 275
	CONFLAGPL     Alum Telescoping Flag Pole	Flat Rate WHOLESALE	50.00 0 h 00 m EA 62

Figure: Actions on the Opportunities form toolbar

The following boxes, which support the new workflow, have been added to the Selection area of the *Update Opportunities* (CR503120) form, which is designed for mass processing:

- **Operation**: Offers the following options: *Update Settings* (performs a mass update of the processed opportunity records; this is the operation that was performed on the form in previous versions) and *Execute Action* (makes the **Action** box available, which includes actions for changing the status of each processed opportunity).
- Action: Includes the following options: Open, Close as Won, and Close as Lost.

The following screenshot demonstrates the changes to this form. When a user invokes processing, for the selected opportunities or all opportunities, the system performs the selected operation (and action, if the selected operation is *Execute Action*).

<b>A</b> cumatica	Search Q	Revision Two Products     11/28/2019       Products Wholesale     12:51 AM									
☆ Favorites	Update Opportunities ☆	CUSTOMIZATION TOOLS -									
Finance	ి ∽ PROCESS PROCESS ALL ⊨I ⊠ Υ										
\$ Banking	Operation: Execute Action  Action: Open  Open										
Payables	ALL RECORDS MY Close as Won Close as Lost	Reason Stage Probability Last Incoming Last Outgoing									
😷 Support		Activity Activity									
	> 0         0         000069         Consumer goods distribution oppo         Lost	Price Prospect 0									
🔅 Configuration		Technol Qualification 10									
	0         □         000071         Consumer goods distribution oppo         Won	Technol Negotiation 80									
Dashboards		Relation Won 100									
		Price Proof 60									

Figure: New boxes in the Selection area of the Update Opportunities form

### **Processing Cases**

As with opportunities, the system now automatically assigns a case the applicable status based on user actions, rather than the user needing to manually change the status repeatedly. That is, the **Status** box has become unavailable for editing on the *Cases* (CR306000) form.

To change the status of a case, a user should click the corresponding action button on the form toolbar. The system opens the new **Details** dialog box so the user can provide the details to be used for the change, as shown in the following screenshot. (In this example, the user has clicked the **Close** button for the case.)

<b>Q</b> Acumatica	Search Q		Revision Two Products Products Wholesale	<ul> <li>✓ 11/2 4:26</li> </ul>	29/2019 AM	? 2 admin admin	n ~
🛧 Favorites	Cases 🛱		🗅 NOTES	FILES	NOTIFICATIONS	CUSTOMIZATION TOOL	_s •
Finance	← SAVE & CLOSE 🖺 🖍	+ 0 • 🔟 K <	> >I CLOSE ACTI	ONS - IN		TAKE CASE	_
	Case ID: 000124	,O * Class ID:	PRODSUPINC - Product Support		Status:	Pending Customer	<sup>^</sup>
\$ Banking	Date Reported: 1/9/2019 6:25 A	M * Business Account:	ARTCAGES - Artcages	P 0	Reason:	More Info Requested	
	Last Activity Date: 1/9/2019	* Contact:	Jerry Edwards	P 0	Severity:	High 👻	
Payables	SLA: 1/9/2019 9:24 AM	M Owner:	Maxwell Baker		Priority:	High 👻	
<b>.</b>	Closing Date:	Details		×			
💬 Support	DETAILS ADDITIONAL INFO ATT	TRIBUTES * Reason:	Resolved	•			
Configuration	VISUAL - 🖒 🗘 Paragraph -	BI.	Resolved Rejected	CEL E	RT LAYOUT	TABLES	
Configuration	Client reported password error cannot login	to system	Canceled Abandoned				
Dashboards			Duplicate				
Dashboards	Client uses third party for single sign on.						

### Figure: The Details dialog box on the Cases form

The actions that are most relevant to the current status of a case are displayed directly on the form toolbar, while other actions are grouped under the **Actions** menu. For example, for a case with the *New* status, the **Open** and **Take Case** actions are displayed on the form toolbar, and other actions are grouped under the **Actions** menu.

The following boxes, which support the new workflow, have been added to the Selection area of the *Update Cases* (CR503220) form, which is designed for mass processing:

- **Operation**: Offers the following options: *Update Settings* (performs a mass update of the case records that are included in processing; this is the operation that was performed on the form in previous versions) and *Execute Action* (makes available the **Action** box, which includes actions for changing the status of each processed case).
- Action: Includes the following options Open, Pending Customer, Close.

When a user invokes processing, for the selected cases or all cases listed on the form, the system performs the selected operation (and action, if the selected operation is *Execute Action*).

# **CRM: New Lead Qualification Workflow**

In previous versions of Acumatica ERP, each contact could be associated with only one lead. After a lead had been converted to a contact, a sales team could not convert a contact back to a lead so that the marketing team could nurture it.

Starting from Acumatica ERP 2020 R1, the lead workflow has been redesigned and a new workflow engine has been implemented.

As part of redesigning this workflow, the new *Lead Classes (CR2070PL)* form has been introduced. Also, the *Leads* (CR301000) form has been redesigned to improve its usability: New tabs and boxes have been added, and the existing tabs have been regrouped.

### **New Forms for Classes**

In previous versions of Acumatica ERP, there was only one form for both lead classes and contact classes—the *Contact & Lead Classes (CR207000)* form. The following forms based on the *Contact & Lead Classes* form have been developed:

- Lead Classes (CR207000)
- Contact Classes (CR205000)

The new *Lead Classes* form is shown in the following screenshot.

Lead Classes		D I	NOTES	ACT	IVITIES	FIL	ES	CU	STOM	IZATION	TOOLS -
← SAVE & CLOSE		\$	+	1	0.	K		<	>	×	
* Class ID:	LEADB	US		, <b>0</b>	Internal						
Description:	Sales L	ead - E	Busines	s							
DETAILS ATTRIBUTE	S										
DATA ENTRY SETTINGS											
Default Source:						•					
Default Owner:						•					
Assignment Map:						6	1				
CONVERSION SETTINGS											
Contact Class ID:						20	1				
Account Class ID:	BUSINE	ESS				ρ.	1				
Opportunity Class ID:	PRODU	ЈСТ				20	1				
Opportunity Stage:						•					
EMAIL SETTINGS											
Default Email Account:	admin					Q					

Figure: The Lead Classes (CR207000) form

Contact Classes		🗋 NOTES	ACTIVITI	ES	FILES	CUST	OMIZATION	TOOLS -
← SAVE & CLOSE		+ 1	î ().	ĸ	<	>	Я	
* Class ID:	LEADBUSS	svc ,o	Interna	al				
Description:	Sales Lead	- Business S	ervices					
DETAILS ATTRIBUTE	ES							
DATA ENTRY SETTINGS								
Default Owner:				•				
Assignment Map:				6	1			
CONVERSION SETTINGS								
Lead Class ID:				20	1			
Account Class ID:	BUSINESS			20	1			
Opportunity Class ID:	SERVICE			20	1			
Opportunity Stage:				•				
EMAIL SETTINGS								
Default Email Account:	admin			Q				

The new Contact Classes form is shown in the following screenshot.

### Figure: The Contact Classes (CR205000) form

On the **Details** tabs of these forms, the following enhancements have been made over the *Contact & Lead Classes* form:

- In the **Data Entry Settings** section, users can select or create assignment maps.
- In the **Conversion Settings** section, users can specify default classes for records that can be created from the *Leads* (CR301000) or *Contacts* (CR302000) form.

### **Improved Layout for the Leads Form**

On the *Leads* (CR301000) form, the following changes have been made to improve the usability of the form:

• The **Details** tab has been renamed to the **Contact Info**, as shown in the following screenshot. The boxes on the tab are grouped into the **Contact**, **Address** and **Personal Data Privacy** sections. On this tab, the new **Override** check box has been added. Also on this tab, in the Summary area, the **Description** box has been added.

			NOTES	FILES NOTIFICATIONS CUSTOMIZATION TOO
← SAVE & CLOS	SE 🖹 🖍 🕂 🗓	© - K	< > > <	OPEN ACTIONS
Lead ID:	Kevin Sailor	Q	Contact:	0
Status:	New		Business Account:	ρ (
* Reason:	Created -		Owner:	John Kinne 🔎
Description:	Meeting		Source:	Campaign -
			Source Campaign:	NEWYEAR - New Year Campaign 0
			Duplicate:	Not Validated
Override				
Override CONTACT First Name:	Kevin		ADDRESS Address Line 1:	3321 Saplen St.
CONTACT	Kevin Sailor			3321 Sapien St.
CONTACT			Address Line 1:	3321 Sapien St. Baltimore
CONTACT First Name: Last Name:	Sailor		Address Line 1: Address Line 2:	•
CONTACT First Name: Last Name: Company Name:	Sailor Jasey Glynn		Address Line 1: Address Line 2: City:	Baltimore
CONTACT First Name: Last Name: Company Name: Job Title:	Sailor Jasey Glynn Designer		Address Line 1: Address Line 2: City: State:	Baltimore MD - MARYLAND
CONTACT First Name: Last Name: Company Name: Job Title: Email:	Sailor Jasey Glynn Designer		Address Line 1: Address Line 2: City: State: Postal Code:	Baltimore MD - MARYLAND $\wp$ 41729 VIEW ON MAP US - United States of America $\wp$ $٥$
CONTACT First Name: Last Name: Company Name: Job Title: Email: Business 1	Sailor Jasey Glynn Designer		Address Line 1: Address Line 2: City: State: Postal Code: * Country: PERSONAL DATA PRIV	Baltimore MD - MARYLAND $\wp$ 41729 VIEW ON MAP US - United States of America $\wp$ $٥$
CONTACT First Name: Last Name: Company Name: Job Title: Email: Business 1 • Business 2 •	Sailor Jasey Glynn Designer		Address Line 1: Address Line 2: City: State: Postal Code: * Country: PERSONAL DATA PRIV	Battimore       MD - MARYLAND       41729       VIEW ON MAP       US - United States of America       VACY

Figure: The Contact Info tab of the Leads (CR301000) form

• The **CRM Info** and **Opportunities** tabs (shown in the following screenshots) have been added:

Leads		🗋 NOTES	FILES NOTIFICATIONS CUSTOMIZATION TOOLS
← SAVE & CLOSE	🖹 ν + 🗎 D • K	< > >I 0	PEN ACTIONS
Lead ID:	Kevin Sailor 🔎	Contact:	<u>م</u>
Status:	New	Business Account:	P 0
* Reason:	Created -	Owner:	John Kinne 🔎
Description:	Meeting	Source:	Campaign -
		Source Campaign:	NEWYEAR - New Year Campaign 9
		Duplicate:	Not Validated
CONTACT INFO AC	TIVITIES CRM INFO ATTRIBUTES	RELATIONS CAMPA	AIGNS MARKETING LISTS OPPORTUNITIES
CRM		CONTACT PREFERENC	CES
Lead Class:	LEADBUSSVC - Sales Lead - Busines $\mathcal{P}$	Contact Method:	Any -
Workgroup:	Marketing ,O		Do Not Call No Marketing
Ext Ref Nbr:			Do Not Email No Mass Mail
	Active		
ACTIVITIES			
Last Incoming Activity:			
Last Outgoing Activity:			

### Figure: The CRM Info tab of the Leads (CR301000) form

Status:	Converted		Contact:		Kevin Sa	lior		0
	Converted		Business Acc	count:	JGLBUS	- Jasey Glyn	n	0
Reason:	Qualified by Sales		Owner:		John Kini	ne		
Description:	Meeting		Source:		Campaig	n		
			Source Camp	paign:	NEWYEA	AR - New Yea	ir Campaign	
			Duplicate:		Not Valid	ated		
Opportunity     ID     OP000378	* Subject Meeting	Stage Prospect	Status		Currency USD	* Estima 1/23/2020	Workgroup	Owner Anna Johnson
	Meeting	Prospect	New	0.00	USD	1/23/2020		Anna Johnson

### Figure: The Opportunities tab of the Leads (CR301000) form

With the new layout of the *Leads* form, users can update contact information by using the *Leads*, *Contacts* (CR302000), and *Business Accounts* (CR303000) forms. If the **Override** check box on the **Contact Info** tab is cleared, the contact information for a lead on the *Contacts* (CR302000), *Leads*, and *Business Accounts* forms is synchronized. If the check box is selected, the contact information for the selected lead on the *Leads* form can differ from the contact information of the lead (on the related *Contacts*, *Leads*, and *Business Accounts* forms) and from the contact information of the leads related to this lead. The synchronization or overriding of settings applies to all the settings on the **Contact Info** 

On the *Leads* form, users can create a contact, a business account, and an opportunity by using the respective dialog boxes which are shown in the following screenshots.

A user can invoke the **New Contact** dialog box by selecting the **Create Contact** action from the **Actions** menu of the *Leads* form toolbar.

New Contact				×
MAIN ATTRIBUTES				
First Name:		William		
* Last Name:		Sailor		
Job Title:		Photographer		
Business 1 💌				
Email:		w.sailor@jg.com		
Contact Class:		LEADBUS		Q
	CRE/	ATE AND REVIEW	CREATE	CANCEL
	UT(L)		0112/112	O, MIDEL

Figure: The New Contact dialog box

A user can invoke the **New Account** dialog box by clicking the **Create Account** button on the **Actions** menu of the *Leads* form toolbar.

New Account			$\times$
MAIN ATTRIBUTES			
BUSINESS ACCOUNT			
* Business Account ID:			
* Business Account Name:	Jasey Glynn		
Business Account Class:	BUSINESS		Q
CONTACT			
First Name:	William		
* Last Name:	Sailor		
Job Title:	Photographer		
Business 1 👻			
Email:	w.sailor@jg.com		
Contact Class:	LEADBUS		Q
	CREATE AND REVIEW	CREATE	CANCEL

Figure: The New Account dialog box

A user can invoke the **New Opportunity** dialog box by selecting the **Convert to Opportunity** action from the **Actions** menu of the *Leads* form toolbar or by clicking the **Convert to Opportunity** button on the **Opportunities** tab of this form.

New Opportunity		$\times$
MAIN ATTRIBUTES		
OPPORTUNITY		_
* Subject:	1	
* Estimation:	1/21/2020 1: 👻	
* Opportunity Class:	SERVICE - Services Opportunity	
BUSINESS ACCOUNT		_
Business Account ID:	JGBUS	
Business Account Name:	Jasey Glynn	
Business Account Class:	BUSINESS	
CONTACT		
First Name:	1400	
	William	
* Last Name:	Sailor	
Job Title:	Photographer	
Business 1 🔹		
Email:	w.sailor@jg.com	
Contact Class:	LEADBUS ,O	
	CREATE AND REVIEW CREATE CANC	EL

### Figure: The New Opportunity dialog box

### Improved Layout of the Business Accounts (CR303000) Form

On the *Business Accounts* (CR303000) form, the **Leads** tab has been added, as shown in the following screenshot. With this tab, users can easily navigate to the *Leads* form.

		Q	Owner:			Q		
Business Account Name:	Jasey Glynn		Workgrou	up:		Q,		
Status:	Active -		Type:	Pros	pect			
DETAILS ATTRIBU	TES ACTIVITIES	CONTACTS DE	LIVERY SET	TINGS LOCATION	NS RELATIONS	LEADS OPPO	ORTUNITIES	CASES
) + I+I X						P All R	ecords	•
Display Name	Job T	itle	Create On	Email	Phone 1	Source Campaign	Status	Owner
Milliam Sailor	Phot	ographer	1/20/202	(w.sailor@jg.com		NEWYEAF	R Converted	John Kin

#### Figure: The Leads tab of the Business Accounts (CR303000) form

### Improved Layout of the Contacts (CR302000) Form

On the *Contacts* (CR302000) form, the **Leads** tab has been added. With this tab, users can easily navigate to the *Leads* form. For details, see *CRM: New Layout of the Contacts Form*.

### **Enhanced Lead Qualification Workflow**

With the new workflow, users can link multiple leads to a contact. Also, a sales team can change the state of a lead, to return a lead that has been converted to a contact back to the marketing team for nurturing if the contact is not ready to purchase company products now but may have interest in future offers.

On the new **Leads** tabs of the *Business Accounts* (CR303000) and the *Contacts* (CR302000) forms, users can see all the leads linked to a business account or a contact respectively. Users can create a lead by using the *Contacts* (CR302000) or the *Business Accounts* (CR303000) form. A user can open the *Leads* (CR301000) form, select a lead, specify the information about the business account and contact account (if needed), and create an opportunity by clicking **Actions > Create Opportunity** on the form toolbar. On the *Opportunities* (CR304000) form, which opens, the user can specify the necessary settings for the opportunity; then the user can go back to the *Leads* form to continue working with the lead, which now has the *Converted* state, and change the state of the lead to *Open*, if needed, for the lead to be further nurtured by the marketing team.

### **Updated Lead States**

As required in the new workflow, transitions between lead states have been implemented as actions on the *Leads* (CR301000) form. Customers or partners can customize the lead workflow to define what states correspond to the *Active* (nurtured) state of the lead. A system administrator can configure notifications related to lead states. The lead state is

displayed in the **Status** box of the *Leads* form. The updated lead states are shown in the following table.

Name of the State	Description
Active	A lead is in this state is active and can be nurtured. A lead in the <i>Active</i> state can also be in other states ( <i>New</i> , <i>Open</i> , <i>Sales-Ready</i> , <i>Sales-Accepted</i> ). This state is represented by the lead <b>Active</b> check box.
New	A lead is in this state after it has been created. This state can be implemented as the initial state.
	The businesses differentiate new leads from processed leads by this state.
Open	A lead is in this state if it is nurtured by the marketing team, but neither team has confidence that the lead is more ready for purchase than the other leads.
Sales-Ready	A lead is in this state if the marketing team believes that the lead showed more interest in the organization's products than the others, and it is worth to let the sales team look at it.
Sales-Accepted	A lead is this state after it has been initially reviewed or quali- fied by the lead qualification team and it is ready to meet with the sales team for further qualification.
Converted	A lead is in this state after it has been converted to an oppor- tunity and no further nurturing for it is needed.
	Businesses that do not use opportunities can use this state to stop lead nurturing after an account or contact has been cre- ated or assigned for a lead.
Disqualified	A lead is in this state if it is known that there's no interest in the organization's products, or the lead is not reachable (for example, the contact information is not valid).
	Some organizations may also use this state for deduplicated leads.
	On upgrade to 2020R1, lead records with the old automation <i>Closed</i> status are migrated to the <i>Disqualified</i> status.
Suspended	The state is added to support upgrade from the previous ver- sions of Acumatica ERP. If customers have leads with the <i>Suspended</i> status, they should end up in this state after the upgrade to 2020R1. There are no transitions leading to this state.

### Table: Lead states

The transitions of lead states are shown in the following table.

### Table: Transitions of lead states

From State	To State	Name of the Action
Not applicable	New	Not Applicable
All statuses	Open	Open
New or Open	Sales-Ready	Qualify
New, Open, or Sales-Ready	Sales-Accepted	Accept
<i>New, Open, Sales-Ready, or Sales-Accepted</i>	Converted	Convert to Opportunity
New, Open, Sales-Ready, or Sales-Accepted	Disqualified	Disqualify

# **CRM: New Layout of the Contacts Form**

In Acumatica ERP 2020 R1, a new layout of the *Contacts* (CR302000) form, which is similar to the layout of the *Leads* (CR301000) form, has been introduced. The form has been optimized for quick data entry. With the new layout, users can more easily link the data on the *Contacts* and *Leads* forms.

### New and Updated Tabs of the Contacts (CR302000) Form

The **Details** tab of the *Contacts* (CR302000) form contains general information about the contact—such as contact information, address, and settings related to personal data privacy —as shown in the following screenshot.

Contact ID: Type:	Adrian Perez ,O Contact Active	Business Account: Owner: Duplicate:	Peter Lai Not Validated	ρ Ω			^
DETAILS ACTIVITI	IES CRM INFO ATTRIBUTES RE	ADDRESS	OPPORTUNITIES CASES	CAMPAIGNS	MARKETING LISTS	NOTIFICATIONS	USER INFO
First Name:	Adrian	Same as in Account					
* Last Name:	Perez	Address Line 1:	Ap #863-2005 Donec Avenue	9			
Company Name:	Athletic Warehouse	Address Line 2:					
Job Title:	Central Mobility Analyst	City:	Pickering				
Email:	tellus.sem.mollis@acorci.co.uk	State:	ON - Ontario	Q			
Business 1 -	795-746-4278	Postal Code:	P4Z 8Z4 VIEW ON	MAP			
Business 2 ×		* Country:	CA - Canada	P 0			
Home 👻		PERSONAL DATA PRIV	ACY				
Business *		Consented to the Pr	ocessing of Personal Data				
Web:	ß	* Date of Consent:	1/20/2020 -				
		Consent Expires:	12/31/2020 👻				

Figure: The Details tab of the Contacts (CR302000) form

The **CRM Info** tab of the *Contacts* form contains the CRM information, activity statistics data, contact preference information, personal data, and the photo of the contact, as shown in the following screenshot.

ontact ID:	Adrian Perez	Q	Business Account:		P 0		
ype:	Contact		Owner:	Peter Lai	Q		
	✓ Active		Duplicate:	Not Validated			
DETAILS ACTIVIT	IES CRM INFO	ATTRIBUTES RE	LATIONS LEADS OF	PPORTUNITIES CASES	CAMPAIGNS MARK	ETING LISTS NOTIFIC	ATIONS USER INFO
RM			РНОТО				
Contact Class:	LEADBUS - Sales	Lead - Business 🔎	Select an image to uplo	Browse	Upload		
Workgroup:	Marketing Online	Q					
Parent Account:		. م	1	021 - //	/		
Ext Ref Nbr:				A			
Source:		•	A	2			
	Synchronize to E	xchange		ACAR			
CTIVITIES			11				
Last Incoming Activity:			Fa	AL AL AL			
Last Outgoing Activity:			1 the second sec	TAKE 130			
ONTACT PREFEREN	CES				_		
Contact Method:	Phone	-	← Ctrl				L3
	Do Not Call	No Marketing	PERSON				*0
	Do Not Email	🗆 No Mass Mail	Date Of Birth:	7/19/1982 👻			
			Gender:	Male	•		

### Figure: The CRM Info tab of the Contacts (CR302000) form

The **Leads** tab of the *Contacts* form contains the information about leads, linked to the contact, as shown in the following screenshot.

Name Created On Email Phone 1 Source Campaign Owner		Adrian Perez	P Business	Account:	P 0				
ACTIVITIES CRM INFO ATTRIBUTES RELATIONS LEADS OPPORTUNITIES CASES CAMPAIGNS MARKETING LISTS NOTIFICATIONS USER INFO	Туре:	Contact	Owner:	Peter Lai	Q				
Image: Name         Created On         Email         Phone 1         Source Campaign         Status         Owner		<ul> <li>Active</li> </ul>	Duplicate:	Not Validated					
Name Created On Email Phone 1 Source Campaign Owner	DETAILS ACTIVI	ITIES CRM INFO ATTR	RIBUTES RELATIONS	LEADS OPPORTUNITIES	CASES CAMPAIGNS	MARKETING LISTS	NOTIFICATIONS	USER INFO	
Campaign	ו + וי	X					P All Record	is	*
Perez 1/21/2020 tellus.sem.mollis@acorci.co.uk 795-746-4278 Open Bill Owen	Display Name	3	Created On Email		Phone 1		Status	Owner	
	Adrian Perez	z –	1/21/2020 tellus.sem.mo	ollis@acorci.co.uk	795-746-4278		Open	Bill Owen	
	Adrian Perez	2	1/21/2020 tellus.sem.mo	ollis@acorci.co.uk	795-746-4278		Open	Bill Owen	

Figure: The Leads tab of the Contacts (CR302000) form

# **CRM: New Reports**

In Acumatica ERP 2020 R1, a new set of reports for marketing and support has been introduced to improve transparency, productivity, and decision making for employees who utilize the Acumatica ERP functionality related to providing marketing and support services.

The inquiry forms and the data on the tabs of the forms are implemented through built-in Acumatica ERP capabilities, namely generic inquires and pivot tables. The data used for the reports can be exposed to an external system easily through the OData protocol.

The following inquiry forms have been added to the system, and users can access them in the **Inquiries** category of the **Marketing** workspace, as shown in the following screenshot:

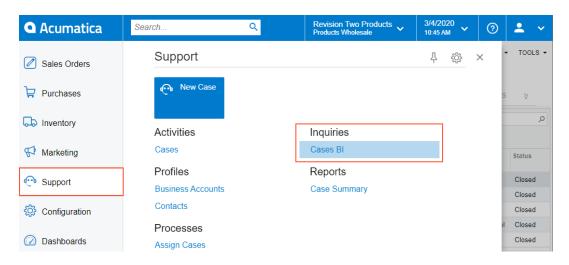
- Leads BI (CR3010BI)
- Lead Conversion BI (CR3011BI)

• Acumatica	Search	Q	Revision Two Products Products Wholesale	~	3/4/2020 10:39 AM	~	?	:	~
Payables	Marketing			Д	ţĝ	×	JION •	тоо	DLS 🗸
+ Receivables	<b>2</b> New Lead	New Contact							
Sales Orders	Activities		Inquiries		1				Q
Purchases	Leads		Leads BI				Source		
	Mass Emails		Lead Conversion BI						
D Inventory	Opportunities		Reports				Camp	aign	
Marketing	Profiles		Campaign Summary				Organ	ic Search	h
	Contacts		Campaign Sales Orders				Organ	ic Search	h
💬 Support	Marketing Campaigns	;	Campaign Invoices						•

### Figure: The new reports in the Marketing workspace

Most of the tabs of these inquiry forms display marketing data in pivot tables and contain lead qualification metrics.

The *Cases BI (CR3060BI)* inquiry form has also been introduced, and users can access it in the **Inquiries** category of the **Support** workspace, as shown in the following screenshot.



#### Figure: The new reports in the Support workspace

### **Inquiry Form Showing Lead Metrics**

The *Leads BI* (*CR3010BI*) inquiry form is based on the *Leads BI* generic inquiry, which was created and can be modified on the *Generic Inquiry* (SM208000) form. Most of the predefined tabs on the form (shown in the following screenshot) contain pivot tables that display lead generation analysis and lead processing metrics, which can provide valuable information for marketing personnel.

<b>A</b> cumatica	Search	Q			Revision Two Pro Products Wholesale	<sup>ducts</sup> 🗸	3/4/2020 12:10 PM	⑦ ▲ Da Cor	vid Chubb	
☆ Favorites	Leads BI ☆								TOOLS -	
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Time and Expenses		e: All 🔹 Source Campaig					V 8		م	
Projects	🗟 🕼 🗋 Display Name	Company Name	Description T	Owner Name	Created On Lead Class	Source	Source Campaign	Lead Status	Duplicate	
	> 0 D Abdul Waheed	KUFPEC	Not available for any type of contact for more th	Maxwell Baker	7/14/2014 LEADBUS			Disqualified	Not Validate	
More Items	D Ana Harrington	DODO Pizza Inc.	Requested for our product portfolio by the end	Grace Norman	5/15/2014 LEADBUS	Other		Converted	Not Validate	
	Bill Coleans	Advanced Concepts	Meeting on Monday, March 30	Maxwell Baker	7/14/2014 LEADBUSSVC	Campaign	NEWYEAR	Open	Not Validate	
<section-header> Marketing</section-header>	Chris Coleman	Clear Communications	Lead from the partner, for further info contact Al	John Kinne	9/9/2017 LEADBUS			Sales-Accepted	Not Validate	
	Cornelius Debleit	Homeowner	Requested for an updated service portfolio by t	David Chubb	6/3/2019 LEADCON			Open	Not Validated	
	Duane Santos	Suburban Propane	Meeting on Monday, March 30	Grace Norman	5/15/2014 LEADBUSSVC			Converted	Not Validated	
	•								•	
<	1-6 of 16 records						I< <	1 of 3 page	es > >I	

#### Figure: The pivot tables of the Leads BI generic inquiry

The predefined tabs of the form are described in the following table.

#### Table: Tabs of the Leads BI (CR3010BI) form

Name of the Tab	Description
All Records	Shows all the leads that have been added to the system.
Lead Analysis	Provides an overview of the lead pipeline, including the following details:

Name of the Tab	Description
	<ul> <li>The number of leads that have been acquired over a period of time</li> </ul>
	• The sources of the leads
	<ul> <li>The number of leads in the pipeline</li> </ul>
	• The statuses of the leads
	• The owners of the leads A user can add other dimensions and filters based on cus- tom attributes and user-defined fields.
Lead Activity Analysis	Shows lead activity in general and within a number of specified periods of time. Sales managers can use this information to decrease the possibility that lead will be lost because of a late reply from a sales representative.
Lead Response Time	Shows how much time it takes a sales representative to respond to a lead.
	In most cases, the sooner a sales representative contacts a lead, the higher the chance that this lead will be con- verted into an opportunity.
Lead Qualification Analysis	Shows the number of leads that have been converted to opportunities. This information can help sales managers to determine the quality of leads.
Lead Qualification Time	Displays how much time it takes to convert a lead to a contact. The information can be treated as an indicator of the quality of the marketing-supplied leads.
Lead Disqualification Rea- sons	Shows the main reasons leads get disqualified for each lead source.

### Inquiry Form Showing Lead Conversion Metrics

The *Lead Conversion BI (CR3011BI)* inquiry form is based on the *Lead Conversion BI* generic inquiry, which was created and can be modified on the *Generic Inquiry* (SM208000) form. Most of the predefined tabs on the form (shown in the following screenshot) contain pivot tables that display lead conversion and lead revenue metrics, which can yield valuable information for marketing personnel.

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🕑 Data Views	O     O     H     Image: Second state st			
Time and Expenses	Lead Class: All   Source: All   Source Campaign: All   Lead Status: All   Descrip	ption: Is Not Empty 👻	y 🗈	م
Projects	B B Display Name Opportunity ID Company Name Description	ption T O	Owner Name	Created On Lead Class
	0 D Duane Santos Suburban Propane Meetin	ng on Monday, March 30 0	Grace Norman	5/15/2014 LEADBUSSVC
More Items	Lij <u>ah Alexander</u> Cheapergold.com     Reque	ested for an updated service portfolio	John Kinne	5/15/2014 LEADBUS
	Lizabeth Richens     OP000380     Alfords Towing and Repair     Meetin	ng in the lead's office J	John Kinne	9/9/2017 LEADBUS
<section-header></section-header>	Lee Wooderall OP000379     Laser Services Meetin	ng at the office of Laser Services	John Kinne	9/9/2017 LEADBUSSVC
	<u>Mac Donald</u> <u>OP000378</u> Kansas Food Distribution     Reque	ested for a call early next week	Bill Owen	6/3/2019 LEADBUS
	Mac Donald     Kansas Food Distribution     Interest	sted mostly in digital services	John Kinne	2/13/2020 LEADBUS

### Figure: The pivot tables of the Lead Conversion BI generic inquiry

The predefined tabs of the form are described in the following table.

Table: Tabs of the Lead Conversion BI (CR3011BI) form
-------------------------------------------------------

Name of the Tab	Description
All Records	Shows all the leads that have been added to the system.
Lead Conversion Analysis	Provides an overview of the lead-to-opportunity conversion.
Lead Revenue Analysis	Displays data that sales managers can use to identify the channels and sources that generate the most revenue, both prospective revenue for open opportunities and actu- al revenue for won opportunities.

### **Calculated Fields in Marketing Pivot Tables**

The system calculates the following fields in some of the pivot tables showing lead response time metrics:

- Last Activity Aging
- Last Response Time
- Lead Qualification Time

For the **Last Activity Aging** field, the following values are available:

- *Empty*: No outgoing activity was logged into the system.
- *Last 30 days*: The last outgoing activity was performed within the last 30 days.
- 30—60 days: The last outgoing activity was performed more than 30 days ago, but less than or equal to 60 days ago.
- 60—90 days: The last outgoing activity was performed more than 60 days ago, but less than or equal to 90 days ago.

• Over 90 days: The last outgoing activity was performed more than 90 days ago.

For the **Lead Response Time** field, the value shows the amount of time it takes for a sales representative to follow up (for example, by calling or emailing) with a lead after self-identifying as a lead. Response time is displayed as days, hours, or minutes.

For the **Lead Qualification Time** field, the value shows the number of days it takes for a sales manager to convert a lead.

#### **Support Inquiry Form**

The *Cases BI (CR3060BI)* form is based on the *Cases BI* generic inquiry, which was created and can be modified on the *Generic Inquiry* (SM208000) form.

The generic inquiry, which has been designed based on the Customer Operations Performance Center Customer Experience (COPC CX) standard, collects different data related to case management. Multiple pivot tables based on the collected data have been added as tabs to the generic inquiry, as shown in the following screenshot.

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🕒 Data Views	(	ڻ A	۷ LL R	ר ⊢ CORDS	SESCALATIONS EFFICIENCY AN	ALYSIS VOLUN	IE ANALYSIS	BACKLOG	ANALYSIS	CLOSED	ON TIME			
Time and Expenses		Bus	ines	s Account: All	Status: All      Severity: All	Priority: All 🔹	Class ID: A	II 👻 SLA: AI	▼		V B			Q
Projects		0		Case ID	Subject	Business Account	Account Nar	ne	Status	Reason	Severity	/	Priority	Owner Name
	>	0		000055	Incorrect billing amount	FDICOCCIA	Cocciatari F	lizza	Closed	Resolved	Mediur	n	Medium	Regina Wiley
		0		000056	Incorrect tax amount on bill	FDIQVIK	Qvik Proces	is GmbH	Closed	Resolved	Low		Low	Regina Wiley
More Items		0		<u>000057</u>	Trying to reach Maxwell Baker				Closed	Resolved	Low		Low	Chris Worobey
		0		000058	Need to figure out how to use portal	ABARTENDE	USA Barten	ding School	Closed	Resolved	Mediur	n	Medium	Chris Worobey
💮 Support		0		000059	Looking for freelance opportunties				Closed	Resolved	Low		Low	Chris Worobey
		0		000060	Investor looking for information				Closed	Resolved	Mediur	n	Medium	Chris Worobey
		0		<u>000061</u>	Product was not installed correctly	APOSTELSCH	Church of T	he Apostles	Closed	Resolved	Mediur	n	Medium	Zaltana Young
		0		000062	Product support - incident request	BRASSKEY	Brass Key B	Bar	New	Unassigne	d Mediur	n	Medium	
		0		000063	Product support - incident request	SAFECREDIT	Safe Credit	Union	Closed	Resolved	Mediur	n	Medium	Fadi Kabuk
		0		000064	Product support - incident request	WFAN	WFAN Radi	0	Closed	Resolved	Mediur	n	Medium	Fadi Kabuk
		0		000065	Incorrect billing amount	INDSACRAME	Sacramento	Industrial Su	Closed	Resolved	Mediur	n	Medium	Regina Wiley

#### Figure: The pivot tables of the Cases BI generic inquiry

Most of the predefined tabs of the form contain pivot tables that display case-related metrics, which can yield valuable information for support personnel. The predefined tabs of the form are described in the following table.

Table:	Tabs	of the	Cases	BI	(CR3060BI)	form
--------	------	--------	-------	----	------------	------

Name of the Tab	Description					
All Records	Shows all the cases that have been added to the system.					
Escalations	Shows the number of escalations to a different tier that were made in a certain period of time.					

Name of the Tab	Description
Efficiency Analysis	Provides data, including the following, that support man- agers can use to understand the amount of work done by a support team over a certain period of time:
	• The number of created activities (support transactions)
	• The types of created activities
	• The name of the team or support representative that created the activity
Volume Analysis	Provides an overview of incoming cases over a period of time, including the following data:
	• The number of cases received for a certain period of time
	• The statuses of the cases
	• The priorities of the cases
	• The owners of the cases
Backlog Analysis	Provides an overview of cases in backlog, including the fol- lowing data:
	• The number of the cases
	• The priorities of the cases
	• The owners of the cases
	• The number of cases to be resolved in the given period according to the case SLA
Closed On Time	Shows the number of cases that are compliant with the case SLA in a certain period of time.

A user can build other pivot tables based on the generic inquiry, filter data by any column, or use the inquiry as a source for multiple dashboard widgets. Also, a user with sufficient access rights can modify the generic inquiry by using the *Generic Inquiry* (SM208000) form.

## **Calculated Fields in Support Pivot Tables**

The system calculates the following fields in some of the pivot tables related to support:

- Case On-Time
- External Activity

A case is *on time* (that is, meets the SLA) if it was closed within the SLA, or if it is not yet closed, but the target SLA for closing it is still in the future.

```
Case On Time = IIF(
    [SLA Target Date] <= (IIF(
      [Status] = "Closed",
      [Closed On],
      NOW()),
    "No",
    "Yes")</pre>
```

An activity is *external* if it involves communication with a customer.

# **CRM: Configurable Email Routing**

In previous versions of Acumatica ERP, email routing was always enabled for all system email accounts.

#### **Routing Emails**

Starting from Acumatica ERP 2020 R1, a user can configure whether the incoming mail received by a particular system email account should be routed to particular employees.

On the *System Email Accounts* (SM204002) form, the **Route Employee Emails** check box has been added in the **Main Processing** section of the **Incoming Mail Processing** tab. The check box is cleared by default; the user can select it when the **Incoming Mail Processing** check box is selected on the tab, as shown in the following screenshot.

System Email Account	ts $\dot{a}$ 🗋 notes files notifications customization tools -
🖺 🗸 + 🗓	Ĵ ▼ IK 〈 〉 > >I TEST ACTIONS ▼
Email Account ID:	NEW>
* Account Name:	
* Email Address:	
Reply Address:	
Email Account Type:	Standard
Sender Display Name:	Set to Email Account Display Name
Email Account Display Name	£
SERVERS ADVANCED	SETTINGS INCOMING MAIL PROCESSING CONTENT ASSIGNMENT SETTINGS
Incoming Mail Processing Confirm Receipt Confirmation template: MAIN PROCESSING Create New Case New Case Class: Route Employee Emails Attach to Business Accou	
New Lead Class:	/
Reply to unassigned ema	ils
Reply template:	
FINAL PROCESSING	
Delete messages after	Failed processing
Add brief information abo	ut references

#### Figure: Route Employee Emails check box

The incoming mail is routed to the email accounts specified for the employees on the *Employees* (EP203000) form as follows:

**1.** The system creates an incoming duplicate email without recipients.

2. The system adds to the duplicate email the following recipients: the parent activity owner (the owner of the outgoing email to which the sender of the incoming email has replied), the related entity owner (such as the owner of the opportunity, contact, or case), and business account owner.

Users can view the incoming mail on the *Incoming* (CO409000) form, and any employee who works with specific entities—such as contacts, opportunities, and cases—and engages in email communication can receive emails from interested parties that they work with if the following settings are specified:

- The **Route Employee Emails** check box is selected on the *System Email Accounts* form, as described above.
- The **Route Emails** check box is selected on the *Employees* (EP203000) form for the specific employee, as shown in the following screenshot. The check box is selected by default when a new employee record is created on the form, and can be cleared at any time, if needed.

Employees		🗋 N	OTES FILES NOTIFICATIONS CUSTOMIZATION TOOLS $\bullet$
← SAVE & CLOSE	B ∽ + C • ⊡ I	< < >> >I ACT	IONS - INQUIRIES - OPEN LICENSE DOCUMENT
* Employee ID:	EP0000001	* Status: Active	•
Employee Name:	Michael Andrews		
GENERAL INFO EMI	PLOYMENT HISTORY FINANCIAL SE	TTINGS ATTRIBUTES A	CTIVITIES MAILINGS COMPANY TREE INFO
CONTACT INFO		. EMPLOYEE SETTINGS	
Employee Contact:	Michael Andrews	Employee Ref. No.:	
Title:	Mr. 👻	* Employee Class:	EMPSTAND - Employee - Standard 🖉 🧷
First Name:	Michael	* Branch:	PRODWHOLE - Products Wholesale 🖉 🧷
Middle Name:		* Department:	ADMIN - Administration 🖉 🧷
* Last Name:	Andrews	* Calendar:	PST - Pacific Time Zone 🖉 🧷
Phone 1:	Home 👻	Regular Hours Validation:	Warning Only -
Phone 2:	Cell -	Reports to:	P 0
Phone 3:	Busi 🔻	Salesperson:	P 0
Fax:	Hom *	Employee Login:	andrews - Michael Andrews
Email:	mandrews@revisiontwo.com	Currency ID:	USD $P$ Enable Currency Override
Web:	රි	Curr. Rate Type:	SPOT $\mathcal{P}$ Enable Rate Override
ADDRESS INFO		Labor Item:	CONSULTPM A
Address Line 1:	417 32nd Ave E	Union Local ID:	م
Address Line 2:			✓ Route Emails
City:	Seattle		Time Card is Required
* Country:	US - United States of America 🖉		Staff Member in Service Management
State:	WA - WASHINGTON ,P	PERSONAL INFO	
Postal Code:	98112	Date Of Birth:	1/14/1961 -

Figure: Route Emails check box

# **CRM:** Deletion of the Purge Leads and Contacts Form

In previous versions of Acumatica ERP, users could purge unconverted or closed contacts and leads, or contacts and leads with no related activities from the contacts list by using the *Purge Leads and Contacts (CR508000)* form.

Starting from Acumatica ERP 2020 R1, users can mass-purge contacts only by using such inquiry forms as the *Contacts (CR3020PL)* and *Leads (CR3010PL)* forms, and they can mass-purge opportunities only by using the *Opportunities (CR3040PL)* form. These capabilities are available if a system administrator has enabled the mass deletion of records for the corresponding inquiry forms, as described in the following section. The *Purge Leads and Contacts* form has been removed from the system.

#### **Enabling the Contact Deletion Operation**

A system administrator can enable record deletion for any generic inquiry by selecting the **Enable Mass Record Deletion** check box in the **Operations with Records** section on the **Entry Point** tab of the *Generic Inquiry* (SM208000) form, as shown in the following screenshot.

Generic Inquiry 🕁					ES FILES C	CUSTOMIZATION	TOOLS 🔻
🖹 🖍 🕂 🗎	ĵ • K <	> >	VIEW INQUIRY	EXPORT AS RE	PORT		
* Inquiry Title:	CR-Contacts2018R1	Q	Arrange Parameter	rs in:	3 columns		^
a inquiry ride.	Make Visible on the U		Select Top:		0 records		
Site Map Title:	Contacts		Records per Page:		0		
	Contacts	Q			0 Records		
Workspace:			Export Top:	Show Delete			
Category:		Q					
Screen ID:	CR3020PL			Expose via			
				Expose to N	lopile		
TABLES RELATIONS	S PARAMETERS	CONDITIONS	GROUPING	SORT ORDER	RESULTS GRID	ENTRY POINT	ş
ENTRY SCREEN SETTIN	GS	OPI	ERATIONS WITH REC	CORDS			
Entry Screen: Co	intacts	0	Enable Mass Actions	on Records			
	with this Inquiry in Menu	_	Enable Mass Record	Deletion			
				n Delete Confirmations	3		
			Enable Mass Record	Update			
			Enable New Record				
		Ne	w Record Defaults				
		Ċ	с + ×				
			Field	* Value			

Figure: The Enable Mass Record Deletion check box

If an administrator has selected this check box for the *Contacts (CR3020PL)* form, the **Delete** button becomes visible on the *Contacts* form. Users can delete contacts from Acumatica ERP on this form by filtering contacts (if needed), selecting the unlabeled check boxes in the rows of the contacts to be deleted, and clicking the **Delete** button on the form toolbar, as shown in the following screenshot.

	Ċ	Ľ	ts 1	+ ∥ 🗓 ⊨	X		CUSTOMIZATIO	DN ▼ TOOLS ▼
	Bus	siness	Acco	unt: All 👻 Class ID: A	JI ▼		Y 🖺	م
8	0			Display Name	Company Name	Business Account	Job Title	Owner Name
	0			Adam Wilson	Pilgrim Rest Baptist Church 3		District Tactics Coordinator	Grace Norman
(1)-	•0		$\checkmark$	Adrian Perez	Athletic Warehouse		Central Mobility Analyst	Peter Lai
	0			Alan Baumgarten	Veracity Credit Consultants	VERACITYCR	Consultant	admin admin
	0			Aleks Neverov	ABC Studios Inc	ABCSTUDIOS	Specialist	admin admin
	0			Aleksandr Mazo	Datacenter Services	DATATECHN	System Administrator	admin admin
	0			Alex Samson	Pure Drinking Water	PUREWATER	Delivery	admin admin
	0			Alex Samson	Rich Vision	RICHVISION	Doctor	admin admin
	0			Alexey Novikov	KRK Consulting Service	KRKCONSULT	Consultant	admin admin
	0		$\checkmark$	Alfonso Rodgers	Gallery Of Properties		Sales and Operations Administrator	Peter Lai
>	0		$\checkmark$	Alicia Fisher	Indiana Carpet Svc Cash & Crry			John Kinne
	0			Alphonso White	Bestype Image	BESTYPEIMG	Telephone Operator	admin admin
	0			Amaya Miguel	Uniforce Staffing Service	UNIFORCE	Telephone Operator	admin admin
	0			Ana Harrington	DODO Pizza Inc.	DODOPIZZA	Central Assurance Developer	Grace Norman
•	1-1	13 of :	243 re	cords			<	ges > >

Figure: Deleting inactive contacts on the Contacts form

# **Finance: Aging Report Improvements**

In previous versions of Acumatica ERP, the *AR Aged Past Due (AR631000)* and *AR Aged Past Due MC (AR631100)* reports showed open AR documents, regardless of the date a user specified in the **Aging Date** box on the **Report Parameters** tab of the respective report form. That is, the reports showed open AR documents even if they were dated later than the specified aging date. The aging date was used only to break down the listed documents by aging periods, and users could not view document balances as of a specific date.

Starting from Acumatica ERP 2020 R1, the improved *AR Aging* (AR631000) and *AR Aging MC* (AR631100) reports show released AR documents whose document dates are earlier than or the same as the date specified by the user in the **Age as of Date** box on the **Report Parameters** tab. The reports also show the document balances as of the aging date, each of which is calculated as the difference between the original amount of the document and the application amounts of the documents that were applied no later than the specified aging date.

If the *AR Aging* report is run with the *Detailed with Retainage* format selected on the **Report Parameters** tab, the report shows only released retainage invoices with a document date earlier than or the same as the aging date. The unreleased retainage is calculated as the total retainage amount of an invoice minus the sum of the original document amounts of the linked retainage invoices.

For details, see Using AR Aging Reports.

## **UI Changes**

The following UI changes have been introduced to support these improvements:

- AR Aged Past Due (AR631000) has been renamed to AR Aging (AR631000)
- AR Aged Past Due MC (AR631100) has been renamed to AR Aging MC (AR631100)
- AR Aged Outstanding (AR631500) has been renamed to AR Coming Due (AR631500) and AR Aged Outstanding MC (AR631600) has been renamed to AR Coming Due MC (AR631600), because these reports show documents with expected future payments, but not aged documents.
- On the *AR Aging* and *AR Aging MC* forms, the **Aging Date** box on the **Report Parameters** tab has been renamed to **Age as of Date**.

# Finance: Application of Payments to Particular Lines of AR Documents

In many industries, organizations need to manage sales and payments at a granular level—that is, by the individual lines of accounts receivable invoices.

In previous versions of Acumatica ERP, the system allowed users to apply payments fully or partially to only an accounts receivable invoice as a whole. As a result, if an invoice was partially paid, the payment could not be linked to specific lines of it.

Acumatica ERP 2020 R1 introduces the ability to enter payments for accounts receivable documents by individual lines. When the *Payment Application by Line* feature is enabled on the *Enable/Disable Features* (CS100000) form, users can still apply payments fully or partially, but they can also select whether to apply payments to the entire document or to individual document lines.

If the *Retainage Support* feature is also enabled on the *Enable/Disable Features* form, users can now track retainage by the individual document line. For details, see *Applying Payments to Particular Lines of AR Documents*.

## Changes to the Invoices and Memos (AR301000) Form

The following changes have been made to the Invoices and Memos (AR301000) form:

• In the Summary area, the **Pay by Line** check box has been added (shown in the screenshot below).

If the check box is cleared, payments are applied to the outstanding balance of the entire document (as the system worked previously). If the check box is selected for a document, payments are applied to individual document lines.



The functionality that gives users the ability to pay accounts receivable invoices by line currently does not support the processing of group and document discounts. A user can apply these discounts to an accounts receivable document only if the **Pay by Line** check box is cleared.

For each new accounts receivable document, the check box inherits its default value from the settings of the customer that is selected in the document. This setting is specified for an individual customer in the **Financial Settings** section on the **General Info** tab of the *Customers* (AR303000) form. On the *Invoices and Memos* form, the **Pay by Line** check box can be selected or cleared only if no lines have been added to the document. For credit memos, overdue charges, and credit write-offs, the check box is cleared and unavailable for editing.

- On the **Document Details** tab, the following columns have been added:
  - Line Nbr.: The number of the document line.
  - **Balance**: The outstanding balance of the individual document line. The balance of the line includes the applicable taxes; document-level taxes are prorated among

all the lines of a document. If a payment applied to the document line has been released, the balance is updated accordingly.

This column is hidden until the original document (invoice or a debit memo) is released.

- **Unreleased Retainage**: A hidden column that reflects the retainage amount that has been associated with the document line but has not been released yet. If the **Retain Taxes** check box is selected on the *Accounts Receivable Preferences* (AR101000) form, this column includes the corresponding retained tax amount for each line of the document.
- **Retained Tax**: The amount of tax calculated based on the value in the **Retainage Amount** column. If the **Retain Taxes** check box is selected on the *Accounts Receivable Preferences* form, the retained tax amounts will be included in retainage invoices. This column is hidden by default.
- **Tax Amount**: The total tax amount calculated for the line. The column is hidden by default and appears in the table when the original document is released. For retainage invoices, this column displays the total of all retained taxes.
- **Cash Discount Balance**: The balance of cash discounts for the whole document, distributed proportionally among all document lines. This column is hidden by default and appears in the table when the original document is released.



If the **Pay by Line** check box is cleared for the invoice on the *Invoices and Memos* form, by default, the **Balance**, **Unreleased Retainage**, **Retained Tax**, **Cash Discount Balance**, and **Tax Amount** columns are not visible on the form. In this case, if a user adds the columns to the form by using the **Column Configuration** dialog box, the values in these columns are not calculated and are always *0*.

nvoices and	Memos										(	NOTES	ACTIVITIES	FILES N	IOTIFICATIONS	CUSTOMIZATIO	N TOOLS
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Туре:	Invoice *	Customer:	ARTCAGES - A	rtcages		0	Detail Total:	1	1,970.00								-
Reference Nbr.:	AR007430 ,0	Location:	MAIN - Primary	Location			Discount Tota	al:	0.00								
Status:	Open	Currency:	USD 1.00	-	VIEW BASE		VAT Taxable	т	0.00								
	- Hold	Terms:	30D - 30 Days				VAT Exempt	т	0.00								
	Credit Hold	* Due Date:	2/8/2020 -	Apply	Retainage		Tax Total:		0.00								
Date:	1/9/2020	* Cash Discour	it 2/8/2020 *	✓ Pay by	/ Line		Balance:	1	1,970.00								
Post Period:	01-2020	Project/Contra	act: X - Non-Project	Code.		0	Amount:	1	1,970.00								
Customer Order:							Cash Discou	nt:	0.00								
Description:																	
DOCUMENT DE	TAILS FINANC	CIAL DETAILS	ADDRESS DETAILS	TAX DI	ETAILS S	ALESP	ERSON CON	IMISSION	APPROVA	L DETAILS	DISCOUNT D	ETAILS	RETAINAGE	APPLICAT	TIONS CO	MPLIANCE	
o + 1	× VIEW	SCHEDULE  ↔	x 1														
🕼 🗋 *Branch	n Inventory	r ID Line T Nbr. E	ransaction escr.	Quantity	UOM	Unit Price	Ext. Price	Retainage Percent	Retainage Amount	Unreleased Retainage	Retained Tax	Amount	Balance	Cash Discount Balance		Description	* Subaccount
0 D PRODV	WHOLE CONSU	TING 1	Project Consulting	3.00	HOUR 1	00.00	300.00	0.000000	0.00	0.00	0.00	300.00	300.00	0.00	40000	Sales Revenue	000-000
© □ PRODV			Project Manager			50.00	1.500.00	0.000000	0.00	0.00	0.00	1.500.00	1.500.00	0.00	40000	Sales Revenue	000-000
		_													-		
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Figure: Summary area and Document Details tab

• On the **Retainage** tab, the **Released Retainage** box has been added and is displayed for AR documents for which the **Apply Retainage** check box (in the Summary area of this form) is selected. The system calculates the value in this box as the difference between the original (total) retainage and the unreleased retainage for the document.

For details on creating invoices, see To Enter an Invoice with Retainage that Can Be Paid by Line.

#### Changes to the Payments and Applications (AR302000) Form

The following columns, which are shown in the screenshot below, have been added to the **Documents to Apply** tab of the *Payments and Applications* (AR302000) form:

- **Line Nbr.**: The number of the document line to which the payment can be applied. If the line represents the entire document, *0* is specified.
- **Inventory ID**, **Project**, **Project Task**, **Cost Code**, and **Account**: The inventory item, project, project task, cost code, and account, respectively, associated with the document line.

The **Cost Code** column is available only if the *Cost Codes* feature is enabled on the *Enable/Disable Features* (CS100000) form.

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#### Figure: Documents to Apply tab

The functionality of document loading on the **Documents to Apply** tab has changed. Users load documents and individual document lines either manually or by clicking **Load Documents**. When a user applies filters in the **Load Options** dialog box that opens when the user clicks **Load Documents**, the system loads documents and individual document lines.

A user can add lines from different invoices that are associated with the same customer. If a document line has been included in a payment that has not been released yet, that line cannot be included in a different payment. If a document with a payment applied to a document line has been released but the document line has not been fully paid, the user can open another payment document and select the document line to pay the remaining balance.

For each document line, the user can manually specify a full or partial amount to be paid. When the payment is released, the document balance and the balances of the document lines are updated accordingly. For details on paying invoices by line, see *To Pay Separate Lines of an AR Invoice*.

## Changes to the Release AR Retainage (AR510000) Form

The following columns have been added to the *Release AR Retainage* (AR510000) form:

- Line Nbr.: The number of the document line that can be selected for processing.
- **Inventory ID**, **Project Task**, **Cost Code**, and **Account**: The inventory item, project task, cost code, and account, respectively, associated with the document line.

The **Cost Code** box is available only if the *Cost Codes* feature is enabled on the *Enable/ Disable Features* (CS100000) form.

## Changes to the Customers (AR303000) Form

The **Pay by Line** check box has been added to the **Financial Settings** section on the **General Info** tab of the *Customers* (AR303000) form. If it is selected, by default, for customer invoices created on the *Invoices and Memos* (AR301000) form, the **Pay by Line** check box is selected and payments can be applied to individual lines of these invoices.

When the *Payment Application by Line* feature is enabled on the *Enable/Disable Features* (CS100000) form, newly created customers inherit the default state of the **Pay by Line** check box from the customer class selected for them.

#### Changes to the Customer Classes (AR201000) Form

In the **Default Financial Settings** section on the **General Settings** tab of the *Customer Classes* (AR201000) form, the following check boxes have been added:

• **Pay by Line**: If this check box is selected, the ability to apply payments by line is turned on for customers of the class that are created after this setting has been specified; that is, the **Pay by Line** check box is selected on the *Customers* (AR303000) form for these customers.

When an administrator enables the *Payment Application by Line* feature, this check box is cleared by default for existing customer classes. For customer classes created after the feature is enabled, it is also cleared by default.



If a user selects or clears this check box for an existing customer class, the state of this check box does not change for existing customers of the class.

• **Apply Retainage**: If this check box is selected for a customer class, the retainage functionality will be turned on by default for all customers that are subsequently created and assigned to this customer class. That is, for these customers, the **Apply Retainage** check box will be selected on the *Customers* form.

When an administrator enables the *Retainage Support* feature for the first time, this check box is cleared by default for existing customer classes. This check box is also cleared by default for new customer classes.

If a user selects or clears this check box for an existing customer class, the state of this check box does not change for existing customers of the class.

#### **Support of Auto-Application**

The auto-application functionality is also supported for AR documents that can be paid by line. Users can select the **Auto-Apply Payments** check box on the **General Info** tab of the *Customers* (AR303000) form for the automatic application of a selected document or use the *Auto-Apply Payments* (AR506000) form for the auto-application of multiple documents.

#### **Upgrade Notes**

After the upgrade to Acumatica ERP 2020 R1, for a released or unreleased document that was created in a previous version of Acumatica ERP, the **Pay by Line** check box on the *Invoices and Memos* (AR301000) form will be cleared and unavailable if the document has at least one line.

#### Limitations

The following limitations apply to the new functionality:

- In Acumatica ERP, users currently cannot apply VAT recalculated on cash discounts to accounts receivable documents for which the **Pay by Line** check box is selected on the *Invoices and Memos* (AR301000) form.
- Group and document discounts are not supported for accounts receivable documents that have the **Pay by Line** check box selected on the *Invoices and Memos* form.
- The **Reverse and Apply to Memo** action on the *Invoices and Memos* form cannot be used for the documents with the **Pay by Line** check box selected.

Users should instead select the **Reverse** action and then create an application to a credit memo on the *Payments and Applications* (AR302000) form.

- An invoice with the **Pay by Line** check box selected cannot be applied to a credit memo on the **Applications** tab of the *Invoices and Memos* form. Users should apply this credit memo to document lines on the *Payments and Applications* form instead.
- The feature is not compatible with migration mode. If the **Activate Migration Mode** check box is selected in the **Posting Settings** section on the **General Settings** tab of the *Accounts Receivable Preferences* (AR101000) form, the **Pay by Line** check box on the *Invoices and Memos* is cleared and unavailable for editing.
- The feature is not compatible with the *Invoice Rounding* feature.
- Calculation of taxes in Avalara is not supported.
- Balance write-off cannot be performed at the line level.

# **Finance: Check Register Inquiry**

A new inquiry form, *Check Register* (AP404500), has been added to Acumatica ERP 2020 R1. Users can run this inquiry to find out whether a particular check number has been used and, if it has, by which AP check.

On the *Release Payments* (AP505200) form, a user can return a printed AP check to the *Pending Print* status for further reprinting. The user can either reprint the AP check with the same number (the system will reuse the check number) or with a new number (the system will void the previous check number). The *Check Register* inquiry enables visibility of the voided check numbers.

The screenshot below shows the inquiry with the cash account, payment method, and check number specified in the Selection area.

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Figure: Check Register (AP404500) form

By default, access to the new inquiry has been granted to the following predefined financial roles:

- AP Clerk
- AP Admin
- AP Viewer

# Finance: Code Improvements to the Straight-Line Depreciation Method

In Acumatica ERP 2020 R1, the depreciation calculation engine has been redesigned for more efficient calculation of depreciation amounts and their rounding.

Starting from 2020 R1, for depreciation methods that use the *Straight-Line* calculation method with the *Full Period* averaging convention, the state of the **Accelerated Depreciation for SL Depr. Method** check box on the **General Settings** tab of the *Fixed Asset Classes* (FA201000) form is ignored by the system. If these settings are specified in Acumatica ERP 2020 R1, the asset's net value may not become zero at the end of its useful life if the useful life was changed or the asset was revalued.

If there is at least one book for an asset that uses a depreciation method based on the *Straight-Line* calculation method and the *Full Period* averaging convention, the system now displays a warning about the changed behavior in the following cases:

- When a user clicks **Actions > Calculate Depreciation** on the *Fixed Assets* (FA303000) form, the system displays the warning on the **Balance** tab.
- When a user selects an asset and clicks **Process** on the toolbar of the *Calculate Depreciation* (FA502000) form, the system displays the warning when the processing is completed.

If the user wants the system to maintain the behavior provided when the **Accelerated Depreciation for SL Depr. Method** check box is selected in the previous versions of Acumatica ERP, when an asset will have reached zero net value at the end of its useful life, the user should change the depreciation method to a method based on the *Remaining Value* calculation method. To do this, the user changes the option in the **Depreciation Method** column on the **Balance** tab of the *Fixed Assets* form. For details, see *Depreciation Configuration*.

## **Calculation Example**

The following example shows the difference in the calculated depreciation of a fixed asset with the **Accelerated Depreciation for SL Depr. Method** check box selected in Acumatica ERP 2020 R1 and in previous versions. To demonstrate the differences in the calculated depreciation, the example consists of the following parts: the depreciation history of an asset without additions, the depreciation history of the asset with an addition calculated in previous versions of Acumatica ERP, and the depreciation history of the asset with an addition in Acumatica ERP 2020 R1.

For this example, suppose that a fixed asset with the following settings on the *Fixed Assets* (FA303000) form has been purchased:

- Asset Class: COMPUTER
- Useful Life, Years: 2
- Placed-in-Service Date: 1/1/2019
- Orig. Acquisition Cost: 2400

The asset has been depreciated by using the *Straight-Line* calculation method and the *Full Period* averaging convention, with the **Accelerated Depreciation for SL Depr. Method** check box on the *Fixed Asset Classes* (FA201000) form selected. The following table illustrates the depreciation history for this asset; this history is applicable to all versions of Acumatica ERP.

Period	Depreciation Ex- pense	Accumulated De- preciation	Net Value
01-2019	100.00	100.00	2300.00
02-2019	100.00	200.00	2200.00
03-2019	100.00	300.00	2100.00
04-2019	100.00	400.00	2000.00
05-2019	100.00	500.00	1900.00
06-2019	100.00	600.00	1800.00
07-2019	100.00	700.00	1700.00
08-2019	100.00	800.00	1600.00
09-2019	100.00	900.00	1500.00
10-2019	100.00	1000.00	1400.00
11-2019	100.00	1100.00	1300.00
12-2019	100.00	1200.00	1200.00
01-2020	100.00	1300.00	1100.00
02-2020	100.00	1400.00	1000.00
03-2020	100.00	1500.00	900.00
04-2020	100.00	1600.00	800.00
05-2020	100.00	1700.00	700.00
06-2020	100.00	1800.00	600.00
07-2020	100.00	1900.00	500.00
08-2020	100.00	2000.00	400.00
09-2020	100.00	2100.00	300.00
10-2020	100.00	2200.00	200.00
11-2020	100.00	2300.00	100.00
12-2020	100.00	2400.00	0.00

Table: Depreciation history of an asset without additions (applicable to the 2020 R1 version of
Acumatica ERP as well as to previous versions)

At the end of the useful life, the net value of the asset became \$0.00.

Suppose that an addition of \$1200 was made to the asset on January 1, 2020. In this case, for previous versions of Acumatica ERP, the following table reflects the depreciation history for the asset with the **Accelerated Depreciation for SL Depr. Method** check box.

Period	Depreciation Ex- pense	Accumulated De- preciation	Net Value
01-2019	100.00	100.00	2300.00
02-2019	100.00	200.00	2200.00
03-2019	100.00	300.00	2100.00
04-2019	100.00	400.00	2000.00
05-2019	100.00	500.00	1900.00
06-2019	100.00	600.00	1800.00
07-2019	100.00	700.00	1700.00
08-2019	100.00	800.00	1600.00
09-2019	100.00	900.00	1500.00
10-2019	100.00	1000.00	1400.00
11-2019	100.00	1100.00	1300.00
12-2019	100.00	1200.00	1200.00
01-2020	200.00	1400.00	2200.00
02-2020	200.00	1600.00	2000.00
03-2020	200.00	1800.00	1800.00
04-2020	200.00	2000.00	1600.00
05-2020	200.00	2200.00	1400.00
06-2020	200.00	2400.00	1200.00
07-2020	200.00	2600.00	1000.00
08-2020	200.00	2800.00	800.00
09-2020	200.00	3000.00	600.00
10-2020	200.00	3200.00	400.00
11-2020	200.00	3400.00	200.00
12-2020	200.00	3600.00	0.00

Table: Depreciation history of the asset with an addition (applicable to previous versions of Acumatica ERP)

At the end of the useful life, the net value of the asset with the addition was still \$0.00 because the **Accelerated Depreciation for SL Depr. Method** check box was selected.

With the new calculation engine in Acumatica ERP 2020 R1, the depreciation history of this asset with the addition of \$1200 is as shown in the following table. Thus, the net value at the end of the useful life is greater than zero, regardless of whether the **Accelerated Depreciation for SL Depr. Method** check box is selected or cleared.

Period	Depreciation Ex- pense	Accumulated De- preciation	Net Value
01-2019	100.00	100.00	2300.00
02-2019	100.00	200.00	2200.00
03-2019	100.00	300.00	2100.00
04-2019	100.00	400.00	2000.00
05-2019	100.00	500.00	1900.00
06-2019	100.00	600.00	1800.00
07-2019	100.00	700.00	1700.00
08-2019	100.00	800.00	1600.00
09-2019	100.00	900.00	1500.00
10-2019	100.00	1000.00	1400.00
11-2019	100.00	1100.00	1300.00
12-2019	100.00	1200.00	1200.00
01-2020	150.00	1350.00	2250.00
02-2020	150.00	1500.00	2100.00
03-2020	150.00	1650.00	1950.00
04-2020	150.00	1800.00	1800.00
05-2020	150.00	1950.00	1650.00
06-2020	150.00	2100.00	1500.00
07-2020	150.00	2250.00	1350.00
08-2020	150.00	2400.00	1200.00
09-2020	150.00	2550.00	1050.00
10-2020	150.00	2700.00	900.00
11-2020	150.00	2850.00	750.00
12-2020	150.00	3000.00	600.00

Table: Depreciation history of the asset with an addition (applicable to Acumatica ERP 2020 R1)

In this part of the example, the net value of the asset at the end of its useful life remains \$600.

## **Upgrade Notes**

After an upgrade to Acumatica ERP 2020 R1, to use the calculations shown in the second table of the example, before depreciating fixed assets, a user has to change the depreciation method of the depreciation book of the needed assets to another depreciation method that uses the *Remaining Value* calculation method. To do this, the user has to change the value in the **Depreciation Method** column on the **Balance** tab of the *Fixed Assets* (FA303000) form for every needed asset.

# Finance: Improvements to Credit Card Payment Processing

In Acumatica ERP 2020 R1, the following improvements have been introduced that affect the processing of credit card payments:

- The new *Pending Processing* status for AR documents in which a credit card payment method is used
- UI enhancements on the *Payments and Applications* (AR302000) and *Cash Sales* (AR304000) forms
- The new Validate External Transactions (AR513000) form

The following sections describe these improvements in more detail.

## **Overview of the Pending Processing Status**

In Acumatica ERP 2020 R1, a new status, *Pending Processing*, has been added for AR documents in which credit card transactions are used. This status indicates that the document is ready for credit card operations or for synchronization with the credit card processing center.

The *Pending Processing* status can be assigned to AR documents of the following types:

- Payment, Prepayment, and Voided Payment on the Payments and Applicationsform. For more information, see The Pending Processing Status for AR Payments, Prepayments, and Voided Payments.
- Cash Sale and Cash Return on the Cash Sales form. For more information, see The Pending Processing Status for Cash Sales and Cash Returns.
- *Customer Refund* on the *Payments and Applications* form. For more information, see *The Pending Processing Status for Customer Refunds*.

The actions that a user can perform on an AR document with the *Pending Processing* status are determined by whether a credit card transaction is linked to the document and what the state of this credit card transaction is. The table below lists the substates of the *Pending Processing* status and the actions available to users.



In the table below, the following terms are used:

• An *active transaction* is the last successful credit card transaction, which determines the status of the document.

• An *incomplete transaction* is a credit card transaction that has not yet been captured.

Table: Substates of the Pending Processing s	status and available actions
----------------------------------------------	------------------------------

Substate	Actions Available to Users
No credit card transactions	Edit the document details
	• Delete the document
	• Initiate new credit card transactions
	<ul> <li>Sync the processing status and payment status with the processing center</li> </ul>
	<ul> <li>Record external transactions</li> </ul>
One active incomplete transaction	• Sync the processing status and payment status with the processing center
	<ul> <li>Perform operations on existing credit card trans- actions (that is, capture authorized payments and void existing transactions)</li> </ul>
No active credit card transactions	Edit the document details
	• Initiate new credit card transactions
	<ul> <li>Sync the processing status and payment status with the processing center</li> </ul>
	<ul> <li>Record external transactions</li> </ul>
Syncing processing and payment statuses or waiting for external processing	Sync the processing status and payment status with the processing center

AR documents with the *Pending Processing* status do not prevent financial periods from being closed and do not appear on the *Unposted AR Documents* report even if they have active incomplete transactions. However, financial periods that have documents with the *Pending Processing* status cannot be locked.

# The Pending Processing Status for AR Payments, Prepayments, and Voided Payments

The diagram below illustrates the processing of an AR payment or prepayment based on a credit card when the integrated credit card processing functionality is enabled—that is, when the **Enable Integrated CC Processing** check box is selected in the **Data Processing Settings** section on the **General Settings** tab of the *Accounts Receivable Preferences* (AR101000) form. In the diagram, the yellow shaded blocks labeled 1 and 2 illustrate the stages of the processing when the *Pending Processing* status is assigned to a payment document and the operations with credit card transactions that users can perform.

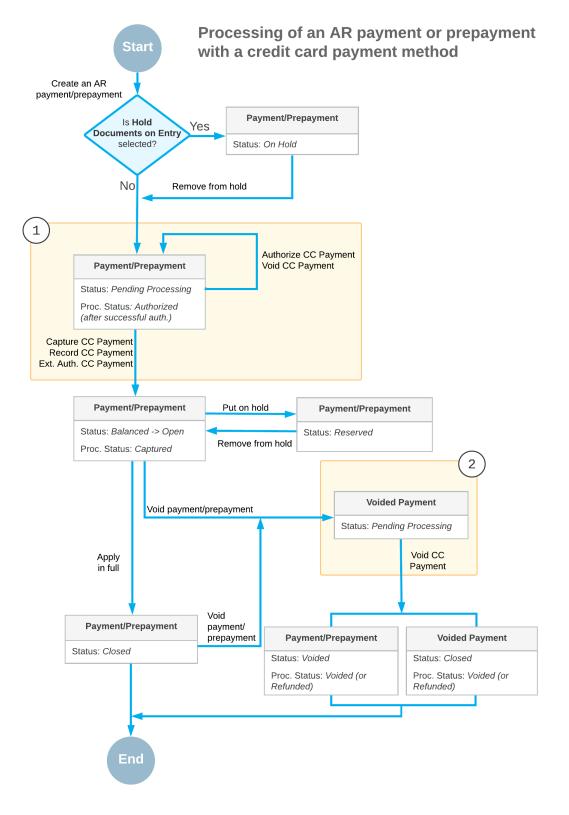


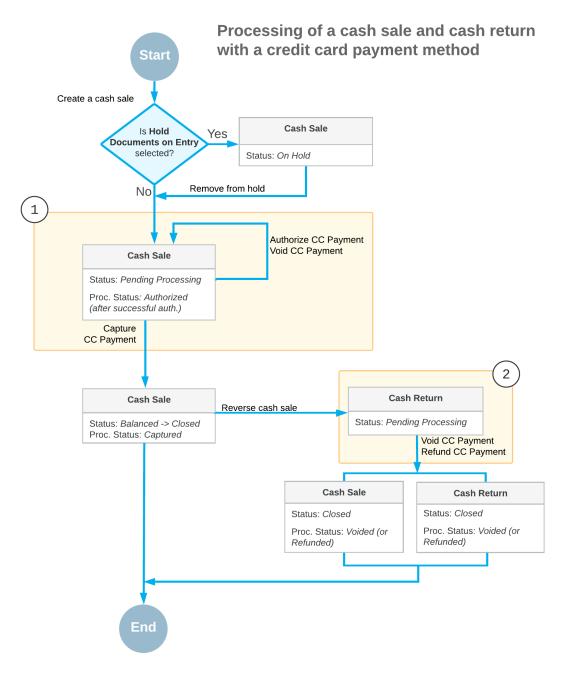
Figure: Processing of an AR payment or prepayment with a payment method based on a credit card

When an AR payment or prepayment created on the *Payments and Applications* (AR302000) form is taken off hold and a credit card payment method is selected, the system assigns the *Pending Processing* status to the document and the document maintains this status until the credit card payment is successfully captured, the document is put back on hold, or a payment method that is not based on credit cards is selected for the document. When a user invokes the **Authorize CC Payment** or **Void CC Payment** action on the form toolbar or selects another credit card payment method, the status of the document does not change. Once the payment is successfully captured—when a user invokes the **Capture CC Payment**, **Record CC Payment**, or **Extern. Authorized CC Payment** action—the document is assigned the *Balanced* status. Because the **Enable Integrated CC Processing** check box is selected on the *Accounts Receivable Preferences* form, the document is immediately released when the credit card payment is captured, and the system assigns the *Open* status to the document.

When a user voids an AR payment that has been made with a credit card, a voided payment is created with the *Pending Processing* status. When a user invokes the **Void CC Payment** action on the voided payment, the voided payment is assigned the *Closed* status and the original payment is assigned the *Voided* status.

## The Pending Processing Status for Cash Sales and Cash Returns

The diagram below illustrates the processing of a cash sale and a cash return with payment by credit card when the integrated credit card processing functionality is enabled—that is, when the **Enable Integrated CC Processing** check box is selected in the **Data Processing Settings** section on the **General Settings** tab of the *Accounts Receivable Preferences* (AR101000) form. In the diagram, the yellow shaded blocks labeled 1 and 2 illustrate the stages of the processing when the *Pending Processing* status is assigned to a cash sale and a cash return, as well as the operations with credit card transactions that users can perform.



#### Figure: Processing of a cash sale and cash return with payment by credit card

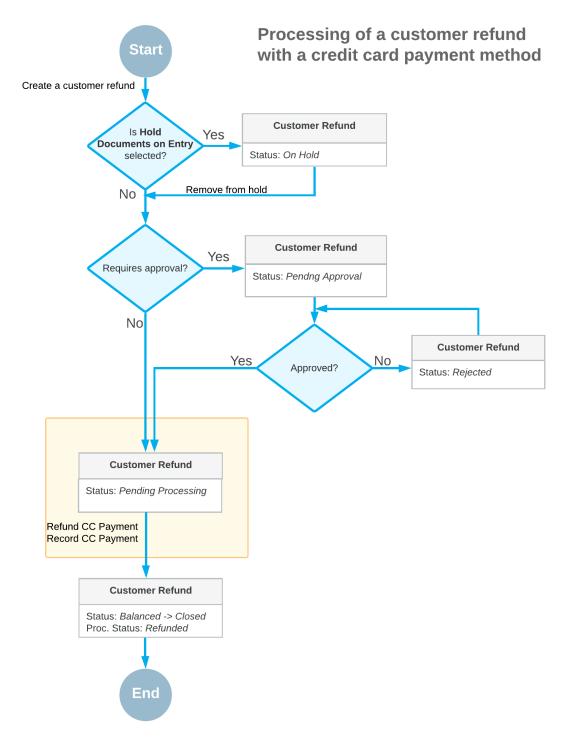
The processing of a cash sale is similar to that of an AR payment. The cash sale is assigned the *Pending Processing* status when it is created on the *Cash Sales* (AR304000) form and a credit card payment method is selected. The document maintains this status until the associated credit card payment is captured, which causes the system to assign the cash sale the *Balanced* status. Because the **Enable Integrated CC Processing** check box is selected

on the *Accounts Receivable Preferences* form, the document is immediately released when the credit card payment is captured, and the system assigns the *Closed* status to the document.

When a cash sale paid with a credit card is reversed, a cash return is created with the *Pending Processing* status. When a user voids or refunds the credit card payment associated with the cash sale, the system assigns the *Closed* status to the cash return.

#### The Pending Processing Status for Customer Refunds

The following diagram illustrates the processing of a customer refund with payment by card when the integrated credit card functionality is enabled—that is, when the **Enable Integrated CC Processing** check box is selected in the **Data Processing Settings** section on the **General Settings** tab of the *Accounts Receivable Preferences* (AR101000) form. The yellow shaded block illustrates the stage of the processing when the *Pending Processing* status is assigned to a customer refund and the operations with credit card transactions that users can perform.



#### Figure: Statuses of a customer refund with payment by credit card

When a customer refund is created on the *Payments and Applications* (AR302000) form and a credit card payment method is selected, the system assigns the customer refund the

*Pending Processing* status either when it is taken off hold if approvals are not configured for customer refunds, or when it is approved if the approvals are in place. The document maintains this status until the original credit card payment is refunded, at which point the system assigns the *Balanced* status to the customer refund. Because the **Enable Integrated CC Processing** check box is selected on the *Accounts Receivable Preferences* form, the customer refund is then immediately released and assigned the *Closed* status.

#### Changes to the Payments and Applications (AR302000) Form

When a user creates a payment on the *Payments and Applications* (AR302000) and selects a payment method based on a credit card, the **Processing Status** box, which was previously displayed in the Summary area, is now hidden because there are no credit card transactions yet. When a new credit card transaction is initiated—for example, when a user invokes the **Authorize CC Payment** action—the **New Card** check box disappears and the **Processing Status** box appears below the **Card/Account No.** box. The screenshots below show the *Payments and Applications* form when there are no credit card transactions and when there is one active credit card transaction.

Fayments an	u Applicati	0115							
← SAVE & 0	CLOSE 🗄	) v + 🖻	Ĵ·K <	> >	RELEA	SE VOID	ACTIONS - IN	QUIRIES -	REPORTS -
Type:	Payment	Customer:	WIDGETCC - Widget	t Credit Card	P 0	Payment Amo	0.00		
Reference Nbr.:	<new></new>	A * Location:	MAIN - Primary Loca	tion	Q	Applied to Doc	0.00		
Status:	Pending Proc	e: Payment Meth.	VISATOK - Visa Toke	nized	,c	Applied to Ord	0.00		
	Hold	* Card/Account	VISATOK:****-****-***	*-1111	,c	Available Bala	0.00		
* Application Date:	3/1/2020	•	New Card			Write-Off Amo	0.00		
* Application Pe	03-2020	A Cash Account:	10600 - Credit Card	Account	Q	Finance Charg	J 0.00		
Payment Ref.:		Currency:	USD 1.00	- VIEV	V BASE	Deducted Cha	0.00		
		Description:							
DOCUMENTS T		APPLICATION HISTORY	ORDERS TO APPL	Y FINA	NCIAL DETA	LS APPROV	AL DETAILS CRI	EDIT CARD PRO	CESSING INFO
0 + ×	LOAD DO	CUMENTS AUTO APP	PLY 🔶 🔟						
🗟 🕕 🗋 🔲 Bra	anch	Doc. Туре	*Reference Nbr.	* Line Nbr.	Inventory ID	Project	Project Task	Account	Customer

Figure: Payment with no credit card transactions

Devenente and Applications

Type: Reference Nbr.:	Payment 002838	• 0	Customer:		C - Widget Cree mary Location	dit Card	0	Payment A Applied to		10.00 Č 0.00	
Status:	Pending Pro	ces	Payment Meth	VISATOK	- Visa Tokenize	d		Applied to	Ord	0.00	
	🗌 Hold		Card/Account	VISATOK:		11		Available E	ala	10.00	
Application Date:	3/1/2020	-	Processing St	Pre-Author	rized			Write-Off A	mo	0.00	
Application Pe	03-2020	Q	Cash Account:	10600 - Cr	edit Card Acco	unt		Finance Cl	narg	0.00	
Payment Ref.:	6013854623	2	Currency:	USD	1.00 *	VIEW BASE		Deducted (	Cha	0.00	
DOCUMENTS TO	O APPLY	APPLICAT	Description: ION HISTORY	ORDERS	TO APPLY	FINANCIAL DE	ETAILS	S APPR	OVAL DETAILS	CREI	DIT CARD PROCESSING INF
Č  ↔ X											
Tran. Nbr. Tr	Ext. *Proc. an. ID	Center	Tran. Type	Tr	an. Status	Ar	Tran. nount	Referen Tran. Nbr.	Proc. Center Tr	an. Nbr.	Proc. Center Auth. Nbr.
								140/1-			

#### Figure: Payment with an active credit card transaction

#### Changes to the Cash Sales (AR304000) Form

When a user creates a cash sale on the *Cash Sales* (AR304000) form and selects a payment method based on a credit card, the **Processing Status** box, which was previously displayed in the Summary area, is now hidden because there are no credit card transactions yet. When a new credit card transaction is initiated—for example, when a user invokes the **Authorize CC Payment** action—the **Processing Status** box appears below the **Card/Account No.** box, as shown in the following screenshot.

Cash Sales

Туре:	Cash Sale	Customer:	WIDGETCC - Wi	dget Credit Card	0	Detail Total:	10.00		
Reference Nbr.:	AR008050	Location:	MAIN - Primary L	MAIN - Primary Location		VAT Taxable T	0.00		
Status:	Pending Proces	Payment Meth	VISATOK - Visa Tokenized			VAT Exempt T	0.00		
	🔲 Hold	Card/Account	VISATOK:****-***	*-****-1111		Tax Total:	0.00		
* Date:	3/1/2020 -	Processing St	Pre-Authorized			Balance:	10.00		
* Post Period:	03-2020 🔎	Cash Account:	10600 - Credit Ca	ard Account		Payment Amo	10.00		
Payment Ref.:		Currency:	USD 1.00	<ul> <li>VIEW BASE</li> </ul>		Cash Discount	0.00		
		Project:	X - Non-Project C	Code.	0	Finance Charg	0.00		
Description:						Deducted Cha	0.00		
DOCUMENT DE		AL DETAILS ADI	DRESS DETAILS	TAX DETAILS	APPR	OVAL DETAILS	SALESPERSON C	OMMISSION F	INANCE CH
Č  ↔  🗷 Tran.		AL DETAILS ADI	DRESS DETAILS	;	APPR( Fran. ount	OVAL DETAILS Referen Tran. Nbr.		OMMISSION F Proc. Center Auti	

Figure: Cash sale with an active credit card transaction

#### Validate External Transactions (AR513000) Form

In Acumatica ERP 2020 R1, the new *Validate External Transactions* (AR513000) form has been introduced. The form, which is shown in the screenshot below, lists the credit card transactions with the *Held for Review* status that are associated with AR payments or cash sales. By using this form, users can request the updated status of the transactions from the processing center. Credit card transactions that are associated with documents that do not support the **Validate CC Payment** action are not displayed on this form.

V	/ali	dat	e E	xternal Tra	nsactions 🌣						
(	Ċ	¥	2	VALIDATE	VALIDATE ALL	x ⊣ • ⊙					
	P	roc. (	Cente	er ID:		٩					
8	0			Doc. Type	Doc. Reference Nbr.	Proc. Status	Last Activity Date	Proc. Center Tran. Nbr.	Proc. Center ID	Orig. Doc. Type	Orig. Doc. Ref. Nbr.
	0			Payment	040321	Held for Review (Capture)	3/4/2020	60138705906			

#### Figure: Validate External Transactions form

By using the Validate External Transactions form, users can do the following:

- Validate the status of individual credit card transactions by selecting the credit card transactions in the table and clicking **Validate** on the form toolbar.
- Validate the status of all credit card transactions on the form by clicking **Validate All** on the form toolbar.
- Bring up the **Automation Schedules** pop-up window, in which you can configure validation to be run automatically according to a schedule. For more information on creating automation schedules, see *Scheduled Processing*.

By default, access to the new form has been granted to the following predefined financial roles:

- AR Admin
- AR Clerk

For information about the processing of credit card transactions held for review in the processing center, see *Card Payments*.

# Finance: Inclusive Output Tax at the Document Level

In previous versions of Acumatica ERP, it was not possible to calculate inclusive taxes at the document level. If a tax amount was included in the price of a product or service, the only possible way to calculate the taxes was at the line level; the system calculated the tax amount for each line based on the tax rate and rounded it according to the currency precision. Then the results were summed to get the tax amount of the document.

Starting from Acumatica ERP 2020 R1, users can create an AR document in which total inclusive tax will be extracted from the document amount, but not totaled from the taxes calculated for the document lines.

#### **Calculation Rules**

A new tax engine has been implemented to calculate and round inclusive tax amounts based on document amounts. The system uses the following rules to calculate tax amounts:

- **1.** The amount of the document before taxes is calculated as follows:
  - Line amounts of the document with the same applicable taxes are totaled (Line Amount = Ext. Price - Line, Group, and Document Discounts). If more than one tax is applicable to a document, the system groups document lines by the rates of the applied taxes.
  - The amount before taxes is extracted from the sum of the document line amounts. The result is not rounded.
- **2.** The tax amount based on the unrounded amount before taxes is calculated. The result is then rounded to the currency precision.
- **3.** The exact amount before taxes is calculated by subtracting the rounded tax amount from the sum of the document line amounts.

To prepare journal entries posted to GL on release of a document with inclusive VAT at the document level, the system still calculates line-level taxes for each line to get the amounts before taxes that are posted to the revenue account specified in the lines. Because the document-level tax posted to the tax payable account may differ from the total of tax amount of each line, to balance the transaction the system posts the difference to a special gain and loss account.

The example below illustrates how the system calculates the amount before taxes and the tax amount for each line.

Item	Line Amount	Tax Rate	Line Tax Amount (rounded)	Line Amount Before Taxes to Post to Rev- enue Account
Item 1	105.55	19%	105.55 / 1.19 * 0.19 = <b>16.85</b>	105.55 - 16.85 = <b>88.70</b>
Item 2	112.99	19%	112.99 / 1.19 * 0.19 = <b>18.04</b>	112.99 - 18.04 = <b>94.95</b>
Item 3	87.70	19%	87.70 / 1.19 * 0.19 = <b>14.00</b>	87.70 - 14.00 = <b>73.70</b>

Table: Tax calculation by line

The system has calculated these amounts as follows:

- Line amount before taxes:
  - Line 1: 105.55 / 1.19 = 88.697479
  - Line 2: 112.99 / 1.19 = 94.9495798
  - Line 3: 87.70 / 1.19 = 73.697479
- Line tax amount:
  - Line 1: 88.697479 \* 0.19 = 16.852521 ~ 16.85
  - Line 2: 94.9495798 \* 0.19 = 18.0404202 ~ **18.04**
  - Line 3: 73.697479 \* 0.19 = 14.002521 ~ **14.00**
- Rounded line amount before taxes to post to revenue account:
  - Line 1: 105.55 16.85 = **88.70**
  - Line 2: 112.99 18.04 = **94.95**
  - Line 3: 87.70 14.00 = **73.70**

In the next step, the system calculates the document amount before taxes and the tax amount as follows:

- Document amount before taxes:
  - Sum of the line amounts: 105.55 + 112.99 + 87.70 = 306.24
  - Amount before taxes: 306.24 / 1.19 = 257.344538
- Document tax amount: 257.344538 \* 0.19 = 48.8954622 ~ 48.90
- Rounded document amount before taxes: 306.24 48.90 = 257.34

As a result of the calculations, there is a difference between the amount before taxes by lines (**257.35**) and the document amount before taxes: (**257.34**). The difference will be posted to the Tax Rounding Gain/Loss account. The system generates the GL batch whose details are shown in the following table.

Table: Generated GL batch with the rounding difference

Account	Debit	Credit
Accounts Receivable	306.24	
Revenue of line 1		88.70
Revenue of line 2		94.95
Revenue of line 3		73.70
Tax Payable		48.90
Tax Rounding Gain/Loss	0.01	
	306.25	306.25

For details on this type of tax, see the *Inclusive Output VAT at the Document Level* section in *Value-Added Tax and Its Variations*.

## **UI Changes**

The new *Tax Preferences* (TX103000) form, shown in the screenshot below, has been added to the system. On this form, users can specify the accounts and subaccounts (if applicable) where amounts related to tax rounding gains and losses will be posted. If the *Net/Gross Entry Mode* feature has been enabled on the *Enable/Disable Features* (CS100000) form, the boxes on this form are mandatory.

Tax Preferences 🖄



ROUNDING SETTINGS	
* Tax Rounding Gain Account:	83110 - Tax Rounding Gain / I 🔎
* Tax Rounding Gain Subaccount:	000-000 - Default 🔎
* Tax Rounding Loss Account:	83110 - Tax Rounding Gain / I 🔎
* Tax Rounding Loss Subaccount:	000-000 - Default 🔎

Figure: Tax Preferences (TX103000) form

On the *Taxes* (TX205000) form, the **Calculate On** box on the **Tax Settings** tab has been renamed to **Calculation Rule**. The options that users can select in this box have been also renamed as shown in the following table.

 Table: Renamed options in the Calculation Rule box

Previous Option Name	Option Name Starting from 2020 R1							
Extract From Item Amount	Inclusive Line-Level							
Calc. On Item Amount	Exclusive Line-Level							
Calc. On Item + Tax Amount	Compound Line-Level							
Calc. On Document Amount	Exclusive Document-Level							
Calc. On Document + Tax Amount	Compound Document-Level							

The **Tax Calculation Mode** box has been added to the following forms:

- Customers (AR303000): The Default Location Settings section on the Delivery Settings tab
- Customer Locations (AR303020): The Location Settings section on the General Info tab
- Customer Classes (AR201000): The Default General Settings section on the General Settings tab
- Invoices and Memos (AR301000): The Tax Info section on the Financial Details tab
- Cash Sales (AR304000): The Tax Info section on the Financial Details tab
- Business Accounts (CR303000): The Default Location Settings section on the Delivery Settings tab
- Account Locations (CR303010): The Location Settings section on the General Info tab
- Opportunities (CR304000): The Additional Details section on the Details tab
- Sales Quotes (CR304500): The Financial Details section on the Details tab
- Sales Orders (SO301000): The Financial Information section on the Financial Settings tab
- Invoices (SO303000): The Tax Info section on the Financial Details tab
- Service Orders (FS300100): The Financial Information section on the Financial Settings tab
- Appointments (FS300200): The Financial Information section on the Financial Settings tab

The **Tax Calculation Mode** box appears on the forms if the *Net/Gross Entry Mode* feature has been enabled on the *Enable/Disable Features* form. In this box, one of the following options should be selected:

- *Tax Settings*: The system inserts the value specified for the selected customer location. This is the default value.
- *Gross*: The tax amount is included in the item price.
- *Net*: The tax amount is not included in the item price.

For details on creating this type of tax, see the *To Create an Inclusive Document-Level Output VAT* section in *To Create a Value-Added Tax*.

For inclusive document taxes to be calculated, the following conditions must be met:

- The *Gross* option has to be selected in the **Tax Calculation Mode** box on the form where the document is created.
- The user can apply to the document only VAT and sales taxes for which the *Exclusive Document-Level* option is selected in the **Calculation Rule** box on the *Taxes* form.

#### **Upgrade Notes**

After the upgrade to Acumatica ERP 2020 R1, the *Tax Settings* option will be selected by default in the **Tax Calculation Mode** box on the *Customers* (AR303000), *Customer Classes* (AR201000), *Customer Locations* (AR303020), *Business Accounts* (CR303000), and *Account Locations* (CR303010) forms for all existing documents that have been created on these forms.

If the *Net/Gross Entry Mode* feature has been enabled on the *Enable/Disable Features* (CS100000) form, after the upgrade, the system updates the mandatory boxes on the new *Tax Preferences* (TX103000) form with the values specified in the **Rounding Settings** section on the *General Ledger Preferences* (GL102000) form or leaves them empty. If the system leaves the boxes empty, users will have to specify the accounts and subaccounts (if applicable) in these boxes; otherwise, an error message will be displayed on an attempt to release a document with inclusive document-level taxes and a calculated rounding amount.

# Finance: Release from Credit Hold for AR Invoices

In previous versions of Acumatica ERP, users could not release an AR invoice from credit hold if the customer's credit limit was exceeded. Starting from Acumatica ERP 2020 R1, users can put invoices on credit hold and release invoices from credit hold. For details, see *Customer Credit Hold*.

#### **Changes to the Invoices and Memos Form**

The following changes have been made to the *Invoices and Memos* (AR301000) form, as shown in the screenshot below:

- The **Put on Credit Hold** menu command has been added to the **Actions** menu. This action is available for documents that have the *Invoice*, *Debit Memo*, or *Overdue Charge* type and the *On Hold* or *Balanced* status. The action is not applicable when approval is required for the document type. When the system places the document on credit hold, it changes the document's status to *Credit Hold*.
- The **Release from Credit Hold** menu command has been added to the **Actions** menu. This action is available if the document has the *Credit Hold* status.

When a user saves an AR document or clears the **Hold** check box, the system validates the customer's credit limit and places the document on credit hold if the validation has failed (which can occur due to the credit limit being exceeded or when a customer has documents that are long past due).

• The *Credit Hold* option has been added to the **Status** box in the Summary area.

Invoices and	Memos													NOTES	ACTIVITIES	FILES NO	TIFICATIONS
← SAVE & (	CLOSE (	5	) + 🗊	р•к	< >	>		ACTION	NS <del>-</del>	INQUIRIES	▼ REP	ORTS -					
Type: Reference Nbr.: Status:	Invoice AR007455 Credit Hold Hold 2/21/2020		Customer: Location: Currency: Terms: Due Date:	ACTIVESTAF - A MAIN - Primary L USD P 1.00 30D - 30 Days 3/22/2020	_ocation	VIEW BAS	P D BE V P V	Rejec is Put or Al Relea	ct on Credit	Credit Hold							
Post Period: Customer Ord	02-2020	Q	* Cash Discount * Project/Contract:	3/22/2020 * X - Non-Project (	Pay by Code.		в Р Л С	al Entor									
Description:	Recruitment	t services															
OCUMENT DE				DRESS DETAILS	TAX DE	ETAILS	SALESPER	Mark	to Sched as Do n ate Addr	ot Email	ETA	ils di	SCOUNT D	ETAILS	APPLICATIONS	COMPLIAN	CE
🕼 🗋 *Branch	Inv ID	entory	Transaction Descr	Quantity	UOM	Unit Price	Ext. Price	Recal	alculate F	rices		Balance	Cas Discou Balane		Description	* Subacco	unt Proje Task
0 D PRODV	VHOLE		Recruitment servi	ices 0.00		0.00	1,490.00	Write	Off			0.00	0.0	0 40000	Sales Revenu	ue 000-000	
								Relea	ase Reta	inage							

#### Figure: UI changes on the Invoices and Memos form

To put a document on credit hold, the user clicks **Actions > Put on Credit Hold**. For details, see *To Put a Document on Credit Hold*.

To release a document from credit hold, a user clicks **Actions > Release from Credit Hold**. When a user releases a document from credit hold, the system sets the document status to *Balanced*. If a user modifies a document that has been released from credit hold, the system puts this document on credit hold again if the updated invoice amount is greater than the amount at the moment when the invoice was released from credit hold. For details, see *To Release a Document that Is on Credit Hold*.

If approvals are configured for AR documents—that is, if the *Approval Workflow* feature is enabled on the *Enable/Disable Features* (CS100000) form and an approval map is selected for a document type on the *Accounts Receivable Preferences* (AR101000) form—an invoice is assigned the *Pending Approval* status when a user clears the **Hold** check box. Once this invoice is approved, it is assigned the *Credit Hold* status and can then be released from credit hold.

# Finance: Saving Bank Transaction Matching Settings per Cash Account

The Acumatica ERP database now holds the bank transaction match and relevance calculation settings configured for a particular cash account in the **Transaction Match Settings** dialog box, which is invoked when a user selects a cash account on the *Process Bank Transactions* (CA306000) form and clicks the **Match Settings** button on the form toolbar.

In previous versions of Acumatica ERP, when a user updated the settings for a cash account in the **Transaction Match Settings** dialog box, the updated values were effective for only the duration of the user's session. When the user was signed out, the account-specific settings were reset to the default values, which are configured on the **Bank Statement Settings** tab of the *Cash Management Preferences* (CA101000) form.

Starting from Acumatica ERP 2020 R1, the settings saved for a particular cash account in the **Transaction Match Settings** dialog box are maintained in the database and not limited to a particular user's session. On the *Process Bank Transactions* form, when a user selects a cash account for which custom settings were previously saved and opens the **Transaction Match Settings** dialog box, the settings that have been specified for the cash account are now displayed in this dialog box.

A user can reset the settings specific to a cash account to the default values by clicking the new **Reset to Default** button in the **Transaction Match Settings** dialog box, as shown in the following screenshot.

	AUTO-MATCH PR	OCESS MA	TCH SETTINGS UPLOAD FILE			
* Cash Accoun	t: 10200 - Company C	Checking Account	D /			MATCH TO P
UNMAT		HIDE 🛏	All Records		Y	
	Ext. Ref. Nbr.	Tran.	Transaction Match Settings			$\times$
		Date	DISBURSEMENT MATCHING			
			Days Before Bank Transaction Date:	5		
			Days After Bank Transaction Date:	2		
				Allow Matching to	Credit Mer	no
			RECEIPT MATCHING	-		
			Days Before Bank Transaction Date:	5		
			Days After Bank Transaction Date:	2		
			WEIGHTS FOR RELEVANCE CALCULATION			
			Ref. Nbr. Weight:	70.00	%:	70.00
				Consider Empty R	ef. Nbr. as	Matching
			Doc. Date Weight:	20.00	%:	20.00
			Doc. Payee Weight:	10.00	%:	10.00
			DATE RANGE FOR RELEVANCE CALCULATION			
			Payment Clearing Average Delay:	0.00		
			Estimated Deviation (Days):	5.00		
			Skip Voided Transactions During Matching			

Figure: The new Reset to Default button in the Transaction Match Settings dialog box

For more information, see *To Set Up Transaction Matching Settings Applicable to a Particular Cash Account*.

# **Finance: Other Enhancements**

In Acumatica ERP 2020 R1, multiple enhancements to the finance functionality have been introduced.

# **Combined Enabling of Centralized Period Management and Multiple Calendar Support Features**

The *Centralized Period Management* and *Multiple Calendar Support* features are mutually exclusive. That is, *Multiple Calendar Support* can be enabled if *Centralized Period Management* is disabled, and *Centralized Period Management* can be enabled if *Multiple Calendar Support* is disabled.

In previous versions of Acumatica ERP, to ensure the consistent state of the check boxes corresponding to these features on the *Enable/Disable Features* (CS100000) form, each of these check boxes was unavailable for editing if the other was selected. However, this system behavior was not clear for the users. To improve the user experience, in Acumatica ERP 2020 R1, these check boxes are available, and if the check box selections are not valid, the system displays the appropriate error messages informing the users about the use of the features.

# Changed Location of the GL Accounts Tab on the Taxes (TX205000) Form

On the *Taxes* (TX205000) form, the **GL Accounts** tab has been moved and is now located in the bottom part of the form, as shown in the screenshot below. This change has been introduced because GL accounts are attributes of a tax. Thus, the change supports the uniformity of the user interface of the *Taxes* form and other Acumatica ERP forms on which the Summary area is displayed for all tabs.

Tax ID:	ILLINOISTAX - II	linois Sales Tax	Q	Calculation Rule:	Exclusive Document-	Level -	
Description:	Illinois Sales Tax			Cash Discount:	Reduces Taxable Am	ount -	
Тах Туре:	Sales		-		Exclude from Tax-or	-Tax Calculation	
	Partially Deduc	tible VAT		Tax Agency:	TAXILLINOI - Illinois [	Department of Re 🔎	0
	Reverse VAT	Pendi	ing VAT	Not Valid After:	•		
	Statistical VAT	Enter	from Tax Bill				
	Include in VAT	Exempt Total					
	Include in VAT	Taxable Total					
TAX SCHEDU		ES ZONES	GLACCOUNTS	Retainage Tax F	Payable Account:		
* Tax Payable	Subaccount:	000-000 - Default		Retainage Tax F	Payable Subacc		
		Elles Tex Evenes	eo Account	Petainago Tay (	Claimable Account:		
		Use Tax Expension	Se Account	ittetainaye rax t	Junnable Account.		
Tax Expense	Account:	10900 - Company			Claimable Subac		

# Taxes

#### Figure: GL Accounts tab on the Taxes (TX205000) form

← SAVE & CLOSE 🛱 ∽ + 前 K < > >

# Changed Presentation of Data on the Customer Details (AR402000) Form

In previous versions of Acumatica ERP, when auto-numbering was enabled for customer accounts—that is, when the **Auto Number** check box was selected for the *CUSTOMER* segmented key on the *Segmented Keys* (CS202000) form—it was difficult for users to distinguish between the child accounts to which documents on the *Customer Details* (AR402000) form were related.

Starting from Acumatica ERP 2020 R1, the **Customer** column in the table on the *Customer Details* form displays the customer name after the customer ID, as illustrated in the following screenshot.

Customer Details 🔅

0 v < >	ACTIONS - REP	ORTS ▼  ↔	X Y					
Company/Branch:	PRODWHOLE - Produc	ts Wholes 🔻	Show All Docume	nts		Inclue	de Child Accoun	ts 🕑
* Customer:	ABARTENDE - USA Ba	rtending Schor 🔎	Include Unrelease	d Documents				
Period:		Q	Balance by Docur	nents:	110,172.00			
Currency:		Q	Current Balance:		110,172.00			
AR Account:		Q	Prepayment Balar	nce:	0.00			
AR Subaccount:			Balance Discrepa	ncy:	0.00			
			Retained Balance		0.00			
🖹 🖟 🗋 Customer		*Branch	Туре	*Reference Nbr.	* Post Period	* Date	Due Date	Status
> 🛛 🗅 ABARTENDE - U	ISA Bartending School	PRODWHOLE	Invoice	AR007380	08-2019	8/30/2019	9/29/2019	Open
ABARTENDE - U	ISA Bartending School	PRODWHOLE	Invoice	AR007415	08-2019	8/15/2019	9/14/2019	Open
ABARTENDE - U	ISA Bartending School	PRODWHOLE	Invoice	AR007357	08-2019	8/14/2019	9/13/2019	Open

#### Figure: Customer Details (AR402000) form

## **Renaming of Forms in the Fixed Asset Subledger**

In order to have consistent form names in the general ledger and the fixed asset subledger, the following UI changes have been introduced to forms in Acumatica ERP 2020 R1:

- Book Calendars (FA206000) has been renamed to Book Calendar Setup (FA206000).
- Generate FA Calendars (FA501000) has been renamed to Generate Book Calendars (FA501000).
- Book Periods (FA304000) has been renamed to Book Calendars (FA304000).

#### **Payment Application by Lines Not Allowed for Debit Adjustments**

If the *Payment Application by Line* feature has been enabled on the *Enable/Disable Features* (CS100000) form, debit adjustments created in the system manually or by reversing a document cannot be applied by line. In other words, for debit adjustments created on the *Bills and Adjustments* (AP301000) form, the **Pay by Line** check box in the Summary area will always be cleared and unavailable for editing.

After an upgrade to Acumatica ERP 2020 R1, if any debit adjustments with payment application by line exist in the system, they will be processed by using the logic that had been applied before this change.

#### **Changes to the Load Options Dialog Box**

The following changes have been introduced to the **Load Options** dialog box of the *Payments and Applications* (AR302000) form, which a user brings up by clicking **Load Documents** on the table toolbar of the **Documents to Apply** tab:

- The new **Company/Branch** box has replaced the separate **Company** and **Branch** boxes.
- The Max. Number of Documents box has been renamed to Max. Number of Rows.

• The UI elements have also been rearranged as shown in the screenshot below.

Load Options						×
Company/Branch:	CAPITAL - Revi	ision Tw	From Ref. Nbr.:			Q
From Date:	-		To Ref. Nbr.:			Q
To Date:	1/10/2020 -		Automatically Appl	ly Amount	Paid	
Max. Number of Rows:	100		Include Child Docum	ents:	None	-
SORT ORDER						
Due Date, Reference Nbr.						
Oc. Date, Reference Nbr.						
Reference Nbr.						
				LOAD	RELOAD	CANCEL

Figure: The updated Load Options dialog box

# **Inventory and Order Management: Matrix Items**

In Acumatica ERP 2020 R1, a new type of items called *matrix items* has been implemented. These items represent variants of high-level items (*template items*), such as T-shirts, that have multiple attributes, such as material, color, and size. Template items exist solely to provide default settings for matrix items and cannot be added to AP, AR, inventory, sales, or purchase documents. A matrix item is a stock or non-stock item that corresponds to a physical good or service with particular set of attributes. For example, a matrix item can be a stock item that represents a black cotton T-shirt in size XL. With matrix items, users can quickly create a wide variety of stock or non-stock items. For more information, see *Matrix Items: General Information*.

The functionality of matrix items is available if the *Matrix Items* feature is enabled on the *Enable/Disable Features* (CS100000) form.

## **Creation of Matrix Items**

When initially defining a particular group of related matrix items, the user should perform the following steps:

- 1. On the *Attributes* (CS205000) form, creating all attributes that will be used for these matrix items. The attributes must have the *Combo* control type.
- 2. On the *Item Classes* (IN201000) form, creating an item class that will provide default settings for the template item. On the **Attributes** tab, the user then adds the attributes that characterize the matrix items. For each of these attributes, in the new **Category** column (see the following screenshot), the user selects *Variant* to indicate that this attribute will be used for creating matrix items that are variants of the template item.

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lter	n C	Classe	S 1	\$					ΒN	IOTES	ACTIVITIES	6 FI	LES	CUSTO	MIZATION	TO	ols 🗸
	1	<u>0</u> -	+	Ū	Ô	•	١<	<	>	>	ACTIONS	•					
•	;	* Class I Descrip						ltem cla rix items		matrix , A							
		GENER						SHMEN	NT SET	TINGS	RESTRI	CTION	GROU	IPS	ATTRIBU	TES	Ŷ
		ン +		×	↔	X											
		Active		* Attri	bute ID		Desc	ription			Sort Order	Requi	red	Control Type	Categ	ory	
	>	$\checkmark$		<u>SIZE</u>			Size	es for clo	othes					Combo	Varia	int	
		$\checkmark$		<u>TSC</u>	<u>OLOR</u>		Colo	ors for T	-shirts					Combo	Varia	int	
		$\checkmark$		<u>TSM</u>	ATERI/	<u>AL</u>	Mat	erial for	T-shirt	s				Combo	Varia	int	
														K	<	>	>

#### Figure: The Attributes tab on the Item Classes form

**3.** On the new *Template Items* (IN203000) form, creating the template item that will provide the basic settings for the matrix items. On the **Attribute Configuration** tab, the user adds attributes and specifies the settings to be used for the segments of the inventory IDs and descriptions of the matrix items (see the following screenshot).

															TOOL
SAVE & CLOSE	ŝ	+ 0	• 🗎	j I<	<	> >	СН	ANGE ID	APPLY	TO MATRIX ITE	MS CREATE	E MATRIX ITE			
Template ID:	TSHIRTS - 1	F-shirts		Q	⊮ SI	tock Item									
Description:	T-shirts														
GENERAL SETTINGS	FULFILLME	NT PRICE	E/COST I	NFO	VENDO	R DETAILS	GLA	CCOUNTS	DESC	RIPTION ATTR	RIBUTE CONFIGU	RATION CI	REATE MAT	RIX ITEMS	
TTRIBUTES					IN	VENTORY ID	SEGME	NT SETTINGS							
Attribute	Required	Category	Value			Ċ +	×	$\uparrow  \downarrow$	↔	X					
Sizes for clothes     Colors for T-shirts		Variant Variant			8	Segment Typ	De	* Attribute II	D	Constant	*Numbering ID	*Number of Characters	Use Space as Separator	Separator	
Material for T-shirts		Variant			>	Template ID	)					2		-	
						Attribute Va	lue	TSCOLOR				2		-	
4				+		Attribute Va	lue	SIZE				2		-	
Default Colum SIZE -	Sizes for cloth	ies	ρ	1		Attribute Va	lue	TSMATER	AL			1		-	
Default Row At TSCO	LOR - Colors f	or T-shirts	ρ.	1											
					Ir	aventory ID F	vamnlo	TS-BK-XS-C					< <	> >	
						-								/ /1	
								NT SETTINGS							
						Ů +	×	$\wedge \downarrow$	↔	X					
					10	Segment Typ	De	* Attribute II	0	Constant	*Numbering ID	*Number of Characters	Use Space as Separator	Separator	
					>	Template ID	)					7	$\checkmark$	-	
						Attribute Ca	aption	TSCOLOR				5	$\checkmark$	-	
						Attribute Ca	ption	SIZE				11	$\checkmark$	-	
						Attribute Ca	aption	TSMATER	AL			9		-	

#### Figure: The Attribute Configuration tab of the Template Items form

- **4.** On the new *Create Matrix Items* (IN203500) form, creating the needed matrix items based on the created template item as follows:
  - **a.** In the **Template ID** box, the user selects the ID of the template item for which matrix items should be generated.
  - **b.** In the **Column Attribute ID** box, the user selects the attribute to be displayed in matrix columns.
  - **c.** In the **Row Attribute ID** box, the user selects the attribute to be displayed in matrix rows.
  - **d.** In the table with other attributes below the Selection area, the user selects the values of other attributes configured for the template item.
  - e. In the table at the bottom of the form, the user selects check boxes that represent the attributes of the items to be generated, as shown in the following screenshot. To select the check box for each column in the row, the user selects the check box in the Select Row column. To select the check box for each row in the column, the user selects the check box in the Select sthe check box in the Select Column row.

Create Matrix Ite	ems 🌣				CUSTON	IIZATION	TOOLS -
CREATE MAT	TRIX ITEMS						
Template ID: Column Attribute ID:	CILL CILCOTOT CI	othes 2	O				^
Row Attribute ID: Material for T- shirts > Cotton C  →  X	TSCOLOR - Colors	s for T-shirt )	0				
Attribute Value	Select Row	Extra small	Small	Medium	Large	Extra large	
> Select Column							
Black	<b>I</b>	2	1	7	1	$\checkmark$	
Blue		<ul> <li>✓</li> </ul>		$\checkmark$			
Green				$\checkmark$	$\checkmark$	$\checkmark$	
Red		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	
					K	<	> >

# Figure: The Create Matrix Items form

- **f.** On the form toolbar, the user clicks **Create Matrix Items**.
- **g.** In the **Create Matrix Items** dialog box, which opens (as shown in the following screenshot), the user reviews the list of items to be generated, and clicks **Confirmation** in the lower right corner. The system generates the items listed in the dialog box and closes the dialog box.

Ò	↔	X							
5	Selected	Inventory ID	Description	Stock Item	ltem Class	Туре	Valuation Method	Lot/Serial Class	Defa Ware
>		TS-BK-XS-C	TSHIRTS Black Extra small Cotton	$\checkmark$	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-BK-S -C	TSHIRTS Black Small Cotton	$\checkmark$	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-BK-M -C	TSHIRTS Black Medium Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-BK-L-C	TSHIRTS Black Large Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-BK-XL-C	TSHIRTS Black Extra large Cotton	$\checkmark$	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-BL-XS-C	TSHIRTS Blue Extra small Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-BL-S -C	TSHIRTS Blue Small Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-BL-M -C	TSHIRTS Blue Medium Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-RD-XS-C	TSHIRTS Red Extra small Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-RD-S -C	TSHIRTS Red Small Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-RD-M -C	TSHIRTS Red Medium Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-RD-L -C	TSHIRTS Red Large Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
	$\checkmark$	TS-RD-XL-C	TSHIRTS Red Extra large Cotton	~	CLOTHS	Finished Good	Average	NOTTRACKED	
									×
									>

## Figure: The Create Matrix Items dialog box



Matrix items can also be created on the **Create Matrix Items** tab of the *Template Items* form.

A user can view the list of matrix items related to a particular template item on the **Matrix Items** tab of the *Template Items* form (see the following screenshot).

emplate Items						🗋 NOTE	ACTIVITIES	FILES CL	ISTOMIZATION TOO
SAVE & CLOSE	□ <mark>∽</mark> + ○ • □ K < >	>I CHANGE ID AF	PLY TO MATRIX ITEM	<b>MS</b> CREATE MATR	IX ITEMS				
* Template ID:	TSHIRTS - Template for T-shirt matrix P	tem							
Description:	Template for T-shirt matrix items								
GENERAL SETTINGS	FULFILLMENT PRICE/COST INFO VENDOR DE	TAILS GLACCOUNTS D	ESCRIPTION ATTRI	BUTE CONFIGURATION	CREATE MATI	RIX ITEMS MATRIX I	TEMS		
Ů + × DEL	ETE H								
6 D D Inventory ID	Description Defau Ware	It Sizes for cloths house	Colors for T-shirts	Material for T-shirts	Item Class	Tax Category	MSRP	Last Cost	Default Price Stock Item
0 D D TS-BK-L-C	TSHIRTS Black Large Cotton	Large	Black	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
0 D D <u>TS-BK-M-C</u>	TSHIRTS Black Medium Cotton	Medium	Black	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
	TSHIRTS Black Small Cotton	Small	Black	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
D D <u>TS-BK-XL-C</u>	TSHIRTS Black Extra large Cotton	Extra large	Black	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
	TSHIRTS Black Extra small Cotton	Extra small	Black	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
0 D 🗆 <u>TS-BL-M -C</u>	TSHIRTS Blue Medium Cotton	Medium	Blue	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
	TSHIRTS Blue Small Cotton	Small	Blue	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
Image: Image	TSHIRTS Blue Extra small Cotton	Extra small	Blue	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
	TSHIRTS Green Large Cotton	Large	Green	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
D D <u>TS-GR-M-C</u>	TSHIRTS Green Medium Cotton	Medium	Green	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
D D <u>TS-GR-XL-C</u>	TSHIRTS Green Extra large Cotton	Extra large	Green	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
0 D D <u>TS-RD-L-C</u>	TSHIRTS Red Large Cotton	Large	Red	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
	TSHIRTS Red Medium Cotton	Medium	Red	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
0 D D <u>TS-RD-S-C</u>	TSHIRTS Red Small Cotton	Small	Red	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
0 □ □ <u>TS-RD-XL-C</u>	TSHIRTS Red Extra large Cotton	Extra large	Red	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹
Image: Image	TSHIRTS Red Extra small Cotton	Extra small	Red	Cotton	CLOTHS	EXEMPT	0.00	0.00	0.00 🗹

## Figure: The Matrix Items tab of the Template Items form

To check whether a particular item is a matrix item, a user can open the *Stock Items* (IN202500) for a stock item or the *Non-Stock Items* (IN202000) form for a non-stock item and view the value of the **Template ID** box on the **General Settings** tab. If the box is empty, the item is not a matrix item. If the ID of a template item is specified in this box, the item is a matrix item (as is the case in the following screenshot).

Stock Items			🗅 NOTES	ACTIVITIES	FILES C	USTOMIZATION	ТОО
SAVE & CLOSE 🛛 🛱	∽ + Ç • ඕ I	< <	> >I ACTIONS	S ▼ INQUIF	RIES -		
* Inventory ID:	TS-BK-XL-C - TSHIRTS Black Ext	tra la 🔎	Product Workgroup:			Q	
Item Status:	Active -		Product Manager:			Q	
Description:	TSHIRTS Black Extra large Cottor	1					
GENERAL SETTINGS	PRICE/COST INFO WAREH	OUSE DETA	ILS VENDOR DETAILS	S ATTRIBL	JTES PACK	AGING	
Template ID:	TSHIRTS - T-shirts		UNIT OF MEASURE				
ITEM DEFAULTS			Base Unit:	EA	/ 🖉 🛙	)ivisible Unit	
Item Class:	CLOTHES Item class for m	atrix ite 🧷	Sales Unit:	EA	/ 🖉	ivisible Unit	
Туре:	Finished Good		Purchase Unit:	EA	0	ivisible Unit	
	Is a Kit			Weight Ite	m		
Valuation Method:	Average		с) + ×				
Tax Category:	EXEMPT - Exempt Tax Category	0				-	
* Posting Class:	CON - Consumer Goods	P 0	* From Multip Unit	ly/Divid	Conversion Factor	To Unit	
* Lot/Serial Class:	NOTTRACKED - Not Tracked	20					
Auto-Incremental Value:							
Country Of Origin:		Q					
WAREHOUSE DEFAULTS							
Default Warehouse:	WHOLESALE - Wholesale Wareh	ouse 🔎 🧷	PHYSICAL INVENTORY				
Default Issue From:	R1S1 - Row 1 Shelf 1	P 0	PI Cycle:			Q	0
Default Receipt To:	RECEIVING - Receiving	P 0	ABC Code:			م م	0
				Fixed ABC	Code	<i>,c</i>	U
			Movement Class:			Q	0
			movement olass.			~	0

#### Figure: The Stock Items form showing a matrix item

#### **Maintenance of Template and Matrix Items**

The settings of individual matrix items can be changed by using the *Stock Items* or *Non-Stock Items* form (depending on whether the item is a stock or non-stock item, respectively). If it is necessary to change a particular setting for all matrix items of a template item, the user should make these changes for the template item on the *Template Items* form and then apply the changes to all related matrix items by clicking the **Apply to Matrix Items** button on the form toolbar.

If it is necessary to completely remove matrix items from the system, on the *Template Items* form, a user should open the **Matrix Items** tab, select the unlabeled check boxes for the items to be removed, and click **Delete** on the table toolbar.

#### **Document Processing with Matrix Items**

Sales, marketing, and purchasing managers can specify prices and discounts for a template item on the *Sales Prices* (AR202000), *Sales Price Worksheets* (AR202010), *Discounts* 

(AR209500), *Vendor Prices* (AP202000), *Vendor Price Worksheets* (AP202010), and *Vendor Discounts* (AP205000) forms. These prices and discounts will be applied to the matrix items related to this template item if specific prices and discounts have not been not specified for individual matrix items of the template item.

Matrix items can be added to sales or purchase orders one by one, as non-matrix items, or users can add multiple items at a time. On the *Sales Orders* (SO301000) and *Purchase Orders* (PO301000) forms, the **Add Matrix Item** button has been added to the table toolbar on the **Document Details** tab (see the following screenshot).

* Order Type:	SO	Q * Custor	mer:	BORDERSHOP -	Borders Books, Mus	0 /	Ordered Qtv.:	0.00	^
Order Nbr.:	<new></new>			MAIN - Primary Lo		2	Discount Total:	0.00	
	Hold	Curren		USD , 2 1.00	<ul> <li>VIEW BAS</li> </ul>		VAT Exempt T	0.00	
Status:	Open	* Projec	t:	X - Non-Project Co	ode.	00	VAT Taxable T	0.00	
* Date:	2/25/2020	•					Tax Total:	0.00	
* Requested On:	2/25/2020	•					Order Total:	0.00	
Customer Ord		Descri	ption:	Sale of T-shirts					
DOCUMENT D			ADD INV			PAYMEN		INVENTORY S	× ⊢ >
0 1 6									

#### Figure: The Add Matrix Item button on the Sales Orders form

To add matrix items to a document, either a table view or a matrix view can be used. In the table view, the user should select a template item and specify the attribute values of the matrix items that they need to add to the document. In this view, the user can select any set of available attribute values, even if a matrix item with this set does not exist in the system (for example, a purchasing manager knows that the vendor sells items with particular attributes and the manager does not need to create these items in the system specifically). In the table of the **Add Matrix Item: Table View** dialog box (shown in the following screenshot), the **New** check box becomes selected for each new item. The system generates the new items on the fly when the items are being added to the document.

Template ID:	TSHIR	TS - T-shirts	Q								
Description:	T-shirt	s									
Warehouse:	WHOL	ESALE - Wholesa	le Warehouse 🔎								
	× ⊢	X									
0	Quantity	Inventory ID	Description	New	* Sizes for cloths	*Colors for T-shirts	* Material for T-shirts	Stock Item	Default Price	Item Class	* Tax Category
0	5.00	TS-BK-L-C	TSHIRTS Black Large Cotton		Large	Black	Cotton	$\checkmark$	0.00	CLOTHS	EXEMPT
0 0	4.00	TS-GR-XL-C	TSHIRTS Green Extra large Cotton		Extra large	Green	Cotton	$\checkmark$	0.00	CLOTHS	EXEMPT
0 0	1.00	TS-RD-M -V	TSHIRTS Red Medium Viscose		Medium	Red	Viscose	$\checkmark$	0.00	CLOTHS	EXEMPT

#### Figure: The Add Matrix Item: Table View dialog box

In the matrix view (shown in the following screenshot), which is opened when a user clicks the **Open Matrix View** button in the **Add Matrix Item: Table View** dialog box, the user can select existing matrix items by entering the required quantities in the matrix. If the **Display Availability Details** check box is selected and the user clicks the matrix cell, the availability information about the matrix item is displayed in the table footer.



For adding matrix items to documents, either the table view or matrix view (but not both views) must be used. If the user selects items in the table view and switches to the matrix view, the selected items are discarded.

Template ID:	TSHIRTS - T-shirts	Q	Č  ↔ X							
Column Attribu	SIZE - Sizes for cloths	Q	*Material for							
Row Attribute ID:	TSCOLOR - Colors for T-s	hirts ,0	T-shirts							
Display Availab	bility Details		> Cotton							
Warehouse:	WHOLESALE - Wholesale	Warehouse $P$								
Č ⊢ X	]						<	< >	>	
Attribute Value	Extra sm	all Small	Medium	Large	Extra large	Total Qty.				
Black	0.0	0.00	8.00	0.00	15.00	23.00				
Blue	0.0	0 5.00	0.00			5.00				
Green			7.00	0.00	0.00	7.00				
Red	0.0	0.00	0.00	0.00	5.00	5.00				
Total Qty.	0.0	0 5.00	15.00	0.00	20.00	40.00				
On Hand 40.00 E	EA, Available 40.00 EA, Ava	ailable for Shipping 4	0.00 EA, Allocated 0.0	00 EA				<	<	>

#### Figure: The Add Matrix Item: Matrix View dialog box

On the **Document Details** tab of the *Sales Orders* (SO301000) or *Purchase Orders* (PO301000) form, the user can then review the list of matrix items added to the sales or purchase order. (The following screenshot displays this list based on the settings specified in the dialog box in the previous screenshot.)

	ers				D NO	DTES ACTIVITIES	FILES N	OTIFICATIONS	CUSTOMIZATI	ON TOOLS
← SAVE	& CLOSE	∽ +	Û	Ů · K <	> >I QUI	CK PROCESS	ACTIONS -	INQUIRIES	<ul> <li>REPORTS</li> </ul>	•
Order Type:	SO ,0	* Custome	er:	BORDERSHOP - B	Borders Books, Mus 🔎 🖉	Ordered Qty.:	33.0	00		
Order Nbr.:	SO005048 ,0	* Location		MAIN - Primary Loc	cation ,P	Discount Total:	0.0	00		
	🗆 Hold	Currency	y:	USD ,P 1.00	<ul> <li>VIEW BASE</li> </ul>	VAT Exempt T	0.0	00		
Status:	Open	* Project:		X - Non-Project Cor	de. $ ho$ d	VAT Taxable T	. 0.0	00		
Date:	2/25/2020 *					Tax Total:	0.0	00		
Requested O	n: 2/25/2020 *					Order Total:	660.0	00		
Customer Ord	1	Descripti	ion:	Sale of T-shirts						
External Refe	r									
DOCUME	NT DETAILS TA	AX DETAILS	COMMIS	SSIONS FINAN	CIAL SETTINGS PA	MENT SETTINGS	SHIPPING S	BETTINGS	DISCOUNT DETA	AILS
ථ +	/ X ALI	LOCATIONS	ADD INV	OICE ADD STO	CKITEM ADD MATR	IX ITEM PO LINH		RY SUMMARY	↔ X	t.
0 1	0 10 112	200/11/0/10		1000 100010						<u> </u>
	•	10	F		Line Description		<b>*</b> UOM	0		0
0 🗅 *Bra	nch *Inv		Free Item	Warehouse	Line Description		*UOM	Quantity	Qty. On Shipments	Open G
			Item						Shipments	
0 D PRC	DWHOLE TS-		Item	WHOLESALE	Line Description	otton	EA	5.00	Shipments 0.00	
0 D PRC	DWHOLE TS-		Item						Shipments	Open 0 5. 7.
0 D PRC	DDWHOLE TS-	BL-S-C	Item	WHOLESALE	TSHIRTS Blue Small C	m Cotton	EA	5.00	Shipments 0.00	5.
<ul> <li>0</li> <li>□</li> <li>PRC</li> <li>0</li> <li>0<td>DDWHOLE <u>TS-</u> DDWHOLE <u>TS-</u> DDWHOLE <u>TS-</u></td><td><u>BL-S -C</u> <u>GR-M -C</u></td><td></td><td>WHOLESALE</td><td>TSHIRTS Blue Small C TSHIRTS Green Mediu</td><td>m Cotton ge Cotton</td><td>EA EA</td><td>5.00</td><td>Shipments 0.00 0.00</td><td>5.</td></li></ul>	DDWHOLE <u>TS-</u> DDWHOLE <u>TS-</u> DDWHOLE <u>TS-</u>	<u>BL-S -C</u> <u>GR-M -C</u>		WHOLESALE	TSHIRTS Blue Small C TSHIRTS Green Mediu	m Cotton ge Cotton	EA EA	5.00	Shipments 0.00 0.00	5.

#### Figure: The sales order with the added matrix items

# **Reports and Inquiries for Matrix Items**

To give users the ability to print invoices or memos, sales orders, and purchase orders that contain matrix items, the following reports have been implemented:

- Matrix Invoice/Memo (SO643010)
- Matrix Sales Order (SO641020)
- *Matrix Purchase Order* (PO641010)

The *Matrix Inventory Summary* (IN401500) form has also been introduced (shown in the following screenshot) to give users the ability to view detailed information about the matrix items available at the warehouse selected on the form.

N	latrix Inventory	Sumn	nary ☆					CUSTO	MIZATION	TOOLS 🕶
	Template ID:	TSHIR	TS - T-shirts	Q	0	Plan Type:	Available	•		^
	Column Attribute ID:	SIZE -	Sizes for cloths	Q						
	Row Attribute ID:	TSCOL	OR - Colors for T-	shirt 🔎						
	Warehouse:	WHOL	ESALE - Wholesa	e Wi 🔎	0					
	Location:			Q						
	* Material for T- shirts									
z	Cotton									
(	× ⊷ ×									
8	Attribute Value		Extra small		Small	Medium	Large	Extra large	Total Q	ty.
>	Black		<u>10.00</u>		<u>20.00</u>	<u>32.00</u>	<u>36.00</u>	<u>0.00</u>	98.0	0
	Blue		<u>5.00</u>		<u>9.00</u>	<u>38.00</u>			52.0	0
	Green					<u>4.00</u>	<u>18.00</u>	<u>4.00</u>	26.0	0
	Red		<u>30.00</u>		<u>21.00</u>	<u>38.00</u>	<u>35.00</u>	<u>15.00</u>	139.0	0
	Total Qty.		<u>45.00</u>		<u>50.00</u>	<u>112.00</u>	<u>89.00</u>	<u>19.00</u>	315.0	0
								<	< >	>

Figure: The Matrix Inventory Summary form

# Inventory and Order Management: Including Tax Amounts in the Cost of Purchased Items

Some companies may need to include tax amounts in the cost of stock items. In Acumatica ERP 2020 R1, a user can now configure taxes so that the applicable tax amounts will be posted to the inventory accounts of the stock or non-stock items being purchased.

# Configuration of a Tax for Inclusion in the Items' Cost

To include tax amounts in the costs of items in purchase orders, the following actions must be completed in the system:

- A tax reason code of the *Adjustment* type must be defined on the *Reason Codes* (CS211000) form, and specified as the **Tax Reason Code** on the *Purchase Orders Preferences* (PO101000) form.
- In the tax settings, the **Use Tax Expense Account** check box must be cleared on the **GL Accounts** tab on the *Taxes* (TX205000) form.

# **Inclusion of Tax Amounts in Costs for Stock Items**

For a stock item with the *Average*, *Specific*, or *FIFO* valuation method, on release of an AP bill prepared for a purchase order that includes the item, an inventory adjustment transaction is automatically generated to post tax amounts to the item's inventory account. The system shows the link to the generated inventory adjustment transaction in the **Adjustment Nbr.** box on the **Financial Details** tab on the *Bills and Adjustments* (AP301000) form for the AP bill.

For stock items with the *Standard* valuation method, in the GL transaction generated on AP bill release, the tax amount is posted directly to the account defined by the **Tax Reason Code**.

If an accounts payable bill is processed for a purchase order before the purchase receipt is created, the tax amounts are posted to the inventory account on release of the purchase receipt.

When the tax amount is posted to item's inventory account, the system generates the following GL transactions:

- Inventory Account, Dr, Tax Amount
- PO Accrual account, Cr, Tax Amount



For partially deductible VAT taxes, only the expense part is posted on the item's inventory account.

# **Taxes in Purchase Returns and on Bill Reversal**

On the reversal of an AP bill for which the inventory adjustment with included taxes has been processed, the system generates a debit adjustment. On release of this debit

adjustment, the system also generates a reversing inventory adjustment transaction (that is, an inventory adjustment for which the opposite GL batch is generated).

When a purchase return for taxable stock items with taxes included in items' cost is released, the system automatically generates a debit adjustment with the appropriate tax amounts to be posted to the account specified in the tax reason code. The system calculates the tax amounts to be subtracted from items' cost on return depending on the state of the **Process Return with Original Cost** check box in the purchase return on the *Purchase Receipts* (PO302000) form.

# Inclusion of Tax Amounts in Costs for Non-Stock Items

For non-stock item with the **Require Receipt** check box selected on the *Non-Stock Items* (IN202000) form, the system calculates the taxes and accrues them in the **COGS/Expense Account** specified in the purchase receipt line on the *Purchase Receipts* (PO302000) form.

The following GL transactions are generated and posted:

- COGS/Expense Account account, Dr, Tax Amount
- PO Accrual account, Cr, Tax Amount

# **Known Limitations**

The following limitations are currently applicable to the inclusion of tax amounts in items' costs:

- The inclusion of taxes in items' costs is applicable to use taxes, sales taxes of the *Input* tax group, and VAT with the **Partially Deductible VAT** check box selected on the *Taxes* (TX205000) form.
- The accrual of tax amounts to inventory accounts is currently not possible for landed cost documents.

# **Inventory and Order Management: Correction of SO Invoices**

Previous versions of Acumatica ERP provided no ability to make changes to SO invoices that had already been released. SO invoices also could not be canceled. Acumatica ERP 2020 R1 introduces new actions that provide the ability to cancel and to correct existing SO invoices with the *Open* or *Closed* status.

# **Cancellation of Invoices**

On the *Invoices* (SO303000) form, the **Cancel Invoice** action has been added, as shown in the following screenshot.

Invoices	CLOSE 🖺	v + m̂ ∣	л•к<>	21	ACTIONS -	REPORTS -			D NOTES		FILES N
Type: Reference Nbr.: Status: Date: Post Period: Customer Order:	Invoice   AR007418   Open Hold Credit Hold 8/22/2019 08-2019	Customer: Location: Currency: Terms: * Due Date: * Cash Discount Project/Contract:	ASBLBAR - Nautilus Bar SA MAIN - Primary Location		Release Release fr Email Invo Recalculat Write-Off Reclassify	om Credit-Hold ice e Prices GL Batch nent/Apply Memo oice	508.41 0.00 0.00 0.00 0.00 508.41 508.41 0.00				
Description: DOCUMENT DE C + 0 B 0 D *Branch	× ADD O	TAILS COMMISSIO	E ADD RETURN LINE		ANCIAL DETAI	LS PAYMENT RESET ORDER nsaction Descr.		ADDRESS DETAILS	DISCOUNT DETA		
> 🛛 🗅 PRODV	VHOLE 00264	<u>1</u> SO	<u>SO005045</u>	AACOM	PUT01 Ac	er Laptop Compute		WHOLESALE	R1S1	1.0	) EA

#### Figure: The Cancel Invoice action on the Invoices form

When a user clicks this action, the system creates an SO credit memo on the same form in the full amount of the invoice being canceled (see the following screenshot). In the created credit memo, the user can change the date, posting period, and description, all of which are copied from the original SO invoice.

	sin sinplifien	Type	order hbl.	inventory ID	nansaction Desci.		warenouse	Location	Quantity	00M
Ů □ *Branc				VIEW SCHEDUL	E RESET ORDER	↔  X	Warehouse	Location	Quantity	LIOM
DOCUMENT D						T INFORMATION	ADDRESS DETAILS	DISCOUNT DETAIL	APPLICA	ATIONS
Description:	Ship Computer to F	rance								
Customer Order	r:				Cash Discount:	0.00				
Post Period:	08-2019 ,P	Project/Contract:	X - Non-Project Code.	0	Balance:	508.41				
Date:	8/22/2019 *	Cash Discount			Write-Off Total:	0.00				
	Credit Hold	Due Date:			Tax Total:	0.00				
	🔲 Hold	Terms:			VAT Exempt T	0.00				
Status:	Balanced	Currency:	EUR 1.10790803 -	VIEW BASE	VAT Taxable T	0.00				
Reference Nbr.:	<new> ,0</new>	Location:	MAIN - Primary Location		Discount Total:	0.00				
Type:	Credit Me *	Customer:	ASBLBAR - Nautilus Bar S	ABL 0	Detail Total:	508.41				

#### Figure: The created credit memo for the canceled SO invoice

In the canceled invoice, on the **Financial Details** tab of the *Invoices* (SO303000) form, the **Correction Document** box shows the reference number of the cancellation credit memo that was prepared for this invoice but have not yet been released. This reference number is a link a user can click to view the cancellation credit memo.

On release of the cancellation credit memo, it is applied to the original invoice automatically; a user cannot apply this credit memo to any other invoice. The canceled SO invoice is assigned the *Canceled* status, and the cancellation credit memo is assigned the *Closed* status. The system removes the links between the lines of the canceled invoice and the related sales orders and shipments. The related shipments are assigned the *Confirmed* status; the user has to create a new invoice for these sales orders and shipments. The inventory issue transactions related to the canceled invoice are not affected by the invoice cancellation; they are still linked to the shipments.

The application of the cancellation credit memo to the SO invoice cannot be reversed on the **Application History** tab of the *Payments and Applications* (AP302000) form. If the cancellation credit memo is deleted before it is released, the original invoice is not canceled; it is retained with its previous status (*Open* or *Closed*).

#### **Correction of Invoices**

On the *Invoices* (SO303000) form, the **Correct Invoice** action has been added, as shown in the following screenshot.

Description:       Order box of lego       Correct Invoice       0.00         DOCUMENT DETAILS       TAX DETAILS       COMMISSIONS       FREIGHT DETAILS       FINANCIAL DETAILS       PAYMENT INFORMATION       ADDRESS DETAILS       DISCOUNT DETAILS       APPLICA         O       +       ////////////////////////////////////	Type: Reference Nbr.: Status: Date: Post Period: Customer Order	Invoice   AR007415   Open Hold Credit Hold 8/15/2019 08-2019	Customer: Location: Currency: Terms: • Due Date: • Cash Discount Project/Contract:	ABARTENDE - USA Bartend MAIN - Primary Location USD 1.00 - 3 30D - 30 Days 9/14/2019 - 9/14/2019 - X - Non-Project Code.	VIEW B, Recalcul Write-Off Reclassif	ate Prices y GL Batch yment/Apply Memo	120.00 0.00 0.00 0.00 0.00 120.00 120.00				
	DOCUMENT DE	TAILS TAX DE	TAILS COMMISS			AILS PAYMENT IN	FORMATION A	ADDRESS DETAILS	DISCOUNT DETAILS	APPLICA	ATIONS

#### Figure: The Correct Invoice action on the Invoices form

If a user clicks this action, the system creates a correction invoice on the same form and copies all information from the original invoice to the correction invoice. (See the following screenshot.) In the created correction invoice, the user can correct information in the settings, but cannot add new lines or remove existing lines.

0 + 0	• ×		RDER ADD SO LI		007415 invoice.		RDER  ↔	X				
DOCUMENT D		TAX DE		The survey	DETAILS I FINAN	ICIAL DETAILS	PAYMENT IN		ADDRESS DETAILS	DISCOUNT DETA	ALS APPL	ICATION
Description:	Order box	of lego				Cash Dis	count:	0.00				
Customer Ord			* Project/Contract:	X - Non-Project Cod	e. , 2	Ø Balance:		20.00				
Post Period:	02-2020	Q	* Cash Discount	3/26/2020 -		Write-Off		0.00				
Date:	2/25/2020	*	* Due Date:	3/26/2020 *		Tax Total		0.00				
	Hold		* Terms:	30D - 30 Days	Q	VAT Exer	npt T	0.00				
Status:	Balanced		Currency:	USD ,0 1.00	✓ VIEW BASE	VAT Taxa	ble T	0.00				
Reference Nbr.:	AR007847	Q	* Location:	MAIN - Primary Loca	ation $ ho$	Discount	Total:	0.00				
Type:	Invoice	-	Customer:	ABARTENDE - USA	Bartending School	Detail Tot	al: 1	20.00				

#### Figure: The created correction invoice

In the correction invoice, on the **Financial Details** tab of the *Invoices* (SO303000) form, the **Original Document** box shows the reference number of the invoice being corrected. This reference number is a link a user can click to view the original invoice.

On release of the correction invoice, the system automatically generates and releases a credit memo and applies it to the original invoice (see the following screenshot). The original invoice is assigned the *Canceled* status; the credit memo is assigned the *Closed* status. The correction invoice is assigned the *Open* status; in the related sales orders and shipments, the system replaces links to the original invoice with links to the correction invoice.

Canceled     Currency::     USD     1.00     VAT Taxable T     0.00       Hold     Terms:     30D - 30 Days     VAT Exempt T     0.00       Credit Hold     Due Date:     9/14/2019     Tax Total:     0.00       the:     8/15/2019     Cash Discount     9/14/2019     Write-Off Total:     0.00       thereid:     08-2019     Project/Contract:     X - Non-Project Code.     Ø Balance:     0.00	Туре:	Invoice *	Customer:	ABARTENDE - USA Bartending School	0	Detail Total:	120.00		
Hold       Terms:       30D - 30 Days       VAT Exempt T       0.00         Credit Hold       Due Date:       9/14/2019       Tax Total:       0.00         te:       8/15/2019       Cash Discount	Reference Nbr.:	AR007415 🔎	Location:	MAIN - Primary Location		Discount Total:	0.00		
Credit Hold       Due Date:       9/14/2019       Tax Total:       0.00         te:       8/15/2019       Cash Discount	Status:	Canceled	Currency:	USD 1.00 - VIEW BASE	E	VAT Taxable T	0.00		
te: 8/15/2019 Cash Discount. 9/14/2019 Write-Off Total: 0.00 at Period: 08-2019 Project/Contract: X - Non-Project Code. P Balance: 0.00 atomer Order:		Hold	Terms:	30D - 30 Days		VAT Exempt T	0.00		
at Period:       08-2019       Project/Contract:       X - Non-Project Code.       Ø Balance:       0.00         atomer Order:       Amount:       120.00         scription:       Order box of lego       Cash Discount:       0.00         OCUMENT DETAILS       TAX DETAILS       COMMISSIONS       FREIGHT DETAILS       FINANCIAL DETAILS       PAYMENT INFORMATION       ADDRESS DETAILS       DISCOUNT DETAILS       APPLICATION		Credit Hold	Due Date:	9/14/2019		Tax Total:	0.00		
Amount: 120.00 Scription: Order box of lego Cash Discount: 0.00 Cument details TAX details Commissions Freight details Financial details Payment information address details discount details APPLICAT	Date:	8/15/2019	Cash Discount	9/14/2019		Write-Off Total:	0.00		
scription: Order box of lego Cash Discount: 0.00 CUMENT DETAILS TAX DETAILS COMMISSIONS FREIGHT DETAILS FINANCIAL DETAILS PAYMENT INFORMATION ADDRESS DETAILS DISCOUNT DETAILS APPLICAT	Post Period:	08-2019	Project/Contract:	X - Non-Project Code.	0	Balance:	0.00		
CUMENT DETAILS TAX DETAILS COMMISSIONS FREIGHT DETAILS FINANCIAL DETAILS PAYMENT INFORMATION ADDRESS DETAILS DISCOUNT DETAILS									
	Sustomer Orde					Amount:	120.00		
	Customer Orde					Amount:	120.00		

#### Figure: The credit memo that is applied to the original invoice

In the original invoice, on the **Financial Details** tab of the *Invoices* (SO303000) form, the **Correction Document** box shows the reference number of the correction invoice that was created for this invoice (see the following screenshot). This reference number is a link a user can click to view the correction invoice.

Invoices												🗅 NOTES	ACTIVITIES
SAVE & CLOSE	8	S	+	1	Ĉ•	к	<	>	Я	ACTION	s •	REPORTS -	
Туре:	Invoice	-		Custom	er:	ABAR	TEND	E - USA	Barte	nding School	Ø	Detail Total:	120.00
Reference Nbr.:	AR00741	5 ,O		Locatio	n:	MAIN	- Prim	ary Loc	ation			Discount Total:	0.00
Status:	Canceled	I		Curren	cy:	USD	1	.00	•	VIEW BASE		VAT Taxable T	0.00
	Hold			Terms:		30D -	30 Da	ys				VAT Exempt T	0.00
* Date:	8/15/2019	9	*	Due Da	te:	9/14/2	2019					Tax Total:	0.00
Post Period:	08-2019		*	Cash D	iscount	9/14/2	2019					Write-Off Total:	0.00
Customer Ord				Project	Contract	X - No	on-Pro	ect Coo	e.		Ø	Balance:	0.00
Description:	Order box	c of leg	0									Amount:	120.00
												Cash Discount:	0.00
DOCUMENT DE	TAILS	TAX D	ETAILS	s c	OMMISS	IONS	FR	EIGHT	DETAII	.s • Fin	ANCI	AL DETAILS PAYM	ENT INFORMATION
LINK TO GL								TAX	INFO				
Batch Nbr.:		AR006	6597					С	ustome	er Tax Zone:			
Branch:		PROD	WHOL	E - Prod	ucts Who	lesale		С	ustome	r Usage Type:	D	efault	
AR Account:		11000	- Acco	unts Re	eivable								
AR Subaccount		000-0	00 - De	fault									
Original Docum	ent:												
Correction Docu	ument:	AR001	7847										

Figure: The link to the correction invoice in the original invoice

# **Known Limitations**

Currently, the processes of correcting and canceling SO invoices have the following limitations:

- If a payment or credit memo has been applied to an SO invoice, the user must reverse the application before canceling or correcting the invoice.
- It is not possible to cancel or correct SO invoices with multiple-installment credit terms.
- It is not possible to cancel or correct SO invoices related to direct sales (that is, the invoices to which the stock items have been added directly without links to related shipments and sales orders).
- It is not possible to cancel or correct SO invoices that have been prepared for sales orders of the *IN* type.

# Inventory and Order Management: Other Enhancements

In Acumatica ERP 2020 R1, multiple enhancements to inventory and order management functionality have been introduced.

# **Credit Hold Functionality Improvements**

The following changes has been made to enhance the functionality related to putting sales documents on credit hold:

- On the *Sales Orders* (SO301000) and *Invoices* forms, the **Credit Hold** check box has been removed from the Summary area. Instead, the *Credit Hold* option has been added to the **Status** box in this area.
- On the *Invoices* (SO303000) form, the **Put on Credit Hold** menu command has been added to the **Actions** menu. This action is available for the documents that have the *On Hold*, *Balanced*, or *Pending Print* status. When the system places the document on credit hold, it changes the status of the document to *Credit Hold*.

For a description of putting AR invoices on hold and releasing them from credit hold, see *Finance: Release from Credit Hold for AR Invoices*.

# Shipping to a Specific Warehouse in Purchase Requests and Purchase Requisitions

Now users can select the *Warehouse* option in the **Shipping Destination Type** box on the **Shipping Instructions** tab (**Ship To** section) of the *Requests* (RQ301000) and *Requisitions* (RQ302000) forms if the items of the particular purchase request or requisition must be shipped to a specific warehouse. If this option is selected as the shipping destination type for a purchase request on the *Requests* form (as is shown in the following screenshot), the warehouse specified in the same section of the form is copied to the **Ship To** section of the **Shipping Instructions** tab of the *Requisitions* form when a user creates a requisition with items from this purchase request.

Requests			D I	NOTES A	стіvіт	IES	FILES	NOTIFICATIONS CUSTON	MIZATION TOOL
← SAVE &	CLOSE 🗒	v + 🖻	Û. ∎	< <	>	Я	ACTI	ONS ▼ REPORTS ▼	
Ref. Nbr.:	0000010 🔎	Priority:	Normal				-	Est. Ext. Cost:	531.85
Request Class:	INTSUPPY - P	* Requested By:	EP00000	1002 - Maxwe	ell Bake	er	Q	Open Qty.:	1.00
Status:	On Hold	* Location:	MAIN - P	rimary Locati	ion		Q		
	Hold	* Department:	FINANCI	E - Finance			Q		
* Date:	11/28/2019 -	Currency:	USD	1.00	-	VIEW 6	BASE		
	Approved	Description:	Request	for laptops fro	om the	finance	e departn	nent	
DOCUMENT D	ETAILS SHIP	PING INSTRUCTIONS	APPRO	VAL DETAIL	S	BUDG	ET DETA	ILS OTHER INFORMATIO	ON
SHIP TO:				7					
Shipping Dest	ination Ty Ware	20100							
* Warehouse:		LESALE - Wholesale W							
		LESALE - Wholesale W	arenouse >>						
SHIP-TO CONT				-					
	Ove Ove								
Company Nan		ion Two Products							
Attention:		house Manager							
Phone 1:		55-1212							
Email:	admin	@revisiontwo.com	$\square$						
SHIP-TO ADDR	ESS			-					
	Ove	rride							
	Valio	lated							
Address Line		dated Harbor Ave SW							
Address Line Address Line 2	1: 2605								
	1: 2605	Harbor Ave SW							
Address Line 2	1: 2605 2: Seattl	Harbor Ave SW	3						
Address Line 2 City:	1: 2605 2: US - U	Harbor Ave SW	3						

# Figure: The Shipping Instructions tab of the Requests form

If the *Warehouse* option is selected as the shipping destination type for a purchase requisition on the *Requisitions* form (as shown in the following screenshot), the warehouse specified in the **Ship To** section of the **Shipping Instructions** tab is automatically copied to the **Warehouse** column on the **Document Details** tab of the same form for each new row. When a user creates a purchase order based on this requisition, the warehouse is copied to the **Ship To** section of the **Shipping Instructions** tab on the *Purchase Orders* (PO301000) form.

Requisitions 🕁			NOTES	ACTI	VITIES FILES I	NOTIFICA	TIONS	CUSTOMIZ	ATION TOO	)LS 🗸
← SAVE & CLO	SE 🖺 🖍 🕂 🖻	¢•к	< >	Я	ACTIONS -	VENDO	RNOTIF	ICATIONS	; <b>-</b>	
REPORTS -										
Ref. Nbr.: 000	0007 Priority:	Normal		-	Currency:	USD	1.00	-	VIEW BASE	^
Status: On	Hold * Creator:	EP0000002	2 - Maxwell Bak	er 🔎	Est. Ext. Cost:		531.85			
✓ H	old Customer:				0					
* Date: 11/2	28/2019 - Location:									
	pproved									
Description: Red	uest for laptops from the Finance dep	artment								
DOCUMENT DETAIL	S SHIPPING INSTRUCTIONS	BIDDING	VENDOR I	NFO	APPROVAL DETA	ILS	OTHER IN	FORMATIC	DN	ş
SHIP TO:			SHIP VIA:							
Shipping Destination	Ty Warehouse	•	FOB Poin	t:		Q				
* Warehouse:	WHOLESALE - Wholesale War	ehouse 🔎	Ship Via:			Q				
SHIP-TO CONTACT										
	Override									
Company Name:	Revision Two Products									
Attention:	Warehouse Manager									
Phone 1:	206-555-1212									
Email:	admin@revisiontwo.com	3								
SHIP-TO ADDRESS										
	Override									
	Validated									
Address Line 1:	2605 Harbor Ave SW									
Address Line 2:										
City:	Seattle									
Country:	US - United States of America									
State:	WA - WASHINGTON									
Postal Code:	98126									

## Figure: The Shipping Instructions tab of the Requisitions form

# **Enhanced Specification of UOMs for Carriers**

Multiple changes have been made on the *Companies* (CS101500), *Boxes* (CS207600), and *Carriers* (CS207700) forms to enhance the specification of units of measure (UOMs).

On the *Companies* form, the **Linear UOM** box has been added (as shown in the following screenshot). In this box, an administrator can specify the UOM to be used to calculate the linear dimensions of packages that will be used in shipments of the company.

Companies								[	) NOTE	s	FILES (2	2) (	CUSTOMIZA	TION T	00
SAVE & CLOSE	<b>ک</b> []	+	Ĉ.	Ū	ĸ	<	>	Я	ACT	IONS	- Ci	REATI	E LEDGEI	R	
* Company ID:	PRODUCTS						Q		Active						
* Company Name:	Revision Two	Produc	ts												
Company Type:	With Branche	s Requi	ring Balar	cing			•								
COMPANY DETAILS	BRANCHES	EMP	LOYEES	LE	EDGER	S	1099 SE	TTING	s v	ISUAL	APPEA	RANC	E		
MAIN CONTACT						BA	SE CURF	RENCY	SETTIN	GS (S	HARED	)			_
Company Name:	Revision Two	Product	ts			В	ase Curre	ency ID:		USD					
Attention:	Maxwell Bake	er				D	escriptior	1:		U.S. [	Dollars				
Email:	admin@revis	ontwo.c	om		$\square$	С	urrency S	Symbol:		\$					
Web:	www.revision	wo.com	1		Z	D	ecimal Pi	recision				2			
Phone 1:	206-555-1212	2				TA	K REGIST	FRATIO	N INFO						_
Phone 2:						* [	egal Nam	e:		Revis	ion Two	Produ	cts		
Fax:						Т	ax Regist	ration II	D:						
MAIN ADDRESS						Т	ax Exemp	tion Nu	mber:						
	Validated					E	ntity Usa	ge Type	e:					-	
Address Line 1:	11235 SE 6th	St.								🗌 File	Taxes b	y Bran	ch		
Address Line 2:	Suite 140								(	🗌 File	1099-M	ISC by	Branch		
City:	Bellevue								(	✓ 109	9-MISC	Report	ting Entity		
* Country:	US - United S	tates of	America		P /	' co	NFIGUR	ATION	SETTIN	ss					_
State:	WA - WASHI	IGTON			P /	' A	ccess Ro	le:		BRAN	исн на	- Prod	luct Compa	ny Rolŧ 🔎	
Postal Code:	98004	VIE	EW ON M	ĄР		D	efault Co	untry:		US - I	Jnited S	states o	of America	Q	4
						MIS	SCELLAN	EOUS	SETTIN	GS (SI	HARED)				
							uantity D					2			
							rice/Cost					2			
						V	/eight UO	M:		KG					
							inear UOI			METE	R	0	1		
						V	olume UC	DM-		LITER	>	1	-		

## Figure: The Linear UOM box on the Companies form

On the *Boxes* form, the **Linear UOM** column has been added (as shown in the following screenshot). In all rows of this column, the system inserts the UOM used for the linear dimensions, which it has copied from the **Linear UOM** box on the *Companies* form. The UOM is unavailable for editing. This UOM applies to the values specified in the **Length**, **Width**, and **Height** boxes.

O       P       X       H       X         * Box ID       Description       Box Weight       Max. Weight       Weight       Max Volume       Length       Width       Height       Linear       Carrier's       Active By         LARGE       Large Box       0.0500       20.0000       KG       20.0000       LITER       12       12       6       METER       Image: Carrier's       Active By         MEDIUM       Medium Box       0.0300       10.0000       KG       10.0000       LITER       11       8       5       METER       Image: Carrier's       Active By         SMALL       Small Box       0.0200       4.0000       KG       4.0000       LITER       11       8       5       10       METER       Image: Carrier's       Active By         USPSLARGE       Large Flat Rate Box (USPS)       0.0600       40.0000       KG       20.0000       LITER       12       12       6       METER       Image: Carrier's       Active By         USPSLARGE       Large Flat Rate Box (USPS)       0.0200       10.0000       KG       40000       LITER       12       12       6       METER       LargeFlat       Image: Carrier's       SmallFlat       Image: Carrier's <th>Boxes 🕸</th> <th></th> <th>CUSTOMIZATIO</th> <th>N TOOLS</th>	Boxes 🕸											CUSTOMIZATIO	N TOOLS
LARGE         Large Box         0.0500         20.0000         KG         20.0000         LITER         12         12         6         METER         C         C         Mediation         Default           MEDIUM         Medium Box         0.0300         10.0000         KG         10.0000         LITER         11         8         5         METER         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -	0 B 0	+ × ⊢ ¤											
MEDIUM         Medium Box         0.0300         10.000         KG         10.000         LITER         11         8         5         METR         Image: Transmitted content of transmitted content o	Box ID	Description	Box Weight	Max. Weight				Length	Width	Height			Active By Default
SMALL         Small Box         0.0200         4.0000         KG         4.0000         LITER         8         5         1         METER         LargeFlat           USPSLARGE         Large Flat Rate Box (USPS)         0.0600         40.0000         KG         20.0000         LITER         12         12         6         METER         LargeFlat         I           USPSSMALL         Small Flat Rate Box (USPS)         0.0200         10.0000         KG         4.0000         LITER         9         6         2         METER         SmallFlat         I	LARGE	Large Box	0.0500	20.0000	KG	20.0000	LITER	12	12	6	METER		$\checkmark$
USPSLARGE         Large Flat Rate Box (USPS)         0.0600         40.0000         KG         20.0000         LITER         12         12         6         METER         LargeFlat         I           USPSSMALL         Small Flat Rate Box (USPS)         0.0200         10.0000         KG         4.0000         LITER         9         6         2         METER         SmallFlat         I	MEDIUM	Medium Box	0.0300	10.0000	KG	10.0000	LITER	11	8	5	METER		$\checkmark$
USPSSMALL Small Flat Rate Box (USPS) 0.0200 10.0000 KG 4.0000 LITER 9 6 2 METER SmallFlat	SMALL	Small Box	0.0200	4.0000	KG	4.0000	LITER	8	5	1	METER		$\checkmark$
	USPSLARGE	Large Flat Rate Box (USPS)	0.0600	40.0000	KG	20.0000	LITER	12	12	6	METER	LargeFlat	
XLARGE Extra Large Box 0.1500 125.0000 KG 50.0000 LITER 50 50 30 METER	USPSSMALL	Small Flat Rate Box (USPS)	0.0200	10.0000	KG	4.0000	LITER	9	6	2	METER	SmallFlat	
	XLARGE	Extra Large Box	0.1500	125.0000	KG	50.0000	LITER	50	50	30	METER		$\checkmark$
												< <	> >

#### Figure: The Linear UOM column on the Boxes form

On the *Carriers* form, the following changes have been made in the Summary area (see the screenshots below):

- The **Carrier Unit of Weight** box has been renamed to **Carrier Units**.
- The options of the **Carrier Units** box have been changed as follows:
  - *SI Units (Kilogram)* to *SI Units (Kilogram/Centimeter)*
  - US Units (Pound) to US Units (Pound/Inch)

A user selects the option that reflects the measuring system accepted by the carrier in the operational region of the company that uses Acumatica ERP.

- The **UOM** box has been replaced with two boxes whose names depend on the selected option in the **Carrier Units** box as follows:
  - *SI Units (Kilogram/Centimeter)*: With this carrier unit option selected, the names of the boxes are **Kilogram** and **Centimeter** (see the following screenshot).

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	LABEL F	Provides th	ie type o	of data s	tream o	r bitma	p to	GIF								
	LOGIN							AcuS	alesDe	mo						
	LOGTRACE	If checked	the requ	uests an	d result	s of the	web									
	NEGOTIA	Use Negoti	ated Ra	ites												
	NOTIFY	Send Notifi	cation t	o Recipi	ent											
	PASSWO							******	*****							
	PICKUP T	Pickup Typ	e Code					Daily	Pickup							
	0100 51	1100 011 /						•					Κ	<	>	×

## Figure: The Carriers form with the Kilogram and Centimeter boxes displayed

• US Units (Pound/Inch): With this carrier unit option selected, the names of the boxes are **Pound** and **Inch** (as shown in the following screenshot).

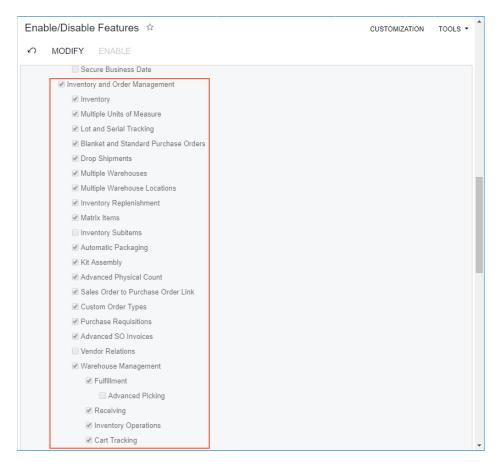
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#### Figure: The Carriers form with the Pound and Inch boxes displayed

In these boxes, the administrator who configures integration with the particular carrier should select the UOMs defined in the system that correspond to these specific UOMs (kilogram, centimeter, pound, or inch). If the UOMs selected on this form differ from the weight and linear UOMs specified on the *Companies* form, conversion rules between these UOMs must be added to the *Units of Measure* form for correct calculation of shipping rates.

#### Simplification of the Feature Structure on the Enable/Disable Features form

On the *Enable/Disable Features* (CS100000) form, the structure of features under the **Inventory and Order Management** feature group has been changed: The **Standard Inventory** and **Advanced Inventory** subgroups have been removed, thus simplifying the structure of these features, as shown in the following screenshot.



# Figure: Enable/Disable Features form

# **Changes to UI Elements**

The following UI elements have been renamed on the inventory and order management forms:

 On the Location Table tab of the Warehouses (IN204000) form, the Pick by Locations Pick Priority check box has been renamed to Use Item Default Location for Picking. The logic of the check box has been changed according to the name. When the check box is selected, the system gives the highest priority to the location specified in the Default Issue From box on the General Settings tab of the Stock Items (IN202500), if this location is specified. If the check box is cleared, the system does not consider the location specified for the item in the Default Issue From box.

This check box is displayed only if the *Multiple Warehouse Locations* feature is enabled on the *Enable/Disable Features* (CS100000) form. For details, see *Warehouse Locations and Single-Step Transfers: General Information*.

• On the **Warehouse Management** tab of the *Inventory Preferences* (IN101000) form, the following changes have been made:

- The Use Default Auto-Generated Lot/Serial Nbr. and Use Default Expiration Date check boxes have been removed. These settings were not applied to the processing of items tracked by lot or serial number on the Scan and Issue (IN302020), Scan and Receive (IN301020), and Scan and Transfer (IN304020) forms.
- Most of the settings have been grouped by the transaction or document type, as shown in the following screenshot.

Inventory Preferences 🖄		CUSTOMIZATION	TOOLS -
GENERAL SETTINGS REPORTING SETTINGS WARE	HOUSE MANAGEMENT	GS1 UNITS	
These settings are specific to the current branch.			
GENERAL	_		
Use Explicit Line Confirmation			
Use Warehouse from User Profile			
RECEIPT SETTINGS	_		
Use Default Quantity in Receipts			
Use Default Reason Code in Receipts			
Request Location for Each Item in Receipt	3		
ISSUE SETTINGS	_		
Use Default Quantity in Issues			
Use Default Reason Code in Issues			
Request Location for Each Item in Issues			
TRANSFER SETTINGS	_		
Use Default Quantity in Transfers			
Use Default Reason Code in Transfers			
Request Location for Each Item in Transfe			
PI COUNT SETTINGS	_		
Use Default Quantity in PI Counts			

Figure: The Warehouse Management tab of the Inventory Preferences form

- On the **Storage** tab of the *Storage Lookup* (IN409020) form, the **Description** column, which contains information about the inventory item displayed in the **Inventory ID** column of the row, has been added to the table for users' convenience. The **Description** box is also now displayed now on the corresponding screenin the mobile app.
- On the *Purchase Orders Preferences* (PO101000) form, the **Change Currency Rate on Receipt** check box has been renamed to **Allow Changing Currency Rate on Receipt**.
- On the *Purchase Orders Preferences* and *Purchase Receipts* (PO302000) forms, the **Return by Original Receipt Cost** check box has been renamed to **Process Return with Original Cost**.
- On the *Invoices* (SO303000), *Invoices and Memos* (AR301000), *Payments and Applications* (AR302000) and *Release AR Documents* (AR501000) forms, the **Customer Order** box has been renamed to **Customer Order Nbr.**

Also, the following elements have been added to the order management forms:

- If the *Multi-Currency Accounting* feature is enabled on the *Enable/Disable Features* (CS100000) form, the new **Use Currency Rate from Sales Order** check box is now available on the **General Settings** tab of the *Order Types* (SO201000) form. If this check box is selected, the system copies the currency rate from sales orders of this type to the invoice created for this sales order. If the check box is cleared, in invoices prepared for the sales orders of this type, the system inserts the currency rate of the rate type that is specified in the sales order and is effective on the invoice date.
- On the *Countries/States* (CS204000) form, the new **Override Address Automatically** check box has been added. If this check box is selected for a particular country, when a user validates addresses of this country on any Acumatica ERP form via the Avalara address validation functionality, the system will automatically replace the incorrect address or postal code (or both) with the correct address data returned by Avalara and mark the address as validated.

If the check box is cleared on this form for a particular country and a user validates addresses of this country on an applicable form, the system will not replace the incorrect values; it will, however, show a warning with the correct address and postal code.

• The **Entity Usage Type** column has been added on the **Document Details** tab of the *Invoices and Memos*, *Sales Orders* (SO301000), and *Invoices* forms. In each line, the value in this column specifies the entity usage type of the customer location if sales to this location are tax-exempt. By default, in a newly added line, the system copies the document-level entity usage type that is specified on the **Financial Settings** tab of the respective form.

# Automated Warehouse Operations: Advanced Picking Workflows

Companies with large warehouses can significantly increase the efficiency of their warehouse operations by using advanced methods of picking items for shipping, such as wave picking and batch picking workflows. Acumatica ERP 2020 R1 introduces the ability to process shipments in a wave and in a batch. Using advanced workflows reduces the time needed for picking items for shipments and optimizes each picker's path through the warehouse.

When the *Advanced Picking* feature is enabled on the *Enable/Disable Features* (CS100000) form, users can prepare picking worksheets that include multiple shipments to be processed in waves or in batches.

# **User Interface Changes**

The following new forms and UI elements have been introduced to support this functionality:

• The new **Path** column has been added on the **Locations** tab of the *Warehouses*(IN204000) form (see the following screenshot). The value of this column indicates the position of each location in the warehouse. By specifying the location path for all locations in the warehouse, a user creates a linear map of the warehouse and defines the optimal path through the warehouse. The system uses this map to calculate the best path for each picker to use when picking items.

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* Br	ranc	ch:	HEADOFFICE - Sw€ ,0	Avg.	Default Retu	rns C Ave	rage	•							
Re	eple	enishment Class:	PURCHASE - Reple 🔎	FIFO	Default Retu	urns C Ave	erage	-							
			Active												
De	esci	ription:	Wholesale Warehouse												
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Sh	ippi	ing Location:	Q	Drop-Ship Location: MAIN - Main (rece			N - Main (rece	ivi ,0							
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0	Ш	*Location ID	Description		Active	Sort Location	Include in Qty. Available	Cost Separately	Sales Allowed	Receipts Allowed	Transfers Allowed	Assembly Allowed	Pick Priority	Path	Primary Item Validation
0		L1-R1-S1	Line 1, rack 1, shelf 1									$\checkmark$	1	30	No Validation
0		L1-R1-S2	Line 1, rack 1, shelf 2		$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	1	30	No Validation
0		) L1-R1-S3	Line 1, rack 1, shelf 3		$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	1	30	No Validation
0		L1-R2-S1	Line 1, rack 2, shelf 1		$\checkmark$		$\checkmark$		$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$	1	20	No Validation
0		L1-R2-S2	Line 1, rack 2, shelf 2		$\checkmark$		~		$\checkmark$	~	2		1	20	No Validation
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0	D	) L1-R3-S1	Line 1, rack 3, shelf 1		V		V		$\checkmark$	1	7	$\checkmark$	1	10	No Validatior
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0			Line 1, rack 3, shelf 3				2				2		1	10	No Validatio
0			Line 2, rack 1, shelf 1		2								1	40	No Validatio
0			Line 2, rack 1, shelf 2		2								1	40	No Validation
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0		LZ-I(1-33	LINE 2, TAUK 1, SHEILD		ے				2	2	Ľ	2	'	40	NO VAIIUALIO

# Figure: Path specified for warehouse locations

Also, on the same form, the new **Totes** tab has been added, as shown in the following screenshot. This tab lists the totes that are available in the warehouse; the totes are used for wave picking of shipments.

## Warehouses

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	0 0	) T2			Tote 2								~			
	0 0	) T3			Tote 3								~			
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	0 0	) T5			Tote 5								<b>~</b>			
	0 0	) T6			Tote 6								~			
	0 0	) T7			Tote 7								~			
	0 [	) T8			Tote 8								$\checkmark$			
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#### Figure: Totes defined for a warehouse

• The *Create and Print Pick Lists* (SO503050) form has been added. On this form, a user can select the shipments to be processed in a batch or in a wave, and prepare a picking worksheet (see the following screenshot). When creating a worksheet, the user specifies the maximum number of pickers who are currently available to work with the wave or batch. Depending on the specified number of pickers, the system will automatically group shipments and items, calculate the best path for each picker, and split the wave or batch worksheet into separate pick lists for the included pickers.

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* W	Vare	ehous	se ID	):	WHO	LESALE -	Wholesale W	Q	Carrier:			, Q	Location:	Q	LIST				
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E	nd I	Date:			1/30/	2019 -			Packaging Type	· 7	Auto and Manual	*	Max. Quantity in Lines:	0					
M	lax. Iax.	Num Num	nber nber	of Pickers: of Totes pe	er Picker		4			01	0	0				Bill			
10			5	hipment Nt	or.	WORKS	sheet Nbr.	Status	5	Shipment Date	Customer	Customer	Name	Customer Order Nbr		Separately	Warehouse ID	Warehouse Descr	ription
0	C		9	000029				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Warel	house
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0	C		] (	000031				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Warel	house
0	C		3	000032				Oper	1	1/30/2019	GOODFOOD	GoodFo	od One Restaurant				WHOLESALE	Wholesale Warel	house
0	C		3	000033				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Warel	house
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0	C		3 (	000035				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Warel	house
0	C		3	000036				Oper	1	1/30/2019	GOODFOOD	GoodFo	od One Restaurant				WHOLESALE	Wholesale Warel	house
0			3	000037				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Ware	house
0			] (	000038				Oper	1	1/30/2019	GOODFOOD	GoodFo	od One Restaurant				WHOLESALE	Wholesale Warel	house
0	C		3 9	000039				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Warel	house
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0			] [	000041				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Warel	house
0	C		] (	000042				Oper	1	1/30/2019	GOODFOOD	GoodFo	od One Restaurant				WHOLESALE	Wholesale Warel	house
0	С		] (	000043				Oper	1	1/30/2019	COFFEESHOP	FourStar	Coffee&Sweets Shop				WHOLESALE	Wholesale Warel	house

#### Figure: Creation of a picking worksheet

• On the new *Picking Worksheets* (SO302050) form, a user can review the details of the prepared picking worksheet (see the screenshot below), which was created on the *Create and Print Pick Lists* (SO503050) form. A picking worksheet for wave picking has the *Wave* type; a picking worksheet for batch picking has the *Batch* type.

∽ <b>←</b>	SAVE & CLOSE	<u>ا</u> ش ا	< >	>I PRINT	PICK LISTS	PRINT PAC	K SLIPS	PICK ALL SHIPMEN
Worksheet Nb	r.: 000001 ,P	Warehouse ID	WHOLE	SALE - Wholesal	e Warehouse			
Type:	Wave	Shipped Quan	tity:	142.00				
Status:	Open	Shipped Weigl	nt: 50.0	00000				
	Hold	Shipped Volun	ne: 50.0	00000				
Picking Date:	1/30/2019	Packages:		14				
		Package Weig	ht: 50.0	00000				
DOCUMENT [	DETAILS SHIPMEN	TS PICKERS						
ڻ + ڻ	× VIEW PICKERS	↔  <u>X</u>						
Picked S	Shipment Nbr.	Picked Qty.	Packed Qty.	Shipped Quantity	Shipped Weight	Shipped Volume	Status	
	000029	0.00	0.00	18.00	3.100000	3.100000	Open	
	000030	0.00	0.00	25.00	15.340000	15.340000	Open	
	000031	0.00	0.00	11.00	0.000000	0.000000	Open	
	000032	0.00	0.00	11.00	3.410000	3.410000	Open	
	000033	0.00	0.00	7.00	1.240000	1.240000	Open	
	000034	0.00	0.00	18.00	4.030000	4.030000	Open	
	000035	0.00	0.00	8.00	0.000000	0.000000	Open	
	000036	0.00	0.00	4.00	0.000000	0.000000	Open	
	000037	0.00	0.00	12.00	0.620000	0.620000	Open	
	000038	0.00	0.00	6.00	9.450000	9.450000	Open	
	000039	0.00	0.00	14.00	0.000000	0.000000	Open	
	000040	0.00	0.00	2.00	5.680000	5.680000	Open	
	000041	0.00	0.00	6.00	6.920000	6.920000	Open	

#### Picking Worksheets

#### Figure: Picking worksheet of the Wave type

• By using the new *Worksheet Pick List* (SO644006), *Batch Packing Slip* (SO644005), and *Wave Packing Slip* (SO644007) report forms, a user can create and print worksheet pick lists and packing slips.

Each wave or batch pick list is split for multiple pickers, so the number of the pick list for each picker (**Pick List Nbr.** on the reports) is specified in the *Worksheet Nbr./Picker Nbr.* format. For example, on the *Worksheet Pick List* report, the pick list numbers of *000001/1* and *000001/2* mean that the wave or batch will be picked by two pickers; the warehouse manager gives a part of the printed pick list to each picker.

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				Pick I									r ugo.	10/1
				Pick Li	st Nbr.		Picking Type		Warehouse					
				000002	2/1		Batch	1/30/2019	WHOLESALE					
				No.	Location		ltem			Unit Weight	Unit Volume UG		Qty.	Qty. Picker
				1	L1-R2-S2		LEMJAM96 Lemon			2.84	2.84 PI		10.00	
				2	L1-R2-S3 L1-R3-S1		LEMJAM96 Lemon			2.84	2.84 PI 0.00 PI		3.00	
				4	L1-R3-S1		ORJAM32 Orange APJAM08 Apple ja			0.00	0.00 PI		2.00	
				- T	21-10-00		APJANIOS Apple ja	11 0 02.		0.01	0.01 11	202	2.00	
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				li iiiiii	Confirm Pick								L	
				acan to	S COMIFM PICK	LIST								
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Figure: The ready-to-print Worksheet Pick List report

# **Wave Picking of Shipments**

Wave picking is a workflow in which the system aggregates multiple shipments to a wave worksheet document, calculates the best path of picking for each picker, and split the shipments between multiple pickers accordingly. A picker receives a part of a wave pick list and starts picking the items in Pick mode on the *Pick, Pack, and Ship* (SO302020) form, as shown in the following screenshot. To start picking items from a wave, the picker scans the pick list barcode and assigns an individual tote to each shipment included in the pick list.

	Scan: Worksheet	Nbr.: 000001			0	PICK MODE IS I The T3 tote is sel Scan the barcode	lected for the (		oment.			
						Manual View						
PICK SCAN LOG												
	(→  ()	X										
3	Matched	Warehouse	Location	Inventory ID		Picked Quantity	Quantity	UOM	Shipment Nbr.	Tote ID		
		WHOLESALE	L1-R3-S1	ORJAM32		0.00	1.00	PIECE	000039	Т3		
	$\checkmark$	WHOLESALE	L1-R3-S3	APJAM08		0.00	2.00	PIECE	000034	T1		
	$\checkmark$	WHOLESALE	L1-R3-S3	APJAM08		0.00	2.00	PIECE	000037	Τ4		
	$\checkmark$	WHOLESALE	L1-R2-S1	ORJAM32		0.00	5.00	PIECE	000034	T1		
	$\checkmark$	WHOLESALE	L1-R2-S1	ORJAM32		0.00	10.00	PIECE	000037	Τ4		
	$\checkmark$	WHOLESALE	L1-R2-S1	ORJAM32		0.00	13.00	PIECE	000039	Т3		
	~	WHOLESALE	L1-R2-S1	ORJAM32		0.00	8.00	PIECE	000035	T2		

#### Figure: Totes assigned to shipments

Pick, Pack, and Ship 🕁

When a picker picks an item from the warehouse location, the system guides the picker to put the item in the particular tote that is assigned to the shipment for which this item is being picked. The system then reflects which item has been added to which tote, as shown in the following screenshot. As a result, the picker simultaneously fulfills multiple shipments in one pass through the warehouse. Pick, Pack, and Ship ☆

☐ ∽ RESET REMOVE SET QTY CONFIRM PICK LIST USER SETTINGS

	Scan:					PICK MODE IS ORJAM32 x	IN USE 1 PIECE has be	en added to	the T2 tote.	
	Worksheet	Nbr.: 000001			0	Scan the barco	de of the item.			
						Manual Viev	/			
	PICK S	CAN LOG								
	୦ ା⊶ା	X								
-	Matched	Warehouse	Location	Inventory ID		Picked	Quantity	UOM	Shipment Nbr.	Tote ID
						Quantity				
>		WHOLESALE	L1-R3-S1	ORJAM32		0.00	1.00	PIECE	000039	Т3
		WHOLESALE	L1-R3-S3	APJAM08		0.00	2.00	PIECE	000034	T1
		WHOLESALE	L1-R3-S3	APJAM08		0.00	2.00	PIECE	000037	Τ4
		WHOLESALE	L1-R2-S1	ORJAM32		0.00	5.00	PIECE	000034	T1
		WHOLE SALE	L1-R2-S1	ORJAM32		10.00	10.00	PIECE	000037	T4
		WHOLE SALE	L1-R2-S1	ORJAM32		13.00	13.00	PIECE	000039	T3
	$\checkmark$	WHOLE SALE	L1-R2-S1	ORJAM32		1.00	8.00	PIECE	000035	T2
		WHOLESALE	L1-R2-S2	APJAM08		0.00	11.00	PIECE	000034	T1

#### Figure: Wave picking in progress

When the picker finishes picking the items for a pick list, he or she confirms the picking of the shipments. After the shipment is confirmed as picked, it can be processed further by a packer in Pack mode on the *Pick, Pack, and Ship* form. The packer scans the tote or the packing slip barcode, packs the items from the tote to the box, and makes sure that all items for the shipments are packed as specified in the packing slip. After the items are packed, the packer confirms each shipment.

#### **Batch Picking of Shipments**

Batch picking is a workflow in which items of multiple shipments aggregated to a batch are split among multiple pickers to provide the optimal path for each picker. A picker receives a part of a batch pick list that includes items from different orders, goes through the warehouse, and picks the goods from the pick list in Pick mode on the *Pick, Pack, and Ship* (SO302020) form. (See the following screenshot.)

Ріск, Раск	k, and Ship 🕁	ζ.						
C ا	RESET REM	10VE SET Q	TY CONFIRM	PICK L	IST USER	SETTINGS		
Scan: Worksheet	Nbr.: 000002				PICK MODE IS ORJAM32 x 1 Scan the barcod	PIECE has be	en added.	
				[	Manual View			
PICK S	CAN LOG							
PICK SI	CAN LOG							
		Location	Inventory ID		Picked Quantity	Quantity	UOM	Tote ID
Č  ⊷	X	Location	Inventory ID ORJAM32			Quantity 24.00	UOM PIECE	Tote ID

#### Figure: Batch picking in progress

To start picking items from a batch, the picker scans the pick list barcode and then picks the items using the standard picking workflow. When the picker finishes with picking items, he or she scans the sort location to which these items will be transferred, and confirms the picking of the pick list. The system automatically creates an inventory transfer to record the movement of goods to the sort location, and changes the original location in the shipment lines included in the batch to the sort location.

A packer receives a packing slip for the shipments, picks goods from the sort location, sorts the picked items by shipments, and packs them into boxes. When the packer finishes the packaging of a particular shipment, he or she confirms it.

#### **Carts in Wave Picking**

If the **Cart Tracking** feature is enabled on the *Enable/Disable Features* (CS100000) form, a user can assign totes to carts on the *Warehouses* (IN204000) form (see the following screenshot, which shows some of the totes of the *WHOLESALE* warehouse assigned to the *CART02* cart).

	6	S	AVE & CLOSE	B	5	+	Û	Ô.	К	<	>	>	ACTIO	NS ▼	REP	ORTS -
	* Wa	areh	ouse ID:	WH	OLESAI	.E	Q	Locat	ion Ent	ry:		Allow O	n-the-Fly Er	ntry	•	
	* Br	anch	1:	PRC	DWHO	LE - Pro	о, <i>Р</i>	Avg. [	Default	Returns	C	Average	•		•	
	Re	epler	nishment Class:	PUF	CHASE	E - Purch	ni ,0	FIFO	Default	t Returns	C	Average	•		•	
				🗸 Ac	tive											
	De	escri	ption:	Who	lesale \	Varehou	ise									
	LO	CATI	ON TABLE C.	ARTS	тс	TES	GL AG	CCOUNTS	Д	DDRES	S INF	ORMATI	ON			
	Ç	+	- ×  ↔	x	t											
8	0		*Tote ID		Descrip	tion			As	signed C	art ID	)	Active			
>	0		TOTE01		Tote 01	, pack s	station 1						$\checkmark$			
	0		TOTE02		Tote 02	, pack s	station 1						$\checkmark$			
	Q		TOTE03		Tote 03	), pack s	station 1						$\checkmark$			
	0		TOTE04		Tote 04	l, pack s	station 1						$\checkmark$			
	0		TOTEC1		Tote 01	, Cart 2			C/	ART02			$\checkmark$			
	0		TOTEC2		Tote 02	, Cart 2			C/	ART02			$\checkmark$			
	0		TOTEC3		Tote 03	8, Cart 3			C/	ART02			$\checkmark$			

## Warehouses

#### Figure: Totes assigned to a cart

With these settings specified, when a picker starts to pick a wave in the warehouse, instead of scanning totes one by one, the picker can scan the barcode of the *CART02* cart, so that the system will automatically assign the totes of this cart to the shipments being picked.

#### **Default Warehouse Operations for a User**

To provide a user with the ability to specify the default mode in which this user typically performs automated warehouse operations, on the **General Info** tab of the *User Profile* (SM203010) form, the following UI elements have been added:

- **Pick, Pack, and Ship** box: In this box, the user can specify the mode to be opened by default on the *Pick, Pack, and Ship* (SO302020) form.
- **Receive and Put Away** box: In this box, the user can specify the mode to be opened by default on the *Receive and Put Away* (PO302020) form: *Receive, Put Away*, or *None*.

# Mobile: Upload Images by Using a Mobile Device

With Acumatica ERP, users can import files to the system and attach them to records, record details, documents, notification templates, and wiki articles. Starting in Acumatica ERP 2020 R1, users can use the Acumatica ERP web interface to initiate the capturing and upload of images with a registered mobile device.

## **Registering a Mobile Device**

To be able to capture images with a mobile device and upload them to Acumatica ERP, a user should register the device first. To do this, the user should enable push notifications for the Acumatica ERP mobile app and sign in to the system at least once. After that, the user signs in to the Acumatica ERP web interface and can view the mobile device on the **Devices** tab of the *User Profile* (SM203010) form. A user may have multiple registered mobile devices, as shown in the following screenshot.

S	earch		٩		Revision T Products Wi	wo Products 🗸	1/21/202 5:00 AM	<sup>0</sup> ~	?	Admin Compan	
Us	ser Profile	e 🕁					🗅 NOTES	FILES	(1) C	USTOMIZATION	TOOLS -
	ŝ	GENE	RATE ACCESS CODES VIE	W CONNEC	CTED APPLI	CATIONS					
C	GENERAL IN	FO	EMAIL SETTINGS CUSTOM L	OCALE FOR	MAT EXT	ERNAL IDENTITIES	DEVICE	S			
Ç	×	⊷	X								
5	Turn on Notificatior	15	Mobile Application ID	Device Name	9	Device Model	OS Ve	rsion		Token Expir	red
>	V		10d5b463-1203-4272-867b-4b	generic_x86	6	Google Android SDK	b Andr	pid 9			
	$\checkmark$		3aea61f5-857e-4fc8-900c-e73	vbox86p		unknown Custom Phe	o Andr	pid 9			
	1		67415E14-EADF-48CA-ABE3	iPhone 11		iPhone Simulator	iOS 1	3.3			

#### Figure: Registered mobile devices of the currently logged in user

An administrator of the system can review the registered mobile devices of the users on the *Users* (SM201010) form.

# **Initiating Image Capturing and Upload**

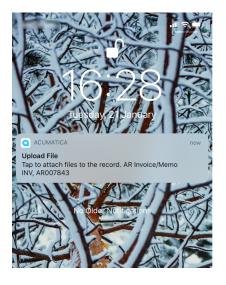
In Acumatica ERP, the **Files** dialog box is usually used to import files and attach them to a record.

To initiate the capturing of images with a mobile device, in Acumatica ERP, a user clicks **Upload Using Mobile App** on the table toolbar of the **Files** dialog box, as shown in the following screenshot.

Files					$\times$					
Select th	ne file.							Browse	Upload	
Q	Č ⊥ ADD LINK REMOVE LINK  ↔  UPLOAD USING MOBILE APP									
File r	name		Comment			Last Date				

## Figure: The Upload Using Mobile App button

When the user invokes this action, the system sends a push notification to the registered mobile device, as shown in the following screenshot.



## Figure: Push notification sent to the mobile device

The user taps the notification, and the system opens the **Attachments** screen on the mobile device (see the screenshot below). By using this screen, the user can take photos (**Take Photo**) or attach files (**Add File**).

16:30		.ıII 🗢 🗖
Attach	ments	Edit
<text><text><text><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header><section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></section-header></text></text></text>		
You can attach fil	es or take a p	bhoto.
Add File	<b>O</b>	Take Photo
Dc	one	

#### Figure: The Attachments mobile screen

The system uploads the selected files to the system immediately. The user can view the list of uploaded files in the **Files** dialog box for the applicable Acumatica ERP form and record, as shown on the following screenshot.

F	iles							$\times$
Se	lect the file						Browse	Upload
(	Ů Ŧ	ADD LINK	REMOVE LINK	⊷	UPLOAD US	SING MOBILE APP		
	File name		Comment			Last Date		
>	Uploaded	20200117T131	<u>12</u>			1/21/2020	E	dit
	Uploaded	_20200121T164	<u>44</u>			1/21/2020	E	dit

## Figure: Uploaded files in the Files dialog box

A user can manage the list of uploaded files directly from the **Attachments** mobile screen by clicking the **Edit** button and removing unnecessary images from the list. After managing files on the mobile device, the user should refresh the list of uploaded files in the **Files** dialog box.

# **Mobile: Deleting Attachments**

Starting in Acumatica ERP 2020 R1, users can delete attached files by using the mobile application.

To access the attachments to a record in the mobile application, a user clicks **Files** in the bottom left of the screen, as shown in the screenshot below.

17:00	.ıl 🗢 🗖
K Expense Rece	ipt
Receipt Number: 000520 Status: Open	
Description * CHOICE TAXI CAB # 6689	
Date * 9 Apr 2018	>
Expense Item * Business Travel - Air, Train, Miles	s Q
Amount Employ 4,00 0,00	ree Part 🗸 🗸 🗸
Project/Contract * X — Non-Project Code.	Q
Project Task	
Billable	
Customer	Q
Location	
Details	~
Tax Details	>
Files (1)	Put on Hold

# Figure: Accessing the attachments of a record

After the user clicks **Files**, the system opens the **Attachments** screen, where a user can click **Edit** and then select the attachments to be deleted. To delete the selected attachments, the user clicks **Delete**. The following screenshot demonstrates the selected attachment.

17:03 📲 🗢 🖃							
Cancel	Expense Receipt	Save					
Receipt N Status: O	lumber: 000520 Ipen						
Description * CHOICE TAXI C	AB # 6689						
Date * 9 Apr 2018		>					
Expense Item * Business Travel	- Air, Train, Miles	Q					
Attachments Cancel							
NA(00)18 m2 2000           Winst teb R2.55           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 22:04           201.8 20:01           201.8 20:01           201.8 20:01           201.8 20:01           201.8 20:01           201.8 20:01           201.8 20:01           201.8 20:01           201.8 20:01           201.8 20:02							
You	can attach files or take a photo	).					
	Delete						
	Done						

Figure: Selecting an attachment to delete

# **Mobile: Scanning Expense Receipts**

In Acumatica ERP 2020 R1, users can now scan expense receipts to simplify the process of creating records on the *Expense Receipts* screen. When a user takes a photo of a receipt from this screen, the system analyzes the photo, recognizes values on the photo, and maps them to fields on the *Expense Receipts* screen. If the system maps any of the fields to values in the photo incorrectly, the user can correct the mapping.

For users to be able to use this functionality, both of the following conditions must be met:

- A license that includes the *Image Recognition Service* feature and service keys has been obtained from Acumatica and applied in the system.
- The *Image Recognition Service* feature has been enabled on the *Enable/Disable Features* (CS100000) form.

If a license that does not meet these conditions is applied or the *Image Recognition Service* feature is not enabled, users can still create an expense receipt from a photo. However, in this case, the recognition process is not performed, and the elements of the created expense receipt contain empty or default values instead of recognized and mapped values.

# Scanning an Expense Receipt

To scan an expense receipt, a user should do the following:

- **1.** Sign in to Acumatica mobile app.
- 2. On the main menu, open the *Expense Receipts* screen.
- **3.** At the bottom right corner of the screen, tap **+ > Take Photo**, as shown in the following screenshot.

17:43	<u>⊧</u> ∞, & …		(Q) NI Q	) ?;,	
÷	Expense R	ecei	Ŧ	Q	:
ALL	ON HOLD	PENDING	APPRO	VAL	TO BE
	TOP CAB CIT Nov 1, 2017	Y OF BOS	TON		5.60 JSD
		* ' fast Create	New	15	5.00 SD
		Take P	hoto		00 SD
	<b>San</b> Diego, C Feb 19, 2020	ect From Ga	llery		00 ISD
		0		<	

#### Figure: Tapping Take Photo



If the user taps **+ > Create New** and tap the camera icon on the *Expense Receipt* screen, the image will be attached without the recognition process being performed.

**4.** In the camera screen that opens, take a photo of the receipt. An example is shown in the following screenshot.



# Figure: Taking a photo

**5.** In the photo editor, which opens, tap the check mark, as shown in the following screenshot.



#### Figure: Tapping the check mark

The system analyzes the text of the photo. The process may take several seconds. A user can skip the recognition step by tapping **Skip Recognition** as shown in the following screenshot.

TOP CAB	
CITY OF BOSTON	
CREDIT RECEIPT	
DRIUER : 00006258 CAB# : 566 11/01/17 18:05-18:28 RATE # : 1 Miles R1 : 6.04 TRIP # : 7632 FARE R1 : \$23.00 TOLLS: Other :\$7.50 TIPS : \$6.10 GRAND TOTAL: \$36.60 UISA ***7246 AUTHOR. : 02474D MID: **********253 ENTRY METHOD: CONTACT CHIP AID: A0000000031010 APPL. NAME:	
CAPITAL ON Recognizing	
AC: BA30010F22B& AC7 REC/INU#: 75000	
SKIP RECOGNITION	

## Figure: Analyzing the photo

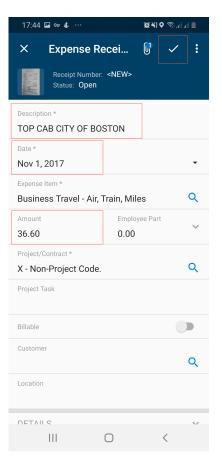
The app displays the analyzed photo with the values and mapped fields highlighted, as shown in the following screenshot.



# Figure: Highlighted values and mapped fields

**6.** If the mapping was performed correctly, click the check mark.

The field values the system recognizes are filled in on the *Expense Receipts* screen, as shown in the following screenshot (in which the values from the photo are highlighted). The user can correct the values manually.



#### Figure: Filling in values

If the mapping was performed incorrectly, the user can correct the mapping.

# **Correcting the Mapping**

To correct the mapping, if needed, the user should do the following:

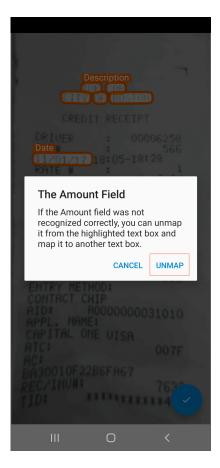
**1.** On the screen with the values and mapped fields, click on the box to be corrected.

Suppose the user wants to correct the mapping of the **Amount** field, which is shown in the following screenshot.



# Figure: Viewing the mapping to be corrected

**2.** In the dialog box that opens, click **Unmap**. An example for the **Amount** field is shown in the following screenshot.



## Figure: Unmapping the field and its value

Now when the field is unmapped from the text box, a user needs to map the field with the proper text box in the photo. The screen with the list of fields to map opens, as shown in the following screenshot.

Description (TIL) (TIL) (TIL)CILD (TIL) (TIL) (TIL) (TIL) (TIL) (TIL)CILD (TIL) (TIL) (TIL) (TIL) (TIL) (TIL) (TIL) (TIL)CILD (TIL)	
Select text boxes for the following fields:	
AMOUNT	

# Figure: Selecting a field to map

**3.** Tap the field to map.

All recognized text is highlighted.

**4.** In the photo, select the box to be mapped to the field.

To select multiple boxes, tap and hold the first box and continue tapping the other boxes. In the following screenshot, two boxes are selected for the **Amount** field.

Image: select multiple boxes, tap and hold the first box.	
DONE	

## Figure: Selecting the boxes to map

# 5. Tap Done.

**6.** To confirm the mapping, tap the check mark.

The mapped values are populated in the corresponding boxes, and the user can correct the values in the boxes. The following screenshot shows an example with the filled-in values highlighted.

17:48 🖬 🖙 🚱 …		(Q) NI Q	\$	<b>1</b>
× Expense R	ecei	6	~	:
Receipt Number Status: Open	: <new></new>			
Description * TOP CAB CITY OF BO	STON			
Date * Nov 1, 2017				•
Expense Item * Business Travel - Air,	Train, Mile	es		Q
Amount 6.10	Employ 0.00	ee Part		~
Project/Contract * X - Non-Project Code.				Q
Project Task				
Billable				
Customer				Q
Location				
петліі с 	0	<	<	~

Figure: Reviewing the filled-in values

# Platform: Advanced Authentication Feature Switch

Previously, the advanced authentication functionality was available by default for all Acumatica ERP users. System administrators can select one of the available types of authentication, depending on the company needs.

Starting in Acumatica ERP 2020 R1, advanced authentication has been implemented as a separate feature. The *Advanced Authentication* group of features has been added on the *Enable/Disable Features* (CS100000) form and includes the following features:

- Two-Factor Authentication
- Google and Microsoft SSO
- Active Directory and Other External SSO

If all three features above are disabled, a user will be able to sign in to the Acumatica ERP site with the built-in authorization functionality only.

## **Forms Affected by the Features**

Because of the implementation of these features, some of the forms have been updated as follows:

- On the Security Preferences (SM201060) form:
  - The **Two-Factor Authentication Policy** section is now available only if the *Two-Factor Authentication* feature is enabled on the *Enable/Disable Features* (CS100000) form.
  - In the **Allowed External Identity Providers** table, the *Google* and *MicrosoftAccount* providers are now available only if the *Google and Microsoft SSO* feature is enabled on the *Enable/Disable Features* form. Also, all providers added as part of a customization project are now available only if the *Active Directory and Other External SSO* feature is enabled on the *Enable/Disable Features* form.
- On the Users (SM201010) form:
  - The **Two-Factor Authentication** section and the **Generate Access Codes** button are now available only if the *Two-Factor Authentication* feature is enabled on the *Enable/Disable Features* form.
  - On the **External Identities** tab, the *Google* and *MicrosoftAccount* providers are now available only if the *Google and Microsoft SSO* feature is enabled on the *Enable/Disable Features* form. Also, all providers added as part of a customization project are now available only if the *Active Directory and Other External SSO* feature is enabled on the *Enable/Disable Features* form.
  - The Add Active Directory User and Reload AD Users buttons are now available only if the Active Directory and Other External SSO feature is enabled on the Enable/

*Disable Features* form and if your Acumatica ERP instance is integrated with AD for your company.

- On the User Profile (SM203010) form:
  - The **Generate Access Codes** button is now available only if the *Two-Factor Authentication* feature is enabled on the *Enable/Disable Features* form.
  - On the **External Identities** tab, the *Google* and *MicrosoftAccount* providers are now available only if the *Google and Microsoft SSO* feature is enabled on the *Enable/Disable Features* form.
  - On the **External Identities** tab, all providers added by means of customization are now available only if the *Active Directory and Other External SSO* feature is enabled on the *Enable/Disable Features* form.
- On the User Roles (SM201005) form, the Reload AD Groups button and the Claims and Active Directory tabs are now available only if the Active Directory and Other External SSO feature is enabled on the Enable/Disable Features form and if your Acumatica ERP instance is integrated with AD for your company.

Also, if the *Advanced Authentication* group of features has been disabled, the icons of the external identity providers are unavailable on the Sign-In page of Acumatica ERP and the Acumatica mobile app.

If the *Two-Factor Authentication* feature has been disabled on the *Enable/Disable Features* form, users for whom two-factor authentication was configured in the system will still be able to sign in to the system by using their username and password and bypassing the two-factor authentication.

# **Platform: Caching of Dashboard Widgets**

When a dashboard with many widgets is refreshed or opened, it may take a lot of time to load data for all widgets. In Acumatica ERP 2020 R1, the caching of widget data and the ability to manage the interval to be used for refreshing data on widgets have been implemented, to reduce the time of loading data on widgets.

Dashboard widgets can display information that is updated very frequently (such as every five minutes) or very rarely (such as once a week), which is why this functionality can be controlled at the widget level. Now a dashboard designer can specify the interval at which the system refreshes data or switch off caching by using the **Refresh Data** box of the **Widget Properties** dialog box (see the following screenshot) for any type of widget.

Widget Properties			$\times$	
Specify the widget propert				
* Inquiry Screen:	DB Cases	Q		
	INQUIRY PARAMETERS			
Shared Filter to Apply:	Open Overdue	-		
	FILTER SETTINGS			
Refresh Data:	12 hours	-		
* Field to Aggregate:	Case ID	•		
Aggregate Function:	Count All	-		
Normal Level:	0			
Alarm Level:	2			
Normal Color:	-			
Warning Color:	<b>•</b>			
Alarm Color:				
Icon:	Icon: project			
Caption:	Overdue Cases			
			CANCEL	FINISH

#### Figure: The Refresh Data box in the Widget Properties dialog box

To switch off caching for a particular widget and make the system to update widget's data each time a dashboard is opened or refreshed, the dashboard designer should do the following:

- **1.** Open the dashboard that contains the widget.
- 2. On the dashboard title bar, click **Design**.
- 3. On the toolbar of the appropriate widget, click Edit.
- 4. In the **Refresh Data** box, select *Always*.

By using the new functionality, the dashboard designer can specify the interval at which the system refreshes data. For example, to specify that the data of a widget must be cached and refreshed no more often than once a day, the dashboard designer should do the following:

- **1.** Open the dashboard that contains the widget.
- 2. On the dashboard title bar, click **Design**.
- 3. On the widget toolbar, click Edit.
- 4. In the **Refresh Data** box, select 1 day.

After a dashboard designer specifies the refresh interval for a widget, the system loads the widget data from the database and caches the data when a user opens the dashboard with the widget for the first time. When the dashboard is reopened or the dashboard page is refreshed, by the user, the system displays the data on the widget from the cache (that is, does not load the data from the database) if the data was updated a shorter time ago than the interval specified in the **Refresh Data** box.

A user can view information about how much time has passed since the last update of a widget's data in the pop-up pane that appears when the user points to the widget (as shown in the following screenshot). The user can manually update the widget data by clicking this pane.

SALES OPPORTUNITIES AND ORDERS



Figure: Date and time of the last update of the widget's data

# Platform: Enhancements to the Management of the Automation Schedule History

In Acumatica ERP 2020 R1, the new *Automation Schedule History* (SM205035) form (shown in the following screenshot) has been implemented for managing the history of automation schedules. By using this form, system administrators can view records of the schedule executions, review any errors, and delete particular records.

/arnings
/arnings
/

#### Figure: The Automation Schedule History form

To reduce the number of records displayed in the table, in the Selection area of this form, a system administrator can specify settings to limit the displayed records to a particular form, schedule, and period of time.

To view details about the records related to a schedule execution, a system administrator can click the link in the **Total Records** column of the particular row. The system opens the **Processing Results** dialog box with the detailed information about the schedule execution. An example of the Processing dialog box is shown in the following screenshot.

Interfected has been processed successfully.       Interfected has processed successfully.       FixeDP01       Fixed Price project       BRASSKEY       Compl       7/1/201         Image: Completed for the processed successfully.       FixeDP01       Fixed Price project       BRASSKEY       Compl       7/1/201         Image: Completed for the processed successfully.       FixeDP04       Consulting project       GOLDRIVER       Compl       8/5/201         Image: Completed for the processed successfully.       TMR01       T&M Project for Je       CJOEQUIP       Compl       9/1/201         Image: Completed for the processed successfully.       TMR02       T&M project with i       ROADBUI       Active       9/2/201         Image: Completed for the processed successfully.       IMTERNAL14       Internal projects 2       Compl       1/1/201         Image: Complete for the processed successfully.       IMTERNAL14       Internal projects 2       Compl       1/1/201         Image: Complete for the processed successfully.       IMTERNAL14       Internal projects 2       Compl       1/6/201         Image: Complete for the processed successfully.       IMTERNAL14       Internal projects 2       Compl       1/6/201         Image: Complete for the processed successfully.       IMTERNAL18       Internal projects 2	3	Status	Execution Result	Project ID	Description	Customer	Status	Start Date
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Intercord has been processed successfully.       INTMKT2018       Internal marketing       Active       1/1/201         The record has been processed successfully.       FIXEDP05       Fixed Price Project       VIDEOCITY       Active       6/14/20		0	The record has been processed successfully.	INTERNAL18	Internal projects 2		Compl	1/1/2018
The record has been processed successfully. FIXEDP05     Fixed Price Project VIDEOCITY Active 6/14/20		0	The record has been processed successfully.	REVRECCO	Project with chang	REVRECCO	Active	2/1/2018
		0	The record has been processed successfully.	INTMKT2018	Internal marketing		Active	1/1/201
The record has been processed successfully. FIXEDP06 Fixed Price Project UPWARD Active 6/14/20		0	The record has been processed successfully.	FIXEDP05	Fixed Price Project	VIDEOCITY	Active	6/14/20
		0	The record has been processed successfully.	FIXEDP06	Fixed Price Project	UPWARD	Active	6/14/20
	1							

### Figure: The Processing Results dialog box

To delete particular records, the system administrator selects the check boxes in the Selected column of the table for the rows to be deleted and clicks **Delete** on the form toolbar. The system administrator can also delete all history by clicking **Delete All** on the form toolbar.

The new **View History** button, which opens the Automation Schedule History (SM205035) form, has been added to the *Automation Schedules* (SM205020) and *Automation Schedule Statuses* (SM205030) forms (see the following screenshots).

Automation Schedul	es 🏠			S FILES CUSTOMIZATION	TOOLS -
E \$\$\$ + D	$\langle \rangle$	I VIEW SCREEN	VIEW HISTORY		
Schedule ID:	Process Machine Learnin	ng Ev , ₽ 🕜 Active			^
* Description:	Process Machine Learnin	ng Events			
* Screen ID:	Process Machine Learnin	ng Ev ク * Action Nan	ne: Process All	•	
DETAILS SCHEDULE	CONDITIONS				
Starts On:	12/10/2018		Executed:	4 Times	
Expires On:		No Expiration Date	Last Executed:	11/1/2019 1:00 AM	
Execution Limit:	0	No Execution Limit	Next Execution:	11/2/2019 1:00 AM	
Executions to Keep in His	tory: 1	Keep Full History	Time Zone:	(GMT) Universal Standard Tir	•
Process with Branch:		-			

Figure: The View History button on the Automation Schedules form

A	uto	oma	ation	Schedule S	Statuses 🕸						CUSTOMIZ	ATION	TOOLS -
(	Ò	V	IEW S	CREEN VIE	W HISTORY INITIALIZE SCHE	EDULER	→  <u>X</u>						
	0		Sta	* Screen ID	*Description	Active	* Starts On	Expires On	Time Zone	Last Executed	Last Execution Result	Next Exe Date	cution
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	0			<u>GI.00.00.26</u>	Weekly salesperson opportu		1/1/2019		(GM			1/3/2019	9 1:00 PM
	0			<u>GI.00.00.27</u>	Process case business events		1/1/2018		(GM			1/1/2018	3 5:00 PM
	0			<u>GI.00.00.81</u>	Process invoice business ev		1/1/2018		(GM			1/1/2018	3 4:30 PM
	0		0	ML.50.10.00	Process Machine Learning E	$\checkmark$	12/10/2018		(GM	11/1/2019 1:00 AM	The operatio	11/2/201	19 1:00 AM
	0			<u>SM.20.50.60</u>	Send Reports		5/1/2018		(GM			5/1/2018	8 2:00 PM
	0		0	<u>SM.50.70.10</u>	Send/Receive Emails		3/19/2013	2/22/2016	(GM	3/22/2014 11:59 F	Operation ha	3/23/201	14 12:04 AM
											K	< >	>

Figure: The View History button on the Automation Schedule Statuses form

# Platform: Improvements to Import and Export Scenarios

In Acumatica ERP 2020 R1, multiple improvements have been made that affect the configuration and processing of import and export scenarios. These improvements are described in detail in the following sections.

# **Parallel Processing of Import Scenarios**

In Acumatica ERP 2020 R1, data import by using an import scenario can be sped up if a user turns on parallel execution of the scenario. The parallel processing of an import scenario by the system could be especially useful for data migration during the initial implementation of the system.

To turn on parallel processing of an import scenario, the user selects the **Parallel Processing** check box on the *Import Scenarios* (SM206025) form, which is shown in the following screenshot.

iport Sci	enarios ☆ + ⋒	° ⊡ • K < > > VI	EW SCREEN			NOTES FILES (1)	CUSTOMIZATION	тоо
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		Category:			Discard Previous Result			
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	¥	Document Summary -> Rate Selection	n Curr. Rate T	ype ID	V	=IsNull([Currency Rate Type], [_APInvoice_CurrencyInfoCuryRateTypeID])		
	$\checkmark$	Document Summary -> Rate Selection	n -> Currency Un Curr. Rate		V	=IsNull([Currency Rate], [_APInvoice_CurrencyInfo_SampleCuryRate])		
	$\checkmark$	Financial Details -> Link to GL	Branch		V	=IsNull([Branch], [CurrentDocument.BranchID])		
	V	Document Details	<line numb<="" td=""><td>ver&gt;</td><td></td><td>=-1</td><td></td><td></td></line>	ver>		=-1		

#### Figure: The Parallel Processing check box

If parallel processing is turned on for an import scenario, during the execution of the scenario, the system divides the whole list of records to process into batches of multiple records. The lines of a particular document (that is, the records that have the same key fields specified) are always included in the same batch. The system executes the import scenario for these batches in parallel threads.

The **Break on Error** and **Break on Incorrect Target** check boxes become unavailable if the **Parallel Processing** check box is selected.

For details about how to speed the processing of import scenarios, see *Troubleshooting Performance in Import and Export Scenarios*.

## Preprocessing of the Data Before Import or Export

The data to be imported to Acumatica ERP or exported from Acumatica ERP can contain values that cannot be inserted into the database of Acumatica ERP or the external system as they are. These values may require a simple modification before they can be inserted into the respective database. For example, suppose that the data for import contains country codes that are different from the county codes registered in Acumatica ERP. The country codes in the data must be replaced with the country codes registered in Acumatica ERP before the data import.

In Acumatica ERP 2020 R1, a user can modify the data before the import or export in either or both of the following ways:

By using substitution lists, which consist of pairs of source values and the corresponding substitution values, in the mappings of import or export scenarios. The user can define substitution lists during the creation of an integration scenario by clicking the Substitution Lists button on the table toolbar of the Mapping tab of the Import Scenarios (SM206025) or Export Scenarios (SM207025) form, which opens the Substitution Lists (SM206026) form.

The user then can use the substitution lists specified on the *Substitution Lists* form in formulas in the mappings of the import or export scenarios. The following special functions are available under *Functions > Others* in the Formula Editor dialog box:

- SubstituteListed (sourceField, substitutionList): The function replaces the values of the sourceField field with the values from the substitutionList substitution list if a substitution value is defined for a particular value of the field.
- SubstituteAll (sourceField, substitutionList): The function replaces all values of the sourceField field with the values from the substitutionList substitution list. If no substitution value is defined for a particular value of the field, the system displays an error.

During the data import or the preparation of the data for export, the system searches for the source values from the substitution list and replaces them with the corresponding substitution values according to the formula.

For details about how to define and use substitution lists, see *To Substitute Values During Data Import or Data Export*.

• By replacing a particular field value in the data prepared for import on the *Import by Scenario* form with another value. The user can click the **Replace** button on the toolbar of the **Prepared Data** tab and, in the dialog box that opens, specify the replacement value.

The system replaces the specified values in the prepared data.

# **Detail Export Mode in Export Scenarios**

In previous versions of Acumatica ERP, detail records were exported through export scenarios as follows:

- The first exported detail record contained the data of each field specified in the scenario mapping for the detail object, summary object, and related objects.
- The other exported detail records contained the fields of the detail object and the summary object. The fields of the related objects were blank.

In Acumatica ERP 2020 R1, for an export scenario, a user can specify which fields should be exported for detail records. In the new **Detail Export Mode** box on the *Export Scenarios* (SM207025) form, which is shown in the following screenshot, a user can select one of the following options:

- *Repeat Only Summary Fields*: This is the mode that reflects the system behavior in the previous versions of Acumatica ERP.
- *Repeat All Fields*: In this mode, each exported detail record contains the data of each field specified in the scenario mapping for the detail object, summary object, and related objects.
- *Do Not Repeat Fields*: In this mode, only the first exported detail record contains the data of each field specified in the scenario mapping for the detail object, summary object, and related objects. The other exported records contain the data of the fields of only the detail object.

Export Scenarios 🖈							CUSTOMIZATION	TOOLS
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Provider:			Workspace:		Discard Previous Result			
			Category:					
Sync Type:	Full	*	Format Locale:	Q				
MAPPING S	OURCE RES	TRICTIONS						
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D Ad	ctive	* Source Object	* Field / Action Name	Commit	Target Field / Value		Ignore Error	
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0 0	$\checkmark$	Lead Summary	<action: cancel=""></action:>					
0 D		Lead Summary	Lead ID	4	=Provider.GetEntityId()			
0 0		Lead Summary	Title		Salutation			
0 D		CRM Info -> Contact Preferences	FirstName		FirstName			
0 0		CRM Info -> Contact Preferences	LastName		LastName			
6 D		CRM Info -> Contact Preferences	Salutation		Title			
0 0	1	CRM Info -> Contact Preferences	=Switch([LeadCurrent.Source]='Web', 'V	Veb', [Le 🗆	LeadSource			
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0 0	Y	CRM Info -> Contact Preferences	EMail		Email			
6 D		CRM Info -> Contact Preferences	Phone1		Phone			
0 0	Z	CRM Info -> Contact Preferences	Phone2		MobilePhone			
0 D	2	Contact Info -> Address	Country		Country			
0 0	2	Contact Info -> Address	City		City			
• •	_		-		-			

Figure: Detail Export Mode box

## Workflow Actions in Scenario Mapping

In Acumatica ERP 2020 R1, the *Opportunities* (CR304000), *Cases* (CR306000), and *Leads* (CR301000) forms support the new automation workflows instead of automation steps. Developers can also customize an Acumatica ERP form by defining an automation workflow in Customization Project Editor or in customization code. For details about automation workflows, see *Customization: Automation of Workflows in Customization Project Editor*. Users can use the workflow actions in mappings of import and export scenarios.



While using import and export scenarios, users can no longer directly modify the statuses of the created or updated records on the *Opportunities*, *Cases*, and *Leads* forms by specifying the value of the *Status* field in the mapping. Instead, users should modify the scenario mappings to use the workflow actions for modification of the statuses.

To specify a workflow action in a mapping on the *Import Scenarios* (SM206025) or *Export Scenarios* (SM207025) form, a user can choose from either of the following approaches:

- Select the summary object as the target object (in an import scenario) or the source object (in an export scenario), and specify the action name in the **Field / Action Name** column. This is the standard way to call actions in import and export scenarios. For details, see *Actions in Import Scenarios*.
- Select the summary object as the target object in an import scenario or the source object in an export scenario, select the <Action: Transition> action in the Field / Action Name column, and specify the type of transition that corresponds to the workflow action in the Source Field / Value column (for an import scenario) or the Target Field / Value column (for an export scenario). With this approach, the user can use formula to specify the type of transition.

If a workflow action displays a workflow dialog box with the parameters of the action, the user can specify these parameters by using the Transition Parameters object as the target object in an import scenario. The parameters must be specified before the workflow action. The Transition Parameters object cannot be used in export scenarios.



Simplified import scenarios cannot use workflow actions. For details about simplified import scenarios, see *Simplified Scenarios for Data Import*.

For more information about workflow actions in scenario mapping, see *Workflow Actions in Import and Export Scenarios*.

# **Other Improvements to Import and Export Scenarios**

Acumatica ERP 2020 R1 also includes the following changes to the user interface of the integration forms:

 On the *Import Scenarios* (SM206025) and *Export Scenarios* (SM207025) forms, a group of UI elements (shown in the following screenshot) are available that affect the availability of the scenario in the user interface of Acumatica ERP. For an import or export scenario, if a user selects the **Make Visible on the UI** check box and makes needed specifications in the **Site Map Title**, **Workspace**, and **Category** boxes, the *Import by Scenario* (SM206036) or *Export by Scenario* (SM207036) form for the import or export scenario respectively becomes available under the specified location in the UI.

Similar UI elements that were available on the **Details** tab of the *Import by Scenario* and *Export by Scenario* forms in previous versions have now been removed.

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Screen Na	me:	Bills and Adjustments		Site Map Title:	ACU Import AP Bills		Break on Error		
Provider:		ACU Import AP Bills		Workspace:	Integration	۵,	Break on Incorrect Target		
Provider O	bject:	Data	Q	Category:	Scenarios	Q	Discard Previous Result		
Sync Type:		Full	-	Format Locale:		Q			
MAPPING	SOURCE	RESTRICTIONS TARGET RE	STRICTIONS						
) +	× INSE	RT Show All Commands	• • •	INSERT FROM S	SUBSTITUTION LISTS  +-				
D	Active	* Target Object		*Field / Act	ion Name	Commit	Source Field / Value	Ignore Error	
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	V	Document Summary		Location		V	=IsNull([Location], [Document.VendorLocationID])		
	V	Document Summary		Vendor Re	əf.		Vendor Ref.		
	Y	Document Summary		Currency		V	=IsNull([Currency], [Document.CuryID])		
	Z	Document Summary -> Rate	e Selection	Curr. Rate	Type ID		=IsNull([Currency Rate Type], [_APInvoice_CurrencyInfo_,CuryRateTypeID])		
	$\checkmark$	Document Summary -> Rate	e Selection -> Cu	rrency Uni Curr. Rate		V	=IsNull([Currency Rate], [_APInvoice_CurrencyInfoSampleCuryRate])		
	V	Financial Details -> Link to C	GL	Branch		V	=IsNull([Branch], [CurrentDocument.BranchID])		
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#### Figure: The UI options

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The check boxes related to how the system deals with the errors occurred during
processing of the scenario have been added to the *Import Scenarios* and *Export Scenarios*forms. On the *Import Scenarios* form, these check boxes are **Break on Error**, **Break on Incorrect Target**, and **Discard Previous Result**. On the *Export Scenarios* form, the
added check box is **Discard Previous Result**. The values of these options for an import
or export scenario can be overridden for any execution on the *Import by Scenario* or *Export
by Scenario* form, respectively.

On the *Import by Scenario* and *Export by Scenario* forms, the **Roll Back** button on the toolbar of the **History** tab has been replaced with the **Clear Data** button, which has been moved to the form toolbar (see the screenshot below).

If a user clicks this button when the **History** tab is not open (that is, while you are viewing another tab on the form), all records on the **Prepared Data** and **History** tabs are cleared. If the user clicks the button when the **History** tab is open and a record is selected on the tab, the system clears all records on the **Prepared Data** tab; on the **History** tab, the system also clears the selected record and all records that were created before the selected record was.

* Name:			ACU In	mport AP Bills	D Number of Record	ds:	124	Break on Error							
Screen	Name:		Bills ar	nd Adjustments	Simple Scenar	io		<ul> <li>Break on Incorrect Tai</li> </ul>	rget						
Status:			Prepar	red	Parallel Proces	ising		Discard Previous Res	ult						
PREPAR	ED DAT	<b>а</b> н	ISTORY	DETAILS											
<b>シ</b> +	×	REF	PLACE	TOGGLE ACTIVATION	CLEAR ACTIVATION U	INTIL ERROR TOGGL	E PROCESSING	CLEAR ERRORS  ↔	X				All Records		•
6 D	Num	Active	Proce:	Error Type	Reference Nbr.	Document Date	Post Period	Document Description	Vendor ID	Location	Vendor Ref.	Currency	Currency Rate Type	Currency Rate	
0 D	1	$\checkmark$		Bill	FA07	1/1/2019	01-2018	Purchase Fixed As	INDEXILES		FA-Bill7				
0 0	2	$\checkmark$		Bill	PWR2019-01	1/4/2019 12:00:00	01-2018	Power bill for Dece	EDPOWER		PWR2019-01				
0 0	3	$\checkmark$		Bill	PWR2019-02	2/4/2019 12:00:00	01-2018	Power bill for Janu	EDPOWER		PWR2019-02				
0 0	4	$\checkmark$		Bill	PWR2019-03	3/4/2019 12:00:00		Power bill for Febr	EDPOWER		PWR2019-03				
0 0	5	$\checkmark$		Bill	PWR2019-04	4/4/2019 12:00:00		Power bill for March	EDPOWER		PWR2019-04				
00	6	$\checkmark$		Bill	PWR2019-05	5/4/2019 12:00:00		Power bill for April	EDPOWER		PWR2019-05				
0 0	7	$\checkmark$		Bill	PWR2019-06	6/4/2019 12:00:00		Power bill for May	EDPOWER		PWR2019-06				
0 0	8	$\checkmark$		Bill	PWR2019-07	7/4/2019 12:00:00		Power bill for June	EDPOWER		PWR2019-07				
0 0	9	$\checkmark$		Bill	PWR2019-08	8/4/2019 12:00:00		Power bill for July	EDPOWER		PWR2019-08				
0 D	10	$\checkmark$		Bill	PWR2019-09	9/4/2019 12:00:00		Power bill for August	EDPOWER		PWR2019-09				
0 0	11	$\checkmark$		Bill	PWR2019-10	10/4/2019 12:00:0		Power bill for Sept	EDPOWER		PWR2019-10				
0 🗅	12	$\checkmark$		Bill	PWR2019-11	11/4/2019 12:00:0		Power bill for Octo	EDPOWER		PWR2019-11				
0 0	13	$\checkmark$		Bill	PWR2019-12	12/4/2019 12:00:0		Power bill for Nove	EDPOWER		PWR2019-12				
0 🗅	14	$\checkmark$		Bill	INT2019-01	1/12/2019 12:00:0		Internet & Phone Jan	VEREZON		INT2019-01				
0 0	15	$\checkmark$		Bill	INT2019-02	2/12/2019 12:00:0		Internet & Phone F	VEREZON		INT2019-02				
0 D	16	$\checkmark$		Bill	INT2019-03	3/12/2019 12:00:0		Internet & Phone	VEREZON		INT2019-03				
0 D	17	$\checkmark$		Bill	INT2019-04	4/12/2019 12:00:0		Internet & Phone Apr	VEREZON		INT2019-04				

# Figure: The Clear Data button

• On the *Process Import Scenarios* (SM206035) and *Process Export Scenarios* (SM207035) forms, the *Roll Back* operation has been renamed to *Clear Data*.

# Platform: Ability to Show Deleted Records in Inquiries

In Acumatica ERP 2020 R1, the capability to include deleted records in generic inquiry results has been added in response to requests from clients and partners.

## **Inclusion of Deleted Records in Inquiry Results**

A user creating or modifying a generic inquiry can include deleted records in the inquiry results for any table. To achieve this, on the **Results Grid** tab of the *Generic Inquiry* (SM208000) form, the user adds a row for the needed table with the DeletedDatabaseRecords data field. Then the user selects the new **Show Deleted Records** check box in the Summary area of the form and saves these changes.

With these settings, the system will display the deleted records in the table; it will also indicate the deleted records by selecting the check box in a new column it adds to the table. By default, the **Is Deleted** caption is used for this column, but the user developing the generic inquiry can change this caption in the **Caption** column of the **Results Grid** tab of the *Generic Inquiry* form. If the user adds deleted records for multiple tables, we recommend entering a descriptive caption for each of these columns.

The following screenshot demonstrates rows added to the **Results Grid** tab to show deleted records of the Batch and Ledger tables. Notice that the *Deleted Batch* and *Deleted Ledger* column captions, respectively, have been specified for these tables.

<b>Q</b> Acumatica	Search	Q	Revision Two Produce Products Wholesale	cts ~ 11/29/2019 6:17 AM ~		ıdmin admin 🗸
Favorites	Generic Inquiry ☆			🗋 NOTES F	ILES CUSTOMIZ	TION TOOLS -
Finance	B ∽ + ঊ	Ô•K < > >I	VIEW INQUIRY EXPO	ORT AS REPORT		^
\$ Banking	★ Inquiry Title:	GL-Journal Transactions	Arrange Parameters in: Select Top:	3 columns 0 records		~
	Site Map Title:	Journal Transactions	Records per Page:	0		
<ul> <li>Payables</li> </ul>	Workspace: Category:	م م	Export Top:	0 Records		
💬 Support	Screen ID:	GL3010PL		Expose via OData		
Onfiguration	TABLES RELATIONS	PARAMETERS CONDITIONS	GROUPING SORT	ORDER RESULTS GRID	ENTRY POINT	*
🕜 Dashboards	Row Style:	* 0				
	Ů + × ⊢	X				
More Items	🖹 🖟 🗋 Acti Object	Data Field	Caption Schen	ma Field Widt St (px)	yle Visil Defaul Naviga	Navigate To
Customization		BranchCD				
	D     Batch     Batch	Module DeletedDatabaseRecord	Deleted Batch			
	© □ ☑ Ledger	DeletedDatabaseRecord	Deleted Ledger			
	0 □ 🗹 Batch	BatchNbr	-			GL301000 - Jourr
	0 🗋 🗹 Batch	Status				
	0 🗋 🗹 Ledger	LedgerCD	Batch	h.LedgerID		

Figure: Rows added to show deleted records in the Journal Transaction inquiry

The following screenshot shows the *Journal Transactions* inquiry, for which the records of deleted batches and ledgers are now included. Newly added columns can be used for filtering records, as can other columns.

<b>Q</b> Acumatica	Search O	<mark>ک</mark>	Revision Two Products Products Wholesale	11/29/2019 6:26 AM	? admin admin ~
Favorites	Journal Transactions 🛱				CUSTOMIZATION - TOOLS -
Finance	Ů∽ + ℓ I↔I X		Deleted Batch: = 'True'	Y 🖪 .	م
\$ Banking	🖻 🖟 🗋 Module 🛛 Deleted 🍸 De	eleted Batch Number edger	Status Ledger	Transaction	
Payables	> 0 D GL 🗹	GL001118	Balanced ACTUAL	12/31/2018	12-2018 Eliminate Payroll Liabi
	0 D GL	GL001099	Balanced ACTUAL	7/31/2018	07-2018

Figure: Records of the Journal Transaction inquiry filtered by the deleted batches

# **Platform: Improvements to Pivot Tables**

In Acumatica ERP 2020 R1, the ability to calculate the percentage of a row or column total has been added as well as count of unique values.

# **Percentage of Total in Pivot Tables**

The **Show Values As** drop-down box has been added to the Properties pane of the *Pivot Tables* (SM208010) form. By using the options of the box, a user can specify how the system should display values. As the following screenshot shows, the following options are available: *Number*, % of *Grand Total*, % of *Column Total*, and % of *Row Total*.

<b>Q</b> Acumatica	Search	Q	Revision Two Products Products Wholesale	11/29/2019 6:57 AM	<b>~</b> ?	💄 admin adn
🔂 Favorites	DB Customer Activities 🔅				CUSTOMIZA	TION + TOOLS +
Data Views	O  O  H →  S ALL RECORDS ACTIVITIES E	BY TYPE				
Finance	Drag column header here to configure	filter	*	V 🛱 🚥		
\$ Banking	Fields ඊ	Rows ひ ×	Values ひ ×	Prope Field	erties Name	CRActivity.Formula
Payables	Activity Date Activity Details	Customer Name	# of Incidents % of Total Incidents	Caption Aggree		# of Incidents Count All
💬 Support	Activity Type Customer ID			Sort C		None Display Value
🔅 Configuration	Customer Name Description			Show Show		Number   Number % of Grand Total
Dashboards	Status Summary			Collap Width	psed	% of Column Total % of Row Total
More Items	Туре			Forma	at	

#### Figure: The Show Value As options in the Properties pane

The following screenshot demonstrates the usage of the % of Grand Total option for the values in the % of Total Incidents column. The Activities by Type pivot table summarizes the number of different activity types by customer and displays the percentage of grand total number of activities for each type. For example, the grand total number of activities is 61, so the 3 work items completed for the USA Bartending customer is 5% of total number.

🗅 Acumatica	Search		Q		Revision Two Products Whol	o Products 🗸	11/29/2019 7:08 AM	~	💄 admin a
🟠 Favorites	DB Custome	er Activities	7					CUSTOMIZATIO	N - TOOLS
	00	-							
🕒 Data Views	ALL RECORD	S ACTIVITIES	BY TYPE						
Finance	Drag column hea	der here to configu	re filter			٥	Y 🗄		Ş
		T Activity Ty 1							
Sanking		Phone	Call	Tas	k	Work I	tem	To	al
	T Customer ↑	# of Inciden	% of Total	# of Inciden	% of Total	# of Inciden	% of Total	# of Inciden	% of Total
Payables	ABC Studios Inc	1	2%					3	6
	Acme Brick Com							1	1
	Artcages	2	3%			1	2%	3	6
😷 Support	Bibimbab Korear					1	2%	2	;
	Caribbean Secre							1	2
🔅 Configuration	Cartridge World I							1	1
	CHENGDU RON	1	2%					1	2
	Chocolate By De					2	3%	2	:
Dashboards	Church of The Ag	1	2%					1	1
_	Marlin Office Bev	1	2%	1	2%	1	2%	3	
	Nautilus Bar SAE	1	2%					2	
	New York Interna	1	2%					1	1
More Items	O'Neill's Trading			1	2%			3	
	Plaza Construction							1	1
	Revenue Recogr	1	2%					3	
	Shortstop Sports	1	2%					3	
	Southwest Food	1	2%					1	
	Star America Toy							1	
	Streamray Inc							1	:
	Texas Video City	1	2%					1	2
	Upwardmobility					1	2%	3	
	USA Bartending	1	2%	1	2%	3	5%	10	
	Western Star Tru	1	2%					2	
	Westwood Mano	2	3%			1	2%	3	
	WFAN Radio	1	2%			1	2%	2	
	Widget Connection	2	3%					5	
	Widget Credit Ca							1	-
	Total	19	31%	3	5%	11	18%	61	100

#### Figure: The Activities by Type pivot table

# **Count of Unique Values**

The *Count Distinct* option has been added to the **Aggregate** drop-down list on the Properties pane of the *Pivot Tables* (SM208010) form. This aggregate function returns the number of the unique field values. Also, the *Count* option has been renamed to *Count All*.

For example, suppose that you need to know how many customers you have invoiced this month. Your inquiry returns the list of recorded invoices with dates and customer names. If you use the *Count All* aggregate function to count number of invoiced customer in a month the system will count all records within a month. If you use the *Count Distinct* aggregate function the system will count only unique records within a month.

# **Project Accounting: Enhancements and Changes** to UI

In Acumatica ERP 2020 R1, a number of changes have been made to improve the UI and usability of several processes, project accounting forms, and forms of related functional areas.

# **New Names for Project Transactions Forms**

The **Project Accounting** workspace has three form links with the same name: *Project Transactions*. This duplication may confuse users when they are searching for a particular form by its name. Thus, the form names have been changed as follows:

- The data entry form remains the same name *Project Transactions* (PM304000).
- The inquiry has been renamed to *Project Transaction Details* (PM401000).
- The report has been renamed to *Project Transaction Register* (PM633000).

# Changes to Project Transaction Details (PM401000) Form

Multiple changes have been made to the *Project Transaction Details* (PM401000) form.

The Selection area has been improved as follows:

- The following elements, which a user can fill in to select transactions for display in the table, have been added:
  - Account: The system lists the project transactions with the selected account in the **Debit Account** or **Credit Account** column.
  - **AR Doc. Type**: The system lists the project transactions associated with the AR document of the selected type and number. The document number is selected in the **AR Doc. Nbr.** box.
  - **AR Doc. Nbr.**: The system lists the project transactions associated with the AR document of the selected number and type. The document type is selected in the **AR Doc. Type** box.
  - **Tran. ID**: The system lists the project transaction with this identifier.
- Each of the following selection criteria define the list of transactions shown in the table even if other selection criteria are not specified: **Project**, **Account Group**, **Account**, **AR Doc. Type** and **AR Doc. Nbr.**, and **Tran. ID**.
- Selection criteria work with the AND logical operator. That is, transactions are listed in the table only if they meet all selected criteria.

The following columns have been added to the table:

• **Project**: The identifier of the project associated with the transaction.

• **Pro Forma Ref. Nbr.**: The reference number of the pro forma invoice generated when the transaction was used in billing.

The following columns have been added to the table but are hidden by default:

- **Tran. ID**: The identifier of the transaction.
- **Old Orig. Doc. Nbr.**: The column that was previously called **Orig. Doc. Nbr.**. The system fills in the column as it did in earlier versions of Acumatica ERP.
- **Excluded From Allocation**: A check box that indicates (if selected) that the transaction should not be allocated.
- **Excluded From Balance**: A check box that indicates (if selected) that the transaction does not affect the project balance.
- **Excluded From Billing**: A check box that indicates (if selected) that the transaction should not be billed.
- **Excluded From Billing Reason**: The reason the project transaction has been excluded from billing, which can be one of the following options:
  - *Written-Off with Credit Memo <Nbr>*: The transaction is offset by a credit memo.
  - *Reversal of Tran. ID <Nbr>*: The transaction is a reversal of another transaction.
  - *Result of Credit Memo <Nbr>*: The transaction is a result of the release of a credit memo.
  - *Result of AR Invoice <Nbr>*: The transaction is a result of the release of an AR invoice.
  - *Reversed*: The transaction has been reversed.
  - *Billable with Case <Nbr>*: The transaction can be billed or has been already billed through the case billing procedure.
  - *WIP Reversed* : The transaction is a WIP reversal transaction.

The following columns in the table have been altered:

- Amount: The amount of the transaction. This was previously called the Amount (Reversed) column and has been renamed. The column also shows the values of the Amount (Normal) column, which has been removed.
- **GL Batch Nbr.**: The reference number of the corresponding GL batch of transactions. This was previously called the **Batch Nbr.** column and has been renamed.
- **Orig. Doc. Nbr.**: The number of the document that spawned the transaction. That is, the transaction in this row has been generated during the release of a document with the number specified in this column.

Unlike the previous **Orig. Doc. Nbr.** column, the values of the **Orig. Doc. Nbr.** column are now links that users can click to open the original document on the corresponding

data entry form. The system also supports for this column more document types than it did with the previous **Orig. Doc. Nbr.** column.

• **Allocated**: A check box that indicates (if selected) that the transaction has been allocated.

In earlier versions of Acumatica ERP, the **Allocated** check box was used for two different scenarios. The system selected the check box for both transactions that should not be allocated and transactions that had been already allocated. Now for these different scenarios, the system uses the **Allocated** and **Excluded From Allocation** check boxes as the table below shows.

	Allocated	Excluded From Allocation
The transaction was allocated	Selected	Cleared
The transaction should not be allocated	Cleared	Selected

• **Billed**: A check box that indicates (if selected) that billing transactions have been already generated for this transaction.

In earlier versions of Acumatica ERP, the **Billed** check box was used for two different scenarios. The system selected the check box for both transactions that should not be billed and transactions that had been already billed. Now for these different scenarios, the system uses the **Billed** and **Excluded From Billing** check boxes as the table below shows.

	Billed	Excluded From Billing
The transaction was billed	Selected	Cleared
The transaction should not be billed	Cleared	Selected

# Navigation to Project Transaction Details (PM401000) Form from Other Forms

To make it possible for users to easily find the project transactions that are related to an AR invoice, the **Inquiries > View Project Transactions** command has been added to the form toolbar of the *Invoices and Memos* (AR301000) form. When a user clicks this command, the system navigates to the *Project Transaction Details* (PM401000) form and shows all the project transactions related to the invoice.

To make it possible for users to easily match GL and project transactions, the **Project Tran. ID** column, which shows the project transaction identifier, has been added to the tables of the *Account Details* (GL404000) and *Journal Transactions* (GL301000) forms. The column is hidden by default. When a user clicks the link in the column, the system navigates to the *Project Transaction Details* form with the project transaction selected.

# Changes to Projects (PM301000) Form

The following changes have been made to the boxes showing totals in the Summary area of the *Projects* (PM301000) form:

- The **Assets** box has been removed. Users can review project assets on the **Balances** tab.
- The **Liability** box has been removed. Users can review project liabilities on the **Balances** tab.
- The **Income** box has been renamed to **Actual Income**.
- The **Expenses** box has been renamed to **Actual Expenses**.
- The **Margin** box has been added to the form; this value is calculated as the difference of the **Actual Income** and **Actual Expenses**.

The margin **%** is calculated with the following formula:

## 100\* (Actual Income - Actual Expenses) / Actual Income)

If the **Actual Income** is zero, the margin **%** is also zero.

If the **Actual Expenses** is greater than the **Actual Income**, the margin **%** is calculated with the same formula and becomes negative.

# **New Description for Allocation Transactions**

To make it easy for users to identify a batch of allocation transactions, the system assigns the following description to such a batch: *Allocation for <Project ID>*.

#### **Changes to Project Transactions**

In some cases, the inconsistent logic of the creation of project transactions caused balance discrepancies. The following changes have been made to solve this issue:

• If a pro forma invoice has a line with the *Hold Remainder* status on the **Time and Material** tab of the *Pro Forma Invoices* (PM307000) form, on the release of the corresponding AR invoice, the system creates an unbilled remainder transaction for such a line. The system also creates an unbilled remainder reversal transaction to eliminate the impact of the unbilled remainder transaction to the project balance.

The unbilled remainder transactions created before the upgrade do not affect the project balance. That is, these transactions have the **Excluded From Balance** check box selected on the *Project Transaction Details* (PM401000) form.

- On the *Allocation Rules* (PM207500) form, the following options, which can be selected in the **Reverse Allocation** box on the **Allocation Settings** tab, have been renamed to make them less ambiguous:
  - The On Project Billing option has been renamed to On AR Invoice Generation.

- The On Invoice Release option has been renamed to On AR Invoice Release.
- Allocation transactions are always reversed in the full amount.

The allocation transactions created with the *On AR Invoice Generation* reversal option are now reversed as follows:

- If the corresponding AR document is created with the *Balanced* status, the allocation reversal transaction is also created with the *Balanced* status.
- The allocation reversal transaction is automatically released when the corresponding AR document is released.
- The allocation reversal transaction is automatically deleted when the corresponding AR document is deleted.
- The inconsistent logic of the creation of reversal transactions has been corrected. In some cases, a reversal transaction copied the original transaction and reversed the sign of the amount. In other cases, the amount of a reversal transaction remained the same but the account groups in debit and credit sides were inverted (the flip logic). This difference resulted in inconsistency and made it hard to calculate and reconcile the project balance. Thus, the flip logic has been removed for reversal transactions.
- To give users the ability to easily identify WIP reversal transactions, the system now creates a separate batch of project transactions with the *WIP Reversal* option selected as the **Orig. Doc. Type** on the *Project Transaction Details* form.

#### **Upgrade Notes**

Before the upgrade to Acumatica ERP 2020 R1, the administrator managing the upgrade should make sure that each active project satisfies the following conditions:

- The project has no unbilled reminders.
- The project has no related unreleased AR documents.

After the upgrade, the administrator should do the following:

- On the *Validate Project Balances* (PM504000) form, perform the validation for a random project.
- On the *Project Transaction Details* (PM401000) form, make sure that unbilled remainders created before the upgrade have the **Excluded from Balance** check box selected.

# **Project Accounting: Enhancements to the Calculation of Retainage**

Now if the *Retainage Support* feature is enabled on the *Enable/Disable Features* (CS100000) form, retainage can be calculated in one of the following ways:

- As standard retainage: The standard processing of retainage that was used in previous versions of Acumatica ERP
- As standard retainage with steps: The standard processing of retainage that also allows users to specify a list of retainage percent values for the entire project to be applied in accordance with the project completion percent

If the *Payment Application by Line* feature is also enabled on the *Enable/Disable Features* form, retainage can be calculated as follows:

- As project cap retainage: The retainage percent and cap are specified at the project level. The retainage amount is allocated across the billed lines until the maximum value is reached.
- As project cap retainage with steps: This retainage works as project cap retainage does, but a list of retainage percent values can be specified for the entire project to be applied in accordance with the project completion percent.
- As project item cap retainage: The retainage percent and cap are specified at the line level, and the retainage amount and maximum cap are calculated individually for each line.

The sections below describe the corresponding retainage settings, their effect on the billing process, and any known limitations.

# Changes to the Project Templates (PM208000) form

If the *Retainage Support* feature is enabled on the *Enable/Disable Features* (CS100000) form, the **Retainage** section is available on the **Summary** tab of the *Project Templates* (PM208000) form (shown in the following screenshot), and retainage settings can be specified for each project template.

RETAINAGE		
	Include CO	
Retainage (%):	5.00	Use Steps

#### Figure: Retainage settings on the Project Templates (PM208000) form

The following settings are included in this section:

- **Include CO**: A check box that indicates (if selected) that change order amounts are to be included in the calculation of the contract total for projects of the template.
- **Retainage (%)**: The retainage percent to be used by default at the project level.

• **Use Steps**: A check box that indicates (if selected) that the stepped processing of retainage is enabled. If this check box is selected, the **Stepped Retainage** table becomes available at the bottom of the **Retainage** section of settings (shown in the screenshot below).

RETAINAGE		
	Include CO	
Retainage (	%): 5.00	Use Steps
Stepped R	etainage	
8	Threshold (%)	Retainage (%)
>	0.00	5.00
	50.00	0.00

#### Figure: Stepped Retainage table

The **Stepped Retainage** table includes the following columns:

- **Threshold (%)**: The percent of project completion at which the value of the default retainage percent specified in the **Retainage (%)** box (see above) will automatically change to the value specified in the **Retainage (%)** column of this row.
- **Retainage (%)**: The new retainage percent to be applied to the project revenue budget lines at the threshold of project completion specified in this row.

If the *Payment Application by Line* feature is also enabled on the *Enable/Disable Features* form, the following boxes appear in the **Retainage** section (shown in the screenshot below):

- **Retainage Mode**: The mode that defines how retainage should be processed for the projects created based on the project template. (If needed, this setting can be later modified individually for a project.) The following options are available in this box:
  - *Standard*: Retainage is processed as standard retainage.
  - Contract Cap: Retainage is processed as contract cap retainage, with the retainage percent and cap specified at the project level. When the cap amount is reached, the total retained amount held for each project is reallocated across the invoice lines based on their weight and retainage capacity. If this mode is selected, the **Cap (%)** box appears in the section.
  - *Contract Item Cap*: Retainage is processed as contract item cap retainage, with the retainage percent and cap specified at the project line level. This mode is used if a certain retainage amount for each revenue budget line shouldn't be exceeded. If this mode is selected, the **Use Steps** check box becomes unavailable.
- **Cap (%)**: The cap of the project completion percent, which defines the maximum retainage amount held for each project. This value is used by default at the project level. This box appears in the section if the *Contract Cap* mode is selected in the **Retainage Mode** box.

RETAINAGE			
Retainage Mode:	Contract Cap		•
	Include CO		
Retainage (%):	5.00	🔲 Use Steps	
Cap (%):	100.00		

#### Figure: Retainage Mode and Cap (%) boxes in the Retainage section

# Changes to the Projects (PM301000) form

If the *Retainage Support* feature is enabled on the *Enable/Disable Features* (CS100000) form, the following settings appear in the **Retainage** section of the **Summary** tab of the *Projects* (PM301000) form (shown in the screenshot below):

- **Include CO**: A check box that indicates (if selected) that change order amounts are to be included in the calculation of the contract total for the project. The default value is inherited from the project template.
- **Contract Total**: The sum of the original budgeted amounts of all project revenue budget lines if the **Include CO** check box is cleared, or the sum of the revised budgeted amounts of all project revenue budget lines if the **Include CO** check box is selected.
- **Completed (%)**: The percent of project completion, which is calculated as follows:

Completed (%) = (Draft Invoice Amount total + Actual Amount total + Pending Invoice Amount) total / Contract Total

The total amounts in this formula represent the sum of the values in the respective columns (**Draft Invoice Amount**, **Actual Amount**, and **Pending Invoice Amount**) on the **Revenue Budget** tab.

- Total Retained Amount: The total of the Total Retained Amount column on the Revenue Budget tab.
- **Retainage (%)**: The retainage percent to be used by default for the project revenue budget lines. This setting can be modified, if needed.
- **Use Steps**: A check box that indicates (if selected) that the stepped processing of retainage is enabled. If this check box is selected, the **Stepped Retainage** table becomes available at the bottom of the **Retainage** section of settings.

RETAINAGE .					
🕑 Include C	0				
Contract Total: Completed (%):		336,500.00 0.00			
Total Retained Amount:		0.00			
Retainage (%	Retainage (%):		0.00	🕑 Use Steps	
Stepped R	etainage				
10	Thresh	nold (%)		Retainage (%)	
>		0.00		5.00	
		50.00		0.00	

#### Figure: Retainage settings on the Projects (PM301000) form

If the *Payment Application by Line* feature is also enabled on the *Enable/Disable Features* form, the following elements appear in the **Retainage** section (shown in the following screenshot):

- **Retainage Mode**: The mode that defines how retainage is processed for the project. The default value is inherited from the project template, but the user can modify it if needed. The following options are available in this box:
  - *Standard*: Retainage is processed as standard retainage.
  - Contract Cap: Retainage is processed as contract cap retainage, with the retainage percent and cap specified at the project level. When the cap amount is reached, the total retained amount held for each project is reallocated across the invoice lines based on their weight and retainage capacity. If this mode is selected, the **Cap (%)** box appears in the section.
  - *Contract Item Cap*: Retainage is processed as contract item cap retainage, with the retainage percent and cap specified at the project line level. This mode is used if a certain retainage amount for each revenue budget line shouldn't be exceeded. If this mode is selected, the **Use Steps** check box becomes unavailable.
- **Cap (%)**: The cap of the project completion percent, which defines the maximum retainage amount held for each project. This box appears in the section only if the *Contract Cap* option is selected in the **Retainage Mode** box.

The cap amount is calculated as follows:

Cap Amount = Contract Total \* Cap (%) \* Retainage (%)

Once the **Total Retainage Amount** reaches the cap amount, no new retainage amount is calculated during the progress billing unless the cap amount is increased.

RETAINAGE		
Retainage Mode:	Contract Cap	•
🖉 Include CO		
Contract Total:	350,000.00	
Completed (%):	98.07	
Total Retained Amount:	8,750.00	
Retainage (%):	5.00	🔲 Use Steps
Cap (%):	50.00	17,500.00

#### Figure: Retainage Mode and Cap (%) boxes on the Projects form

The following columns appear in the table on the **Revenue Budget** tab of the *Projects* form (as shown in the screenshot below) if the *Retainage Support* feature is enabled on the *Enable/Disable Features* form:

- **Retainage (%)**: The retainage percent specified in the **Retainage (%)** box on the **Summary** tab of the current form. This column is available only if the *Standard* or *Contract Item Cap* retainage mode is selected for the project and the **Use Steps** check box (in the **Retainage** section of the **Summary** tab of the *Projects* form) is cleared. This setting can be modified for each line, if needed.
- **Draft Retained Amount**: The total of retainage amounts for the lines of all pro forma invoices related to the revenue budget line that are on hold or open, plus the total of unreleased retainage for the lines of the unreleased AR invoices. This column is available if the *Payment Application by Line* feature is enabled on the *Enable/Disable Features* form.
- **Retained Amount**: Depending on whether the **Pay by Line** check box is selected in the Summary area of the *Invoices and Memos* (AR301000) form for the accounts receivable invoices related to the revenue budget line, the retained amount is calculated as follows:
  - If the check box is selected, the retained amount is calculated as the sum of the **Unreleased Retainage** amount of the related AR invoice lines. The retained amount is automatically decreased when retainage is released—that is, when the **Unreleased Retainage** amount is decreased. Negative retainage amounts and retainage in credit memos are not considered in the calculation. For details, see the *AC-152941* known issue.
  - If the check box is cleared, the retained amount is calculated as the sum of the **Retainage Amount** of the related AR invoice lines. The retained amount is not decreased because such AR invoices have no unreleased retainage balances. For details, see the *AC-161988* known issue.

The column is available if the *Payment Application by Line* feature is enabled on the *Enable/Disable Features* form.

• **Total Retained Amount**: The total retainage amount of all the lines of pro forma invoices with any status related to the revenue budget line. This column is available if the *Payment Application by Line* feature is enabled on the *Enable/Disable Features* form.

Projects ☆ ← SAVE & CI	LOSE 🛱	Ω + <b>∩</b> №	<	> RUN F	PROJECT BILL	ING CREAT	E CHANGE RE	QUEST CR	EATE CHANG	E ORDER A	CTIONS - I	NQUIRIES -	-	FILES NOTIFIC	ATIONS CUS	TOWIERTON
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Template:		ABCSTUDIOS - ABC St	Idios Inc 🔑	0	- Hold		come:	278.750.00								
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Currency Rate for	r Budgot		VIEW BASE			CA,	penses.	0.00								
SUMMARY T	ASKS REVE	ENUE BUDGET COS	T BUDGET B	ALANCES C	OMMITMENTS	INVOICES	CHANGE ORD	ERS CHAN	SE REQUESTS	UNION LOCA	LS ACTIVIT	Y HISTORY	EMPLOYEES	EQUIPMENT	SETTINGS	ATTRIBL
Project Task:				Group by Task		voice Amount Tot	tal:	0.00								
	VIEW TRANS					voice Amount Tot	tal:	0.00							All Records	
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Ů + × <sup>©</sup> □ *Project Task	VIEW TRANS *Account Group	ACTIONS    🗵 Description	Criginal Budgeted Amount	Group by Task Potential CO Amount	Pending In Budgeted CO Amount	Revised Budgeted Amount	Completed (%)	Pending Invoice Amount	Invoices Amount	Amount	(%)	Retained Amount	Amount	Retained Amount	Hist. Actual Amount in Base Currency	(% 45.00
	VIEW TRANS *Account Group REVENUE	ACTIONS (+-) 🗵 Description Mobilization	Criginal Budgeted Amount 40,000.00	Group by Task Potential CO Amount 0.00	Pending In Budgeted CO Amount 0.00	Revised Budgeted Amount 40,000.00	Completed (%) 90.00	Pending Invoice Amount 0.00	Invoices Amount 18,000.00	Amount 18,000.00	(%) 5.00	Retained Amount 366.09	Amount 870.30	Retained Amount 1,236.39	Hist. Actual Amount in Base Currency 18,000.00	(* 45.0) 93.3
<ul> <li>ひ + ×</li> <li>⊕ □ *Project Task</li> <li>⊕ □ 001</li> </ul>	VIEW TRANS *Account Group REVENUE REVENUE	ACTIONS () (X) Description Mobilization Clear & Grub	D Original Budgeted Amount 40,000.00	Group by Task Potential CO Amount 0.00 0.00	Pending In Budgeted CO Amount 0.00	Revised Budgeted Amount 40,000.00 30,000.00	Completed (%) 90.00 93.33	Pending Invoice Amount 0.00 0.00	Invoices Amount 18,000.00 0.00	Amount 18,000.00 28,000.00	(%) 5.00 5.00	Retained Amount 366.09 0.00	Amount 870.30 1,382.18	Retained Amount 1,236.39 1,382.18	Hist. Actual Amount in Base Currency 18,000.00 28,000.00	(% 45.00 93.33 91.00
<ul> <li>↔ + ×</li> <li>⊕ □ *Project Task</li> <li>⊕ □ 001</li> <li>⊕ □ 002</li> <li>⊕ □ 003</li> </ul>	VIEW TRANS *Account Group REVENUE REVENUE REVENUE	ACTIONS    🗵 Description Mobilization Clear & Grub Excavate	D Criginal Budgeted Amount 40,000.00 30,000.00 95,000.00	Group by Task Potential CO Amount 0.00 0.00 0.00	Pending In Budgeted CO Amount 0.00 0.00 0.00	Revised Budgeted Amount 40,000.00 30,000.00 95,000.00	Completed (%) 90.00 93.33 96.26	Pending Invoice Amount 0.00 0.00	Invoices Amount 18,000.00 0.00 5,000.00	Amount 18,000.00 28,000.00 86,450.00	(%) 5.00 5.00 5.00	Retained Amount 366.09 0.00 60.02	Amount 870.30 1,382.18 2,492.94	Retained Amount 1,236.39 1,382.18 2,552.96	Hist. Actual Amount in Base Currency 18,000.00 28,000.00 86,450.00	(5 45.00 93.33 91.00 132.80
C         +         ×           Image: Descent state         Project         Task           Image: Descent state         001         001           Image: Descent state         002         003           Image: Descent state         004	VIEW TRANS *Account Group REVENUE REVENUE REVENUE REVENUE REVENUE	ACTIONS HI S Description Mobilization Clear & Grub Excavate Underground Uti	D Coriginal Budgeted Amount 40,000.00 30,000.00 95,000.00 70,000.00	Group by Task Potential CO Amount 0.00 0.00 0.00 0.00	Pending In Budgeted CO Amount 0.00 0.00 0.00	Revised Budgeted Amount 40,000.00 30,000.00 95,000.00 70,000.00	Completed (%) 90.00 93.33 96.26 135.71	Pending Invoice Amount 0.00 0.00 0.00 0.00	Invoices Amount 18,000.00 0.00 5,000.00 2,000.00	Amount 18,000.00 28,000.00 86,450.00 93,000.00	(%) 5.00 5.00 5.00 5.00	Retained Amount 366.09 0.00 60.02 24.01	Amount 870.30 1,382.18 2,492.94 2,916.97	Retained Amount 1,236.39 1,382.18 2,552.96 2,940.98	Hist. Actual Amount in Base Currency 18,000.00 28,000.00 86,450.00 93,000.00	Performance (% 45.00 93.33 91.00 132.86 79.20 40.00

#### Figure: Retainage columns on the Revenue Budget tab

Also, the following columns appear in the table on the **Revenue Budget** tab of the *Projects* form if the *Retainage Support* feature is enabled on the *Enable/Disable Features* form and the *Contract Item Cap* retainage mode is selected in the **Retainage Mode** box in the **Retainage** section on the **Summary** tab of *Projects* form:

- **Cap (%)**: The cap of the revenue budget line completion percent, which defines the maximum retainage amount held for each revenue budget line. By default is populated with the value of the **Cap (%)** box in the **Retainage** section of the **Summary** tab of the *Projects* form. The value can be overridden.
- **Retainage Cap Amount**: The cap amount of the revenue budget line, which is calculated as follows:

Retainage Cap Amount = Budgeted Amount \* Cap (%) \* Retainage (%)

The Budgeted Amount is the original budgeted amount of the revenue budget line if the **Include CO** check box is cleared in the **Retainage** section on the **Summary** tab of this form, or the revised budgeted amount of the revenue budget line if the **Include CO** check box is selected.

Once the **Total Retainage Amount** of the line reaches the **Retainage Cap Amount**, no new retainage amount is calculated during the progress billing for the revenue budget line unless the **Retainage Cap Amount** is increased.

#### Changes to the Pro Forma Invoices (PM307000) form

On the **Progress Billing** tab of the *Pro Forma Invoices* (PM307000) form, the following columns appear in the table if the *Retainage Support* and *Payment Application by Line* features are enabled on the *Enable/Disable Features* (CS100000) form:

• **Retainage (%)**: The retainage percent of the invoice line used for the calculation of the retainage amount held per line within the current invoice. This column is displayed on the form only if the *Standard* or *Contract Item Cap* retainage mode is selected for the project

in the **Retainage** section of the **Summary** tab. (In the following screenshot, the column is not displayed because the *Contract Cap* retainage mode is selected in the example.)

If the stepped processing of retainage is configured for the project, the retainage percent is calculated based on the retainage steps used for the calculation of the retainage amount as follows: **Retainage Total** / **Invoice Total** \* 100%.

- **Retainage Amount**: The retainage amount calculated for the progress billing invoice line.
- Allocated Retained Amount: The amount that indicates how the retained amount is allocated across the billed lines. This column is used for informational purposes and is displayed on the form only if the *Contract Cap* retainage mode is selected for the project in the **Retainage** section of the **Summary** tab.

The **Retainage Total** in the Summary area of the form is the total of the **Retainage Amount** column on the **Progress Billing** tab. The following screenshot shows these new elements on the form.

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St	tatus	c	On Ho	bld	Customer:	ABCHOLDING	G - ABC Holding	s Inc 🧷	' Time and Mater	rial Total:	0.00					
			I Hold	1	* Location:	MAIN - Prima	ry Location	Q	Tax Total:		0.00					
* In	voic	e Date:	10/24	/2019 👻	Currency:	USD ,P 1.0	00 - V	IEW BASE	Invoice Total:		66,800.00					
* P	ost F	Period:	10-20	19 <sub>P</sub>					Retainage Total	l:	1,400.00					
D	escri	iption:	Applic	ation # 5					Amount Due:		65,400.00					
ڻ ۵ ع		+ ×		Project Task	Description	Revised Budgeted Amount	Previously Invoiced	Curren Invoiced (%		Amount to Invoice	Retainage Amount	Allocated Retained Amount	Tax Category	Sales Account	Sales Subaccount	Deferral Code
80			1	Project	Description Mobilization	Budgeted			) Completed (%)			Retained	Tax Category			Deferral Code
E 0		Branch	WH	Project Task		Budgeted Amount	Invoiced	Invoiced (%	) Completed (%) 82.50	Invoice	Amount	Retained Amount	Tax Category	Account	Subaccount	Deferral Code
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E 0		PROD	NH NH	Project Task 001 002	Mobilization Clear & Grub	Budgeted Amount 40,000.00 30,000.00	Invoiced 18,000.00 28,000.00	Invoiced (% 37.50 8.33	) Completed (%) 82.50 101.67 84.68	Invoice 15,000.00 2,500.00	Amount 314.37 52.40	Retained Amount 1,214.37 52.40	Tax Category	Account 40000 40000	Subaccount NSS-000 NSS-000	Deferral Code
× () () () ()		<ul> <li>Branch</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> </ul>	NH NH NH	Project Task 001 002 003	Mobilization Clear & Grub Excavate	Budgeted Amount 40,000.00 30,000.00 95,000.00	Invoiced 18,000.00 28,000.00 56,450.00	Invoiced (% 37.50 8.33 25.26	) Completed (%) 82.50 101.67 84.68 100.00	Invoice 15,000.00 2,500.00 24,000.00	Amount 314.37 52.40 502.99	Retained Amount 1,214.37 52.40 2,825.49	Tax Category	Account 40000 40000 40000	Subaccount NSS-000 NSS-000 NSS-000	Deferral Code
<ul> <li></li> &lt;</ul>		<ul> <li>Branch</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> <li>PROD</li> </ul>	NH NH NH NH NH	Project Task 001 002 003 004	Mobilization Clear & Grub Excavate Underground	Budgeted Amount           40,000.00           30,000.00           95,000.00           70,000.00	Invoiced 18,000.00 28,000.00 56,450.00 70,000.00	Invoiced (% 37.50 8.33 25.26 0.00	) Completed (%) 82,50 101.67 84.68 100.00 84.40	Invoice 15,000.00 2,500.00 24,000.00 0.00	Amount 314.37 52.40 502.99 0.00	Retained Amount 1,214.37 52.40 2,825.49 2,900.00	Tax Category	Account 40000 40000 40000 40000	Subaccount NSS-000 NSS-000 NSS-000 NSS-000	Deferral Code

#### Figure: Retainage settings on the Progress Billing tab for the Contract Cap retainage mode

# **Progress Billing**

The way retainage is processed during the progress billing depends on settings selected in the **Retainage** section of the **Summary** tab of the *Projects* (PM301000) form: what retainage mode is selected for the project and whether the **Use Steps** check box is selected or cleared.

For the *Standard* retainage mode with the **Use Steps** check box cleared for the project, the retainage percent specified on the *Projects* form (also in the **Retainage** section of the **Summary** tab) is used by default for revenue budget lines and for the lines of AR invoices related to the project, which originate from the *Invoices and Memos* (AR301000) form. The user can update the retainage percent at any time.

This scenario is applicable if the *Retainage Support* feature is enabled on the *Enable/Disable Features* (CS100000) form.

For the *Standard* retainage mode with the **Use Steps** check box selected for the project, the user specifies a retainage percent for a particular project completion threshold in the **Stepped Retainage** table in the **Retainage** section of the **Summary** tab of the *Projects* form. During the billing, the retainage percent that corresponds to the current project completion percent is used for revenue budget lines and for the lines of AR invoices related to the project, which originate from the *Invoices and Memos* form

This scenario is applicable if the *Retainage Support* feature is enabled on the *Enable/Disable Features* form.

For the *Contract Cap* retainage mode with the **Use Steps** check box cleared for the project, the functionality works as follows:

- On the Summary tab of the *Projects* form, the user specifies values in the Retainage
  (%) and Cap (%) boxes and selects or clears the Include CO check box depending on
  whether the contract total and project completion percent should be calculated based on
  the original revenue budget values or the revised ones.
- **2.** The system calculates the cap amount, which is the maximum retainage amount that can be held for the project.
- **3.** Progress billing with a pro forma invoice is performed for the project, the total retained amount held per project is validated for each pro forma invoice, and the retainage amount is calculated.
- **4.** Once the cap is reached and the total retained amount held per project is at its maximum, no new retainage amount is calculated, and reallocation of the allocated retained amount is performed based on the weight of the invoice lines.

On the *Release AR Retainage* (AR510000) form, invoice lines can be filtered by various criteria, such as project, project task, account group, inventory ID, and cost code. On this form, the user can gradually release the retainage held to clear the unreleased retainage balance held on the AR invoice lines, thus decreasing the total retained amount held per project. Several retainage invoices may be generated during the processing because the lines are grouped by the parent AR invoice, and each retainage invoice can relate to only one AR invoice. In this case, the progress billing procedure follows the same rules so that the total retained amount would tend toward the cap amount once again.

The scenario of releasing retainage by AR invoice lines and using the *Contract Cap* retainage mode is applicable if the *Retainage Support* and *Payment Application by Line* features are enabled on the *Enable/Disable Features* form, the **Create Pro Forma on Billing** check box is selected for the project on the **Summary** tab of the *Projects* form, and the **Pay by Line** check box is selected for the AR invoice on the **Financial Details** tab of the *Invoices and Memos* form.

For the *Contract Cap* retainage mode with the **Use Steps** check box selected for the project, the scenario is similar to the previous one, but instead of a single retainage percent, the user can specify multiple retainage percent values that correspond to particular thresholds of project completion. If the project completion reaches a threshold and the retainage percent

is changed, the system recalculates the cap amount, and the current and further billing iterations will be validated against the newly calculated cap figures.

This scenario is applicable if the *Retainage Support* and *Payment Application by Line* features are enabled on the *Enable/Disable Features* form and the **Create Pro Forma on Billing** check box is selected for the project on the **Summary** tab of the *Projects* form.

For the *Contract Item Cap* retainage mode, the scenario is similar to that for the *Contract Cap* retainage mode with the **Use Steps** check box cleared for the project, but it is performed for each line individually.

This scenario is applicable if the *Retainage Support* and *Payment Application by Line* features are enabled on the *Enable/Disable Features* form and the **Create Pro Forma on Billing** check box is selected for the project on the **Summary** tab of the *Projects* form.



For the *Contract Cap* and *Contract Item Cap* retainage modes, the **Pay by Line** check box is automatically selected and unavailable for editing on the **Financial Details** tab of the *Invoices and Memos* form for AR invoices that originate from pro forma invoices.

# **Time and Material Billing**

The time and material billing works only for the *Standard* retainage mode, as it worked in previous versions of Acumatica ERP, and the system always uses the retainage percent specified in the project settings. The time and material billing also supports the *Standard* retainage mode with the **Use Steps** check box selected in the retainage settings of the project on the *Projects* (PM301000) form.

# Limitations of the Retainage Processing

The following limitations apply to the retainage processing.

The *Contract Cap* and *Contract Item Cap* retainage modes are available for selection only if the *Retainage Support* and *Payment Application by Line* features are enabled on the *Enable/Disable Features* (CS100000) form. For these modes, the **Pay by Line** check box on the **Financial Details** tab of the *Invoices and Memos* (AR301000) form is selected and unavailable for editing for all AR invoices generated during the project billing.

The *Contract Cap* retainage mode can be selected only if the **Create Pro Forma on Billing** check box is selected for the project on the **Summary** tab of the *Projects* (PM301000) form.

Retainage with foreign currency documents is not supported. As a result, the base currency should be used as the billing currency. If a foreign currency is used as the project currency, the system will not be able to generate a pro forma invoice for the project.

#### **Known Issues**

After the upgrade to Acumatica ERP 2020 R1, users may encounter the issues listed in this section.

# Construction

**AC-157710**: This issue may occur if before the upgrade to Acumatica ERP 2020 R1, the *Construction* feature was enabled on the *Enable/Disable Features* (CS100000) form and

subcontract preferences were not configured on the *Subcontracts Preferences* (SC101000) form. In this case, after the upgrade, if users attempt to approve documents, they will face an unexpected error about the missing configuration of the subcontract preferences.

**Workaround:** An administrative user must open the *Subcontracts Preferences* form and click **Save** on the form toolbar.



The administrative user does not need to make any changes to the subcontract preferences on the *Subcontracts Preferences* form. The **Save** button will be available on the form toolbar when the administrative user opens the form.

**AC-158331**: This issue may occur if before the upgrade to Acumatica ERP 2020 R1, the *Construction* feature was enabled on the *Enable/Disable Features* (CS100000) form and compliance preferences were not configured on the *Compliance Preferences* (CL301000) form. In this case, after the upgrade, users will face an unhandled exception or an unexpected error about the missing configuration of the compliance preferences when they attempt to open any of the following forms:

- *Projects* (PM301000)
- *Customers* (AR303000)
- Project Tasks (PM302000)
- Vendors (AP303000)
- Purchase Orders (PO301000)
- Subcontracts (SC301000)
- Invoices and Memos (AR301000)
- Bills and Adjustments (AP301000)
- Checks and Payments (AP302000)
- Payments and Applications (AR302000)
- Change Orders (PM308000)
- Project Transactions (PM304000)

**Workaround:** An administrative user must open the *Compliance Preferences* form and click **Save** on the form toolbar.



The administrative user does not need to make any changes to the compliance preferences on the *Compliance Preferences* form. The **Save** button will be available on the form toolbar when the administrative user opens the form.

# **Services: Merging of Tabs**

On several forms related to services, the **Services**, **Inventory Items**, and **Pickup**/ **Delivery Items** tabs have been replaced with the new **Details** tab, as the following screenshot shows. This merged tab can be found on the *Service Orders* (FS300100), *Appointments* (FS300200), *Service Contract Schedules* (FS305100), and *Route Service Contract Schedules* (FS305600) forms. On this tab, a user can now add services, inventory items, and items that have been picked up and delivered. The **Line Type** column indicates which of these items the particular line holds.

ppointments	8							D NOTES ACT	IVITIES FILES	NOTIFICATIONS	CUSTOMIZATION	TOOLS
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ervice Order	006292 🖉	Currency:	USD 1.00	+ VIEW BASE	Tax Total:	0.00						
atus:	Closed	Branch Location:	BRONX - Bronx Locatio	n	Appointment	F 2.00						
orkflow Stage:	PROCESSING	Service Contract:			🧷 Cost Total:	2.06						
	- Hold	Project:	X - Non-Project Code.		Profit (%):	-2.91						
cheduled Date:	8/27/2019					Waiting for Purchased Items						
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		Description.	Air conditioner sale and	installation - unit 2								
		Description.	Air conditioner sale and	installation - unit 2								
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ETTINGS	DETAILS TAX D	ETAILS STAFF	RESOURCE EQUIP	MENT FINANC	IAL SETTINGS	PROFITABILITY ATTRIBUTES	PREPAYMENTS TOT	ALS OTHER IN	ORMATION			
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#### Figure: The Details tab on the Appointments form

On Service Contracts (FS305700) and Route Service Contracts (FS300800) forms, the Service **Prices** and **Inventory Item Prices** tab have been replaced with the **Prices** tab, on which users can specify prices for services, non-stock, and stock items.

# Services: Ability to Add Travel Time to Appointments; Improvements to Logging Time

In Acumatica ERP 2020 R1, new elements have been added to the *Appointments* (FS300200) form that make it possible for users to track and log time by invoking starting and completion actions.

This topic describes the most common scenarios, the new elements that have been added to the system, and the specific actions users can invoke on the UI.

# **Most Common User Scenarios**

The following scenarios related to the tracking of time during appointments can be performed by using new elements on the *Appointments* (FS300200) form:

- Log the time spent on traveling for staff members that travel. The most common user scenario would be a staff member wanting to log time for travel without adding a travel item (that is, a non-stock item defined in the system as representing a particular travel service) to an appointment.
- Start and complete a travel item that is defined in the system as a service, and log time for the staff members that travel. In the most common user scenario, a staff member wants to log time for one travel item for trips that take place during an appointment (with a specific fee and billing rate) and for another travel item for a trip made to and from the appointment (with a different fee and billing rate).
- Start and complete a specific service, and log time for the staff members that perform it (if any staff members are assigned). In the most common user scenario, when a service manager creates and schedules an appointment, the manager adds services and assigns staff members to the appointment, but does not assign staff members to the services. During the appointment, each staff member selects the service that this employee is going to perform, starts it in the system, and then reflects its completion in the system.
- Log time for multiple staff members by starting and completing the specific services to which they are assigned (if the staff members are assigned to any services). In the most common scenario, when a service manager creates and schedules an appointment, the manager adds services to the appointment and assigns staff members to the specific services. During the appointment, each staff member selects the service to perform, and starts it and completes it in the system.
- Start and complete multiple services, and log time for all the staff members that are assigned to perform these services (if any staff members are assigned to the services). There are two common user scenarios of this series of actions.

In the first user scenario, when a service manager creates and schedules an appointment, the manager adds services to the appointment and assigns individual staff members to the specific services. During the appointment, the team leader selects multiple services to be started and completed. The services are started and completed for all staff members assigned to the services. In the second user scenario, when a service manager creates and schedules an appointment, the manager also adds services to the appointment, but in this case, the manager assigns only one staff member to the appointment. When the appointment is started, the staff member starts the logging of time for the whole appointment (that is, no service is assigned to the log line on the **Log** tab). During the appointment, the staff member selects services to start and complete. The services will be started and completed and the time will be tracked for them, but the labor for the staff member will not be registered for each particular service because the staff member's time is registered for the whole appointment. When the appointment is completed, the staff members completes the logging of time for the whole appointment.

# The Log Tab

The new **Log** tab has been added to the *Appointments* (FS300200) form, as shown in the following screenshot, to provide users with a breakdown of the time that was tracked for an appointment.

Appointments	S ☆									🗅 NC	A011	VITIES F		DTIFICATIONS CUS	TOMIZATION	TOOLS
← SAVE & C	close 🗈 ሳ 🕂	+ 🛈 (	р∙к	$\langle \rangle$	>I ACT	TIONS . REPOR	TS •									
* Service Order	MRO - Main P / Cus	istomer:	ABARTENDE	- USA Barteno	ding School	Ø Estimated Dur	6 h 00 m									
Appointment N	006293-1 ,0 * Loc	cation:	MAIN - Prima	ry Location	Q	Actual Duration:	4 h 03 m									
Service Order	006293 🖉 Cur	irrency:	USD 1.	- 00	VIEW BASE	Tax Total:	0.00									
Status:	In Process * Bra	anch Location:	BRONX - Bro	nx Location	Q	Appointment T	407.10									
Workflow Stage:	PROCESSII ,0 Ser	rvice Contract:			Q	Cost Total:	434.53									
	Hold Pro	oject:	X - Non-Proje	ct Code.		Profit (%):	-6.31									
Scheduled Date:	1/14/2020 -						Waiting for Purchase	ed Items								
Actual Date:	1/14/2020 - Des	scription:	Test													
SETTINGS	DETAILS TAX DETAILS	s staff	RESOUR	CE EQUIPMEN	NT LOG	FINANCIAL SETTIM	IGS PROFITABILIT	Y ATTRIBUTES	PREPAY	MENTS TO	)TALS O	THER INFO	RMATION			
settings		S STAFF	RESOUR	CE EQUIPMEN	NT LOG	FINANCIAL SETTIN	igs profitabilit	Y ATTRIBUTES	PREPAY	MENTS TO	DTALS O	THER INFO	RMATION	All Records		•
Ů + ×	i⇔i X (t	S STAFF	RESOUR		Inventory ID	FINANCIAL SETTIN	igs profitabilit	Y ATTRIBUTES	End Time	MENTS TO	Add to Actual Duration	THER INFO	RMATION Earning Type	All Records Labor Item ID	Project Task	Cos
b + ×	H→I X L Staff Member Log			Detail Line Ref.							Add to Actual	Track	Earning			Cos
b + ×	Imiliar         Imiliar         Imiliar           Staff Member         Log           EP00000001         Com	J Line Status	Travel	Detail Line Ref. 0005	Inventory ID	Description	opointments	* Start Time	End Time	Duration	Add to Actual Duration	Track Time	Earning Type	Labor Item ID		Cos
	Image: Height of the start         Log           Staff Member         Log           EP00000001         Con           EP00000002         Con	y Line Status	Travel	Detail Line Ref. 0005 0005	Inventory ID	Description Travel to/from ap	opointments	* Start Time 8:00 AM	End Time 8:30 AM	Duration 0 h 30 m	Add to Actual Duration	Track Time	Earning Type RG	Labor Item ID		Cos
+         ×           0         -         Log Line Ref.           0         007           0         008           0         009	I→I         I         Log           Staff Member         Log           EP00000001         Con           EP00000002         Con           EP00000002         Con	y Line Status mpleted mpleted	Travel	Detail Line Ref. 0005 0005	Inventory ID APPTRAVEL APPTRAVEL	Description Travel to/from ap Travel to/from ap	opointments	* Start Time 8:00 AM 8:00 AM	End Time 8:30 AM 8:30 AM	Duration 0 h 30 m 0 h 30 m	Add to Actual Duration	Track Time	Earning Type RG RG	Labor Item ID CONSULTPM CONSULTPM		Cos
b       +       ×         0       D       Log Line Ref.         0       D       007         0       D       008	I→I         I         I           Staff Member         Log           EP00000001         Con           EP00000002         Con           EP00000002         Con           EP00000001         Con	I Line Status mpleted mpleted mpleted	Travel	Detail Line Ref. 0005 0005 0002	Inventory ID APPTRAVEL APPTRAVEL	Description Travel to/from ap Travel to/from ap	opointments	* Start Time 8:00 AM 8:00 AM 4:35 AM	End Time 8:30 AM 8:30 AM 4:38 AM	Duration 0 h 30 m 0 h 30 m 0 h 03 m	Add to Actual Duration	Track Time	Earning Type RG RG RG	Labor Item ID CONSULTPM CONSULTPM CONSULTPM		Cos
J         +         ×           Image: Display to the second	Image:	y Line Status mpleted mpleted mpleted mpleted	Travel	Detail Line Ref. 0005 0002 0004	Inventory ID APPTRAVEL APPTRAVEL BACKUP	Description Travel to/from ag Travel to/from ag Data Backup	opointments opointments ort	* Start Time 8:00 AM 8:00 AM 4:35 AM 9:30 AM	End Time 8:30 AM 8:30 AM 4:38 AM 10:30 AM	Duration 0 h 30 m 0 h 30 m 0 h 03 m 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG RG RG RG	CONSULTPM CONSULTPM CONSULTPM CONSULTPM		Cos
C         +         ×           Image: Description of the sector of the sec	Image: Heat Staff Member         Log           Staff Member         Log           EP0000002         Con	p Line Status mpleted mpleted mpleted mpleted mpleted	Travel	Detail Line Ref. 0005 0005 0002 0004 0003	APPTRAVEL APPTRAVEL BACKUP MRO DB	Description Travel to/from ag Travel to/from ag Data Backup Data Backup	opointments opointments ort	* Start Time 8:00 AM 8:00 AM 4:35 AM 9:30 AM 9:30 AM	End Time 8:30 AM 8:30 AM 4:38 AM 10:30 AM 10:30 AM	Duration 0 h 30 m 0 h 30 m 0 h 03 m 1 h 00 m	Add to Actual Duration	Track Time 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Earning Type RG RG RG RG RG RG	Labor Item ID CONSULTPM CONSULTPM CONSULTPM CONSULTPM CONSULTPM		Cost

#### Figure: The Log tab

When a user selects a line on the **Details** tab and clicks the **Start** button on the table toolbar, the system creates new log lines on the **Log** tab for the item selected in the selected line, which might be a service, a travel item, or a non-stock item. In the table on the **Log** tab, users can do the following:

- In the **Log Line Status** column, manually change the status of a particular log line.
- In the **Travel** column, select or clear the check box to specify that the time is logged for travel or a service.
- In the **Detail Line Ref.** column, select or modify the reference number that represents the service for which the time is logged. The numbers in this column correspond to the numbers in the **Line Ref.** column on the **Details** or **Staff** tab of the current form.

- In the **Start Time**, **End Time**, and **Duration** columns, modify the times or the duration of the log line.
- In the **Add to Actual Duration** column, select or clear the check box to make the system include or exclude, respectively, the duration of the log line in the duration of the related service line, which is recorded in the **Actual Duration** column of the **Details** tab.
- In the **Track Time** column, select or clear the check box to turn on or turn off, respectively, tracking time for the line in time activities of staff members.
- In the Earning Type, Labor Item ID, Project Task, Cost Code, Time Card Ref. Nbr., and Approved columns, select or modify other settings related to time activities and projects.

# New Buttons on the Details and Staff Tabs

On the *Appointments* (FS300200) form, a user can now start logging time for (on the **Log** tab), finish logging time for, or cancel any service item, non-stock item, or travel item listed on the **Details** tab. The user clicks the line with the item in the table and then clicks one of the following buttons, which have been added to the table toolbar of the tab, as the following screenshot shows:

• **Start**: Opens the **Perform Action** dialog box with the *Start* action selected. In this dialog box, the user can modify the logging option and the start time (which has been filled in automatically); in the table of the dialog box, the user selects the unlabeled check boxes for the staff members and services for which the time will be tracked for the item. When the user clicks **OK** in the dialog box, the system closes the dialog box, creates the related log lines, begins logging time on the **Log** tab, and changes the status of the item and the log lines to *In Process*.

This button is available for service lines only if the appointment has the *In Process* status and the selected line has the *Not Started* or *In Process* status. This button is available for travel lines only if the appointment has the *Not Started*, *In Process*, or *Completed* status and the line has the *Not Started* or *In Process* status.

• **Complete**: Opens the **Perform Action** dialog box with the *Complete* action selected. In this dialog box, the user can modify the logging option and the end time (which has been filled in automatically); in the table of the dialog box, the user makes sure that the necessary unlabeled check boxes are selected in the table. When the user clicks **OK** in the dialog box, the system closes the dialog box, updates the line on the **Log** tab, and changes the status of the item and the related log lines to *Completed*.

This button is available for service lines only if the appointment has the *In Process* status and the selected line has the *Not Started* or *In Process* status. This button is available for travel lines only if the appointment has the *Not Started*, *In Process*, or *Completed* status and the line has the *Not Started* or *In Process* status.

• **Cancel**: Changes the status of the selected line to *Canceled*.

This button is available for service lines only if the selected line has the *Not Started* status.

Appointments 🕁

← SAVE & CLOSE 🖺 🖍 🕂	- <u> </u>	>I ACTIONS -	REPORTS -	
* Service Order MRO - Main 🔎 🧷 Custo	tomer: WIDROTON - ROTON Service	ces 🧷 Esti	mated Dur 3 h 00 m	
Appointment N 004704-1 , P * Locati	ation: MAIN - Primary Location	P / Actu	al Duration: 1 h 08 m	
Service Order 004704 🧷 Curre	rency: USD 1.00 - 1	VIEW BASE Tax	Total: 0.00	
Status: In Process * Brand	nch Location: BRONX - Bronx Location	,О 🧷 Арр	pintment T 88.00	
Workflow Stage: PROCESSII & Service	vice Contract:	P / Cos	t Total: 0.00	
Hold Project	ect: X - Non-Project Code.	Ø Prof	it (%): 0.00	
* Scheduled Date: 11/30/2019 -			Waiting for Purchased Items	
* Actual Date: 8/7/2019 - Descr	cription: Weekly			
SETTINGS <b>DETAILS</b> TAX DETAILS	STAFF RESOURCE EQUIPMEN	T LOG FINANC	IAL SETTINGS PROFITABILITY	ATTRIBUTES
$\circlearrowright$ + $\mathscr{O}$ × ADD SERVICES	ADD STAFF START COMPLET	E CANCEL  ↔	<u>x</u> <u>t</u>	
B 0 □ *Branch Line Ref. Line St	Status Line Type	Inventory ID Billin	ng Rule Description	
> 0 D PRODWHOLE 0003 Not St	Started Service	MRO DATAC Tim	e Data Center Support	
	pleted Service	BACKUP Tim	e Backup Data from Servers	

#### Figure: New buttons on the table toolbar of the Details tab

The **Start** and **Complete** buttons have also been added to the table toolbar of the **Staff** tab, as the following screenshot shows. They work similarly to the buttons on the table toolbar of the **Details** tab.

Appointments ← SAVE & CLOSE 🗒 ∽ + 🛍 D + K < > >I ACTIONS - REPORTS -\* Service Order ... MRO - Main 🔎 🧷 Customer: ABARTENDE - USA Bartending School 🖉 Estimated Dur... 6 h 00 m 
 Appointment N...
 006297-1
 𝔅
 ★ Location:
 MAIN - Primary Location
 𝔅
 𝔅

 Service Order ...
 006297
 𝔅
 Currency:
 USD
 1.00
 ▼
 VIEW BASE
 P / Actual Duration: 7 h 00 m 0.00 Tax Total: \* Branch Location: BRONX - Bronx Location ho ~ O Appointment T... Status: In Process 652.10 Service Contract: Workflow Stage: PROCESSII P 🔎 🧷 Cost Total: 677.50 
 Service Contract:
 D
 Cost Iotal:

 Project:
 X - Non-Project Code.
 D
 Profit (%):
 Hold -3.75 \* Scheduled Date: 1/14/2020 -Waiting for Purchased Items \* Actual Date: 1/14/2020 - Description: Test SETTINGS DETAILS TAX DETAILS **STAFF** RESOURCE EQUIPMENT LOG FINANCIAL SETTINGS PROFITABILITY ATTRIBUTES 🖹 🕕 🗋 Line \* Staff Member Primary Detail Driver Line Ref. Earning Inventory ID Description Track Labor Time Type Item > 0 D 001 EP00000001 -... D 0003 MRO DATAC Data Center Support 🗹 RG CONS.. 🗹 RG CONS. 0 🗋 003 ✓ 0003 RG EP00000002 - ... MRO DATAC Data Center Support  $\checkmark$ CONS.  $\checkmark$ MRO NETWRK Network Support RG CONS ... 0 🗋 005 EP0000003 - ...  $\checkmark$ RG 006 🗋 006 <u>EP00000001 -</u>... 0007 MRO NETWRK Network Support  $\checkmark$ RG CONS...

Figure: New buttons on the table toolbar of the Staff tab

# **Logging of Travel Time**

On the *Appointments* (FS300200) form, users can now log time spent on traveling for the appointment as a whole. To make this possible, the **Start Travel** and **Complete Travel** menu commands have been added to the **Actions** menu on the form toolbar, as the following screenshot shows.

Appointments	
← SAVE & CLOSE 🖹 ∽ + 🛍 D · K < > >I ACTIONS - REPORTS -	
* Service Order MRO - Main D Customer: ABARTENDE - USA Bartending Scho	
Appointment N 006293-1 P * Location: MAIN - Primary Location	
Service Order 006293 / Currency: USD 1.00 - VIEW B/	
Status: Not Started * Branch Location: BRONX - Bronx Location	
Workflow Stage: PROCESSIL & Service Contract Cancel Appointment	
Hold Project: X - Non-Project Code. Reopen Appointment	
* Scheduled Date: 1/14/2020  Close Appointment	Items
* Actual Date: 1/14/2020   Description: Test Unclose Appointment	
Clone Appointment	
SETTINGS DETAILS TAX DETAILS STAFF RESOURCE EQUIPMENT L Schedule on the Calendar Board	ATTRIBUTES
Schedule on the Staff Calendar Board	-
C + C × ADD SERVICES ADD STAFF START COMPLETE O Send Email with Signed Appointment	
B D *Branch Line Line Status Line Type Inventor Send Email Confirmation to Customer	
Ket. Send Email Confirmation to Staff Member	
PRODWHOLE 0001 Not Finished Inventory Item CONB/ Send Email Notification to Service Area Staff	Newborn Nappersta
PRODWHOLE 0002 Completed Service BACKL Recalculate External Tax	

#### Figure: The Start Travel and Complete Travel actions

When the travel is starting, a user clicks **Actions > Start Travel** on the form toolbar, and the system opens the new **Perform Actions** dialog box with the *Start* action and the *Travel* logging option selected, as the following screenshot shows. In this dialog box, the user can modify the start time of the travel (if necessary) and select the unlabeled check boxes in the table for the staff members for which the travel is started. By default, the currently signed-in user is selected.

Pe	erforr	m Actio	on							$\times$
	_									
	Actio	on:		Start	-					
	Logg	ging:		Travel	•					
				Perform Action	for Me					
	Time	): :		7:00 AM 🛛 👻						
	Deta	il Line F	Ref.:		Q					
	<i>n</i> .	11								-
	Q	↔	x			All Records			•	Y
8				Staff Member						
		$\checkmark$		EP00000002 - I	Maxwell Baker					
>		$\checkmark$		EP00000001 - I	Michael Andrews					
				EP00000006 -	Todd Bloom					
							$ \langle$	<	>	>
								OK	CA	NCEL

# Figure: The Perform Action dialog box

After specifying all the necessary settings, the user clicks **OK**, and on the **Log** tab, the system creates log lines for each selected staff member for the travel.

When the travel is complete, the user clicks **Actions > Complete Travel** on the form toolbar. The system opens the **Perform Actions** dialog box with the *Complete* action and the *Travel* logging option selected, as well as the end time filled in; the system selects the same staff members that were selected when the travel was started. The user can modify the completion time of the travel and select staff members for which the travel is completed. The user then clicks **OK**, and on the **Log** tab, the system updates the log lines related to the travel with the appropriate **End Time** and **Duration** values, and changes the **Log Line Status** to *Completed*. For the log lines related to travel, the check box in the **Travel** column is selected, as shown in the line in the following screenshot.

Appointments	s									D NG	TES ACTIV	/ITIES F	ILES N	OTIFICATIONS	CUSTOMIZATION	TOOLS .
← SAVE & C	CLOSE 🗒	ら + 前	₿• K <	< > >I	ACTIO	NS - REPORT	S - ⊘ 00:									
* Service Order	MRO - Main 🔎	<ul> <li>Customer:</li> </ul>	ABARTENDE - U	ISA Bartending Sch	iol 🧷	Estimated Dur	6 h 00 m									^
Appointment N	006297-1 ,0	* Location:	MAIN - Primary L	ocation	20	Actual Duration:	0 h 00 m									
Service Order	006297	Currency:	USD 1.00	<ul> <li>VIEW B</li> </ul>	<b>\SE</b>	Tax Total:	0.00									
Status:	Not Started	* Branch Location:	BRONX - Bronx L	Location	20	Appointment T	602.10									
Workflow Stage:	PROCESSII P	Service Contract			20	Cost Total:	252.13									
	Hold	Project:	X - Non-Project C	Code.	0	Profit (%):	138.81									
* Scheduled Date:	1/14/2020 *						Waiting for Purc	hased Items								
* Actual Date:	1/14/2020 -	Description:	Test													
SETTINGS	DETAILS TA	X DETAILS STAFF	RESOURCE E		OG	FINANCIAL SETTIN	GS PROFITAE	BILITY ATTRIBUT	ES PREPA	YMENTS T	DTALS OT	THER INFO	RMATION			
Ů + ×	. ⊢ .	t												All Reco	rds	* 7
E 6 D Log Line Ref.	Staff Member	Log Line Status		etail Inventory ne Ref.	ID	Description		* Start Time	End Time	Duration	Add to Actual Duration	Track Time	Earning Type	Labor Item I	D Project Task	Cost Code
16611																
> 0 0 001	EP0000001	Completed				Travel		7:00 AM	8:00 AM	1 h 00 m			RG	CONSULT	<u>PM</u>	

Figure: Travel log line

## Starting and Completion of a Travel Item

During service configuration, users can also create the needed travel items in the system that is, service items that represent a particular type of travel, such as travel to or from the appointment or travel, to procure supplies during the appointment—so that the travel time of each item during an appointment can be tracked. When a travel item is created, on the *Non-Stock Items* (IN202000) form, the user selects *Service* in the **Type** box and selects the **Is a Travel Item** check box on the **General Settings** tab, specifies other necessary settings for the item, as the following screenshot shows.

on-Stock Items	
SAVE & CLOSE	🖹 🗠 🕂 🗘 • 🛍 K < > >I ACTIONS • INQUIRIES •
Inventory ID: Item Status:	APPTRAVEL - Travel to/from appointn /P Product Workgroup:
Description:	Active  Product Manager:  P Travel to/from appointments
GENERAL SETTINGS	PRICE/COST INFORMATION VENDOR DETAILS CROSS-REFERENCE PACKAGING DEFERRAL SI
TEM DEFAULTS	UNIT OF MEASURE
Item Class:	SERVICE Warranty and Service 🔎 🧷 * Base Unit: EA 🔎 🖉 🗹 Divisible Unit
Туре:	Service  * Sales Unit: EA 🔎 🖉 Divisible Unit
Posting Class:	NSS - Non-Stock and service items 🔎 🖉 * Purchase Unit: EA 🔎 🖉 🗹 Divisible Unit
	□ is a Kit Č + ×
Tax Category:	✓ Is a Travel Item     TAXABLE - Taxable Goods and Servic      ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓     ✓
Default Warehouse:	WHOLESALE - Wholesale Warehouse A
	Require Receipt
	Require Shipment
Close PO Line:	By Amount 👻
ELD SERVICE DEFAU	LTS
Estimated Duration:	0 h 30 m
	Route Service

#### Figure: Required settings for a travel item

This travel item can be added to an appointment on the **Details** tab of the *Appointments* (FS300200) form. On this tab, a user can start tracking time for a travel item by clicking the line with the travel item in the table and clicking **Start** on the table toolbar. The system opens the **Perform Actions** dialog box with the *Start* action, the *Travel* logging option, the time, and the service line reference number filled in. In the dialog box, the user can modify the default settings as needed, and select the unlabeled check boxes in the table for the staff members who are involved in the travel. (See the following screenshot.) By default, the currently signed-in user is selected.

Pe	erforr	n Actio	on						$\times$
	Actio	n:		Start *					
	Logg	ing:		Travel •					
				Perform Action for Me					
	Time			8:30 AM 👻					
	Deta	il Line F	Ref.:	0001 ب					
	<i>n</i> .								-
	Q	↔	x		All Records			*	Y
E	1			Staff Member					
				EP00000002 - Maxwell Baker					
				EP00000001 - Michael Andrews					
>		<b></b>		EP00000006 - Todd Bloom					
						$\left <\right.$	<	>	$\geq$
							OK	CA	NCEL

#### Figure: The Perform Actions dialog box for starting a travel item for multiple staff members

When the user clicks **OK**, on the **Log** tab, the system creates a log line for each selected staff member and fills in the start time.

When the travel associated with this travel item is completed, one of the users can complete it in the system by clicking the travel line in the table on the **Details** tab and clicking **Complete** on the table toolbar. The system opens the **Perform Actions** dialog box with the *Complete* action and the *Travel* logging option. In the dialog box, the user can modify the end time, if needed, and make any needed changes (the system automatically selects the staff members that had been selected when the travel item was started), as shown in the following screenshot.

Perforr	m Action								$\times$
Actio	on:	Compl	ete		<b>•</b>				
Logg	jing:	Travel			*				
		🗌 Perfo	orm Action f	or Me					
Time	).	9:30 A	M -						
Ċ	↔  <u>X</u>				All Records	5		•	$\mathbb{Y}$
	Staff Membe	er	Log Line Ref.	Travel	Start Time				
> 🗸	EP000000	)6	003	$\checkmark$	8:30 AM	1			
						I<	<	>	>
							OK	CA	NCEL

#### Figure: The Perform Actions dialog box for completing travel for multiple staff members

When the user clicks **OK**, on the **Log** tab, the system completes the log line (that is, changes the **Log Line Status** to *Completed*) for each selected staff member and specifies the end time and duration. In the following screenshot, notice that the system has created and completed a log line for the selected staff member, specified the travel item (*APPTRAVEL*) for both lines, and selected the check box in the **Travel** column for the lines.

	s								D NO	TES ACTI	VITIES F	FILES N	OTIFICATIONS	CUSTOMIZATION	TOOLS
← SAVE & (	close 🖹 🖒 🕂	о о к	$\langle \rangle$	>I AC	TIONS - REPOR	TS - 💿 00:00:0	14								
* Service Order	MRO - Main D Custom	ABARTEN	DE - USA Barter	nding School	Ø Estimated Dur	6 h 00 m									
Appointment N	006297-1 ,0 * Location	MAIN - Prir	nary Location	Q	Actual Duration:	0 h 00 m									
Service Order	006297 / Currenc	USD	1.00 *	VIEW BASE	Tax Total:	0.00									
Status:	Not Started * Branch	ocation: BRONX - B	ronx Location	Q	Appointment T	602.10									
Workflow Stage:	PROCESSII P Service	Contract:		Q	🖉 Cost Total:	294.13									
	Hold Project:	X - Non-Pre	oject Code.		Profit (%):	104.71									
Scheduled Date:	1/14/2020 -					Waiting for Purchase	d Items								
Actual Date:	1/14/2020 - Descript	on: Test													
SETTINGS		STAFE RESOL		NT LOG	EINANCIAL SETTIN			PDEPAV	MENTS TO			RMATION			
SETTINGS	DETAILS TAX DETAILS	STAFF RESOU	RCE EQUIPME	INT LOG	FINANCIAL SETTIM	NGS PROFITABILITY	Y ATTRIBUTES	PREPAY	MENTS TO	)TALS O	THER INFO	RMATION			
		STAFF RESOU	RCE EQUIPME	NT LOG	FINANCIAL SETTIN	NGS PROFITABILITY	Y ATTRIBUTES	PREPAY	MENTS TO	)TALS O	THER INFO	RMATION	All Reco	rds	* 7
Ů + ×			RCE EQUIPME Detail Line Ref.	Inventory ID	FINANCIAL SETTIN	NGS PROFITABILITY	Y ATTRIBUTES	End Time	MENTS TO	Add to Actual Duration	THER INFO Track Time	Earning Type	All Record		Cost Code
b + × □ Log Line Ref.	t x H	itatus Travel	Detail		_	NGS PROFITABILITY				Add to Actual	Track	Earning		D Project Task	Cost
Ċ + ×	I  ⊷  X 1. Staff Member Log Line	itatus Travel d 🕑	Detail		Description	NGS PROFITABILITY	* Start Time	End Time	Duration	Add to Actual Duration	Track Time	Earning Type	Labor Item II	D Project Task	

#### Figure: Travel item log line

Also, the user can start tracking time for a particular travel item by using the **Start Travel** action of the **Actions** menu on the *Appointments* form. To give users such an ability, during the system configuration, on the *Service Order Types* (FS202300) form, in the **Default Travel Item** box of the **Preferences** tab (see the following screenshot), an administrative user selects the travel item that the system will specify in the **Inventory ID** column of the **Log** tab when the travel is started. If the travel item had not been assigned to the appointment before the travel had started, the system will add the travel item to the appointment.

* Service Order Type: MR     Description: Mai     PREFERENCES TIME BEH	ntenance, repair and operations	PF	ROBLEM CODES ATTRIBUTES	S MAILING SETTINGS		
GENERAL SETTINGS		_	BILLING SETTINGS			
* Numbering Sequence:	FSSO - FS Service Order 🖉	0	Generated Billing Documents:	SO Invoices	•	
Behavior:	Regular			Allow Quick Process		
	Complete Service Order When Its Ap		* Order Type for Allocation:	SO - Sales Order	Q	
	Close Service Orders When Its Appoi		* Default Terms for AR and SO:	7D - 7 Days	Q	
	Require Contact		Use Sales Account From:	Customer/Vendor Location		
	Require Customer Signature on Mobil		* Combine Sales Sub. From:	LLL-LLL		
	Copy Notes From Customer		General Subaccount:	000-000 - Default		
	Copy Attachments From Customer			<ul> <li>Bill Only Closed Appointments</li> </ul>		
	Copy Notes From Customer Location		INTEGRATING WITH TIME & EXP	PENSES	_	
	Copy Attachments From Customer Lo			Require Time Approval to Close App	)	
	Copy Notes To Appoinment			Automatically Create Time Activities		
	Copy Attachments To Appoinment		* Default Earning Type:	RG	ρ	
	Copy Line Notes To Invoice					
	Copy Line Attachments To Invoice					
	Start Appointment When Travel is Co					
DEFAULT SETTINGS						
Take Address and Contact Info	r Business Account 🔹					
Cost Code:	م	0				
	٥					

# Figure: The Default Travel Item box on the Service Order Types form

# Starting and Completion of a Specific Service

Service Order Types

An appointment may be defined in the system with the services defined and with the staff members assigned to the appointment, but staff members may not be assigned to services. During the appointment, a staff member selects the service that they are going to perform, starts it in the system (selecting any staff members that will also perform it), and then reflects its completion in the system.

In this case, on the **Details** tab of the *Appointments* (FS300200) form, a user can now start the logging of time for a specific service by clicking the service line in the table and then clicking **Start** on the table toolbar. The system opens the **Perform Actions** dialog box with the *Start* action and the *Service* logging option selected. The user can modify the start time (which the system has filled in) and the service line reference number, if needed; the user also selects the staff member or members who are starting work on the service. By default, the currently signed-in user is selected.

Perform Action				$\times$
Action:	Start +			
Logging:	Service -			
	Perform Action for Me			
Time:	8:00 AM 👻			
* Detail Line Ref.:	0002 ب			
				-
Č  ↔  X		All Records		* 7
8	Staff Member			
	EP00000002 - Maxwell Baker			
	EP00000001 - Michael Andrews			
>	EP00000006 - Todd Bloom			
		<	<	> >
			OK	CANCEL

#### Figure: The Perform Action dialog box for starting a specific service

When the user clicks **OK**, the system creates a log line on the **Log** tab for each selected staff member and fills in the selected service and the start time. In the following screenshot, notice that the system has created one line to log the time for the selected staff member and specified service for the line.

Appointment	ts									D NO	OTES ACTI	VITIES I	FILES I	NOTIFICATIONS	CUSTOMIZATION	TOOLS ·
← SAVE &	CLOSE 🖺 🖌	o + ₫	р• к	$\langle \rangle$	>I ACT	IONS - REPORT	'S • ⊘ 00:00:05									
* Service Order	MRO - Main 🔎 🧷	Customer:	ABARTENDE	E - USA Barte	nding School	Æstimated Dur	6 h 00 m									^
Appointment N	. 006297-1 ,O	* Location:	MAIN - Prima	ary Location	Q.	Actual Duration:	6 h 00 m									
Service Order	. 006297 🧷	Currency:	USD 1	• 00	VIEW BASE	Tax Total:	0.00									
Status:	In Process	* Branch Location:	BRONX - Bro	onx Location	ρ.	<ul> <li>Appointment T</li> </ul>	602.10									
Workflow Stage:	PROCESSII /P	Service Contract:			Q.	Cost Total:	428.75									
	Hold	Project:	X - Non-Proje	ect Code.		Profit (%):	40.43									
* Scheduled Date:	1/14/2020 -						Waiting for Purchased	Items								
* Actual Date:	1/14/2020 -	Description:	Test													
* Actual Date:	1/14/2020 -	Description:	Test													
* Actual Date: SETTINGS		Description: ETAILS STAFF		CE EQUIPME	ENT LOG	FINANCIAL SETTIN	-	ATTRIBUTE	S PREPA	MENTS T	OTALS O	THER INFC	RMATION	4		
	DETAILS TAX D	ETAILS STAFF		ICE EQUIPME	ENT LOG	FINANCIAL SETTIN	-	ATTRIBUTE	S PREPA)	MENTS TO	OTALS O	THER INFO	RMATION	All Reco	rds	• 7
SETTINGS	DETAILS TAX D	ETAILS STAFF		CE EQUIPME Detail Line Ref.	ENT LOG	FINANCIAL SETTIN	-	ATTRIBUTE: * Start Time	5 PREPA	MENTS T	OTALS O Add to Actual Duration	THER INFO	Earning Type	All Reco		- ▼ Cost Code
SETTINGS	DETAILS TAX D	ETAILS STAFF	RESOUR	Detail			-				Add to Actual	Track	Earning	All Reco	D Project Task	Cost
SETTINGS	DETAILS TAX D	ETAILS STAFF	RESOUR Travel	Detail		• Description	-	* Start Time	End Time	Duration	Add to Actual Duration	Track Time	Earning Type	All Reco	D Project Task	Cost
SETTINGS	DETAILS TAX D	ETAILS STAFF	RESOUR Travel	Detail		Description     Travel	GS PROFITABILITY	* Start Time 7:00 AM	End Time 8:00 AM	Duration 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG	All Reco	D Project Task PM PM	Cost

#### Figure: Service log line

When the service is finished, a user can complete it in the system by clicking the service line in the table and clicking **Complete** on the table toolbar. The system opens the **Perform Actions** dialog box with the *Complete* action and the *Service* logging option selected; if needed, the user can modify the end time and make changes to the staff members involved in performing the completed service.

When the user clicks **OK**, the system completes the log line for each selected staff member and specifies the end time and duration on the **Log** tab.

# Logging of Time for Multiple Staff Members and Starting and Completion of Services to Which They Are Assigned

Services and staff members may be assigned to an appointment when it is scheduled, but some staff members may not be assigned to specific services. During the appointment, staff members select the services they are going to perform, start them in the system at the appropriate time, and then reflect their completion in the system when they are finished. If the staff members have been not been assigned to any services, time can be logged for the staff members.

In this case, to log staff member time and start services, the user selects the staff member on the **Staff** tab of the *Appointments* (FS300200) form and clicks **Start** on the table toolbar. The system opens the **Perform Actions** dialog box with the *Start* action and the *Staff and Service (If Any)* logging option selected and the start time filled in. The user modifies the start time if necessary, and makes sure that the necessary unlabeled check boxes are selected for the staff members (who may or may not have assigned services, as you can see with the staff members selected in the following screenshot) for which the work is starting.

<sup>&gt;</sup> e	rfori	m Actio	on						×
Г	Actio	on:		Start	-				
Logging:				Staff and Service					
				Perform Action	for Me				
Γ	Time	e:		9:00 AM 🛛 👻					
(	う	↔	x			All Records		•	$\nabla$
		Staff Line Ref.		Staff Member	Inventory ID	Description			
	$\checkmark$	002		EP00000002	MRO DB	Data Base Suppo	ort		
		003		EP0000002	MRO DATAC	Data Center Sup	port		
	~	005		EP0000003					
>		004		EP00000006	MRO NET	Network Support			
•									+
						<	<	>	$\geq$
							OK	CA	NCEL

#### Figure: The Perform Action dialog box for starting logging time for multiple staff members

When the user clicks **OK**, the system creates a log line for each selected staff memberassigned service pair and specifies the start time on the **Log** tab; the system also changes the status of the assigned services to *In Process* on the **Details** tab. In the following screenshot, you can see that the system created one line to log time for a staff member without a service assigned and two lines to log time for the staff member that started the specific services.

Appointments	S										D NG	DTES ACTI					
← SAVE & (	CLOSE 🖺	∽ + û	р• к	$\langle \rangle$	>I AC	CTIONS	S • REPORTS	<b>5 - ⊘</b> 00:00:0									
Service Order	MRO - Main 🔎 🖉	Customer:	ABARTEND	E - USA Barter	nding School	0	Estimated Dur	6 h 00 m									
Appointment N	006297-1 ,P	* Location:	MAIN - Prim	ary Location	Q	0	Actual Duration:	5 h 00 m									
Service Order	006297 0	<ul> <li>Currency:</li> </ul>	USD 1	• 00.	VIEW BASE		Tax Total:	0.00									
Status:	In Process	* Branch Location:	BRONX - Br	onx Location	,p	0	Appointment T	502.10									
Workflow Stage:	PROCESSII P	Service Contract			,c	0	Cost Total:	496.06									
	Hold	Project:	X - Non-Pro	ect Code.		0	Profit (%):	1.22									
Scheduled Date:	1/14/2020 -							Waiting for Purchase	d Items								
Actual Date:	1/14/2020 ·	Description:	Test	RCE EQUIPME	NT LOG	FIN	VANCIAL SETTING	S PROFITABILIT	ATTRIBUTES	S PREPA)	MENTS T	DTALS O	THER INFO	RMATION			
	DETAILS TAX			RCE EQUIPME	NT LOG	FIN	NANCIAL SETTING	S PROFITABILIT	ATTRIBUTES	6 PREPAI	(MENTS TO	DTALS O	THER INFO	RMATION	All Records		* 1
SETTINGS	DETAILS TAX	DETAILS STAFF		Detail Line Ref.	Inventory ID		NANCIAL SETTING	S PROFITABILIT	ATTRIBUTES     Start Time	End Time	MENTS TO	Add to Actual Duration	THER INFO Track Time	RMATION Earning Type	All Records	Project Task	Cost Code
SETTINGS	DETAILS TAX	DETAILS STAFF  Log Line Status	RESOUF	Detail		-		S PROFITABILIT				Add to Actual	Track	Earning			Cost
SETTINGS	DETAILS TAX I	DETAILS STAFF  Log Line Status Completed	RESOUF	Detail		1	Description	S PROFITABILIT	* Start Time	End Time	Duration	Add to Actual Duration	Track Time	Earning Type	Labor Item ID		Cost
SETTINGS	DETAILS TAX I	DETAILS STAFF  Log Line Status Completed Completed	RESOUR Travel	Detail		1	Description		* Start Time 7:00 AM	End Time 8:00 AM	Duration 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG	Labor Item ID		Cost
SETTINGS           U         +         ×           U         Log Ref.         0           U         0         001           U         0         002           U         0         003	DETAILS TAX I  →	DETAILS STAFF  Log Line Status Completed Completed Completed	RESOUF Travel	Detail Line Ref.	Inventory ID		Description Travel Travel		* Start Time 7:00 AM 7:00 AM	End Time 8:00 AM 8:00 AM	Duration 1 h 00 m 1 h 00 m	Add to Actual Duration	Track Time 12	Earning Type RG RG	Labor Item ID CONSULTPM CONSULTPM		Cost
SETTINGS	DETAILS TAX I I→I I I I→I I I I I→I I I I I→I I I I I	DETAILS STAFF     Log Line Status     Completed     Completed     Completed     Completed     Completed	RESOUF Travel	Detail Line Ref.	Inventory ID		Description Travel Travel Travel to/from appo	pintments	* Start Time 7:00 AM 7:00 AM 8:30 AM	End Time 8:00 AM 8:00 AM 9:30 AM	Duration 1 h 00 m 1 h 00 m 1 h 00 m	Add to Actual Duration	Track Time 2	Earning Type RG RG RG	Labor Item ID CONSULTPM CONSULTPM CONSULTJR		Cost
SETTINGS           U         +         ×           U         Log Ref.         0           U         0         001           U         0         002           U         0         003           U         0         004	DETAILS TAX I I→I IX . Staff Member EP00000001 - EP00000002 - EP00000000 - EP00000000 -	DETAILS STAFF     Log Line Status     Completed     Completed     Completed     Completed     In Process	RESOUR Travel	Detail Line Ref. 0001 0002	Inventory ID APPTRAVEL BACKUP		Description Travel Travel Travel to/from appo Data Backup	pintments t	* Start Time 7:00 AM 7:00 AM 8:30 AM 8:00 AM	End Time 8:00 AM 8:00 AM 9:30 AM 9:00 AM	Duration 1 h 00 m 1 h 00 m 1 h 00 m 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG RG RG RG	CONSULTPM CONSULTPM CONSULTPM CONSULTJR CONSULTPM		Cost

#### Figure: Created log lines

When the work is complete, the user can finish logging the time and services in the system by clicking **Complete** on the table toolbar of the **Staff** tab. The system opens the **Perform Actions** dialog box, in which the system has selected the *Complete* action and filled in the time. In this dialog box, the user makes sure the *Service* logging option is selected, modifies the end time (if necessary), and makes any needed changes to the staff members for whom the service and logging time are being completed, as the following screenshot shows.

Pe	erforr	m Action							$\times$					
	Actio	on:	Compl	ete	•									
	Logging: Servic			e										
			🗌 Perfo	rm Action fo	or Me									
	Time	E	10:30	AM 👻										
	Q	↔  X				All Records		•	Y					
		Staff Membe	er	Log Line Ref.	Inventory ID	Description								
		EP000000	02	005	MRO DB	Data Base Supp	oort							
		EP000000	02	006	MRO DATAC	Data Center Su	pport							
>		EP000000	03	007										
4									Þ					
						K	<	>	>					
							OK	CAI	NCEL					

#### Figure: The Perform Action dialog box for completing logging time for multiple staff members

When the user clicks **OK**, the system completes the log line for each selected staff memberassigned service pair: It fills in the end time and duration on the **Log** tab and changes the status of the assigned services to *Completed* on the **Details** tab.

# Starting and Completion of Multiple Services and Logging of Time for All Assigned Staff Members

In some cases, multiple services have been added to the appointment, and staff members may or may not have been assigned to the services. During the appointment, the services need to be started and completed, and time is logged for the services and all staff members that are assigned to it. If no staff members have been assigned to services, time is logged for only services.

To start a service or multiple services and log the time spent performing them, a user clicks **Start** on the **Details** tab of the *Appointments* (FS300200) form. The system opens the **Perform Actions** dialog box, in which the user selects the *Services and Assigned Staff (If Any)* logging option, modifies the start time if necessary, and selects the unlabeled check boxes in the lines of the services being started (see the following screenshot).

Pe	erforr	n Action		×
	Actio	n:	Start	·
	Logg	ing:	Services and Assign	ed Staf 👻
	Time:		12:00 PM 🛛 👻	
	Ç	<b>→</b>   <u>X</u>		All Records 🔹 🍸
8		Detail Line Ref.	Inventory ID	Description E
		0002	BACKUP	Data Backup
		0003	MRO DATAC	Data Center Support
		0004	MRO DB	Data Base Support
	$\checkmark$	0006	TRAINING	Technical Training
>		0007	MRO NETWRK	Network Support
4				4
				OK CANCEL

#### Figure: The Perform Action dialog box for starting multiple services

When the user clicks **OK**, for each selected service, the system creates a log line for the assigned staff member (if multiple staff members are assigned to a service, a line will be added for each of them) and specifies the start time on the **Log** tab; the system also changes the status of the services to *In Process* on the **Details** tab. In the following screenshot, you can see that the system has created three lines on the **Log** tab: two lines for services and their assigned staff members, and one line for a service without assigned staff members.

Appointment	ts									D N	OTES ACTI	VITIES	ILES NO	TIFICATIONS CUS	TOMIZATION	TOOLS
← SAVE &	CLOSE 🖺 ሳ -	+ 🗉 🗘	- I<	$\langle \rangle$	>I ACTI	IONS - REPORTS	-									
* Service Order	MRO - Main 🖉 🧷 Cus	stomer: AB	ARTENDE	- USA Bartending	ing School a	/ Estimated Dur	6 h 00 m									
Appointment N	006297-1 ,0 * Loc	cation: MA	AIN - Primar	ry Location	20	Actual Duration:	7 h 00 m									
Service Order	006297 🖉 Cur	rrency: US	SD 1.0	10 ~ VI	VIEW BASE	Tax Total:	0.00									
Status:	In Process * Bra	anch Location: BR	RONX - Bron	nx Location	P	Appointment T	652.10									
Workflow Stage:	PROCESSII ,P Ser	rvice Contract:			P	Cost Total:	677.50									
	Hold Pro	oject: X -	Non-Projec	ct Code.	6	Profit (%):	-3.75									
Scheduled Date:	1/14/2020 -						Waiting for Purchased	Items								
* Actual Date:	1/14/2020 - Des	scription: Tes	st													
	DETAILS TAX DETAILS	S STAFF	RESOURC	CE EQUIPMENT	T LOG	FINANCIAL SETTING	S PROFITABILITY	ATTRIBUTES	S PREPAY	MENTS T	OTALS O	THER INFC	RMATION			-
с + ×	t ⊨ x		Travel		T LOG	FINANCIAL SETTING	S PROFITABILITY	ATTRIBUTES	S PREPAY	MENTS T	OTALS O Add to Actual Duration	THER INFC Track Time	Earning Type	All Records Labor Item ID	Project Task	Cost
Ů □ Log Line	K [⊷] ∑ Ì Staff Member Log		Travel	Detail Inv			S PROFITABILITY				Add to Actual	Track	Earning			Cost
C + ×	K I→I IX _L Staff Member Log EP00000001 Con	Line Status	Travel	Detail Inv		Description	S PROFITABILITY	* Start Time	End Time	Duration	Add to Actual Duration	Track Time	Earning Type	Labor Item ID		Cost
	Imiliary         Imiliary         Log           Staff Member         Log           EP00000001         Con           EP00000002         Con	Line Status	Travel	Detail Inv Line Ref.		Description Travel		* Start Time 7:00 AM	End Time 8:00 AM	Duration 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG	Labor Item ID		Cost
\begin{aligned}             by the set of	<ul> <li>⊢⊢ IS 1.</li> <li>Staff Member</li> <li>EP0000001 Con</li> <li>EP0000002 Con</li> <li>EP00000006 Con</li> </ul>	Line Status mpleted mpleted	Travel 2 2	Detail Line Ref. Inv 0001 AF	nventory ID	Description Travel Travel		* Start Time 7:00 AM 7:00 AM	End Time 8:00 AM 8:00 AM	Duration 1 h 00 m 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG RG	Labor Item ID CONSULTPM CONSULTPM		Cost
<ul> <li>↔ + ×</li> <li>⊕ □ Log Line Ref.</li> <li>⊕ 001</li> <li>⊕ □ 002</li> <li>⊕ □ 003</li> </ul>	I→I         I         I           Staff Member         Log           EP0000001         Con           EP0000002         Con           EP0000002         Con           EP0000002         Con	Line Status mpleted mpleted mpleted	Travel 2 2	Detail Line Ref. Inv 0001 AF 0002 BA	APPTRAVEL	Description Travel Travel Travel to/from appo	pintments	* Start Time 7:00 AM 7:00 AM 8:30 AM	End Time 8:00 AM 8:00 AM 9:30 AM	Duration 1 h 00 m 1 h 00 m 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG RG RG	CONSULTPM CONSULTPM CONSULTPR		Cost
C         +         ×           Ib         D         Log           Line         Ref.           Ib         D         001           Ib         0         002           Ib         D         003           Ib         D         004	Image: Hermitian Constraints         Image: Hermitian Constraints         Log           Staff Member         Log         E900000001         Con           EP000000005         Con         E900000005         Con           EP00000005         Con         E90000002         Con           EP00000002         Con         E90000002         Con	Line Status mpleted mpleted mpleted mpleted	Travel	Detail Line Ref. Inv 0001 AF 0002 BA 0004 MR	APPTRAVEL BACKUP	Description Travel Travel Travel to/from appo Data Backup	pintments	* Start Time 7:00 AM 7:00 AM 8:30 AM 8:00 AM	End Time 8:00 AM 8:00 AM 9:30 AM 9:00 AM	Duration 1 h 00 m 1 h 00 m 1 h 00 m 1 h 00 m	Add to Actual Duration	Track Time	Earning Type RG RG RG RG	CONSULTPM CONSULTPM CONSULTJR CONSULTJR		Cost
C         +         ×           Ib         D         Long         Line           Ib         D         001         001           Ib         D         002         003           Ib         D         003         004           Ib         D         005         006	H         IS         1           Staff Member         Log           EP0000001         Con           EP0000002         Con	Line Status mpleted mpleted mpleted mpleted mpleted	Travel	Detail Line Ref. Inv 0001 AF 0002 BA 0004 MR	APPTRAVEL BACKUP MRO DB	Description Travel Travel Travel to/from appo Data Backup Data Base Support	pintments	* Start Time 7:00 AM 7:00 AM 8:30 AM 8:00 AM 9:00 AM	End Time 8:00 AM 8:00 AM 9:30 AM 9:00 AM 10:30 AM	Duration 1 h 00 m 1 h 00 m 1 h 00 m 1 h 00 m 1 h 00 m	Add to Actual Duration	Track Time 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Earning Type RG RG RG RG RG RG	CONSULTPM CONSULTPM CONSULTJR CONSULTPM CONSULTPM		Cost
C         +         ×           Ib         D         Long         Line           Ib         D         001         001           Ib         D         002         003           Ib         D         003         004           Ib         D         005         006	Image: Hermitian Constraints         Log           Staff Member         Log           EP0000001         Con           EP0000002         Con	Line Status  mpleted mpleted mpleted mpleted mpleted mpleted mpleted	Travel V V	Detail Line Ref. Inve 0001 AF 0002 BA 0004 MR 0003 MR	APPTRAVEL BACKUP MRO DB	Description Travel Travel Travel to/from appo Data Backup Data Base Support	pintments	* Start Time 7:00 AM 7:00 AM 8:30 AM 8:00 AM 9:00 AM 9:00 AM	End Time 8:00 AM 8:00 AM 9:30 AM 9:00 AM 10:30 AM 10:30 AM	Duration 1 h 00 m 1 h 00 m 1 h 00 m 1 h 00 m 1 h 30 m 1 h 30 m	Add to Actual Duration	Track Time	Earning Type RG RG RG RG RG RG RG	CONSULTPM CONSULTPM CONSULTPM CONSULTPM CONSULTPM CONSULTPM		Cost
C         +         ×           8         0         Log Line Ref.           0         0         001           0         002         0           0         003         0           0         005         006           0         007	H         IN         L           Staff Member         Log           EP0000001         Con           EP00000005         Con           EP00000005         Con           EP00000002         Con           EP00000002         Con           EP00000002         Con           EP00000002         Con           EP00000002         Con           EP00000002         Con           EP00000003         Con	Line Status  mpleted mpleted mpleted mpleted mpleted mpleted mpleted mpleted	Travel	Detail Line Ref. Inve 0001 AF 0002 BA 0004 MR 0003 MR 0003 TF	APPTRAVEL BACKUP MRO DB MRO DATAC	Description Travel Travel Travel toffrom appo Data Backup Data Base Support Data Center Suppo Technical Training	pintments	* Start Time 7:00 AM 7:00 AM 8:30 AM 8:00 AM 9:00 AM 9:00 AM	End Time 8:00 AM 8:00 AM 9:30 AM 9:30 AM 10:30 AM 10:30 AM 10:30 AM	Duration 1 h 00 m 1 h 00 m 1 h 00 m 1 h 00 m 1 h 30 m 1 h 30 m 1 h 30 m	Add to Actual Duration	Track Time 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Earning Type RG RG RG RG RG RG RG	CONSULTPM CONSULTPM CONSULTPM CONSULTPM CONSULTPM CONSULTPM		- V Cost Code

#### Figure: Created log lines

When the work is complete, the user completes services and the logging of time in the system by clicking **Complete** on the table toolbar of the **Details** or **Staff** tab. The system opens the **Perform Actions** dialog box, in which the system has selected the *Complete* action and the end time. The user selects the *Service* logging option, modifies the end time if necessary, and selects the services that are being completed, as the following screenshot shows.

Pe	erforr	m Action							$\times$
	A								
	Actio	on:	Compl	ete	*				
	Logg	jing:	Service	e	-				
			🗌 Perfo	orm Action f	for Me				
	Time	E	1:00 P	м -					
	Q	↔  X				All Records		•	Y
8		Staff Membe	er	Log Line Ref.	Inventory ID	Description			
	$\checkmark$			008	TRAINING	Technical Training	1		
	~	EP000000	)6	009	MRO NET	Network Support			
>		EP000000	)1	010	MRO NET	Network Support			
4									×.
						<	<	>	>
							OK	CA	NCEL

#### Figure: The Perform Action dialog box for completing multiple services

When the user clicks **OK**, the system completes the log line for each selected service and specifies the end time and duration on the **Log** tab; it also changes the status of the assigned services to *Completed* on the **Details** tab.

# New Settings on the Service Order Types Form

On the **Time Behavior** tab of the *Service Order Types* (FS202300) form, **Start Appointment Action Behavior** section has been renamed to **Appointment Starting Settings**. The section now contains the following check boxes (see the screenshot below):

- Set Start Time in Appointment: A check box that indicates (if selected) that when a user starts an appointment of the selected service order type, the current business time is inserted in the Actual Start Time box in the Actual Date and Time section on the Settings tab of the *Appointments* (FS300200) form. In the previous versions of Acumatica ERP, users achieved this functionality by selecting the Set Actual Start Time in Header option button.
- Set Not Started Items as In Process: A check box that indicates (if selected) that when a user starts an appointment of the selected service order type, on the **Details** tab of the *Appointments* form, the system changes the status of the lines with the *Not Started* status to *In Process*.
- **Start Logging for Unassigned Staff**: A check box that indicates (if selected) that when a user starts an appointment of the selected service order type, on the **Log** tab of the *Appointments* form, the system creates log lines for staff members that are assigned to the appointment but are not assigned to any service.
- **Start Logging for Services and Assigned Staff (If Any)**: A check box that indicates (if selected) that when a user starts an appointment of the selected service order type, on the **Log** tab of the *Appointments* form, the system starts services and creates log lines for the services and for any assigned staff members.

Also on the **Time Behavior** tab of the *Service Order Types* form, the**Complete Appointment Action Behavior** section has been renamed to **Appointment Completion Settings**. The section now has the following check boxes (see the screenshot below):

- Set End Time in Appointment: A check box that indicates (if selected) that when a user completes an appointment of the selected service order type, the current business time is inserted in the Actual End Time box in the Actual Date and Time section on the Settings tab of the *Appointments* (FS300200) form. In the previous versions of Acumatica ERP, users achieved this functionality by selecting the Set Actual End Time in Header option button.
- **Status to Set for In Process Items**: A check box that is described in the *Services: Improvements to Line Statuses of Service Orders and Appointments* topic.
- **Status to Set for Not Started Items**: A check box that is described in the *Services: Improvements to Line Statuses of Service Orders and Appointments* topic.



When a user completes an appointment, the system will set the time of appointment completion to the **End Time** column of the **Log** tab on the *Appointments* form for lines that are affected by the **Status to Set for In Process Items** and **Status to Set for Not Started Items** settings.

Finally, the **Other Settings** section has been added to the **Time Behavior** tab with the following check boxes (see the screenshot below):

- Update Log Start Time When Appointment Start Time is Updated: A check box that indicates (if selected) that for an appointment of the selected service order type, when a user modifies the value in the Actual Start Time box in the Actual Date and Time section on the Settings tab of the *Appointments* form, the system updates the Start Time on the Log tab for all log lines.
- Update Log End Time When Appointment End Time is Updated: A check box that indicates (if selected) that for an appointment of the selected service order type, when a user modifies the value in the Actual End Time box in the Actual Date and Time section on the Settings tab of the *Appointments* form, the system updates the End Time on the Log tab for all log lines.
- Manually Manage Time: A check box that (if selected) makes the Manually Handle Time column available for an appointment of the selected service order type on the Details tab of the *Appointments* form. In previous versions of Acumatica ERP, users achieved this functionality by selecting the Allow Manually Handle Time per Service Line check box on this tab.
- Update Appointment Time Based on Logged Time: A check box that indicates (if selected) that for an appointment of the service order type, the system updates the value in the Actual Start Time box on the Settings tab of the *Appointments* form with the earliest time specified in the Start Time column on the Log tab. Also, the system updates the value in the Actual End Time box on the Settings tab with the latest time specified in the End Time column on the Log tab. The check box works as described if the Handle Manually check box is cleared on the Settings tab for the appointment.
- **Require Service Logs on Appointment Completion**: A check box that indicates (if selected) that a user can complete an appointment of the selected service order type only if at least one log line has been created on the **Log** tab for each service that has been added on the **Details** tab of the *Appointments* (FS300200) form.

Service Order Types	<b>3</b> ☆						
← SAVE & CLOSE	n 🗄	+ 🖻	Ĵ. K	$\langle \rangle$	×		
* Service Order Type:	MRO 🔎 🖪	Active					
Description:	Maintenance, r	epair and oper	ations				
PREFERENCES TIME	E BEHAVIOR	QUICK PRO	CESS SETTINGS	PROBL	EM CODES	ATTRIBUTES	MAILING SETTINGS
APPOINTMENT STARTING	SETTINGS		OTHER				
💽 Set Start Time in Appoi	ntment		🔲 Up	date Log Star	rt Time When A	ppointment Start Ti	me is Upda
Set Not Started Items a	is In Process		🔲 Up	date Log End	l Time When Aj	opointment End Tim	e is Updated
Start Logging for Unass	signed Staff		🔲 Ma	nually Manag	je Time		
Start Logging for Servic	ces and Assigne	d Staff (If Any)	🔲 Up	date Appointr	ment Time Bas	ed on Logged Time	
APPOINTMENT COMPLET	ION SETTINGS		Re	quire Service	Logs on Appoi	intment Completion	
🗷 Set End Time in Appoir	ntment						
Status to Set for In Proces	ss Items: In Pro	cess	•				
Status to Set for Not Start	ed Ite Not Pe	erformed	•				

#### Figure: The Time Behavior tab of the Service Order Types form

The following option buttons have been removed from the **Time Behavior** tab: **Set Actual Start Time in Header**, **Set Actual Start Time in Header and Service Lines**, **Sets Nothing**, **Set Actual End Time in Header**, **Set Actual End Time in Header and Service Lines**, **Update Actual Start Time in Service Lines When Updating Actual Start Time in Header**, **Update End Time in Service Lines When Updating Actual Start Time in Header**, **Allow Manually Handle Time per Service Line**, **Update Actual Start/End Time of Header Based on Minimum/Maximum Service Line**, and **Require Actual Start/End Time of Service Lines to Complete the Appointment**.

#### Other Changes to the UI

On the *Appointments* (FS300200) form, the following columns, which were formerly on the **Details** and **Staff** tabs, can now be found on the **Log** tab:

- Start Time (named Actual Start Time in previous releases)
- End Time (previously named Actual End Time)
- Manage Time Manually (previously named Manually Handle Time on the Details tab; hidden by default)
- Service Order Type (hidden by default)
- Appointment Nbr. (hidden by default)
- Detail Line Ref. (previously named Service Line Ref.)
- Duration (previously named Actual Duration and located on the Staff tab)

- Notes (previously named Comment)
- **Approved** (previously named **Approved Time**)
- Time Card Ref. Nbr.

Also, on the **Staff** tab, the **Driver** and **Type** columns have been renamed to **Primary Driver** and **Staff Type**, respectively.

On the *Employee Time Card* (EP305000) and *Employee Time Activities* (EP307000) forms, the **Employee Line Ref.** column has been renamed to **Log Line Ref.** 

On the *Customer Location Central* (FS404050) form, the following columns have been removed from the **Services** tab:

- Actual Start Time
- Actual End Time

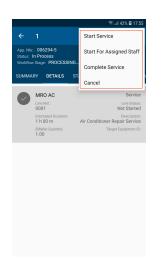
## **Enhancements to the Mobile App**

In the Acumatica mobile app, it is now also possible to perform the actions that have been implemented in the current web version of Acumatica ERP. The **Start Travel** and **Complete Travel** actions have been added to the menu of the *Appointments* screen, as the following screenshot shows.

		জি .nl 43% 🛢 17:52					
×	Appointment	ts Start Travel					
	:: 006299-1 In Process	Complete Travel					
Workflov		Complete Appointment					
SUMMA	RY DETAILS	STA Create Prepayment					
Ba	BACKUP	Sign Report					
	0001 Estimated Duration:	Preview Report					
	2 h 00 m	иата васкир					
	Billable Quantity: 2.00	Target Equipment ID:					
	DC CUSTRN	Service					
DC	Line Ref.: 0002	Line Status: In Process					
	Estimated Duration: 2 h 00 m	Description: Data Center Customer Training					
	Billable Quantity: 2.00	Target Equipment ID:					
		•					

#### Figure: The Start Travel and Complete Travel actions

To perform an action for any number of services, non-stock items, stock items, or staff members, on the needed tab, a user selects the necessary line or lines by tapping them and then selects the action in the menu (see the following screenshot).



# Figure: The Actions menu for the selected item

When the user invokes the action, a related action screen appears, on which the user can change default values and specify additional values that are necessary to perform the action. After the necessary data has been entered, the user processes the action by selecting the **Process** action in the menu.

# **Services: Improvements to Line Statuses of Service Orders and Appointments**

To improve the usability of line statuses in service orders and appointments, the changes described below have been made in Acumatica ERP 2020 R1.

## New Line Statuses on the Service Orders Form

On the *Service Orders* (FS300100) form, the following statuses have been added to the **Line Status** column of the **Details** tab (see the screenshot below):

• *Requiring Scheduling*: The item has not yet been added to any appointment of the service order, or the entire quantity of the item specified in the service order has not yet been added to the related appointments.

This is the initial status of an item added to the **Details** tab.

• *Scheduled*: The item has been added to an appointment of the service order. The system assigns this status to a line when the related item is added to the appointment.

Also, the *Open* and *In Process* statuses have been removed. The *Canceled* and *Completed* statuses remain available for selection.

Service Orders		🗋 NOTES	ACTIVITIES FIL	ES NOTIFICATIO	ONS CUSTOMIZATION TO	ols 🗸
SAVE & CLOSE 🖺 🧐 🕂	© r K	< > >I	ACTIONS -	REPORTS -		
* Service Order MRO - Main 🔎 🧷	Customer: WIE	ROTON - ROTON Servi	ces 🧷	Appointment D	0 h 00 m	^
Service Order 004704 ,0	* Location: MAI	IN - Primary Location	P 0	Estimated Dur	3 h 00 m	
Status: Open	Currency: USE	D 1.00 -	VIEW BASE	Tax Total:	0.00	
Workflow Stage: PROCESSII P	* Branch Location: BRC	ONX - Bronx Location	P 0	Service Order	275.00	
Hold	* Project: X - I	Non-Project Code.	P 0	Billable Total:	0.00	
* Date: 11/29/2019 -					Waiting for Purchased Items	
Customer Order:					Appointments Needed	
External Refer	Description: Bac	kup Data from Servers				
SETTINGS <b>DETAILS</b> TAX DET	AILS APPOINTME	INTS FINANCIAL S	ETTINGS DE	FAULT STAFF	ATTRIBUTES	ş
じ 🕂 🧷 🗙 ADD SERVI	ICES ADD STAFF	ALLOCATIONS  +	t x	A	Il Records 🔹	Y
B 0 C *Branch Line Ref.	Line Status	Line Type	Inventory ID	Billing Rule	Description	
✓ ◎ □ PRODWHOLE 0001	Scheduled	✓ ervice	BACKUP	Time	Backup Data from Servers	
	Requiring Scheduling Scheduled	ervice	MRO DB	Time	Data Base Maintenance	
	Canceled Completed	-				

Figure: Line statuses on the Service Orders form

The system changes the *Requiring Scheduling* status to *Scheduled* when the entire quantity of the item specified in the service order has not yet been added to the related appointments. When a user schedules a new appointment, only the remaining quantity is now scheduled (instead of the estimated quantity as it was in previous versions of Acumatica ERP).

If in an appointment, the *Not Finished* status has been set for the item, the system changes the *Scheduled* status to *Requiring Scheduling* for the related line in the service order and selects the **Appointment Needed** check box on the *Service Orders* form.

The system also changes the status of a line on this form to *Completed* or *Canceled* if the related line in an appointment of the service order was completed or canceled, respectively.

The statuses can be changed manually, the statuses of the related appointment lines will be changed, respectively. The statuses will also change to *Completed* or *Canceled* when the user invokes the **Complete Order** or **Cancel Order** action on the *Service Orders* form, respectively.

# New Line Statuses on the Appointments form

On the *Appointments* (FS300200) form, the following statuses have been added to the **Line Status** column of the **Details** tab (see the screenshot below):

- *Not Started*: The item has not yet been started for the appointment. This is the initial status of the line.
- *Not Finished*: The item has not been completed fully during the appointment. If the appointment contains lines with this status, the user has to make sure that the **Finished** check box is cleared on the **Settings** tab.
- Not Performed: The item has not been performed (if it is a service) or used (if it is an inventory item) during the appointment. If the appointment contains lines with this status, the user has to make sure that the **Finished** check box is cleared on the **Settings** tab.

Also, the *Open* line status has been removed. The *In Processed*, *Canceled*, and *Completed* statuses are still available for selection.

	S 🌣							NOTES ACTIVITIES	FILES NOTI	FICATIONS CUSTOMI	ZATION TO
SAVE & (	CLOSE 🖺	∽ + ⊡	□ • I< < >	>I ACT	ONS · REPOR	RTS -					
Service Order	MRO - Main 🔎	Customer:	WIDROTON - ROTON Sen	vices	<ul> <li>Estimated Dur.</li> </ul>						
Appointment N	004704-1 ,0	* Location:	MAIN - Primary Location	, Q	Actual Duration	1: 0 h 00 m					
ervice Order	004704	Currency:	USD 1.00 -	VIEW BASE	Tax Total:	0.00					
tatus:	Not Started	* Branch Location	BRONX - Bronx Location	, م	<ul> <li>Appointment T.</li> </ul>	275.00					
orkflow Stage:	PROCESSII /2	Service Contrac	t	, م	Cost Total:	0.00					
	🔲 Hold	Project:	X - Non-Project Code.		Profit (%):	0.00					
heduled Date:	11/30/2019 -					Waiting for Purchased Items					
ual Date:	8/7/2019 -	Description:									
addi Dato.	0112010	Description.	Weekly								
	DETAILS TO	AX DETAILS STAFF	RESOURCE EQUIPME		FINANCIAL SETTI	ngs profitability attribu	JTES PREPAYMENTS	TOTALS OTHER I	NFORMATION	All Records	•
ETTINGS + 0	DETAILS TO X ADD	AX DETAILS STAFF	RESOURCE EQUIPME				JTES PREPAYMENTS	TOTALS OTHER I	NFORMATION Model Equipment Line Ref.	All Records Component ID	Componen Line Ref
ETTINGS + 0 Branch	DETAILS TADE	AX DETAILS STAFF SERVICES ADD ST Line Status	RESOURCE EQUIPME	ETE CANCEI	.  ⊷  X .	<u>t</u>		Target Equipment	Model Equipment		Componer
+ 0 + P Branch	DETAILS TO X ADD Line Ref. WHOLE 000	X DETAILS STAFF SERVICES ADD ST Line Status 1 Not Started	RESOURCE EQUIPME	ETE CANCEI	.  ⊷  🛣 .	t. Description	Equipment Action	Target Equipment	Model Equipment		Componer
+ 0 + P Branch	DETAILS TO X ADD Line Ref. WHOLE 000	XX DETAILS STAFF SERVICES ADD ST Line Status 1 Not Started 2 Not Started 1 Process Canceled	RESOURCE EQUIPME AFF START COMPLE Line Type	Inventory ID	.  ⊷  🗵 . Billing Rule Time	Description     Backup Data from Servers	Equipment Action	Target Equipment	Model Equipment		Componer
SETTINGS	DETAILS TO X ADD Line Ref. WHOLE 000	XX DETAILS STAFF SERVICES ADD ST Line Status 1 Not Started In Process	RESOURCE EQUIPME AFF START COMPLE Line Type	Inventory ID	.  ⊷  🗵 . Billing Rule Time	Description     Backup Data from Servers	Equipment Action	Target Equipment	Model Equipment		Componer

#### Figure: Line statuses on the Appointments form

The statuses can be changed manually, or users can use the buttons on the table toolbar, as described in the *Services: Ability to Add Travel Time to Appointments; Improvements to Logging Time*.

## Line Status Update on Changing of the Appointment Status

When the user cancels an appointment on the *Appointments* (FS300200) form, the system changes the statuses of all the lines to *Canceled*. When the user attempts to complete the appointment, the system will not allow the user to complete the appointment unless the lines have one of the following statuses: *Completed*, *Not Finished*, *Not Performed*, or *Canceled*. That is, if any line has the *In Process* or *Not Started* status, the appointment cannot be completed.

Users can, however, configure each service order type so that for an appointment of the type, the *In Process* or *Not Started* line status (or both line statuses) will be changed automatically for the applicable lines when the **Complete** action is invoked, and the appointment can be completed. On the *Service Order Types* (FS202300) form (in the **Appointment Completion Settings** section of the **Time Behavior** tab), the following boxes have been added (see the following screenshot):

- Status to Set for In Process Items, which has the following options:
  - *Not Finished*: When a user completes an appointment and any line has the *In Process* status, the system changes it to *Not Finished*.
  - *Completed* (default): When a user completes an appointment and any line has the *In Process* status, the system changes it to *Completed*.
  - *In Process*: When a user completes an appointment and any line has the *In Process* status, the system does not change the status. The user has to change the status of the line to complete the appointment.
- Status to Set for Not Started Items, which has the following options:

- *Not Performed*: When a user completes an appointment and any line has the *Not Started* status, the system changes it to *Not Performed*.
- *Completed* (default): When a user completes an appointment and any line has the *Not Started* status, the system changes it to *Completed*.
- *Not Started*: When a user completes an appointment and any line has the *Not Started* status, the system does not change the status. The user has to change the status to complete the appointment.



When a user completes an appointment, the system will set the time of appointment completion to the **End Time** column of the **Log** tab on the *Appointments* form for lines that are affected by these settings.

#### Service Order Types

← SAVE & CLOSE	
* Service Order Type: Description:	MRO
PREFERENCES TIM	E BEHAVIOR QUICK PROCESS SETTINGS PROBLEM CODES ATTRIBUTES MAILING SETTINGS
Set Start Time in Appoint Set Not Started Items a Start Logging for Unast	as In Process Update Log End Time When Appointment End Time is Updated signed Staff Manually Manage Time ces and Assigned Staff (If Any) Update Appointment Time Based on Logged Time
Set End Time in Appoint	ntment
Status to Set for In Proces	ss Items: In Process
Status to Set for Not Start	ted Ite Completed *

Figure: New boxes on the Service Order Types form

# **Services: Improvements to Billing for Projects**

In previous versions of Acumatica ERP, if an appointment or service order was related to projects, it was not possible to perform project billing. In Acumatica ERP 2020 R1, the following documents can now be generated for an appointment or service order:

- A batch of project transactions: This document contains project transactions related to the appointment or service order.
- An issue: This document is generated if stock items are used in the appointment or service order, to reflect that the stock items were removed from a warehouse.

For each appointment or service order, one project transaction batch and one issue (if the appointment or service order contains stock items) will be created, even if the **Customer Order**, **External Reference**, or **Time Frame** option button has been selected under **Group Billing Documents By** on the *Billing Cycles* (FS206000) form.

This topic describes the changes made in the system to implement integration between field service functionality and project billing.

# **Settings of Project Billing for Field Service Documents**

On the *Service Order Types* (FS202300) form, to give users the ability to set the system to generate project transactions and issues for appointments and service orders of the service order type, the *Project Transactions* option has been added to the **Generated Billing Document** box in the **Billing Settings** section of the **Preferences** tab (see the screenshot below).



This option is available only if the *Projects* feature is enabled on the *Enable/Disable Features* (CS100000) form and the *Regular* option is selected in the **Behavior** box of the *Service Order Types* form for the service order type.

When a user selects the *Project Transactions* option, the **Account Group** and **Reason Code** boxes appear in the **Billing Settings** section, as the screenshot below shows. In the **Account Group** box, the user has to select the account group that will be assigned by default to project transactions generated from an appointment or service order. In the **Reason Code** box, the user has to select the reason code that will be used by default in issues generated for inventory items from appointment or service order.



The **Reason Code** box is available only if the *Inventory* feature is enabled on the *Enable/Disable Features* form.

Also, the **Automatically Release Project Transactions** and **Automatically Release Issues** check boxes have been added to the **Billing Settings** section. If the **Automatically Release Project Transactions** check box is selected, the system will release the project transaction batch when the batch is created. If this check box is cleared, the batch will be created with the *Balanced* status. If the **Automatically Release Issues** check box is selected, the system will release the issue when it is created. If this check box is cleared, the issue will be created with the *Balanced* status. Additionally, the **Billing Type** box has been added to the **Billing Settings** section of the **Preferences** tab with the following options:

- Cost as Cost (default): The items will be billed based on the unit cost specified in the document. If this option is selected, the **Automatically Release Issues** check box is selected and not available for editing.
- *Revenue as Cost*: The items will be billed based on the unit price specified in the document.

Service Order Types

Description:	IRPB P     Active       IRO - Project Billing       BEHAVIOR     QUICK PROCESS SETTINGS	PF	ROBLEM CODES ATTRIBUTES	S MAILING SETTINGS		
GENERAL SETTINGS			BILLING SETTINGS			
Numbering Sequence:	FSSO - Service Orders	Ø	Generated Billing Documents:	Project Transactions	•	
Behavior:	Regular -		* Order Type for Allocation:	SO - Sales Order	Q	
	Complete Service Order When Its Ap		* Account Group:	MATERIAL - Project Material	Q	Γ
	Close Service Orders When Its Appoi		* Reason Code:	INISSUEPROJ - Direct Issues for Pro	, p	
	Require Contact		Billing Type:	Cost as Cost	•	
	Require Customer Signature on Mobil			Automatically Release Project Trans	a	
	Copy Notes From Customer			Automatically Release Issues		
	Copy Attachments From Customer			<ul> <li>Bill Only Closed Appointments</li> </ul>		
	Copy Notes From Customer Location		INTEGRATING WITH TIME & EXP	PENSES		
	Copy Attachments From Customer Lo			Require Time Approval to Close App	00	
	Copy Notes To Appoinment			<ul> <li>Automatically Create Time Activities</li> </ul>	fr	
	Copy Attachments To Appoinment		* Default Earning Type:	RG	,o	
	Copy Line Notes To Invoice					
	Copy Line Attachments To Invoice					
	Start Appointment When Travel is Co					
EFAULT SETTINGS						
Take Address and Contact Ir	nfor Business Account					

#### Figure: New elements on the Service Order Types form

The **Salesperson ID** box and the **Commissionable** check box are not displayed in the **Default Settings** section of the **Preferences** tab if the *Project Transactions* option is selected in the **Generated Billing Document** box.

# **Restrictions on Field Service Documents with Project Billing**

If a service order type for which project transactions are generated is assigned to an appointment or service order, the following restrictions will apply to the appointment or service order:

• The system will not calculate taxes.

- Users cannot apply prepayments.
- Users cannot select accounts and subaccounts.
- Users cannot assign a salesperson to the appointment or service order and make it commissionable.

#### **Improvements on the Appointments and Service Orders Forms**

On the *Appointments* (FS300200) and *Service Orders* (FS300100) forms, on the **Other Information** tab, you can find the reference numbers of the generated billing documents in the **Billing Info** section. In the **Reference Nbr.** box, the reference number of the project transaction batch is displayed, as the following screenshot shows. In the **Issue Reference Nbr.** box, the reference number of the created issue (if any) is shown. In these boxes, a user can click the link to open a document on the appropriate form.

Appointments ← SAVE & C		<b>∔</b> mੇ	א א דָ	> >I AC		NS - REPORTS			
* Service Order Appointment N Service Order Status: Workflow Stage: Scheduled Date:	MRPB - MR A 0 006295-1 A 0 006295 0 Closed 0	Customer: Location: Currency: Branch Location: Service Contract Project:	MARLINOFFI - Marl MAIN - Primary Loca USD 1.00 BRONX - Bronx Loc	in Office Beverage S∉ ation	000000	Estimated Dur Actual Duration: Tax Total: Appointment T Cost Total: Profit (%):	2 h 00 m 2 h 00 m 0.00 249.77 249.77 0.00		
SETTINGS [	DETAILS TAX DE	TAILS STAFF	RESOURCE EQ	UIPMENT LOG	F	INANCIAL SETTINGS	PROFITABILITY	ATTRIBUTES	PREPAYMENTS
SOURCE INFO _				BILLING INFO					
Document Type:	FS Order			Batch Number:		<u>SM000003</u>			
Reference Nbr.:				Document Type:		Project			
Source Service (	Contra			Reference Nbr.:		PM, PM00001115			
Source Schedule	e ID:			Issue Reference Nt	or.:	<u>I. 003113</u>			
Recurrence Des	cription:			SIGNATURE					
LOCATION									
				Full Name:					
Appointment L			VIEW ON MAP	Full Name:					
Appointment L Start Location:		0.000000	VIEW ON MAP	Full Name:					

#### Figure: Reference numbers of the generated billing documents

#### **Changes on the Run Billing Forms**

On the *Run Service Order Billing* (FS500600) and *Run Appointment Billing* (FS500100) forms, the *Project Transactions* option has been added to the **Generated Billing Document** box (see the following screenshot).

	Ċ	¥	ი	PROCESS	PROCESS ALL	⊘ -  ↔	Y				
	FIL	TER	ING (	OPTIONS			BILLING OPTIC	NS			
	G	ener	ated	Billing Docu	AR Documents and/or	AP Bills 🔹	Billing Date:	2/28/2020	•		
			Cycl Cust	e: omer:	AR Documents and/or / Sales Orders SO Invoices	AP Bills	* Billing Period:	02-2020	Q		
	U	p to	Date		Project Transactions						
					Ignore the Time Fram	le					
8	0	D		Service Order Type	Service Order Nbr.	Billing Customer	Billing Location	Billing Cycle ID	Cut-Off Date	Branch Location	Status

# Figure: The projects option on the Run Appointment Billing form

Run Service Order Billing 😒

If the *Project Transactions* option is selected, the system hides the **Ignore the Time Frame** check box.

# Services: Ability to Bill for Labor

In Acumatica ERP 2020 R1, the profitability is now calculated for services, and users can manually specify the billable labor. This topic describes the changes made in the system.

# **Profitability of Services**

On the **Profitability** tab of the *Appointments* (FS300200) form, the system now shows the costs of services whose unit cost is not zero, as the following screenshot shows. The **Cost Total** and **Profit (%)** boxes in the Summary area now include service costs.

Appointm	nents								D NOTES	ACTIVITIES	FILES N	OTIFICATIONS	CUSTOMIZATION	TOOLS -
← SAV	E & CLOSE 🖺	∽ + 🗊	© - I< < > >I AC	TIONS - RE	PORTS -									
* Service Ord	der MRPB - MR ,P	Ø Customer:	ABARTENDE - USA Bartending School	Ø Estimated	Dur 4 h 00 m									^
Appointmen	nt N 006299-1 🔎	Location:	MAIN - Primary Location	Actual Du	ration: 4 h 00 m									
Service Ord	der 006299	Currency:	USD 1.00 - VIEW BASE	Tax Total:	0.00									
Status:	In Process	* Branch Locatio	n: BRONX - Bronx Location ,P	Appointment	ent T 164.62									
Workflow S	itage: ,0	Service Contra	ct D	Cost Total	164.62									
	- Hold	Project:	X - Non-Project Code.	Profit (%)	0.00									
* Scheduled	Date: 2/28/2020 *	Description:	Data Backup											
* Actual Date	2/28/2020 -													
SETTINGS	DETAILS TA	X DETAILS STAF	F RESOURCE EQUIPMENT LOG	FINANCIAL S	ETTINGS PROFITAB	ILITY ATTRIBUTES	PREPAYMENT	S TOTALS	OTHER INFORM	NATION				
Č ⊡	X													
E Line Ref.	Line Type	Inventory ID	Description	Staff Member	Unit Price	Estimated Estimated Quantity Amount	Actual Duration	Actual Quantity	Actual Amount	Billable Quantity	Billable Amount		Cost Total	Prof
reer.														
> 0002	Service	DC CUSTRN	Data Center Customer Training		15.00	2.00 30.00	2 h 00 m	2.00	30.00	2.00	30.00	15.00	30.00	0.00

Figure: The service and labor lines on the Profitability tab

# Labor Billing

On the *Appointments* (FS300200) form, to give users the ability to manually specify that the labor is going to be billed and specify the time that will be billed, the following columns have been added to the **Log** tab (for details on this tab, see *Services: Ability to Add Travel Time to Appointments; Improvements to Logging Time*), as shown in the screenshot below:

- **Billable**: A check box that indicates (if selected) that the customer will be billed for labor performed by a staff member during an appointment. If the **Track Time** check box is selected for a line, the **Billable** check box is selected by default, but it can be cleared. If the **Track Time** check box is cleared for a line, the **Billable** check box is cleared and read-only.
- **Billable Time**: The time in hours and minutes for which the customer will be billed.
- **Billable Amount**: The amount to be billed, which is calculated as **Billable Time** multiplied by the **Unit Cost** of the **Profitability** tab. The column is read-only.



These UI elements are displayed on the form only if the following conditions are met on the **Preferences** tab of the *Service Order Types* (FS202300) form for the service order type of the appointment:

- The *Project Transactions* option is selected in the **Generated Billing Documents** box of the **Billing Settings** section.
- The *Cost as Cost* option is selected in the **Billing Type** box of the **Billing Settings** section.

• The Automatically Create Time Activities from Appointments check box is selected in the Integrating with Time & Expenses section.

Appointments	s												🗅 NOTES	ACTIVITI	S FILES	NOTIFICATIONS	CUSTOMIZATION	N TOOLS
← SAVE & C	CLOSE 🗒	∽ + ®	р•к	< >	>I AC	TION	IS . REPORTS	- 00:00:0										
* Service Order	MRPB - MR P	2 Customer:	ABARTENDE	- USA Barte	nding School	0	Estimated Dur	2 h 00 m										
Appointment N	006299-1 ,P	* Location:	MAIN - Prima	ary Location	Q	0	Actual Duration:	2 h 00 m										
Service Order	006299 0	Currency:	USD 1.	• 00	VIEW BASE		Tax Total:	0.00										
Status:	In Process	* Branch Location:	BRONX - Bro	onx Location	Q	0	Appointment T	134.62										
Workflow Stage:	Q	Service Contract:			Q	0	Cost Total:	134.62										
	- Hold	Project:	X - Non-Proje	ect Code.		0	Profit (%):	0.00										
* Scheduled Date:	2/28/2020 *	Description:	Data Backup															
* Actual Date:	2/28/2020 -																	
SETTINGS		DETAILS STAFF	RESOUR	CE EQUIPMI	ENT LOG	FI	INANCIAL SETTINGS	PROFITABILITY	ATTRIBUTES	PREPAY	MENTS TO	TALS OT	HER INFOR	MATION		All Re	corde	•
Log Line Ref.	Staff Member	Log Line Status	Travel	Detail Line Ref.	Inventory ID		Description		* Start Time	End Time	Duration	Add to Actual Duration	Track Time	Billable Labor	Billable Time	Billable Amount		or Item ID
© □ 001	EP0000002 -	In Process		0001	BACKUP		Data Backup		2:17 AM	4:17 AM	2 h 00 m				2 h 00 m	134.62	RG CO	NSULTPM

#### Figure: Columns related to labor billing on the Log tab

Appointments

On the **Totals** tab, the **Billable Labor Total** box has been added, which shows the total billable amount of the labor lines on the **Log** tab (see the following screenshot). The **Appointment Total** and **Appointment Billable Total** values now include the total amounts of the labor lines on the **Log** tab.

* Service Order	MRPB - MR 🔎	Customer:	ABARTENDE - USA Bartending School	Ø Estimated Dur	2 h 00 m		
Appointment N	006299-1 🔎	* Location:	MAIN - Primary Location $ ho$	Actual Duration:	2 h 00 m		
Service Order	006299	Currency:	USD 1.00 * VIEW BASE	Tax Total:	0.00		
Status:	In Process	* Branch Location:	BRONX - Bronx Location 🔎	Appointment T	134.62		
Workflow Stage:	٩,	Service Contract:	م	Cost Total:	134.62		
	Hold	Project:	X - Non-Project Code.	Profit (%):	0.00		
Scheduled Date:	2/28/2020 -	Description:	Data Backup				
Actual Date:	2/28/2020 -		·				
APPOINTMENT	TOTALS		PREPAYMENT TOTALS				
APPOINTMENT	TOTALS		PREPAYMENT TOTALS				
Estimated Total	d:	0.00	Prepayment Received:	0.00			
Actual Total:		0.00	Prepayment Applied:	0.00			
Line Total:		0.00	Prepayment Remaining:	0.00			
	Total:	134.62	Service Order Unpaid	0.00			
Billable Labor 1				0.00			
Billable Labor T Tax Total:		0.00	Service Order Billable	0.00			
	stal:	0.00	Service Order Billable	0.00			
Tax Total:			Service Order Billable	0.00			
Tax Total: VAT Exempt To	otal:	0.00	Service Order Billable	0.00			
Tax Total: VAT Exempt To VAT Taxable To	otal:	0.00	Service Order Billable	0.00			
Tax Total: VAT Exempt To VAT Taxable To Appointment To	otal: otal: illable To	0.00 0.00 134.62	Service Order Billable	0.00			
Tax Total: VAT Exempt To VAT Taxable To Appointment To Appointment Bi	otal: otal: illable To ER TOTALS	0.00 0.00 134.62	Service Order Billable	0.00			

#### Figure: The Billable Labor Total box on the Totals tab

On the **Profitability** tab, the system now calculates the values for labor items as follows:

• If the **Billable** check box is selected on the **Log** tab, the value in the **Billable Quantity** column is equivalent to the value in the **Billable Duration** column but is expressed as

a decimal. For example, if *2h 30m* is specified in the **Billable Duration** column, *2.50* is specified in the **Billable Quantity** column.

• If the **Billable** check box is selected on the **Log** tab, **Billable Amount** is equivalent to **Billable Quantity** multiplied by **Unit Cost**.

# Services: Integration with the WorkWave Optimizer

In Acumatica ERP 2020 R1, the WorkWave optimizer has been integrated so that it is now possible to automatically optimize the schedule of appointments. This topics describes the necessary configuration, the optimization process, and the UI element where the user can review the results of the optimization.

# **Configuration for Optimization with WorkWave**

To give users the ability to optimize appointment schedules, the new *WorkWave Route Optimization* feature has been added in the *Third Party Integrations* group of features on the *Enable/Disable Features* (CS100000) form (see the following screenshot).

#### Enable/Disable Features 🔅

\$ MODIFY	ENABLE
	U Venicies
	50 Vehicles
	<ul> <li>Unlimited Vehicles</li> </ul>
🗌 Comme	rce Integration
🗹 Payroll	
🕑 Third Pa	arty Integrations
🗌 Shi	pping Carrier Integration
🖉 Exc	hange Integration
🖉 Exte	ernal Tax Calculation Integration
Add	Iress Validation Integration
🗌 Sal	esforce Integration
🗌 Hub	Spot Integration
🗌 Pro	core Integration
🗌 lma	ge Recognition Service
🗷 Wo	rkwave Route Optimization
Manufa	cturing Suite
Mat	erial Requirements Planning
Pro	duct Configurator

# Figure: The Route WorkWave Optimization feature

After this feature has been enabled, the administrator needs to specify the URL of the WorkWave API used for the integration and the related license key in the **WorkWave API URL** and **License Key** boxes of the *Service Management Preferences* (FS100100) form.

Because the optimizer takes into consideration the employees' lunch break when it optimizes the schedule, the following settings have to be specified in the same section:

- Lunch Break Duration: The duration of the lunch break in hours and minutes.
- Lunch Break Start Time: The earliest time when the lunch break can be started in hours and minutes.
- Lunch Break End Time: The latest time when the lunch break can be finished in hours and minutes.

#### **Schedule Optimization Process**

To optimize the appointment schedules, the new *Optimize Appointment Scheduling* (*FS501400*) form has been added (see the following screenshot). On this form, for the specified date, branch, and branch location, a user can do the following:

- Optimize the schedule of appointments assigned to specific staff members
- Schedule appointments that have not been assigned to any staff member and assign these appointments to staff members

Optimize A の PROC	•••	ent Scheduling ROCESSALL ර		γP										CUSTOMIZATION	TOOLS •
Type: Branch: Branch Loc	ation:	Unassigned Appointm PRODWHOLE - Prod BRONX - Bronx Loca	lucts Wh 🔎	ate:	2/2	7/2020 -									^
⊷  ڻ	X				All Record	ds	•	$\mathbb{Y}$	Ċ		↔	x			
	Service	Appointment Nbr.	Customer	Scheduled	Confirmed	Scheduled			8	0 [		Туре	Staff Member ID	Staff Member Name	
	Order Type			Start Time		Duration			>	0		Employee	EP0000001	Michael Andrews	
	MRO	006295-1	ABARTENDE	8:00 AM	$\checkmark$	2 h 00 m				0		Employee	EP0000002	Maxwell Baker	
	INST	006296-1	ACTIVESTAF	9:00 AM	<b>V</b>	8 h 00 m				0		Employee	EP0000003	Layla Beauvoir	
	MRO	006297-1	ABCSTUDIOS	12:00 PM	$\checkmark$	2 h 00 m				0		Employee	EP00000004	Joseph Becher	
										0		Employee	EP0000005	Martin Bernia	
										0		Employee	EP0000006	Todd Bloom	
										0		Employee	EP00000007	Pam Brawner	
										0		Employee	EP0000008	Michal Bujacek	
										0		Employee	EP0000009	David Chubb	
		Q				< <	>	$\geq$						< < >	>

#### Figure: The Optimize Appointment Scheduling form

To optimize the schedule of appointments that have been assigned to specific staff members, the user selects the *Assigned Appointments* option in the **Type** box of the form (Summary area). In the Staff Member pane (right pane), the user then selects the staff member or multiple staff members for which appointment schedule optimization should be performed (by selecting the unlabeled check boxes in the applicable rows). When the user clicks **Process** on the form toolbar, the system calculates the optimal schedule for each selected staff member for the selected date by updating the scheduled start times of the assigned appointments. The system does not reassign the appointments to other staff members.

To schedule and assign unassigned appointments for a particular date, the user selects the *Unassigned Appointments* option in the **Type** box. In the Appointments pane (left pane), the user selects the appointments to be scheduled and assigned; then the user selects the staff members to whom appointments will be assigned in the Staff Member pane and

clicks **Process** on the form toolbar. The system assigns the selected appointments to the selected staff members. The system does not reassign appointments that have already been scheduled for the staff members to another staff members; it only changes the appointments' scheduled time.

# **Optimization Rules**

System optimization of the appointment schedule is based on the following rules:

- All the appointments for a particular staff member and particular day are assumed to have the same branch location and the same start and end locations.
- If the type of the particular staff member, which can be viewed on the *Staff* (FS205500) form, is *Employee*, the system optimizes the staff member's appointments according to the working hours specified in the calendar that is assigned to each employee in the **Calendar** box of the *Employees* (EP203000) form. That is, the system does not assign an appointment if the start time of travel from the applicable start location to the appointment is earlier than he start of the staff member's working time. The system does not also assign an appointment if the appointment end time plus the traveling time (from the appointment to the end location) is later than the end of the staff member's working time.
- For each staff member of the *Vendor* type, the system optimizes the staff member's appointments according to the working hours specified in the calendar that is assigned in the **Work Calendar** box on the **Calendars and Maps** tab of the *Service Management Preferences* (FS100100) form.
- The system does not change the scheduled start time of the appointments for which the **Confirmed** check box has been selected on the **Settings** tab (**Scheduled Date and Time** section) *Appointments* (FS300200) form.
- The system does not change the scheduled start time of appointments with the *In Process, Completed,* or *Closed* status.
- If the lunch break duration is specified on the *Service Management Preferences* form, the system allocates the time for the lunch break between appointments with the start and end time of the lunch break being considered. For example, if the lunch break duration is 60 minutes and the lunch break start and end times are 12:00 PM and 02:00 PM, respectively, then the lunch break can be from 12:10 PM to 01:10 PM or from 01:00 PM to 02:00 PM or any of other period in the 12:00 PM to 02:00 PM range.
- If it is not possible to schedule the lunch break between appointments, then no lunch break will be scheduled. For example, if the appointment lasts six hours, it is assumed that the staff member will have the lunch break during the appointment, but the system does not update the end time of the appointment to add one hour for the lunch break.

# **Optimization Results**

On the *Appointments* (FS300200) form, the user can view the results of the optimization for a particular appointment in the **Optimization Result** box in the **Scheduled Date and Time** section of the **Settings** tab, as the following screenshot shows. This read-only box contains one of the following options:

- *Has Been Optimized*: The appointment was successfully scheduled during the schedule optimization process.
- *Has Not Been Optimized*: The optimization process has never been launched for the appointment, or after the appointment was optimized, the appointment date, time, or address has been manually changed or the appointment has been manually reassigned to another staff member.
- *Could Not Be Optimized*: The appointment could not be optimized because of lack of time or staff member resources. The scheduler will need to reassign this appointment to another staff member or move it to another day.
- *Encountered Address Error*: The appointment could not be optimized because the appointment address is not correct.

← SAVE & CLC	DSE 🗒	\$	+	Ī	0•	к	<	> :	A I	стю	NS -	REP	ORTS	•				
* Service Order M	RO - Main 🔎	0	Customer	r:	ABCST	UDIOS	- ABC St	udios Inc		0	Estimat	ted Du	ır	2 h 00	m			
Appointment N 00	06297-1 <sup>0</sup>	)	* Location:		MAIN -	Primar	y Location	1	Q	0	Actual	Durati	on:	0 h 00	m			
Service Order 00	06297	0	Currency		USD	1.0	0	* VIEV	V BASE		Tax Tot	al:		0.0	00			
Status: No	ot Started		* Branch L	ocation:	BRONX	- Bror	nx Location	ı	Q	0	Appoin	tment	т	50.0	00			
Workflow Stage: PF	ROCESSII /2	)	Service C	Contract					Q	0	Cost To	tal:		0.0	00			
□ F	Hold		Project:		X - Non	-Projec	t Code.			0	Profit (	%):		0.0	00			
* Scheduled Date: 2/2	27/2020 *													Naiting for I	Purchas	ed Iter	ns	
* Actual Date: 2/2	27/2020 -		Descriptio	on:	Data Ce	nter C	ustomer T	raining										
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Company Name:	ABC	Studio	s Inc				* Sched	uled End	Time:	2:0	0 PM	•	🗌 Han	dle Manual	ly			
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Business 1	+1 (7	77) 44	8-7537							₹ c	onfirmed							
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Address Line 1:	77 W	/ 66th S	St # 13				* Actual	Date:		2/2	7/2020	•						
Address Line 2:							Actual	Start Tin	ne:									
City:	New	York					Actual	End Tim	e:				🗌 Han	dle Manual	ly			
Country:																		

**Figure: The Optimization Result box** 

Appointments

# System Administration: DeviceHub Enhancements

In Acumatica ERP 2020 R1, multiple enhancements have been introduced to the DeviceHub application, which is used for connecting hardware devices to Acumatica ERP. System administrators now can configure various options that improve application performance, such as multi-thread processing of print jobs and connection timeout parameters. DeviceHub also can now log additional system information for investigating the DeviceHub behavior and debugging issues.

# **Enhanced Methods of Receiving Print Jobs**

On the **General** tab of the **Configuration** window of the DeviceHub application, the **Methods of retrieving print jobs** section has been added (see the screenshot below). The section consists of the following elements:

- **Use push notifications**: A check box that indicates, if selected, that DeviceHub receives new and modified print jobs when a user clicks the **Print** or **Reprint** button on any applicable Acumatica ERP form.
- **Poll on start or reconnection**: A check box that, if selected, causes DeviceHub to receive print jobs each time it runs or restarts.
- **Poll regularly**: A check box that, if selected, enables the system administrator to configure the automatic polling of print jobs pending processing.
- **Do not poll last** *x* **sec**: The timeout period in seconds during which the application does not receive print jobs.
- **Poll every** *x* **sec**: The period of time in seconds in which the application receives print jobs.

Q Con	figuration						×
General	Connection	Processing	Log	Printers	Digital Scales	Scanners	
En En	eHub ID: TE able scale sup able scanner :						
Us Us	ods of retrievin e push notifica Il on start or re	ations					
Do	onot poll last: levery:	5 <b>*</b>	sec sec				
Open	configuration	file				OK	Cancel

#### Figure: New settings on the General tab of the Configuration window

# **Connection Parameters**

On the **Connection** tab of the **Configuration** window, the **Connection timeout** section has been added (see the screenshot below). The section consists of the following elements:

- **Send for** *x* **sec**: The amount of time during which the application is sending the connection request.
- **Receive for** *x* **sec**: The amount of time during which the application is waiting for the connection response.

General	Connection	Processing	Log	Printers	Digital Scales	Scanners	
URL:	http://k	ocalhost/Acum	natica				
Login:	admin						
Passwor	rd: 123						
Tenant:	Compar	ıy					
Recei	ve for: 600	) 🛓 sec					

#### Figure: Connection timeout settings

# **Enhanced Document Processing**

DeviceHub now includes settings that allow it to receive multiple documents to be printed into a combined PDF, which speeds the process of receiving documents for printing. Also, DeviceHub can now be configured to process print jobs in multiple threads, which also reduces the time required for processing print jobs.

In the **Configuration** window, the **Processing** tab has been added (see the screenshot below). The tab consists of the following elements:

- **Combine every** *x* **documents on printing**: A check box that specifies, if selected, that the application will combine the specified number of documents of the same type (that is, the same reports printed on the same printer) into a single PDF file to be printed.
- **Use parallel processing**: A check box that indicates, if selected, that parallel processing is used for print jobs. If the check box is cleared, all print jobs are processed in a global queue.
- Max loading threads: The maximum number of threads used for loading print jobs.
- **Max printing threads**: The maximum number of threads used for printing.

• **Create print task every** *x* **documents or every** *y* **sec**: The number of documents kept in the buffer before the applications processes them; the timeout duration (in seconds) after the documents are processed regardless of the number of the documents in the buffer.

Q Con	figuration						×
General	Connection	Processing	Log	Printers	Digital Scales	Scanners	
⊡ Use Ma:	nbine every parallel proce k loading threa k printing threa	ids: 2	<ul><li>da</li><li>da</li><li>da</li></ul>	ocuments o	n printing		
Create p	orint task every			ocuments conds			
Open	configuration	file				ОК	Cancel

#### Figure: New Processing tab of the Configuration window

# **Extended Information for Diagnostics**

On the **Log** tab of the **Configuration** window, the new **Collect diagnostics** check box has been added, as the following screenshot shows.

Q Con	figuration						×
General	Connection	Processing	Log	Printers	Digital Scales	Scanners	
Sa Sa	llect diagnostic ve log to file der: C:\Prog		imatica E	RP\Devic	eHub\Log\		Open folder
Keep k	og files for: 3	0 🌲 da	ays				
Open	configuration	file				OK	Cancel

#### Figure: New check box that enables the collection of diagnostic information

If the check box is selected, the **Diagnostics** and **Resources** tabs appear in the application main window, as shown in the following screenshots. The **Diagnostics** tab shows the log with extended diagnostic information. The **Resources** tab shows the current statuses of file loading and printing threads.

<b>Q</b> Ad	cumatica DeviceHub	- TEST			_		$\times$
File	Actions						
Log	Scales Diagnostics	Resources					
Clea	r						
01.13. 01.13. 01.13.	2020 14:21:15:916 - Fo 2020 14:21:15:916 - Fo 2020 14:21:15:916 - Pri	ntJobMonitor started suc: r the printer SNAGIT para r the printer DHSCAN1 pa ntersManager: Printers eLoadingManager: MaxTł	Illel processing is enabled. arallel processing is enable 2	Max loading thread ed. Max loading thre	ds = 3, Max printin eads = 2, Max prin	g threads = ting thread	= 3 s = 2
<							>

## Figure: Log with diagnostic information

Acumatica DeviceHub - TEST		_	×
File Actions			
Log Scales Diagnostics Resources			
File loading:	Printing:		
In progress: 7	In progress: 0		
Pending: 7	Pending: 0		
Gesources: 7     Gesources: 7     Gent #1 - Task #1 1 (5 documents)     Client #3 - Task #1 2 (5 documents)     Common (4)     Client #1 - Task #2 1 (5 documents)     Client #2 - Task #2.3 (5 documents)     Client #4 - Task #2.4 (5 documents)     Client #4 - Task #2.4 (5 documents)     Client #4 - Task #2.4 (5 documents)     Task #2.6 (5 documents)     Task #2.6 (5 documents)     Task #2.8 (2 documents)     Task #2.8 (2 documents)     Task #2.8 (5 documents)     Task #2.8 (5 documents)     Task #2.8 (5 documents)     Task #2.8 (5 documents)     Task #2.9 (5 documents)     Task #2.9 (5 documents)     Task #2.10 (5 documents)     Task #2.11 (2 documents)	Resources: 0 Pending: 0		

Figure: Information about threads on the Resources tab

# **Parallel Processing Configuration for a Particular Printer**

On the **Printers** tab of the **Configuration** window, a new group of UI elements has been added (see the screenshot below) that allow users to configure parallel processing of print jobs for a particular printer. The group includes the following elements:

- **Parallel processing**: A check box that indicates, if selected, that parallel processing is used for print jobs. If the check box is cleared, all print jobs for this particular printer are processed in a global queue.
- **Max loading threads**: The maximum number of threads used for loading print jobs.
- **Max printing threads**: The maximum number of threads used for printing.

Q Con	figuration							×
General	Connection	Advanced	Log	Printers	Digital Scales	Scanners		
DHSCA SNAGI EPS	N1	Name: Printer: Paper Size: Paper Bin: Orientation Orientation Portrait C Landso	EPS EPSO Ra <printe< td=""><td>N L456 Se w Mode (f er Default) er Default)</td><td>eries or use with com</td><td></td><td>printers)</td><td></td></printe<>	N L456 Se w Mode (f er Default) er Default)	eries or use with com		printers)	
			ading thre		3 🗘			
Open c	onfig file					OK	С	ancel

#### Figure: Parallel processing settings for a printer

# **Other UI Changes**

On the **General** tab of the **Configuration** window, the **Enable scales support** check box has been renamed to the **Enable scale support**.

On the **Log** tab of the **Configuration** window, the **Log debug information** check box has been removed.

On the *Print Jobs* (SM206500) form, the **End Date** box in the Summary area of the form is now empty by default.

# System Administration: Changes to the Incrementing of the Business Date

In Acumatica ERP, the business date is displayed in the info area. The business date is the date that the system will insert by default into the records that you add to the system.

By default, the current date is set as the business date. If the *Secure Business Date* feature is disabled on the *Enable/Disable Features* (CS100000) form, all users can change the business date by clicking the Business Date menu button in the info area. If the *Secure Business Date* feature is enabled on the *Enable/Disable Features* form, users can change the business date only if the *BusinessDateOverride* role is assigned to them.

# **Incrementing of the Business Date**

Starting with Acumatica ERP 2020 R1, the system handles the incrementing of the business date at midnight individually for each user session: The date is automatically incremented at midnight only if the particular user has not modified the business date in any way during the user session.

That is, if a user does not change the business date during the user session and the session is active at midnight, the system increments the date. If the user has modified the business date somehow, the system will keep the changed date as long as the user session is active.

# User Interface: Enhancements in the Use of the Tab Key

In Acumatica ERP, to navigate among the various forms, the entities created on a particular form, and the elements on a particular form, users can use mouse or accessibility tools, such as keyboard shortcuts. To move to the next column of a table, users can select the Tab key.

Previously, if a table contained many columns, and a user wanted to navigate to the cell of the last column in the row, the user had to select Tab as many times as there were columns prior to the needed one. With Acumatica ERP 2020 R1, a user can specify which columns in the table must be accessible for keyboard actions and which ones must be skipped by the system.

By default, changes in the column configuration are applied to the current user account. However, a user with administrative access to the system can configure the column accessibility and share its configuration with specific users in the system or make it the default configuration for all users. To share the configuration or make it the default configuration for other users, a user with administrative access rights needs to click **Tools > Share Column Configuration** on the form title bar. The system opens the Share Column Configuration dialog box, which can be used to set the current table layout on the particular form as the default layout and to share the settings with multiple users.

# Setting the Accessibility of the Table Columns

For each table of an entry or processing form, a user can identify the accessibility of the column cells by using the **Column Configuration** dialog box. In the **Selected Columns** list of this dialog box, the system displays the columns that are visible on the table. These table columns may look like those in the following screenshot.

Selected Columns		
		Q
Files		1
Notes	ТАВ	
Branch	TAD	
Account		1
Description		
Subaccount		

#### Figure: Accessibility of the column cells

**TAB**: Indicates that the column is accessible through a keyboard. This button is not visible by default and appears only when a user points at the column name.

• TAD : Indicates that the columns is not accessible through a keyboard. If accessibility for a column has been turned off, this button is visible by default and stays visible when a user points at the column name. The system skips this column when the user selects the Tab key on the keyboard.

To change the state of the accessibility of a column, in the **Selected Columns** list of the

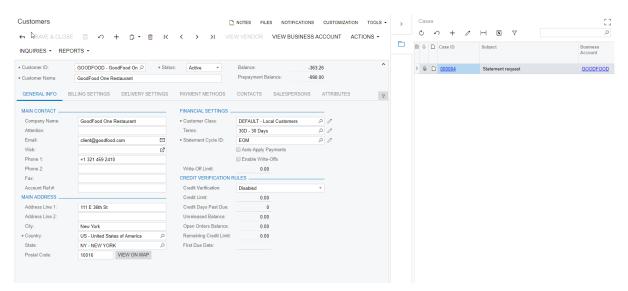
dialog box, the user needs to point at the column name and click the **Tab** or <sup>TAD</sup> button, which appears.

# **User Interface: Side Panels for Data Entry Forms**

In Acumatica ERP, you can view data on inquiries that have been created on the *Generic Inquiry* (SM208000) form. An inquiry may include related forms that are displayed as tabs on the side panel. A side panel is a navigation option that could be previously enabled for a generic inquiry only. It displays the details of entities related to the record that is currently selected on the inquiry. Starting from Acumatica ERP 2020 R1, users can enable the functionality of side panels not only on inquiries but on other forms as well. Side panels for inquiries are added on the *Generic Inquiry* (SM208000) form. To add side panels for forms that are not generic inquiries, a user defined as a customizer can create a customization project in the Customization Project Editor.

As the side panel, the customizer can select an inquiry, report, or dashboard. Depending on the information users need to be displayed, the customizer can set up parameters.

In the screenshot below, for the side panel of the *Customers* (AR303000) form, the *Cases* (CR3060PL) form has been selected. So users can open any customer record and view in the side panel the cases associated with the customer whose record is being viewed.



#### Figure: Example of a side panel on the Customers form

# Adding a Side Panel to the Data Entry Form

A customizer can add multiple side panel navigation paths to a data entry form. To add a side panel, the customizer navigates to the *Customization Projects* (SM204505) form and creates a new project. In the Customization Project Editor, the customizer selects the screen for which the side panel is planned to be added. On the **Screens > Form ID > Actions**, the customizer adds an action of the *Navigation: Side panel* type (1), specifies general settings (2), adds destination screen (3), and specifies parameters (4), if needed (for instance, in the screenshot below, *Business Account* was selected as a parameter so that the side panel displayed the cases of the specific customer selected on the data entry form).

Customization Project Edi								Back	R
File Publish Extension Library	Source Control								
CustomersWithCasesSidePar	AR303000 (Custome	ers) Actions							
SCREENS	0 🖬 ပ	× + • REOR	DER ACTIONS	VIEW CHANGES	8 REVERTALL CHA	NGES			
+ AR303000	Action Name	Display Name	Action Type	Enabled	Visible	Dialog Box	Processing Screen	Status	
Actions	E Action Name	Action Properties	Action type	Ellabled	VISIDIC	Dialog Box	Processing screen	Status	
Fields		Action Properties						-	
Conditions		* Action Name:	Cases		Action Type:	Navigation: Side panel	(1)		
Workflows		* Display Name:	Cases per Custo	umer -	2 Destination Screen:	CR3060PL - Cases	- 3		
Dialog Boxes Data Access		lcon:	folder open	-	U	01000012 00000			
Code			forder open						
Files		С + ×	(	1)					
Generic Inquiries		P Active P	arameter Name		Value	From Schema			
Reports		> 🗹 🛛	Business Account		Customer ID				
Dashboards			Jusiness Account		Customer ID	<u> </u>			
Site Map									
Database Scripts									
System Locales									
mport/Export Scenarios Shared Filters									
Access Rights									
Vikis									
Web Service Endpoints									
Analytical Reports									
Push Notifications									
Business Events									
Mobile Application							OK CANCEL		
Jser-Defined Fields									
Webhooks									

To apply the changes, the customizer must publish the created customization project.

# **User Interface: Quick Opening of an Entry Form**

Starting from Acumatica ERP 2020 R1, users have the ability to open an entry form directly from the workspace where the substitute form is included. To provide this ability, a **+ NEW** button has been introduced. The **+ NEW** button appears for substitute forms for data entry forms (on which you can initiate a new record) and is not available for reports, inquiry forms, or processing forms.

# **Differences in Opening the Entry Form**

A substitute form has a list of records related to the form for which it is being substituted. Previously, if a user needed to open an entry form from a workspace, the user had to first perform several steps. For example, when a user opened the *Bills and Adjustments* substitute form from a workspace, the system opened the list of vendor documents—including landed cost bills, adjustments, and prepayments. To enter a bill on the data entry form, the user clicked the **New Record** button on the form toolbar.

With the newly introduced button, the user can open the entry form directly from the workspace with just one click. This user needs to point at the name of the form and click the **+ NEW** button, which appears.

20	
⊘ New Cash Entry Rew Transfer	S New Deposit Process Bank Records
Transactions	Processes
☆ Transactions + NEW	Import Bank Transactions
Funds Transfers	Process Bank Transactions
Reconciliation Statements	Release Cash Transactions
Profiles	Close Financial Periods
Cash Accounts	Inquiries
Corporate Cards	Cash Account Details
	Cash Flow Forecast

# Banking

#### Figure: Appearance of the +New button

# Steps to Open an Entry Form from a Workspace

To open an entry form from a workspace, do the following:

1. Open any workspace, for example, **Finance**.

2. Hover over the substitute form, and click the + **NEW** button when it appears. The entry form opens, and you can create a new entity on the form.

# **User Interface: User-Defined Lookup Boxes**

In Acumatica ERP 2020 R1, the functionality of user-defined fields has been expanded. A user can now add to a data entry form a lookup box in which users select a value from a list of values of a data field selected from a data access class.

# Creating an Attribute for User-Defined Lookup Box

A user creates new attributes in the system on the *Attributes* (CS205000) form. On this form, the new *Selector* option has been added for the **Control Type** box. When the option is selected for the newly created attribute, the system hides the **Entry Mask** and **Reg. Exp.** boxes and instead displays the **Schema Object** and **Schema Field** boxes.

In the **Schema Object** box, the user selects the data access class (DAC) that contains the field whose values the system will use as attribute values. Then in the **Schema Field** box, the user selects the field whose values the system will use as attribute values.

The following screenshot demonstrates the **Order Type** attribute with the *Selector* control type. The system will use the <code>OrderType</code> field from the <code>PX.Objects.SO.SOOrder</code> data access class to retrieve the values for the lookup box.

Attributes 🛱		🗅 NOTES	FILES	CUSTOMIZATION	TOOLS -
E v + 🖻	© • K < > >	1			
* Attribute ID:	ORDERTYPE				^
* Description:	Order Type				
Control Type:	Selector -				
(	Internal				
(	Contains Personal Data				
Schema Object:	PX.Objects.SO.SOOrder $P$				
Schema Field:	OrderType *				
Ů + × ⊢	Ì.				
🖹 🛈 🗋 *Value ID	Description			Sort Order	Disabled

## Figure: The Order Type attribute with the Selector control type

# Adding a User-Defined Field to a Form

After the attribute has been created, a user can add it as a user-defined field to a data entry form by using the **Customization** menu on the from title bar.



Only users with the *Customizer* user role can add user-defined fields. Adding user-defined fields is available to a limited number of forms.

On the form for which a user added user-defined fields, the original information of the record is displayed on the **Document** tab. The added user-defined field is displayed on the **User-Defined Fields** tab, as the following screenshot demonstrates.

Order Type:			<u>م</u>			
	S	elect - Order T	уре			
	5	SELECT ථ	↔			Q
		Order Type 1	Description	Order Templat	Automation Behavior	
	>	СМ	Credit Memo	CM	Credit Memo	
		CS	Cash Sale	CS	Invoice	
		СТ	Counter Sale	SO	Sales Order	
		EO	eCommerce Order	SO	Sales Order	
		ER	eCommerce RMA Orde	r RM	RMA Order	
		IN	Invoice	IN	Invoice	
					< >	Ж
	_					
DOCUMENT DETAILS TAX I	DETAILS	COMMISSIONS	FREIGHT DETAILS	6 FINANCIAL DE	TAILS	Ş

Figure: The user-defined Order Type lookup box

# **User Interface: New Visual Style of Printed** Forms

In Acumatica ERP 2020 R1, a new visual style for printed forms generated on the report forms has been introduced. New look and feel was designed and implemented for printed forms used in financial, inventory and order management, project accounting, customer management, field services, and construction.

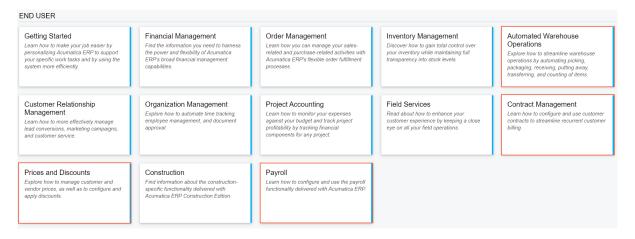
The following screenshot illustrates an invoice printed by running the *Invoice/Memo* report.

			tica	Reference Nbr.: Date: Due Date: Customer ID: Currency:	AR007430 09-Jan-2020 08-Feb-2020 ARTCAGES USD	
1123 Suite Bellev Phon Web:	vue, WA, 98004 e: 206-555-1212 www.revisiontwo.com	n				
BILL	TO:		SHIP TO:			
22112 Coha	ges Co. 2 Clay Spring Loop sset MA 02025 d States of America		Cohasset	Co. ay Spring Loop t MA 02025 iates of America		
CUST	OMER REF. NBR.	TERMS	CON	TACT		
		30 Days				
NO.	ITEM		QTY. UOM	UNIT PRICE	DISC.	EXTENDED PRICE
1	CONSULTING: Proje	ct Consulting	3.00 HOUR	100.00	0%	300.00
2	CONSULTPM: Project	t Manager	10.00 HOUR	150.00	0%	1,500.00
3	ADMCHARGE: Admir	nistrative Charges	0.00 UNIT	0.00	0%	170.00
NO	re.			Cala	s Total:	1 070 00
NO	IE.				s rotal: Total:	1,970.00 0.00
					ount Total:	0.00
					I (USD):	1,970.00
				Tota		*
						Page: 1 of 1
Figu	re: Invoice/	Memo printed fo	orm			

# **Documentation: Improvements in the Structure of Guides**

In Acumatica ERP 2020 R1, multiple improvements have been made to the structure of the guides that make up the documentation. Many of the existing topics, with the highest priority placed on end-user documentation, have been updated to follow the new topic structure that was introduced in Acumatica ERP 2019 R2. Topics have been reorganized to relate to a particular process in the system and are grouped by the process: implementation, configuration, or processing of documents. The topics are organized as training lessons that users can perform independently of other lessons by using the *U100* dataset.

For ease of navigation, some of the new and existing content has been regrouped into new guides. The following screenshot shows the new end-user guides available in **Educational Resources** starting from 2020 R1.



## Figure: New end-user guides

The following sections outline the changes introduced in the end-user guides in Acumatica ERP 2020 R1.

# **Financial Management**

The information related to credit policy management, previously available in *Accounts Receivable*, is now available under *Credit Policy Management* in the *Financial Management* guide, which makes it easier for users to access this guide through the Help dashboard. This guide includes topics about configuring credit terms, statement cycles, write-off methods, and dunning letters. It explains how to work with customers and documents on credit hold, generate customer statements, and create write-offs.

The Accounts Payable and Accounts Receivable guides have been improved and now contain more topics of the new type. Both guides now have a similar structure, which users can navigate more easily.

Topics on contract management, which were previously available in the *Financial Management* guide under *Accounts Receivable*, have been moved to a separate *Contract Management* guide.

Topics on tax management have been restructured and now include more topics of the new type. Additionally, the *Taxes* guide now includes topics describing how to process various types of taxable documents in the system and illustrating how multiple tax calculation methods are applied to the documents that a user creates.

# Payroll

A new *Payroll* guide has been introduced in 2020 R1. It describes the configuration of payroll processes and the main payroll processes performed in Acumatica ERP, and also includes payroll-specific form reference topics.

# **Prices and Discounts**

The topics on prices and discounts, which were previously available in the *Accounts Payable* and *Accounts Receivable* guides, have been moved to a separate *Prices and Discounts* guide. This guide includes all topics about customer and vendor prices and discounts, and explains how to set them up and how to process various documents with prices and discounts in the system. Most of the topics of this guide have been reworked into topics of the new type.

# **Automated Warehouse Operations**

Topics that described automated warehouse operations have been significantly extended and moved from the *Order Management* guide to a separate *Automated Warehouse Operations* guide. The topics of the guide are now grouped by automated processes and provide detailed information about each process, including workflow diagrams and implementation guidelines.

# **Documentation: New Types of Notes**

Starting from Acumatica ERP 2020 R1, to improve the user experience, new types of notes have been introduced in the documentation.

# **Tip Notes**

This type of note, illustrated in the following screenshot, provides users with information about an easier way to do something or advises them on the best practices for working in the system.

- 2. Map the user roles configured in Acumatica ERP to the groups configured in the Active Directory domain by using the User Roles (SM201005) form in Acumatica ERP. For details, see To Map Active Directory Groups to Roles in Acumatica ERP.
  - (i) Enabling AD integration does not affect the standard authorization and authentication capabilities of Acumatica ERP. With AD integration enabled, you can still create internal users in Acumatica ERP.
- 3. Optional: If you need to override roles assigned to AD users, manually add the AD user accounts to the system (if necessary) and specify the roles for the accounts. For details, see To Set Up Role Assignment for Domain Users.

#### Figure: A note of the Tip type

#### **Attention Notes**

This type of note replaces the notes used in the previous version of Acumatica ERP and draws extra attention to the information included in it; see an Attention note in the following screenshot. A note of this type can be used, for example, to point out that some functionality in Acumatica ERP is available only if a particular feature is enabled.

User Accounts of Domain Users in Acumatica ERP

After you have enabled integration with the identity management system, user accounts for domain users are created automatically when the users sign in to your Acumatica ERP instance for the first time.

The accounts of domain users in Acumatica ERP are based on their accounts in the domain. The password of a domain user in Acumatica ERP is the same as the domain account password. The email address and the first and last name of the user are populated from the domain account as well. However, the login, password, email address, and first and last name are managed through the domain and cannot be changed in Acumatica ERP.

You cannot restore the passwords of domain users by using Acumatica ERP tools. You should restore users' domain credentials by using tools of Active Directory (AD).

#### Figure: A note of the Attention type

#### **Important Notes**

This type of note, illustrated in the following screenshot, indicates important information to which users should pay special attention. This type of note is used if ignoring the information can lead to consequences such as data loss or inconsistency, for example, when a user tries to disable a feature that has been in use.

#### **Configuration Steps**

To integrate an instance of Acumatica ERP with AD, you perform the following steps:

1. Enable integration with Active Directory by modifying the web.config file of the application instance, as described in To Enable Active Directory Integration.

When you save changes to the web.config file, the website is automatically restarted. Make sure that all users are warned about the restart so that they can save their documents in advance.

# Figure: A note of the Important type

# **Customization: Automation of Workflows in Customization Project Editor**

In Acumatica ERP 2020 R1, a developer can customize a form by defining a *workflow* in the Customization Project Editor. A workflow is a process of changing the state of an entity as a result of a user performing an action. For example, the status of an opportunity can be changed based on the actions a user has performed on the opportunity.

The process of defining a workflow does not require coding. To give developers the ability to define workflows, new pages have been introduced to the **Screens** section of Customization Project Editor, as shown in the following screenshot: the Workflows page (selected in the screenshot) and the Dialog Boxes page. To configure workflows, developers can also use the new Field Editor and Action Editor. For details, see *Customization: Extended Editors for Fields and Actions*.

Customization Proje	ect	t Editor					<u>Back</u>	<u>Reloa</u>
File Publish Extension	Libr	rary Source	e Control					
CRMflow	c	CR304000 (Opp	ortunities) W	orkflows				
<ul> <li>✓ SCREENS</li> <li>→ CR301000</li> <li>→ CR304000</li> <li>Actions</li> </ul>	•	∽ 🖺 . State Identifie	ADD WOR		UPGRADE PREDEFIN	ED WORKFLOW DISINHERIT	VIEW CHANGES	^
Fields Conditions		Workflow-Ide	ntifying Field		Allow Users to Modify Value	•		
Workflows     Dialog Boxes		Č X			Fillew opens to moving value			
Data Access Code	Ð	Active	Workflow Type	Workflow	Name	Base System Workflow	Status	
Files	>		DEFAU	Default w	vorkflow		System Readonly	
Generic Inquiries Reports Dashboards Site Map Database Scripts System Locales Import/Export Scenarios Shared Filters Access Rights Wikis Web Service Endpoints Analytical Reports Push Notifications Business Events Mobile Application User-Defined Fields			DEFAU	Custom I	<u>voridiow</u>	Default workflow	Inherited	

Figure: Links to the Workflows and Dialog Boxes pages of the Screen Editor

The automation step functionality and the workflow functionality cannot be used simultaneously for a single form. So if a developer wants to define workflows for a form, the developer should deactivate any automation steps for this form first.

# **Defining of Workflows**

A developer can define a single workflow for a whole form or multiple workflows for the entities created on the form that have a specific field value. For example, a developer can set up a workflow for any opportunity or for only opportunities of a particular opportunity class.

A developer defines a workflow as follows: First, the developer determines all the possible states of an entity that is created and worked with on a form. (For example, with an opportunity, the developer determines all possible statuses of the opportunity.) Then for each state, the developer adds all the actions that can be performed with an entity in this state and all transitions—that is, all the ways the values of an entity's properties and state should be changed when each specific action is performed. If a user has to provide additional information to the system during a workflow, a developer can define dialog boxes to facilitate this.

For each state of the workflow, the developer can specify which UI elements and actions on the applicable form are shown, which are enabled, and which are required. Also, the developer can add new values for the field (for example, Status) that determines the state of an entity.

Customization Project E	itor			<u>Back</u>	<u>Reloac</u>
File Publish Extension Library	Source Control				
TestWorkflow	CR304000 (Opportunities) Workflows: Default workflow				
SCREENS     CR304000     Actions     Fields     Conditions     Workflows     Dialog Boxes Data Access	O     + • □     ↑       • New     Open->Open       Close as Won->Won	ACTIONS  New Active Initial State of the Workflow			
Code Files Generic Inquiries Reports Dashboards Site Map Database Scripts System Locales	✓ Open Close as Won->Won Close as Lost->Lost ✓ + × ⊢	COMBO BOX VALUES  *Field Name Disable Hidden Reason	Requir Default Value	Status Inherited	3

The following screenshot shows an example of a fully defined workflow for an opportunity.

## Figure: The Default workflow of an opportunity

In the navigation pane of the screenshot above, you can see that a workflow is defined for the *Opportunities* (CR304000) form (Item 1 in the screenshot). *Default workflow* is shown on the Workflows page (as you can see in the page name). On the **States and Transitions** pane (Item 2), all possible states of an opportunity (which in this example are values of the Status field on the *Opportunities* form) are shown. The **State Properties** tab displays the fields of the *Opportunities* form that should have particular settings when the status of an

opportunity is *New* (Item 3 in the screenshot). The **Actions** tab displays the list of actions that are available in the selected state.

For each state, any number of *transitions* can be defined on the **Transition Properties** tab of the Workflows page. Each transition defines how the entity's properties and the entity's state should be changed when a specific action (indicated in the **Action Name** box) is performed. The following screenshot illustrates an example of the properties of the *Open* transition. These properties indicate that the system should change the state (that is, the status) of an opportunity from *New* to *Open* when the *Open* (*Open*) action is performed.

Customization Project Ed	litor					Back	Reload
File Publish Extension Library	Source Control						
TestWorkflow	CR304000 (Opportunities) Workflows: E	Default workflow					
- SCREENS	🖍 🗄 VIEW CHANGES						
	States and Transitions $\circlearrowright + \bullet \qquad \square \qquad \land \qquad \lor$	TRANSITION	I PROPERTIES				
Fields Conditions • Workflows Dialog Boxes Data Access Code	O + + · · · · · ↓ • New · Close as Won->Won Close as Uos>-Von Close as Uos>-Lost • Open	Original State Action Name: Condition: Target State:			⊛ Active		
Files Generic Inquiries	Close as Won->Won Close as Lost->Lost	Č +					
Reports Dashboards Site Map Database Scripts System Locales Import/Export Scenarios	<ul> <li>✓ Won</li> <li>Open-&gt;Open</li> <li>✓ Lost</li> <li>Open-&gt;Open</li> </ul>	Active	* Field Name	From Schema	New Value		Status

#### **Figure: Transition properties**

# **Workflow Inheritance**

Some Acumatica ERP forms (see *CRM Workflows*) have predefined workflows. Developers can define custom workflows from scratch or workflows based on the predefined workflow.

A custom workflow based on the predefined workflow inherits all modifications of the predefined workflow. A developer can view the difference between a predefined workflow and a custom workflow, and cause the custom workflow to revert to the predefined workflow.



If a predefined workflow is changed in a later update, the custom workflows based on the predefined workflow will inherit the changes. If a developer publishes a customization project that contains a customized predefined workflow, and there is a newer version of the predefined workflow in the system, a developer can upgrade the customized predefined workflow with the latest changes from the system.

# **Workflow Types**

A workflow type defines the set of entities to which the workflow is applied.

To apply a workflow to all entities regardless of their property values, a developer can set the workflow type to *DEFAULT*. To apply a custom workflow to entities with a specific property value, the developer can select the **Workflow-Identifying Field** on the Workflows page and click **Add Workflow** on the page toolbar; in the **Add Workflow** dialog box, which opens, the developer needs to specify a type other than *DEFAULT*. For example, to apply a

workflow with a specific opportunity class, on the Workflows page, a developer should select *Class ID* in the **Workflow Identifying Field** box and click **Add Workflow** on the page toolbar. Then in the **Add Workflow** dialog box, the developer should select a type other than *DEFAULT*, as shown in the following screenshot.

	CR30	4000 (O)	pportunities) Workflows				
	ŝ	Đ	ADD WORKFLOW	UPGRADE PREDEFINED		DISINHERIT	
I	Sta	ate Ident	ifier:	Status			
I	W	orkflow-l	dentifying Field:	Class ID *			
l	_			Allow Users to Modify Value	-		
	Ç	×	Add Workflow		×		
8	3	Active	Operation:	Extend System Workflow *		Base System Work	flow
>			* Base Workflow:	Default workflow *			
			Workflow Type:			Default workflow	
			* Workflow Name	PARTNER PRODUCT SERVICE	CANCEL		
					_		

#### **Figure: Workflow types**

# **Workflow Dialog Boxes**

A developer can configure a *workflow dialog box*: a dialog box that, as part of the workflow, is shown to a user who clicks a particular action button or menu command. This might be helpful if the developer wants the user to provide additional values.

Again using the example of opportunities, suppose that to open an opportunity, a user should provide a value for the Reason and Stage fields. The following screenshot shows the Dialog Boxes page with a configuration of a dialog box in which the user will provide these values.

Customization P	oject Editor									Back	Reload
File Publish Extens	sion Library Source Control										
TestWorkflow	CR304000 (Opportunities) Dia	alog Boxes									
SCREENS	ら の 同 ・ PRE	VIEW DI	ALOG BOX VIEV	V CHANGES							
	Dialog Boxes	Tit	le:	Details		Numbe	er of Columns:		0		
Fields	с + х	Di	alog Box Name:	FormOpen		Actions	3:	Open			
Conditions	Dialog Box Name	St	atus:	Modified							
<ul> <li>Workflows</li> <li>Dialog Boxes</li> </ul>	> FormOpen	Dialor	Dialog Box Fields								
Data Access	FormWon	O	+ X 1	↓ СОМВО ВО	DX VALUES						
Code	FormLost	0	<b>T A</b> T		JX VALUES						
Files Generic Inquiries		🖻 A(	* Schema Field	* Field Name	* Title	From Schei	Default Value	Rŧ	Column Span	Control Size	Status
Reports		> 🗸	PX.Objects.CR.CR.	Reason	Reason		In Process		1		Inherited
Dashboards			PX.Objects.CR.CR.	Stage	Stage		[stageID]		1		Inherited
Site Map Database Scripts											

Figure: The configuration of the FormOpen dialog box

After the dialog box has been created and configured, the developer can define an action in the Action Editor so that this dialog box is shown when a user clicks this action. The following screenshot shows the Open action configured to bring up the *FormOpen* dialog box.

Customization Project	Ec	litor								<u>B</u>	ack <u>Rel</u>	load
File Publish Extension Librar	ry	Source Control										
CRMflow •	c	R304000 (Opportunities	s) Actions									
- SCREENS	(	0 🖹 v >	< +	Action Prope	rties							
<ul> <li>CR301000</li> <li>CR304000</li> </ul>		Action Name	Display	Action Name:		Open	Ac	tion Type:	Workflow			
Actions				Display Name Disabled:	E	Open	To	olbar Folder:	Actions	*		
Fields Conditions		CreateBothContact	Create	Lliddon		¥						
<ul> <li>Workflows</li> </ul>		CreateContact createInvoice	Create	Dialog Roy:		Details(FormOpen) *						
Dialog Boxes Data Access		createSalesOrder	Create	Processing S	creen:	CR503120 - Update Opportur 🔎						
Code		CreateServiceOrder	Create	FIELD UPDA	TE							
Files Generic Inquiries		editQuote	Edit Qu	<u>එ</u> +	× ⊨	X						
Reports	7	<u>Open</u>	Close a Open	Active	* Field			From	New Value		Status	
Dashboards Site Map	L	OpenAppointment	Schedu	> 🔽	Reason		ŝ	Schema	[FormOpen.Reason]		Inherited	
Database Scripts		recalculatePrices	Recalci		Stage				[FormOpen.Stage]		Inherited	
System Locales Import/Export Scenarios		RevertNew	Revert	2	Active			~	✓		Inherited	
Shared Filters		submitQuote validateAddresses	Submit Validate		Closing [	Date		$\checkmark$			Inherited	
Access Rights Wikis		Won	Close a									
Web Service Endpoints												
Analytical Reports Push Notifications												
Business Events												-
Mobile Application User-Defined Fields										OK	CANCEL	
Webhooks					_		_	_		_	_	

## Figure: The Open action

# **Workflow Actions**

For each state of an entity, a developer can define which actions are enabled and create new *workflow actions*. A workflow action is a simplified type of an action that is not associated with a graph method. A workflow action can be used only to change the state of an entity, display a dialog box (see *Workflow Dialog Boxes*), or change the specified field values.

A developer can view the workflow action properties, add an action defined in Acumatica ERP, and create an action for a state on the **Actions** tab of the Workflows page, as shown in the following screenshot. Configuring of action properties is performed in the Action Editor. For details, see *Customization: Extended Editors for Fields and Actions*.

Customization Proj									Back	Reload
File Publish Extension	Library Source Control									
CRMflow	CR304000 (Opportunities) Workflows: Defaul	lt workflow								
SCREENS	VIEW CHANGES  States and Transitions									
+ CR304000		ST	TATE P	ROPERTIES ACTIONS		0				
Actions	Ů + • □ ↑ ↓	Ċ	+	× ↔ 🕱 CREAT	E ACTION	<u> </u>				
Fields	+ New					_2				
Conditions	Open->Open	🖻 Ac	tive	*Action	Duplic: on	Auto-Run Action	Status	Dialog Box		
<ul> <li>Workflows</li> </ul>	Close as Won->Won				Toolba					
Dialog Boxes	Close as Lost->Lost	>	$\checkmark$	Create Sales Order (createSal			Inherited			
Data Access Code	+ Open		~	Create Invoice (createInvoice)			Inherited			
Files	Close as Won->Won			Create Contact (CreateContact)			Inherited			
Generic Inquiries	Close as Lost->Lost				_		Inherited			
Reports	Von     Open->Open			Create Account (CreateBothCo						
Dashboards	+ Lost			Validate Addresses (validateAd	_		Inherited			
Site Map	Open->Open			Recalculate Prices (recalculate			Inherited			
Database Scripts			$\checkmark$	Open (Open)	1		Inherited	FormOpen		
System Locales			$\checkmark$	Close as Won (Won)			Inherited	FormWon		
Import/Export Scenarios Shared Filters			$\checkmark$	Close as Lost (Lost)			Inherited	FormLost		
Access Rights			$\checkmark$	Create Service Order (CreateS			Inherited			
Wikis										
Web Service Endpoints										
Analytical Reports										
Push Notifications										
Business Events										
Mobile Application										
User-Defined Fields Webhooks										

#### Figure: Actions tab of the Workflows page

The screenshot above shows a list of actions (Item 1 in the screenshot) configured for the *New* state of an opportunity. The developer can click the **Create Action** button on the toolbar (Item 2 in the screenshot) to create a new workflow action.

# **Development of Workflows in an Extension Library**

Developers can develop and customize workflows in the Customization Project Editor as well as in Visual Studio by using an extension library. To develop workflows, developers should use the new classes that have been introduced in the PX.Data.WorkflowAPI namespace.

To customize a workflow from code, a developer needs to perform the following steps:

**1.** Create an extension of a graph where the workflow is defined.

For example, a graph extension for a workflow defined for the *Opportunities* (CR304000) form looks as shown in the following code.

}

- 2. In the graph extension, override the void Configure (PXScreenConfiguration config) method.
- **3.** In the overridding method, get the context value of the workflow by calling the config.GetScreenConfigurationContext method as shown in the following code.

```
public override void Configure(PXScreenConfiguration config)
{
    var context = config.GetScreenConfigurationContext<OpportunityMaint,
    CROpportunity>();
}
```

**4.** In the overridding method, declare the new entities you want to add to the workflow, such as dialog boxes, actions, and states.

Suppose that in this example, the developer needs to add a new action named **Assign** which changes the status of an opportunity to *Assigned*. When a user selects the action, the user should provide the owner of the opportunity in a dialog box. This action should be defined as shown in the following code.

```
// String constants
var _reasonAssign = "NA";
var fieldOwnerID = "OwnerID";
var actionAssign = "Assign";
// The dialog box
var formAssign = "FormAssign";
var formAssign = context.Forms.Create( formAssign, form => form
 .Prompt("Details")
 .WithFields(fields =>
 filler.Add( fieldOwnerID, field => field
   .WithSchemaOf<CROpportunity.ownerID>()
  .DefaultValueFromSchemaField()
   .IsRequired()
   .Prompt("Owner"));
 }));
// The Assign action
var actionAssign = context.ActionDefinitions.CreateNew( actionAssign, action => action
 .WithFieldAssignments(fields =>
 {
 fields.Add<CROpportunity.resolution>(f => f.SetFromValue( reasonAssign));
  fields.Add<CROpportunity.ownerID>(f => f.SetFromFormField(formAssign,
 fieldOwnerID));
 })
 .DisplayName("Assign")
 .WithForm(formAssign)
```

```
.InFolder(FolderType.ActionsFolder, "Lost")
.MassProcessingScreen<UpdateOpportunityMassProcess>());
```

In the code above, the dialog box and the action are defined. The action is placed in the **Actions** menu after the Lost action and on the mass processing form. When the action is performed, the CROpportunity.resolution field value is changed to NA, and the user is prompted to provide a value for the CROpportunity.ownerID field in a dialog box.

**5.** Apply the customization by calling the <code>context.UpdateScreenConfigurationFor</code> method. In the method's lambda expression, the developer applies workflow methods to workflow entities. In this example, the developer would add the entities declared in Instruction 4.

To add the Assign action, the code should look as follows.

```
context.UpdateScreenConfigurationFor(screen =>
{
return screen
              .UpdateDefaultFlow(config1 => config1
      .WithTransitions (transitions =>
     {
      transitions.Add(transition => transition
        .From(States.New)
        .To(States.Assigned)
        .IsTriggeredOn(actionAssign));
      })
        })
  .WithActions (actions =>
  {
  actions.Add(actionAssign);
  })
  .WithForms (forms =>
  {
  forms.Add(formAssign);
 });
});
```

In the code above, first a transition from the *New* to *Assigned* state is added, and then an action and a dialog box are added.

**6.** Build the project, and publish the customization project.

# **CRM Workflows**

The processing of opportunities, cases, and leads has been redesigned to use the new workflow engine. For details, see *CRM: New Workflow in Opportunities and Cases* and *CRM: New Lead Qualification Workflow*.

Developers can customize workflows or create new workflows for the *Opportunities* (CR304000), *Cases* (CR306000), and *Leads* (CR301000) forms. Developers can customize existing workflows in Customization Project Editor or by extending graphs and workflows in

the <code>PX.Objects.CR.Workflows</code> namespace. An example of a workflow extension is shown in the following code.

```
public class OpportunityWorkflowExt
  : PX.Data.PXGraphExtension<OpportunityWorkflow, OpportunityMaint>
```

The automation steps for these forms are no longer available.

# Customization: Extended Editors for Fields and Actions

In Acumatica ERP 2020 R1, a developer can configure fields and add new actions or customize exiting actions by using the Field Editor and Action Editor of the Customization Project Editor. The editors can be accessed in the Screens node of the navigation pane.

# **Action Editor**

In the Action Editor, a developer can add a new action, modify an action in a predefined workflow, or modify an action defined in a graph. Actions added in the predefined workflow are automatically displayed in the editor.

The following functions of the editor were previously available in the Screen Editor:

- Creation of an action
- Modification of an action properties

A developer can configure the properties of an action, specify the dialog box that should be displayed when the action is invoked, and specify a processing form where the action is displayed. For details about dialog boxes, see the *Workflow Dialog Boxes* section in *Customization: Automation of Workflows in Customization Project Editor*. The Action Editor page is shown in the following screenshot.

Source Control OD (Opportunities) Actions C + VIEW CHA Name Action Type Action Type C Graph Action C G Graph Action C G Graph Action C G G G G G G G G G G G G G G G G G G G	ANGES X Enabled	Visible	Dialog Box	Processing Screen	Status New Inherited Inherited New Modified Modified
<ul> <li>+ • VIEW CH.</li> <li>Name Action Type</li> <li>Craph Action</li> <li>Craph Action</li> <li>Contact Graph Action</li> </ul>		Visible	Dialog Box		New Inherited Inherited New Modified
A Name Action Type Action Type Craph Action Craph Action		Visible	Dialog Box		New Inherited Inherited New Modified
eAccount     Graph Action       teBothC     Graph Action       teContact     Graph Action       eContact     Graph Action       eInvoice     Graph Action       eSales     Graph Action       teServic     Graph Action	Enabled	Visible	Dialog Box		New Inherited Inherited New Modified
BeBothC     Graph Action       Graph Action     Graph Action       Contact     Graph Action       Belnvoice     Graph Action       Besales     Graph Action       Graph Action     Graph Action					Inherited Inherited New Modified
LeContact     Graph Action       eContact     Graph Action       eInvoice     Graph Action       eSales     Graph Action       teServic     Graph Action					Inherited New Modified
eContact     Graph Action       eInvoice     Graph Action       eSales     Graph Action       teServic     Graph Action					New Modified
elnvoice Graph Action esales Graph Action eservic Graph Action					Modified
eSales Graph Action					
eServic Graph Action					Modified
·					
					Modified
uote Graph Action					Modified
Workflow			FormLost	CR503120	Modified
Run report	True	True			New
Workflow			FormOpen		New
Navigation:					New
Workflow			FormOpen	CR503120	Modified
Appoint Graph Action					Modified
culatePr Graph Action					Modified
itQuote Graph Action					Modified
ateAddr Graph Action					Modified
			FormWon	CR503120	Modified
	Appoint     Graph Action       culatePr     Graph Action       itQuote     Graph Action       teAddr     Graph Action	Appoint     Graph Action       culatePr     Graph Action       itQuote     Graph Action	Appoint       Graph Action         sulatePr       Graph Action         itQuote       Graph Action         teAddr       Graph Action	Appoint       Graph Action         sulatePr       Graph Action         itQuote       Graph Action         tteAddr       Graph Action	Appoint       Graph Action         culatePr       Graph Action         itQuote       Graph Action         teAddr       Graph Action

# Figure: The Action Editor page

The adding of a new action is performed in the editor by using the **Action Properties** dialog box, which is shown in the screenshot below. A user can add a new action, modify an action in a predefined workflow, or modify an action defined in a graph. For details about defining workflow actions, see the *Workflow Actions* section in *Customization: Automation of Workflows in Customization Project Editor*.

• • • 0	Action Type: Toolbar Folder: * Destination Screen: Window Mode:	Run report Pop-Up Window	• • •
	Value	From Schema	
		here.	
			OK CANCEL
	• • • • No records found	Toolbar Folder:	Toolbar Folder:

#### Figure: The Action Properties dialog box

# **Field Editor**

In the Field Editor, a developer can modify the properties of a specified field. Fields modified in the predefined workflow are automatically displayed in the editor.



Modification of the Disabled, Hidden, and Required properties was previously available on the **Main Properties** tab of the Screen Editor. The **Main Properties** tab of the Screen Editor has been removed.

The Field Editor page is shown in the following screenshot.

Customization Proje	ect Editor						Back	Reloa
File Publish Extension	Library Source Control							
CRMflow	<ul> <li>CR301000 (Leads) Fields</li> </ul>							
CRMflow  SCREENS  CR301000  Actions  Fields Conditions  Workflows Dialog Boxes  Code Files Generic Inquiries Reports Dashboards Site Map Database Scripts System Locales ImportExport Scenarios Shared Filters	<ul> <li>CR301000 (Leads) Fields</li> <li>CB A X</li> <li>Object Name</li> <li>PX.Objects CR.CRLead</li> <li>PX.Objects CR.CRLead</li> </ul>	+ COMBO BO Field Name Resolution Status	X VALUES VII	EW CHANGES Hidden	Required	Display Name Reason Status		us erited erited
Wikis Web Service Endpoints								
Analytical Reports Push Notifications Business Events Mobile Application User-Defined Fields								
Webhooks								

# Figure: The Field Editor page

A developer can add only existing fields to the editor. The adding of a field is performed in the editor by using the **Add Field** dialog box, which is shown in the screenshot below.

Container:		ner:	Lead (Lead Summary)	Field Name:	•
C	DAC:		PX.Objects.CR.CRLead (Lead) *	Display Name:	
3		Container	DAC	Field Name	Display Name
		Lead	PX.Objects.CR.CRLead	Anniversary	Wedding Date
		Lead	PX.Objects.CR.CRLead	AssignDate	Assignment Date
		Lead	PX.Objects.CR.CRLead	Attention	Attention
		Lead	PX.Objects.CR.CRLead	BAccountID	Business Account
		Lead	PX.Objects.CR.CRLead	CampaignID	Source Campaign
		Lead	PX.Objects.CR.CRLead	ClassID	Lead Class
		Lead	PX.Objects.CR.CRLead	ConsentAgreement	Consented to the Processing of Per
		Lead	PX.Objects.CR.CRLead	ConsentDate	Date of Consent (ConsentDate)
		Lead	PX.Objects.CR.CRLead	ConsentExpirationDate	Consent Expires (ConsentExpiration
		Lead	PX.Objects.CR.CRLead	ContactID	Lead ID
		Lead	PX.Objects.CR.CRLead	ContactPriority	Type (ContactPriority)
		Lead	PX.Objects.CR.CRLead	ContactType	Type (ContactType)
		Lead	PX.Objects.CR.CRLead	ConvertedBy	Converted By
		Lead	PX.Objects.CR.CRLead	DateOfBirth	Date Of Birth
		Lead	PX.Objects.CR.CRLead	DefAddressID	Address

Figure: The Add Field dialog box

# Platform API: Ability to Call Protected Members in Graph Extensions

In previous versions of Acumatica ERP, a developer could override a protected member of a graph in a graph extension but could not call this member in a graph extension. In Acumatica ERP 2020 R1, the new PXProtectedAccess attribute is introduced (in the PX.Data namespace), which developers can use to make a protected member of a graph available to be called in a graph extension. If the developer annotates a member in a graph extension with the PXProtectedAccess attribute and this member has the same signature as the corresponding member in the graph or lower-level graph extension, the framework replaces the body of the member annotated with PXProtectedAccess with the body of the corresponding member in the graph or lower-level graph extension.

The following sections show examples of PXProtectedAccess usage.

# **Calling Protected Members of a Graph**

Suppose that the code of Acumatica ERP includes the following graph.

```
public class MyGraph : PXGraph<MyGraph>
{
    protected void Foo(int param1, string param2) { ... }
    protected static void Foo2() { }
    protected int Bar(MyDac dac) => dac.IntValue;
    protected decimal Prop { get; set; }
    protected double Field;
}
```

The developer can use the members in an extension of the graph, as shown in the following example.

```
public abstract class MyExt : PXGraphExtension<MyGraph>
{
      [PXProtectedAccess]
      protected abstract void Foo(int param1, string param2)
      [PXProtectedAccess]
      protected abstract void Foo2();
      [PXProtectedAccess]
      protected abstract int Bar(MyDac dac);
      [PXProtectedAccess]
      protected abstract decimal Prop { get; set; }
      [PXProtectedAccess]
      protected abstract double Field { get; set; }
      private void Test()
      {
             Foo(42, "23");
             int bar = Bar(new MyDac());
             decimal prop = Prop;
             Prop = prop + 12;
```

```
double field = Field;
Field = field + 15;
}
```

# **Calling Protected Members of a Graph Extension**

Suppose that the code of Acumatica ERP includes the following graph.

```
public class MyGraph : PXGraph<MyGraph>
{
    protected void Bar() { }
}
```

Suppose also that custom code includes the following extension of this graph.

```
public class MyExt : PXGraphExtension<MyGraph>
{
    protected void Foo() { }
}
```

The developer can use the protected member of the graph extension by specifying the parameter of the attribute, as shown in the following example.

```
public abstract class MySecondLevelExt : PXGraphExtension<MyExt, MyGraph>
{
    [PXProtectedAccess]
    protected abstract void Bar();
    [PXProtectedAccess(typeof(MyExt))]
    protected abstract void Foo();
}
```

# **Platform API: Logging Improvements**

Acumatica ERP 2020 R1 supports the logging mechanism provided by the **Microsoft.Extensions.Logging.Abstractions** NuGet package. A developer can use this mechanism in custom code to write to the trace log.

To use this mechanism, a developer should do the following:

- 1. Install the **Microsoft.Extensions.Logging.Abstractions** NuGet package to the Visual Studio project that contains custom code.
- **2.** Add the following using directive to the code file that contains the logic for which a developer needs to write to the log.

```
using Microsoft.Extensions.Logging;
```

3. In the graph that executes the logic, add a property of the ILogger<T> type, and assign the InjectDependency attribute to the property, as shown in the following example. Use the graph as the type parameter.



For details about the InjectDependency attribute, see *Dependency Injection* in the documentation.

```
public class RSSVWorkOrderEntry : PXGraph<RSSVWorkOrderEntry, RSSVWorkOrder>
{
    //Other code of the graph
    //The logger
    [InjectDependency]
    private ILogger<RSSVWorkOrderEntry> MyLogger { get; set; }
}
```

4. In the code for which the developer needs to write to the log, such as in an action of the graph, call the methods of the ILogger<T> interface to write to the trace log. For details about the methods of the interface, see *lLogger<TCategoryName> Interface* in the Microsoft documentation. The following example shows the call of the LogInformation method.

```
public class RSSVWorkOrderEntry : PXGraph<RSSVWorkOrderEntry, RSSVWorkOrder>
{
    //Other code of the graph
    //The logger
    [InjectDependency]
    private ILogger<RSSVWorkOrderEntry> MyLogger { get; set; }
    //A method in the graph
    public void AssignOrder(RSSVWorkOrder order)
    {
        //Implementation of the method
```

```
//Writing to the log
MyLogger.LogInformation(
    "The {OrderNbr} work order has been assigned.", order.OrderNbr);
}
```

-	_	

Do not use string formatting inside the log messages, as is shown in the following code example.

```
MyLogger.LogInformation(
    string.Format("The {0} work order has been assigned.", order.OrderNbr));
MyLogger.LogInformation(
    $"The {order.OrderNbr} work order has been assigned."));
```

A user can see the log message in the trace log (shown in the following screenshot) if the user clicks **Tools > Trace** on the form title bar after the corresponding logic has been executed.

#### Acumatica Trace:

			↓ Expand All	↑ Collapse All				
Information:	The 000019 work order has been assig Raised At: 2/27/2020 2:30:27 PM	ned. Screen: RS 30 10 00		➢ Send				
▶ Details:	Raised At: 2/2//2020 2:30:27 PM	Screen: KS.30.10.00						
Information:	FROM ( SELECT MAX( [RSSVRepairItem].[Serv MAX( [RSSVRepairItem].[LineNbr]) AS [RSSVRepairItem].[InventoryID]) AS	[RSSVRepairItem_LineNbr], [RSSVRepairIt	X( [RSSVRepairItem].[DeviceID]) AS [RSSVRepairItem_DeviceID], em].[RepairItemType] AS [RSSVRepairItem_RepairItemType], MAX( 317, MAX( [RSSVRepairItem].[Required]+0)] AS	▶ Send				
Details:	Raised At: 2/27/2020 2:30:24 PM	Screen: RS.30.10.00	Command: Save					
Information:	Redirect7:/PhoneRepairShop/(W(4))/	pages/rs/rs301000.aspx\$target=_inline		> Send				
Details:	Raised AI: 2/27/2020 2:29:59 PM	Screen: RS.30.10.PL	Command: insert					
Information:	SELECT TOP (1) [WorkOrder].[OrderNbr] AS [WorkOrder_OrderNbr], [WorkOrder].[CustomerID] AS [WorkOrder_CustomerID], [WorkOrder].[Status] AS [WorkOrder_Status], [WorkOrder].[Description] AS [WorkOrder_Description], [WorkOrder].[DeviceID] AS [WorkOrder_DeviceID], [WorkOrder].[Status] AS [Section] AS [WorkOrder].[DeviceID] AS [WorkOrder].[Noteid], [Section] AS [WorkOrder].[Noteid] AS [WorkOrder].[Noteid] AS [WorkOrder].[Noteid] AS [WorkOrder].[Noteid] AS [WorkOrder].[Noteid], [SELECT TOP (1) [Note].[NoteText] [Rother [Note].[CompanyID] IN (1, 2) AND 8 = SUBSTRING( [Note].[CompanyMask], 1, 1) & 8) AND [Note].[ (see full message text in the details section]							
	Raised At: 2/27/2020 2:29:59 PM	Screen: RS.30.10.PL	Command: insert					

For more information about writing to the trace log in custom code, see *To Write to the Trace Log from the Code*.

# Platform API: Enhancements in Dependency Injection

In the code of Acumatica Framework-based applications, developers can use dependency injection to encapsulate particular logic as a service, which they can then use anywhere in their application. In previous versions of the platform, this technique could be used only in graphs. In Version 2020 R1, developers can also use dependency injection in attributes and custom action classes, as described below.



Dependency injection in Acumatica Framework-based applications requires the use of the Autofac.Module class, which is provided by the external Autofac library. Acumatica does not guarantee the backward compatibility of this library. For details about the Autofac library, see https://autofac.readthedocs.io/en/latest/.

For the examples shown in the following sections, suppose that dependency injection is defined as follows.

```
using System;
using Autofac;
using PX.Data;
namespace MyNamespace
{
    //An interface for the service
    public interface IMyService
    {
        void ProvideServiceFunctions();
    }
    //A class that implements the logic to be used for dependency injection
    public class MyService : IMyService
    {
        public void ProvideServiceFunctions()
        {
            //An implementation
        }
    }
    //A class that registers the implementation class with Autofac
    public class MyServiceRegistrarion : Module
    {
        protected override void Load (ContainerBuilder builder)
        {
           builder.RegisterType<MyService>().As<IMyService>();
        }
    }
```

For more information about the definition of the service for dependency injection, the registration of the service, and the use of dependency injection in graphs, see *Dependency Injection* in the documentation.

# **Dependency Injection in Attributes**

For an attribute derived from PXEventSubscriberAttribute, developers can use dependency injection in the following way:

1. Define an attribute class and assign to its property the InjectDependency attribute, as shown in the following code example.

```
using System;
using PX.Data;
namespace MyNamespace
{
    public class CustomAttribute : PXEventSubscriberAttribute
    {
       [InjectDependency]
       public IMyService Service { get; set; }
    }
}
```

2. To support dependency injection in a constructor of the implementation class of the service, pass PXEventSubscriberAttribute, PXCache, or PXGraph (or any combination of these objects in the constructor), as shown in the following code example.

```
public class MyService : IMyService
{
   //A constructor with PXEventSubscriberAttribute
   public MyService(PXEventSubscriberAttribute parent)
    {
        //Code of the constructor
    }
    //A constructor with PXCache
   public MyService(PXCache cache)
    {
        //Code of the constructor
    }
    //A constructor with PXGraph
   public MyService (PXGraph graph)
    {
        //Code of the constructor
    }
    //A constructor with PXEventSubscriberAttribute and PXGraph
   public MyService(PXEventSubscriberAttribute parent, PXGraph graph)
    {
        //Code of the constructor
    }
```

```
//Other code of the implementation class
```

# **Dependency Injection in Custom Action Classes**

}

For a custom action class derived from the PXAction class or its descendants, developers can use dependency injection as follows:

**1.** Define a custom action class as shown in the following code example.

```
using System;
using PX.Data;
namespace MyNamespace
{
    public class CustomCancel<T> : PXCancel<T>
        where T: class, IBqlTable, new()
        {
            [InjectDependency]
            public IMyService Service { get; set; }
            //Other code of the custom action class
        }
}
```

2. To support dependency injection, in the implementation class of the service, add a constructor with PXAction or with both PXAction and PXGraph as parameters, as shown in the following code example.

```
public class MyService : IMyService
{
    public MyService(PXAction parent)
    {
        //Code of the constructor
    }
    public MyService(PXAction parent, PXGraph graph)
    {
        //Code of the constructor
    }
    //Other code of the implementation class
}
```

# **Integration: Webhooks for Integration**

Acumatica ERP 2020 R1 provides webhooks as a new way to integrate external applications that provide data in their own format and need to submit this data to Acumatica ERP. For example, HubSpot collects data about email clicks and can export this data in a specific format to a particular URL. With the new webhooks, a developer can configure Acumatica ERP to process the data submitted to a particular URL and save the data in Acumatica ERP.

To process data from an external application in Acumatica ERP with webhooks, a developer needs to perform the following general steps, which are described in greater detail below:

- **1.** The developer creates an implementation class that will process the requests from an external application.
- **2.** The developer registers the implementation class on the *Webhooks (SM304000)* form of Acumatica ERP.
- **3.** The developer copies the URL that is generated during the registration of the implementation class, and then specifies this URL in the external application so that it sends requests to this URL.
- **4.** The developer tests the processing of the requests.
- **5.** If the webhook must be used on multiple Acumatica ERP instances, the developer includes the webhook in a customization project and publishes this project to the needed Acumatica ERP instances.

For more information about configuring webhooks, see *Configuring Webhooks* in the Integration Development Guide.

# 1. Creation of an Implementation Class

An implementation class is a custom class that processes the requests passed to a particular URL. This class must implement the IWebhookHandler interface. For more convenient implementation, we recommend that the developer implement this interface in a graph (that is, a class of the PXGraph type).

The IWebhookHandler interface has one method with the following signature. This method should be implemented as an async method.

In this method, the developer needs to process a request from an external application, including the following:

- Process authentication information in the request
- Transform the data in external format to the data that can be saved in Acumatica ERP
- Invoke graph methods that save the data in Acumatica ERP

The developer needs to place a DLL file with the implementation class in the **Bin** folder of the Acumatica ERP instance.

# 2. Registration of the Implementation Class in Acumatica ERP

On the new *Webhooks (SM304000)* form, which is shown in the following screenshot, the developer needs to register the implementation class. When the developer saves the webhook for the implementation class on the form, the system inserts into the **URL** box the URL that can be used by an external application to send data to Acumatica ERP. The developer should copy this URL for use in the next step.

Webhooks	Å						🗅 NOTES	FILES	CUSTOMIZATION	TOOLS -
≞ ∽ +	+ 🔟 I<	< > >I								
* Webhook Nan	me: Test v	vebhook		Q	✓ Active					^
* Implementatio	on Class: PX.Ap	oi.Webhooks.DummyGr	aphWebHook	Q	Predefined					
URL:	https:/	//msk-app-001.int.adds.	acumatica.com/tw-2020R1	/Webhooks/Compar	y/14754a70-c01					
REQUEST HIS										
	JIOKI									
Requests to Ke	eep: All	Maximum Maxim	lumber of Requests in His	tory: 10						
0 + >	× SHOW RE	QUEST DETAILS C	LEAR HISTORY H	X						
🖻 *Request 🛛 F	Received From		* Date	Respo	n:					
				Statu						
> POST	10.7.32.207		10/29/2019 7:36:3	0 AM 20	D					
									< <	> >

## Figure: The Webhooks form

# 3. Configuration of the External Application

In the external application, the developer should specify the URL that has been generated on the *Webhooks (SM304000)* form for the webhook, so that the external application sends requests to this URL.

A request sent to Acumatica ERP must satisfy the following requirements:

- The request type must be POST or GET.
- The body must contain only the data that can be transferred with the HTTP protocol.
- The body of the request must be no longer than the value specified by the webhook:maxrequestsize key of the **web.config** file of the Acumatica ERP instance. By default, this value is 1 MB. The developer can change the default value by specifying a different value in the key of **web.config**.

# 4. Testing of the Requests

The developer can use the **Request History** tab of the *Webhooks (SM304000)* form to specify which requests should be saved in the log and to check the statuses of the processing of requests. By clicking the **Show Request Details** button (shown in the following screenshot) on the table toolbar of the tab, the developer can open the dialog box, which contains the details of the request, the response, and any errors.

v	Vebhoo	oks -	<u>ک</u>					2		USTOMIZATION	TOOLS -
								Request Details	$\times$		
C		+	· 🔟	K	<	>	×	* Request: POST			
	* Webhoo	ok Nam	e:	Test we	bhook			Headers	<b>A</b>		^
	* Implem	entatio	n Class:	PX.Api.	Webhooks	s.Dumm	yWebHoo	Connection: keep-alive; Accept: */*;			
	URL:			https://n	nsk-app-0	01.int.a	dds.acuma	Accept-Encoding: gzip; deflate; Cookie: ASP.NET_SessionId=ms1jo1opcrenhitzdoowbhlk; requestid=183;			
	REQUES	ST HIS	FORY					Host: msk-app-001 int adds acumatica.com; User-Agent: PostmanRuntime/7.15.2; TestHeader: HeaderSucces;			
	Requests	to Kee	ep: All		•	Maxim	um Numbe	Content-Length: 14; Content-Type: text/plain;	11		
	<b>ბ</b> +	× ×	SH	IOW REQI	JEST DE	TAILS	CLEAR	Body			
	*Request	t R	eceived	From				Response Status: 500 Processing Time (ms): 60			
>	POST		0.7.32.2	:07				RESPONSE EXCEPTION STACK TRACE			
	POST		0.7.32.2	.07				Headers			
								Content-Type: application/json; charset=utf-8;			
								Body			
								["Message":"An error has occurred.","ExceptionMessage":"The method or operation is not implemented.","ExceptionType":"System:NotImplementedException","StackTrace:" at PX Api,Webhooks.DummyWebHook.ProcessRequest(HttpRequestNessage request. CancellationToken cancellationToken) in C:\repos\code\WetTools\DummyWebHooks:\DummyWebHook.cs:line 13\rin at PX.Api,Webhooks.Owin.WebhooksController. <process>d8.MoveNext()"}</process>			
									11		
									CLOSE	< <	> >

## Figure: The Request Details dialog box

The developer can limit the length of the body of the request that is stored in the history by using the webhook:maxbodysizetolog key of the **web.config** file of the Acumatica ERP instance. By default, the length is 10 KB. In the request details stored in the history, the system trims the rest of the body that exceeds the specified length.

# 5. Inclusion in a Customization Project

The developer can include the webhook in a customization project by using the Customization Project Editor, which contains a new Webhooks page (shown in the following screenshot). For a webhook listed on this page, the developer can select the **Predefined** check box, which (if selected) makes the implementation class of the webhook unavailable for editing in the instance where the customization project is published. (In this instance, an administrative user can still make the webhook inactive and modify the request history settings.)



A developer must also include the DLL file with the implementation class in the customization project as a *File* item.

POstatus	<ul> <li>Webhooks</li> </ul>	6				
SCREENS	Č 🗄	∽ × +	RELOAD FROM DATABASE	MANAGE WEBHOOKS		
DATA ACCESS	Predefined	Object Name	Implementation Class	Description	Last Modified	Last
CODE		object Nume	Implementation class	Description	By	Modified
Files						On
Generic Inquiries	>	Test webhook	PX.Api.Webhooks.DummyWe		admin admin	10/30/201
Reports						
Dashboards						
Site Map						
Database Scripts (1)						
System Locales						
Import/Export Scenarios						
Shared Filters						
Access Rights						
Access Rights Wikis						
-						
Wikis						
Wikis Web Service Endpoints						
Wikis Web Service Endpoints Analytical Reports						
Wikis Web Service Endpoints Analytical Reports Push Notifications						
Wikis Web Service Endpoints Analytical Reports Push Notifications Business Events						

## Figure: The Webhooks page

For more information about including a webhook in a customization project, see *Webhooks* in the Acumatica Customization Guide.

# Web Services: Automation Workflows in the Contract-Based APIs

In Acumatica ERP 2020 R1, developers can customize Acumatica ERP forms by defining automation workflows in Customization Project Editor and customization code. For details about automation workflows, see *Customization: Automation of Workflows in Customization Project Editor*.

A developer can use custom workflow actions though the contract-based APIs if the developer creates a custom endpoint or endpoint extension with these workflow actions— more specifically, if the developer does the following:

- 1. On the *Web Service Endpoints* (SM207060) form, creates a custom endpoint or endpoint extension, as described in *To Create a Custom Endpoint* or *To Extend an Existing Endpoint*.
- 2. Adds the custom workflow action to the custom endpoint or endpoint extension.
- **3.** If the custom workflow action can display a workflow dialog box with parameters of the action, maps the parameters of the action in the endpoint to these parameters by using the Transition Parameters object, as shown in the following screenshot.

Search O	۲.			Revision Two Products Products Wholesale	11/26/2019 5:44 AM	0	💄 admin adm
Web Service Endpoints 🕸						CUST	OMIZATION TO
🖹 🤷 🕂 🏛 VIEW EN	NDPOINT SERVICE - VIEW MAINTENANCE SERVIC	E EXTEND ENDPOINT VALIDATE ENDPOINT	г				
* Endpoint Name: test	P * Endpoint Version: test	Q					
+ INSERT	ACTION PROPERTIES PARAMETERS						٦
e-  temSalesCategory ↓	ひ + × POPULATE VALIDATE ACTION	⊷					
ItemWarehouse	Parameter Name	Mapped Object	Mapped Field		* Parameter Type		
JournalTransaction     JournalVoucher	> Owner	Transition Parameters	OwnerID		StringValue		
KitAssembly	Reason	Transition Parameters	Reason		StringValue		
e _							
e 💼 Lead 🕽							
⊛ LotSerialClass ↓							_
⊛- 🗁 NonStockItem ↓							
Opportunity							
Actions	1						
E CreateAccountFromOp							
🖹 CreateContactFromOp							
🗈 CreateOpportunityInvoi							
CreateOpportunitySale:							
🗈 Open							
- E Activities: ActivityDetail[]							
- 🖹 Address: Address	1						
🗈 Attributes: AttributeDetail[]							
- 🖹 ContactInformation: Oppor							
🖹 Discounts: OpportunityDisc							
- E Products: OpportunityProd							
🖹 Relations: RelationDetail[]							
🗁 🗈 TaxDetails: OpportunityTax							

Figure: Parameters of the action

# **Other Improvements**

This topic lists the improvements to Acumatica ERP 2020 R1 that have not been described in the previous topics.

# **Inventory and Order Management**

**AC-113291**: Now when a user invokes the **Print Pick List** action on the *Shipments* (SO302000) or *Process Shipments* (SO503000) form, the system checks whether the shipment lines are included in a physical inventory count in progress for the warehouse and location from which the items must be taken. If an item is included in the in-progress physical inventory, a warning is displayed in the printed pick list near this item. Users who pick items by using this list will thus be aware that they cannot take the items from the location until the counting is completed.

**AC-134464**: On the *Purchase Orders* (PO301000) form, the system now inserts as the warehouse in each line the warehouse specified in the **Warehouse** box on the **Shipping Instructions** tab. Also, the system will show a warning if the line-level warehouse in any of the purchase order lines differs from the document-level warehouse on the **Shipping Instructions** tab.

**AC-134552**: If the visibility of warehouses to users has been restricted in the system (that is, if users can view only particular warehouses, based on their job responsibilities), on the *Process Orders* (SO501000) form, all sales orders were displayed to all users even if a particular user did not have appropriate permissions to view the warehouse specified in the sales order line.

**AC-135330**: On the **Location Table** tab of the *Warehouses* (IN204000) form, the **Assembly Allowed** column is now displayed only if the *Kit Assembly* feature is enabled on the *Enable/Disable Features* form.

**AC-141786**: On the **Financial Settings** tab of the *Sales Orders* (SO301000) form, the **Orig. Order Type** and **Orig. Order Nbr.** boxes now show the type and order number, respectively, of the quote from which the sales order was created; a user can click the link in the **Orig. Order Nbr.** box to review the details of the quote on the *Sales Orders* form, which opens.

**AC-152567**: The following check boxes are now displayed only if the *Lot or Serial Tracking* feature is enabled on the *Enable/Disable Features* form:

- Use Default Lot/Serial Number on the Warehouse Management tab of the Sales Orders Preferences (SO101000) form
- Use Default Auto-Generated Lot/Serial Number and Use Default Expiration Date on the Warehouse Management tab of the *Purchase Orders Preferences* (PO101000) form

# Services

**AC-84548**: The *Customers* and *Customer Locations* screens, which correspond to the *Customers* (AR303000) and *Customer Locations* (AR303020) forms, have been added to the

mobile app. These screens are hidden and can be invoked from the *Appointment* screen. On the Customers screen, users can view the appointment history of a customer.

**AC-92112**: On the **General Info** tab of the *Equipment* (FS205000) form, users could select a value in the **Color ID** box for a piece of equipment, but the selection was negated when the equipment entity was saved. The selected color is now maintained and saved along with other equipment settings.

AC-129896: On the *Licenses (FS4020PL)* form, the **Staff Member Name** box has been removed.

**AC-130168**: On the calendar boards, the system no longer opens the *Appointments* (FS300200) form when a user creates an appointment by dragging an entity from the **Unassigned Appointments** or **Service Orders** tab to the dashboard pane. Instead, the appointment is created, and the system keeps the appointment selected. The user can select the E key to open the *Appointments* form and edit the created appointment. The user can also select D to delete the appointment.

**AC-136421**: On the Service Contracts (FS3057PL), Route Service Contracts (FS3008PL), Service Contract Schedules (FS3051PL), and Route Service Contract Schedules (FS3056PL) inquiry forms (lists of records), the name of the **Project** column has been changed to **Project ID**.

**AC-146423**: On the *Payments and Applications* (AR302010) form, the **Service Contract ID** box has been removed from the Summary area. Also, on the *Appointments* (FS300200) and *Service Orders* (FS300100) forms, if the selected appointment or service order is related to a service contract with standardized billing, the **Prepayments** tab is now hidden.

**AC-149380**: If the **Complete Service Order When Its Appointments Are Completed** check box is selected on the *Service Order Types* (FS202300) form for a service order type, the system does not complete a service order of the type if at least one item listed on the **Details** tab of the *Service Orders* (FS300100) form has the *Requiring Scheduling* status.

# **Project Accounting**

**AC-140147**: A new style was applied to the following reports: *Pro Forma Invoice* (PM642000), *Change Request* (PM643500), *Change Order* (PM643000), and *Project Quote* (PM604500).

**AC-140972**: On the **Budget** tab of the *Common Tasks* (PM208030) form, the **Load Records from File** button has been added to the table toolbar. By clicking this button, a user can import budget lines from an Excel file to the table.

**AC-147252**: On the **Revenue Budget** and **Cost Budget** tabs of the *Change Orders* (PM308000) form, a user can now change the **Unit Rate** of a change order line manually. The system calculates the amount of the line as follows: **Amount = Quantity \* Unit Rate**.

On the **Commitments** tab of this form, a user can now change the **Unit Cost** of a commitment line manually. The system calculates the amount of the line as follows: **Amount = Quantity \* Unit Cost**.

**AC-144999**: On the *Cost Codes* (PM209500) form, the **Default** column has been added. The column shows which cost code is the default; the default cost code has the check box selected in the column. The column is hidden by default and read-only.

**AC-150059**: In the Acumatica ERP mobile app, a menu with the **Approve** and **Reject** commands has been added to the Change Requests screen.

**AC-150209**: In the Acumatica ERP mobile app, the **Compliance** tab has been added to the Purchase Orders screen.

## CRM

**AC-126192**: In notification templates, the <foreach> tag inside the tag is now supported.

In HTML 5, custom data can be stored in a tag by using *data-\*attributes*. These attributes can then be processed and interpreted by Acumatica ERP. Because they are a standard part of HTML 5, they can be processed correctly by HTML parsers both on the client side and on the server side.

The syntax for the definition of the loop that goes through the entity lines has also been enhanced.

```
$((inventory)), $((amount))
```

In the above example, when the email content is generated, all tags included in the tag are repeated for every record in the "transactions" view.

**AC-131290**: Tax validation has been added for opportunities. With this validation, the system recalculates the tax amount when an opportunity is converted to a sales order or an invoice.

**AC-139663**: The navigation between the *Business Accounts* (CR303000) form and the *Customers* (AR303000) form has been improved. On the *Business Accounts* form, the **View Customer** action has been moved from the **Actions** menu to the form toolbar. On the *Customers* form, the **View Account** action has been moved from the **Actions** menu to the form toolbar.

**AC-131290**: In previous versions of Acumatica ERP, if two or more customer portal sites ran as a cluster with a load balancer, saving the portal preferences on one site did not cause an update of the preferences on the other sites of the cluster. Starting from Acumatica ERP 2020 R1, the new <code>PortalSiteID</code> setting has been added to the <code>appSettings</code> section of the **web.config** file for the portal. The setting contains the identifier of the group of portals that belong to the same cluster. Note that if there are two or more separate portals that do not belong to the same cluster, then the value of the <code>PortalSiteID</code> setting has to be different for each portal.

**AC-144433**: The following obsolete Acumatica ERP inquiry forms have been deleted:

- Leads (CR401000)
- Contacts (CR402000)
- Opportunities (CR403000)
- Business Accounts (CR404000)
- Cases (CR405000)
- Marketing Campaign Members (CR406000)

The functionality of the obsolete screens can be implemented by using generic inquiries.

**AC-146517**: If a lead was created from an email, and the email contained a dash symbol, the email was truncated after the dash symbol. This incorrect system behavior has been fixed.

# Platform

**AC-94272**: Improvements to the browser-side caching process have been made. The site map menu has become available for caching, which has improved the performance of Acumatica ERP.



If users experience issues with the menus (for instance, that their changes are not applied), they should try clearing the cache in the browser they use and reloading the page.

## AC-141819: Acumatica ERP now supports

Microsoft.Web.Redis.RedisSessionStateProvider as a session state provider. An administrator can use Microsoft.Web.Redis.RedisSessionStateProvider in the <sessionState> node in the web.config file, as shown in the following example.

```
<add name="PXSessionStateStore" type="PX.Data.PXSessionStateStore, PX.Data"
ignoreUrl="~/Frames/Menu.aspx,~/Frames/GetFile.ashx"
internalProviderType="Microsoft.Web.Redis.RedisSessionStateProvider"
internalProviderConfig="connectionString=127.0.0.1:6379,abortConnect=False,ssl=false,"
internalProviderName="Local" serializeItems="true" />
```

**AC-145203**: If a document contains more than 1000 detail lines, only the first 1000 detail lines are copied to a new document. Acumatica ERP now displays a warning for such documents when a user copies the document or creates a template from the document.

**AC-145124**: Some changes have been made to the system behavior in the mobile browser. Now, if a user long-presses a link to a form, the system displays a pop-up box in which the user can select one of the following options:

• **Open in a new tab**: Opens the form in a new tab, and all other user interface elements are available, such as the main menu, the Home button, and the Search box.

• **Open in a new window**: Opens the form in a new tab and no UI elements except for this form and its elements are available.

# **Platform API**

**AC-129130**: LINQ queries in Acumatica Framework-based code now use a query cache, which improves the performance of the application. For details about how LINQ queries are executed, see *Data Query Execution*.

AC-130294: If a field was missed in the collection of values of PXCache, the GetValuePending method of PXCache returned null, and in the PXUIFieldAttribute.FieldVerifying event handler, it was impossible to reset the value of the field to null.

**Fix description**: If the value of the field is not specified, the GetValuePending method now returns NotSetValue, and in the PXUIFieldAttribute.FieldVerifying event handler, it is now possible to reset the value of the field to null.

**AC-152416**: The PXStringList and PXIntList attributes now have the SetList methods that accept a collection of value tuples. The following example shows the use of a new SetList method of the PXStringList attribute.

# **Integration Development**

**AC-75524**: On the *Web Service Endpoints* (SM207060) form, on the **Entity Properties** tab of the right pane, the name and ID of the form that corresponds to the entity of the endpoint are now displayed (in the **Screen Name** and **Screen ID** boxes, respectively).

**AC-138333**: In the *Default/18.200.001* system endpoint, the retrieval of all records through the CustomerLocation entity returned the locations of all business accounts (including the locations of vendors, employees, and branches) instead of the locations of customers. The locations of only customers are now returned.

**AC-141761**: User-defined fields are now returned in the schema of custom fields. For details about the schema of custom fields, see *Retrieval of the Schema of Custom Fields*.

**AC-150953**: In Acumatica ERP 2020 R1, if a user does not have rights to access a form, the contract-based REST API returns the *403 Forbidden* status code with a message that specifies the form to which access rights are required to perform the request.